



## **Illinois District Association of Chapters, SPEBSQSA Inc.**

### **House of Delegates**

Fall 2018

Mission Statement – *The Illinois District fosters a state of close harmony by bringing the joy and excitement of music to all people.*

Vision Statement – *To keep men of all ages singing throughout their lives.*

**Location:** Marriott Hotel (Beaufort Room) – Normal, IL

**Time:** 1:00 PM

**Called to order:** 1:06 PM

### Call to Order

1. Opening songs
  - *The Star Spangled Banner* – Bob Cearnal, Director
  - *The Old Songs* – Terry Ludwig, Director
2. Roll Call / House of Delegates quorum – yes or no – Mike Isely
  - 27 members present, out of a potential total of 46.
  - Quorum minimum requirement of 30% (= 14). With 27 present we have 59%, quorum established.
  - [See Appendix titled “Attendance” for detailed attendance record]
3. Reading of Mission Statement – Brett Mulford
4. Approve Agenda – Jim Waldorf
  - **Motion: Approve Agenda**
    - ♦ **Offered by: Mike Isely, Seconded: Tom DeBord**
    - ♦ **PASSED (unanimous voice vote)**
5. Minutes of previous HOD Meeting – Mike Isely
  - Adjustments:
    - ♦ Fix dues quoted amount (should be \$45)



→ **Motion:**

- ◆ **Subject: Approve Spring 2018 HOD Minutes**
- ◆ **Offered by: Jeff Bowyer, Seconded: Bob Cearnal**
- ◆ **PASSED (unanimous voice vote)**

6. Approve Consent Calendar – Jim Waldorf

→ **Motion:**

- ◆ **Subject: Accept Consent Calender, with adjustments:**
  - **All reports pulled except President, Membership, and Youth In Harmony**
- ◆ **Offered by: Terry Ludwig, Seconded: Earl Holtz**
- ◆ **PASSED (unanimous voice vote)**

→ The following reports are therefore accepted without further discussion:

- ◆ President's Report – Jim Waldorf
  - [Attachment: "07a-Report-President.pdf"]
- ◆ Membership – Patrik Claussen
  - [Attachment: "08a-Report-Membership.pdf"]
- ◆ Youth In Harmony – Michelle Adams
  - [Attachment: "09a-Report-Youth\_In\_Harmony.pdf"]

7. Treasurer's Report – Jim Wagner

→ "Jim is smiling"

- ◆ "We are in fairly good financial status right now"

→ [Attachment: "05a-Report-Treasurer.pdf"]

→ **Motion**

- ◆ **Subject: Receive Treasurer's Report**
- ◆ **Offered by: Jeff Bowyer, Seconded: Rich Hansen**
- ◆ **PASSED (unanimous voice vote)**

## OLD BUSINESS

8. Future Convention Updates – Jeff Bowyer

→ We will be moving the hotel next year (2019): DoubleTree

→ Can actually have hospitality rooms again

→ 1 suite for judges, 4 for chapters to reserve

→ They were willing and negotiated well

→ Room rate will be \$109, including full hot breakfast and free wifi everywhere



- New contest venue possible for 2019, still being worked on
- 9. Contest & Judging – Don Leonard
  - [Attachment: “02a-Report-Contest\_and\_Judging.pdf”]
  - [Attachment: “06a-Report-Contest\_and\_Judging\_update.pdf”]
  - For 2019, date overlapped Sweet Adelines, 4<sup>th</sup> weekend of September
  - 3<sup>rd</sup> weekend for 2020, 2021, 2022
  - With the 3<sup>rd</sup> weekend choice, the pool of judges is larger since there are fewer conventions overlapping.
  - 3<sup>rd</sup> weekend seems to work better for hotel negotiations as well
  - Youth Contest this year being held this fall because there was nothing in the Spring
  - Being put before quartet finals in order to work out student schedules a little better
  - Society is re-jiggering boys / girls high school quartets / choruses – still being worked and has awards impact
- 10. District Website Update – Jim Waldorf
  - New site is about ready, Mike Isely to review it ASAP
- 11. Raffle Update – Jim Waldorf
  - Still tabulating receipts – got a bunch more today
  - Up-take has not been terrific (“That didn’t work so well”)
    - ◆ before today 618 out of 2000 tickets sold
    - ◆ updated numbers coming from Jim Waldorf
- 12. Music & Performance – Terry Ludwig
  - [Attachment: “01a-Report-Music\_and\_Performance.pdf”]
  - We are having IDAH 2019 (that is the plan...)
    - ◆ Guest Quartet – After Hours
    - ◆ Will be in Sterling ILL, Feb 16<sup>th</sup>, a single day
    - ◆ Only taking 8 quartets, \$250
    - ◆ Individual registrations, \$50
  - IDAH Didn’t happen in 2018 because there were only 4 quartets and 8 individuals registered.
    - ◆ It would have been too expensive...
  - Working on an ILL District Mixed Chorus
  - District leaders need to be proactive to bring events / information back to the chapters
    - ◆ Expression of surprise about hearing there is a senior chorus when in fact a prior e-mail (last year) announced it being canceled; complaint about lack of communication



- 13. Historical – Bob Squires  
 → nothing
- 14. Awards – Mike Bagby  
 → nothing
- 15. IDEA – Bob Cearnal  
 → [Attachment: “04a-Report-IDEA.pdf”]  
 → Defer to Earl Meseth
  - ◆ Pass The Can

**NEW BUSINESS**

- 16. Election of Officers

**Slate of Candidates for the ILL District  
 Governor's Board of Directors**

<u>Role</u>	<u>Candidate</u>
President	Brett Mulford
Executive VP	Jeff Lathom
Immediate Past President	Jim Waldorf
Treasurer	Jim Wagner
Secretary	Mike Isely
BMAL/Events VP	Jeff Bowyer
BMAL/C&J VP	Don Leonard
BMAL/Membership VP	Jeff McMorris
BMAL	Terry Ludwig

- Brief synopsis of new candidates for 2019
  - ◆ Jeff Lathom, QCA member, served on Sunshine District Board
  - ◆ Jeff McMorris, Danville chapter – Rich Hansen has been working on increasing Danville’s membership / involvement – 48 members now (!! ) Jeff gets a lot of credit for boosting the Danville chapter
- **Motion:**
  - ◆ **Subject: to accept slate of officers for Gov Board**
    - **Mover: Tom DeBord, Seconded: Bagby**
  - ◆ **PASSED (unanimous)**



17. CSLT – Bill Miller

- [Attachment: “03a-Report-CSLT.pdf”]
- The 2018 CSLT summit was canceled for lack of participation
- LOL staged a wonderful CSLT session coincident with when ours would have been. Bill visited it.

18. 2019 Budget

- (See budget proposal in Treasurer’s Report)
- **Motion:**
  - ◆ **Subject: To accept ILL District budget for 2019, as laid out in the HOD packet**
  - ◆ **Made by: Mike Bagby**
  - ◆ **Seconded: Don Smit**
  - ◆ **PASSED (unanimous)**

19. IDEA Trustee Appointment

- Currently we have 4 trustees (Squires, Meseth, Cearnal, Holtz)
- Rich Hansen to be appointed
- **Motion:**
  - ◆ **Subject: Approve Rich Hansen as trustee for IDEA**
  - ◆ **Bob Cearnal**
  - ◆ **Mike Kaas**
  - ◆ **PASSED (unanimous)**

20. Spring 2019 HOD Date

- 3<sup>rd</sup> or 4<sup>th</sup> weekend in March
- Probably provide food again
- This must follow the District Board meeting, which itself is planned to happen at IDAH

21. Harmony Foundation – Perry White

- General remarks
- Handing out of HF checks
  - ◆ District, \$709.31
  - ◆ Arlington Heights, \$735.50
  - ◆ Aurora, \$207.00
  - ◆ Belleville, \$159.00
  - ◆ Bloomington, \$880.94
  - ◆ Northbrook, \$320.50
  - ◆ Danville, \$30.00



Fall 2018 House of Delegates Meeting

5-Oct-2018 12:00PM

---

- ◆ Coles County, \$975.00
  - ◆ Lake County, \$114.00
  - ◆ Chicagoland West Suburban, \$1422.00
  - ◆ Rockford, \$114.00
  - ◆ Rock Island, 477.25
  - ◆ Sterling Rock Falls, \$105.00
  - ◆ Springfield, \$60.00
22. BHS Representatives – Holly Kellar, with John Donehower
- General remarks
  - Gender issues
    - ◆ Society is moving towards an inclusive policy.
    - ◆ But it is ultimately up to the chapter for how it wants to move forward
      - The society will stand in defense of any chapter, regardless of their choice
    - ◆ Note that at the moment women can only join the Society, not the district or any chapter
      - However this is being worked on. Expectation is that mixed membership will ultimately be available at all levels. There's 100 pages of bylaws being reworked right now...
23. Memorial to Deceased Members – Bob Squires
- [See Appendix to these Minutes]

Closing Song “Keep The Whole World Singing” – Rich Hansen, Director

**Adjourned:** 3:13 PM

Respectfully submitted,  
Mike Isely – Secretary



**Appendix: Attendance**

<b>Chapter Delegates</b>			
<b>Present</b>	<b>Name</b>	<b>ID</b>	<b>Chapter Name</b>
	Terry Franzen	E-002	Arlington Heights
P	Donald Smit	E-003	Aurora
P	James Morgan	E-005	Belleville
P	Tom De Bord	E-007	Bloomington
	Craig Rigg	E-008	Macomb
P	Earl Holtz	E-009	Northbrook
		E-010	Champaign Urbana
P	Jeff McMorris	E-013	Danville
P	James Barr	E-014	Decatur
	Bruce Condill	E-017	Coles County
P	Bill Miller	E-018	Elgin
	David Mouri	E-019	Rockford Metro
	Tom Toftey	E-021	Lake County
		E-024	Bureau County
P	Ron Welch	E-030	Chicagoland West Suburban
P	Harold Harness	E-044	Peoria
	Andre Gloeckner	E-045	Chicago Metro
	Barton Macomber	E-047	Rockford
P	Michael Kaas	E-048	Rock Island
	Allen Munneke	E-050	Will-Cook
	Kevin O'Keefe	E-052	Sterling Rock Falls
	Richard Biby	E-054	Waterloo
P	Patrick Claussen	E-061	Springfield
P	James Fourmont	E-066	DuPage Valley
	Edward Cheek	E-067	Kishwaukee Valley
	Neth Hass	E-075	Carbondale
	Bruce Richardson	E-077	Kankakee

12 out of 27



Fall 2018 House of Delegates Meeting

5-Oct-2018 12:00PM

<b>Governance Board</b>		
<b>Present</b>	<b>Name</b>	<b>Role</b>
P	Jim Waldorf	President
P	Brett Mulford	Executive VP
P	Mike Isely	Secretary
P	Jim Wagner	Treasurer
P	Pat Claussen	BMAL (Membership)
	Will Thorndike	BMAL (Events)
P	Don Leonard	BMAL (C & J)
P	Terry Ludwig	BMAL
P	Richard Hansen	Imm. Past President

8 out of 9

<b>Active Past Presidents (not on Gov. Board)</b>	
<b>Present</b>	<b>Name</b>
P	Jeff Bowyer
P	Mike Bagby
P	Dave Cowin
P	Bob Cearnal
P	Earl Meseth
P	Bob Squires
P	Joe Sullivan
	Jim Vliet
	Syl Wetle
	Wayne Wright

7 out of 10

$8+7+12 = 27$  present

$9+10+27 = 46$  total possible





**Appendix: Chapter Eternal**

[Conducted by Bob Squires]

**Memorial Service For Deceased Members**

May we have a moment of silence, please.

*Heavenly Father we come together in your presence today to honor and recognize our brother barbershoppers who have passed on during this past year. Those men include:*

<b>Chapter Eternal 2017</b>	
<b>Name</b>	<b>Chapter</b>
Hank Buerger	Arlington Heights and Chicago Metro
George Collar	Will-Cook and Chicagoland West Suburban
Don Elward	Bloomington
Henry "Hank" King	Will-Cook
Ben Mohrman	Rockford
Jack Musich	Arlington Heights
Randy Rogers	Lake County
William Smith	Rockford
Geoffrey Sojostrom	Arlington Heights
Rock Steingrubey	Waterloo
Paris Sullivan	Peoria
William Woodward	Bureau Country and Sterling-Rock Falls

*Father we thank you for your gift of music and song so our hearts can be lifted up to you. We thank you for these ties that bind us together with the old songs and fellowship. We give thanks to You for these Departed men who have enriched our lives and who have left us all with a a song in our hearts.*

*Amen.*



9/16/18

To: Jim Waldorf, Illinois District President

Illinois District Board of Directors

Illinois District House of Delegates

From: Terry Ludwig and Tim Pashon, Illinois District VP Music and Performance

On February 16<sup>th</sup>, 2019 we will be holding IDAH in Sterling Illinois. The school will feature our current International Quartet Champions, After Hours. There will be room for 8 quartets and we will be offering a selection of classes for anyone else that would like to attend.

New this year, Mrs. Carrie Marcotte will be directing a Mixed Chorus that will rehearse in the afternoon and sing on the show that evening.

All information will be available at the Fall Convention and we will also begin taking registrations at that time.

Respectfully submitted,

Terry and Tim



## Contest and Judging

### Convention Report

- A total of 16 quartets are competing this year
  - 2 Youth Quartets
  - 14 Regular Quartets
- 8 Choruses are competing
  - 1 Senior Chorus included

We requested and have been granted approval to move our future contest dates to September. The new dates are:

2019 = September 20-21

2020 = September 18-19

2021 = September 17-18

2022 = September 16-17

Don Leonard

VP Contest & Judging

**Subject: Chapter Officers' Training Proposal to IL District Board****Date: August 25, 2018****IL District Board Members,**

**Proposal: The Illinois BHS District will promote and fund 24 of its Chapter leaders to attend superior Leadership Training in January 2019 at the Land of Lake's BHS District Leadership Academy in River Falls, WI.**

**1. Recent History of BHS Chapter Support Leadership Training (CSLT) in Illinois.**

Annual IL District Chapter Officer Leadership training flourished in the early 2000's when it was partially funded and taught by BHS approved teachers. By 2013, there was little interest in attending this yearly training: possibly due to diminished BHS support, the quality of training, the middle Illinois venue, or reduced turnover in the Chapter leadership due to dwindling membership.

In 2013 and 2014, no IL District CSLT were held, reportedly due to lack of interest. The Midwest Harmony Alliance (MHA) Massed Chorus leaders took note of this training deficiency and the potential adverse effect on all Chapters' health. MHA leadership decided to hold a one day Leadership Summit in January, 2015 in an Elgin, IL church. It was primarily focused on preparing students to assume Chapter leadership roles (core training). Thirty-three Barbershop members attended this training. In the Fall of 2015, IL District again cancelled its CSLT for lack of interest, so MHA held its one day January, 2016 Leadership Summit in Elgin IL. Sixty-five Barbershoppers from 14 chapters in three states attended this Summit.

In mid-2017, I was asked by the District President to join the IL District Board as VP CSLT and Chapter Advocate Program. I accepted the invitation in order to reduce the MHA/District Chapter Officer Leadership Training and funding gap. IL District did partially fund the 2015 through 2017 MHA Leadership Summits for nominal expenses not covered by our \$5/student fee.

On January 14, 2017, MHA/ IL District hosted the third annual Leadership Summit in Elgin. We invited the Barbershop Harmony Society to provide two reputable trainers for this Summit. BHS CEO Marty Munson taught our Presidents' Class and Christian Hunter taught our Chapter Development VP's. Over 45 men attended this Summit and provided excellent reviews for core training.



In the Spring of 2017, the MHA Leadership Team decided to take another step to help Chapters by hosting a brand-new event called **ABCDEF: A Barbershop Chorus Director's Educational Forum**. The purpose of this Forum was to provide an opportunity for chorus directors, associate or assistant directors, would be directors, arm wavers, wanna-bee's, and song leaders to participate in an open forum, round table discussion to build musical support network in a non-competitive environment. Also there were planned presentations of techniques and methods by qualified BHS instructors and live chorus practices. The initial ABCDEF was scheduled for August 26, 2017 in the western Chicago, IL suburbs. This event was cancelled for lack of interest even though the invitation was directly issued to all BHS Chapter Music Directors in Illinois.

Our fourth annual MHA/IL District Leadership Summit was scheduled for January 13, 2018. It too was cancelled for lack of interest when only 8 Barbershoppers returned sign-up forms. We attribute this malaise to our inability to offer non-core, elective classes that really excite the new and former students. This we learned at the Land of Lakes Leadership Academy.

## 2. **LOL Leadership Academy**

After cancelling the January 13, 2018 Illinois District/MHA Leadership Summit, new Elgin Chapter President, Dave Carter, and I registered and attended the Friday and Saturday 2018 Land of Lakes District Leadership Academy and were simply blown away by our experience. LOL attracts over 200 students to a well-planned, and continually improving weekend of great classes at a University of Wisconsin, River Falls Campus.

After a great deal of soul-searching and recent memories of the difficulty we've had attracting good teachers and 30 students, I contacted the organizers of the Land of Lakes Leadership Academy in mid-2018 and requested permission for Illinois District to send 24 students (approx. 1 student per IL Chapter) to their January, 2019 event. They have agreed to host our students. I would accompany our IL group to this Academy. Since LOL provides some Chorus Director coursework also, we may be able to get a few of our Chorus Directors enrolled also. **In this way, Illinois can begin building a cadre of well-trained Chapter leaders who can be the IL District Chapter Officer Leadership Summit trainers of tomorrow.**

Attached is an e-mail from LOL's Leadership Academy Chairman, Del Ryberg, which lists all the classes to be offered this coming January and the teachers being lined up.

## 3. **Expenses for LOL Leadership Training**

Out-of-District, Quality Leadership Training comes at a cost. There are multiple expenses associated with sending IL District Chapter Officers to the LOL Leadership Academy;

- a. **Student Registration Expense:** \$85 covers the training, course materials, venue, and five meals over two days. This is a very reasonable cost considering the quality of the training and the five cafeteria meals



- b. Transportation expense:** Bus transportation from Northern IL was considered but cost \$2400 for two days and one overnight. Car pool cost varies by distance from IL student's home to River Falls, WI and by the number of people riding in a car. Round trip mileage from Northern IL is 700 miles. Using a \$0.25/miles reimbursement results in a cost of \$175/car or \$44/rider if four students are in a car. If the IL students are uniformly spread around the state, a 1000 mile round trip will be a reasonable average which results in \$63/rider in a 4 student car.
- c. Hotel expense:** many students depart from UW River Falls after the Saturday supper and drive through the night to get home. I do not recommend this as the January weather in this Minneapolis area is unpredictable and the District doesn't want any of its members injured in late night mishaps after a full day of classes. Thus I recommend that IL students book two nights in local motels which average \$65/room night /person (including all taxes) for double occupancy
- d. Total expense per student is:**
- \$85 Academy registration fee**
  - \$65 Mileage reimbursement**
  - \$130 Hotel expense for two nights**
  - \$ 280 Total**

#### 4. The Proposal

Dealing with the **mileage reimbursement** is messy and would likely involve multiple chapters for a single car. Therefore I recommend that each student reimburse their driver for their portion of the \$0.25/ car mile and then they in-turn seek reimbursement from their Chapter.

**In order to jump start this high quality out-of-District Chapter Leadership Training, I recommend that the Illinois BHS District pick up the remaining registration and housing expense of \$215 (\$280-65) per student. Cost to IL District would be \$215/student x 24 students = \$5160**

These District and Chapter expenses would be realized in 2019.

#### 5. Summary

The future of Chapter Officer Training in Illinois is questionable if we continue to try to train Chapter Leaders (in core classes only) on our own. Current discussions among CSLT VP's call



for BHS investing in Internet on-line training for the core District and Chapter positions. We cannot wait for this to happen as our District needs better leadership training now.

Our neighboring LOL District runs an successful, tested Training Academy that draws hundreds of students and provides specialized leadership experiences that buoys student skills and spirit.

IL District needs to be capable of running an LOL type Leadership Academy in Illinois with administrators and teachers trained at the LOL Academy. We must get this started and it needs to be subsidized to start.

We must move now to train our Chapter and future leaders before it's too late! Please vote in favor of this proposal.

**Bill Miller**  
**VP Chapter Leadership Training and Chapter Advocates**  
**BHS Illinois District**





Date: 9/17/18

To:

IDEA Trustees  
Dist Sec – Mike Isely  
Dist Pres – Jim Waldorf  
Past Dist Pres – Rich Hansen  
Dist Treasurer – Jim Wagner

From: IDEA Treasurer – Earl Holtz

Re: IDEA Financial Report for HOD

As of market close yesterday, 9/17/18, the fund balance was \$116,702.47, up from \$107,621.12 at 12/31/17. The increase includes YTD contributions of \$1628.93 and disbursement of \$367.30 for raffle tickets. The disbursement was covered by \$400 contribution. The bank balance is \$3167.02.



IL District Association of Chapters, SPEBSQSA  
**Balance Sheet**  
As of September 19, 2018

	Sep 19, 18
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1010 Checking Account	45,817.54
<b>Total Checking/Savings</b>	45,817.54
<b>Other Current Assets</b>	
1310 Convention Funding Advance	500.00
1320 Pre-Purchased Awards	324.00
Undeposited Funds	167.84
<b>Total Other Current Assets</b>	991.84
<b>Total Current Assets</b>	46,809.38
<b>TOTAL ASSETS</b>	<b>46,809.38</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2010 Operational Accts Payable	299.00
<b>Total Accounts Payable</b>	299.00
<b>Total Current Liabilities</b>	299.00
<b>Total Liabilities</b>	299.00
<b>Equity</b>	
<b>3000 Unrestricted Funds</b>	
3010 Operating Fund	18,103.05
<b>Total 3000 Unrestricted Funds</b>	18,103.05
<b>3200 Permanent Restricted Funds</b>	
<b>3210 Grants &amp; Contributions</b>	
<b>IDAH</b>	
Scholarships	233.00
IDAH - Other	720.83
<b>Total IDAH</b>	953.83
Undesignated	624.79
Web Site fund	4,402.00
YIH	4,981.50
<b>Total 3210 Grants &amp; Contributions</b>	10,962.12
<b>Total 3200 Permanent Restricted Funds</b>	10,962.12
<b>Net Income</b>	17,445.21
<b>Total Equity</b>	46,510.38
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>46,809.38</b>

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss**  
January 1 through September 19, 2018

	<u>Jan 1 - Sep 19, 18</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
5100 Event Income	
Hotel Rebates/Comp Room Credits	1,800.00
Misc - Vendors & Program Ads	70.00
On Line Registrations	5,973.16
Ticket/Registration Refunds	-805.83
5100 Event Income - Other	2,839.68
<b>Total 5100 Event Income</b>	<u>9,877.01</u>
5210 District Dues	16,679.68
5310 Interest Income	10.97
5800 Special Events Revenue	
5820 Gift Revenue	2,910.00
<b>Total 5800 Special Events Revenue</b>	<u>2,910.00</u>
<b>Total Income</b>	<u>29,477.66</u>
<b>Gross Profit</b>	29,477.66
<b>Expense</b>	
7030 Support	
Chorus Support	1,000.00
Quartet Support	5,095.10
<b>Total 7030 Support</b>	<u>6,095.10</u>
7500 Contract Services Expenses	
7540 Judging Expense	4,335.83
<b>Total 7500 Contract Services Expenses</b>	<u>4,335.83</u>
8100 Nonpersonnel expenses	
8140 Postage & Shipping	28.00
<b>Total 8100 Nonpersonnel expenses</b>	<u>28.00</u>
8200 Facility & Equipment Exp	
8230 Storage Rental Charges	981.36
<b>Total 8200 Facility &amp; Equipment Exp</b>	<u>981.36</u>
8300 Travel & Meetings Expenses	
8320 Board Meet. & Conventions	
HOD Meetings	242.05
<b>Total 8320 Board Meet. &amp; Conventions</b>	<u>242.05</u>
8330 Hospitality	-200.00
<b>Total 8300 Travel &amp; Meetings Expenses</b>	<u>42.05</u>
8400 Education Programs	
8430 COTS/CSLT	126.11
8450 Recordings of Contestants	399.00
<b>Total 8400 Education Programs</b>	<u>525.11</u>

10:33 AM  
09/19/18  
Cash Basis

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss**  
January 1 through September 19, 2018

---

	<u>Jan 1 - Sep 19, 18</u>
8500 Other Expenses	
8510 VPs & Committees	
VP Mkt & PR	25.00
Total 8510 VPs & Committees	<u>25.00</u>
Total 8500 Other Expenses	<u>25.00</u>
Total Expense	<u>12,032.45</u>
Net Ordinary Income	<u>17,445.21</u>
Net Income	<u><u>17,445.21</u></u>

IL District Association of Chapters, SPEBSQSA  
**Profit & Loss** 2017 Fall Convention  
July 1, 2017 through April 11, 2018

	<u>Jul 1, '17 - Apr 11, 18</u>
Ordinary Income/Expense	
Income	
5100 Event Income	
Hotel Rebates/Comp Room Credits	1,800.00
Mail Registrations	70.00
Misc - Vendors & Program Ads	1,190.00
On Line Registrations	12,020.39
On Site Registrations	685.00
On Site Single Tickets	1,748.00
	<hr/>
Total 5100 Event Income	17,513.39
5490 Miscellaneous Revenue	
5491 Merchandise	
IL District Pins	30.00
	<hr/>
Total 5491 Merchandise	30.00
	<hr/>
Total 5490 Miscellaneous Revenue	30.00
	<hr/>
Total Income	17,543.39
	<hr/>
Gross Profit	17,543.39
Expense	
7500 Contract Services Expenses	
7510 Chapter Convention Stipend	750.00
7540 Judging Expense	9,514.72
7550 Temp Help - Contract	1,855.00
7560 Ticket Processing Fees	853.78
7580 Other Contract Expenses	709.10
	<hr/>
Total 7500 Contract Services Expenses	13,682.60
8100 Nonpersonnel expenses	
8120 Awards, Plaques & Pins	992.40
8140 Postage & Shipping	17.29
8170 Printing & Copying	798.50
	<hr/>
Total 8100 Nonpersonnel expenses	1,808.19
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	4,895.00
	<hr/>
Total 8200 Facility & Equipment Exp	4,895.00
8300 Travel & Meetings Expenses	
8310 Travel	-0.56
8320 Board Meet. & Conventions	
Comp Housing	-304.64
HOD Meetings	202.28
President Meetings	304.64
VP C&J Meetings	456.96
	<hr/>
Total 8320 Board Meet. & Conventions	659.24
8330 Hospitality	325.56
	<hr/>
Total 8300 Travel & Meetings Expenses	984.24
8400 Education Programs	
8450 Recordings of Contestants	1,669.99
	<hr/>
Total 8400 Education Programs	1,669.99

1:50 PM

**IL District Association of Chapters, SPEBSQSA**

04/11/18

**Profit & Loss 2017 Fall Convention**

Cash Basis

July 1, 2017 through April 11, 2018

---

	<u>Jul 1, '17 - Apr 11, 18</u>
8500 Other Expenses	
8590 Miscellaneous	<u>0.00</u>
<b>Total 8500 Other Expenses</b>	<u>0.00</u>
<b>Total Expense</b>	<u>23,040.02</u>
<b>Net Ordinary Income</b>	<u>-5,496.63</u>
<b>Net Income</b>	<u><u>-5,496.63</u></u>

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss Budget Overview**  
 January through December 2019

	<u>Jan - Dec 19</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>5100 Event Income</b>	
Comp Registrations	-40.00
DVD Sales	20.00
Har. Found/Fest. Chorus/Brigade	0.00
Hotel Rebates/Comp Room Credits	1,800.00
Mail Registrations	70.00
Misc - Vendors & Program Ads	1,200.00
On Line Registrations	16,000.00
On Site Registrations	700.00
On Site Single Tickets	2,800.00
Ticket/Registration Refunds	<u>-100.00</u>
<b>Total 5100 Event Income</b>	22,450.00
<b>5210 District Dues</b>	23,100.00
<b>5310 Interest Income</b>	16.80
<b>5490 Miscellaneous Revenue</b>	
<b>5491 Merchandise</b>	
IL District Pins	30.00
<b>Total 5491 Merchandise</b>	<u>30.00</u>
<b>Total 5490 Miscellaneous Revenue</b>	30.00
<b>5800 Special Events Revenue</b>	
<b>5810 Non-gift revenue</b>	
COTS/ CSLT	1,000.00
<b>Total 5810 Non-gift revenue</b>	<u>1,000.00</u>
<b>5820 Gift Revenue</b>	<u>5,000.00</u>
<b>Total 5800 Special Events Revenue</b>	<u>6,000.00</u>
<b>Total Income</b>	<u>51,596.80</u>
<b>Gross Profit</b>	51,596.80
<b>Expense</b>	
<b>7020 Donations to Other Orgs</b>	
IDEA	500.00
<b>Total 7020 Donations to Other Orgs</b>	<u>500.00</u>
<b>7030 Support</b>	
Chorus Support	3,500.00
Quartet Support	3,000.00
<b>Total 7030 Support</b>	<u>6,500.00</u>
<b>7500 Contract Services Expenses</b>	
7510 Chapter Convention Stipend	750.00
7540 Judging Expense	8,000.00
7550 Temp Help - Contract	2,000.00
7560 Ticket Processing Fees	850.00
7570 Event Meals	150.00
7580 Other Contract Expenses	750.00
<b>Total 7500 Contract Services Expenses</b>	<u>12,500.00</u>

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss Budget Overview**  
 January through December 2019

	<u>Jan - Dec 19</u>
<b>8100 Nonpersonnel expenses</b>	
8110 Supplies	25.00
8120 Awards, Plaques & Pins	1,000.00
8140 Postage & Shipping	10.00
8170 Printing & Copying	800.00
8180 Historian	200.00
8190 Publishing	15.00
<b>Total 8100 Nonpersonnel expenses</b>	<u>2,050.00</u>
<b>8200 Facility &amp; Equipment Exp</b>	
8210 Rent, parking, & other	5,250.00
8230 Storage Rental Charges	2,570.00
8260 Equipment Rental & Maint	325.00
<b>Total 8200 Facility &amp; Equipment Exp</b>	<u>8,145.00</u>
<b>8300 Travel &amp; Meetings Expenses</b>	
8320 Board Meet. & Conventions	
BOD Meetings	500.00
Comp Housing	1,900.00
EVP Meetings	500.00
HOD Meetings	200.00
President Meetings	500.00
VP C&J Meetings	500.00
<b>Total 8320 Board Meet. &amp; Conventions</b>	<u>4,100.00</u>
8330 Hospitality	500.00
<b>Total 8300 Travel &amp; Meetings Expenses</b>	<u>4,600.00</u>
<b>8400 Education Programs</b>	
8420 CDWI	1,000.00
8430 COTS/CSLT	3,500.00
8440 IDAH	6,750.00
8450 Recordings of Contestants	1,700.00
8480 YIH Program	
Contest Prizes	500.00
8480 YIH Program - Other	5,000.00
<b>Total 8480 YIH Program</b>	<u>5,500.00</u>
<b>Total 8400 Education Programs</b>	<u>18,450.00</u>
<b>8500 Other Expenses</b>	
8505 Gov Board	
President	300.00
<b>Total 8505 Gov Board</b>	<u>300.00</u>
8570 Advertising & Publicity	3,000.00
<b>Total 8500 Other Expenses</b>	<u>3,300.00</u>
<b>8600 Business Expenses</b>	
8610 - Corporation Filing Fees	10.00
<b>Total 8600 Business Expenses</b>	<u>10.00</u>
<b>Total Expense</b>	<u>56,055.00</u>
<b>Net Ordinary Income</b>	<u>-4,458.20</u>
<b>Net Income</b>	<u><u>-4,458.20</u></u>



Date: 5 October 2018

Subject: DRCJ Report Amended - To Illinois District House of Delegates (HOD)

Convention Report

- A total of 16 quartets are competing this year
  - 2 Youth Quartets
  - 14 Regular Quartets
- **8 Choruses** are competing **IL District Seniors Chorus was added**

We requested and have been granted approval to move our future contest dates to September.  
The new dates are:

**2019 = September 27-28** Changed due to SAI being that same weekend – could impact multiple choruses

2020 = September 18-19

2021 = September 17-18

2022 = September 16-17

Respectfully submitted,

*Don*

Don Leonard  
VP C&J - IL District  
309-838-4733 (cell)





Illinois District Association of Chapters  
HOD Meeting October 5, 2018

## President's Report

It is hard to believe how quickly the two years of my term as your president have flown by. It has been an exciting time in the Illinois District although I would be lying if I said accomplished all I hoped. I do feel we, with the support of our board, HOD and a good portion of our membership have made progress toward improving in the three areas of concern pointed out as my goals.

### Communication:

District communication, from the top down, became more difficult early on with the introduction of the Member Center Database at Nashville HQ. With the demise of our previous system that allowed much simpler access to membership data we had to come up with different methods of reaching out. I got off to a slow start because I am a black hole when it comes to technological skills. With our Secretary Mike Isely's help and the excellent work of Ken Ota (SOI) we have greatly increased the level of communication from the top down, passing on information on our Raffle fundraiser each time a new prize was announced, getting the convention schedule out to the entire membership in a more timely fashion and helping get the word out for the Arlington's director search.

Communication is a two way street though. As for communication from the membership back to leadership, I can assure you that is working even better as evidenced by the volume of email responses received immediately following the Arlington Director search message. Seems in trying to add some color and interest to the email, I approved the wrong chorus photo from the Arlington, VA chapter. Apologies to both chapters of course.

But I learned two things. Our membership does open their email in a timely fashion. And they respond in a timely fashion as well....especially if you make a mistake!

It does prove the lines of communication are open and flowing in both directions and that is a goal I pledged to work on. It will continue to get better from here when the new, mobile friendly website comes online (should be up prior to you receiving this report if all goes according to plan).

### Financials:

At this time we are coming to the end of our first cycle of the new dues structure put in place last year at the Fall 2017 HOD. As you can see in the Treasurer's Report, things overall have improved somewhat but not enough to say we are truly stable. We are moving in the right direction. At the Spring 2018 HOD I presented a fundraising opportunity that was risk free to the district. All expenses, prizes, printing, advertising, etc. were



donated or paid for with donated monies. As stated, the fundraiser was without cost or risk to the district. The request to the entire district membership was not overly burdensome; Sell or purchase 4 (four) raffle tickets at \$10 apiece. The members of the HOD present at the meeting agreed, as did the district board, that the fundraiser provided the opportunity to raise capital with little exertion and as previously stated, no risk. We had 6 months to complete the goal. That capital (approximately \$20,000.00) would allow many existing district programs to improve, old programs to be reinstated and new programs to be put in place. At this time I am sorry to say many of the tickets remain unsold. As of this writing I am disappointed to report that had we purchased the prizes and paid for the printing with district funds, we would not cover the costs. I am hopeful there are many sold tickets and monies yet to be turned in. Which brings me to the third goal of my presidency, Commitment.

## COMMITMENT

Commitment is something the District was struggling with when my presidency began and is something we continue to struggle with as I move on to the Immediate Past President position. I did not expect our membership's commitment level to suddenly go up to 100% but I hoped for improvement because only with increased commitment can we expect greater success. I feel we succeeded, mildly, in increasing commitment, even though it was not up to the level I had hoped.

Commitment is a component that is absolutely critical to our success as a district and we must strive to increase each of ours even further. Ask any member of After Hours what commitment can bring to your group. Or ours.

That's not to say there is no commitment in the district. After Hours is but one example. I can see other areas where there has been improvement:

Illinois had 2 choruses and 6 quartets participate in the International Competitions.

The Danville chorus is a shining example of what increased commitment and dedication to a cause can create. Kudos and congratulations to them on their many successes over the last two or three years.

The West Town's Chorus, Sound of Illinois and Northbrook New Tradition committed to a Three Chorus Concert on a weekend earlier this summer. One concert in Bloomington, one in Chicagoland. It was a fabulous event and there is discussion in keeping the event an annual thing. It could not have happened without the commitment of those three chapters. What a thrill it was to be onstage with a chorus of that caliber and size!

But we still have room to grow our level of commitment. It was after discussion and agreement with the board and HOD that we decided we needed to have the raffle fundraiser. Thanks to hard work and commitment from numerous members, we were able to bring the fundraiser to life with no use of district funds. All that was asked, as stated above, was that each member sell or buy 4 tickets. Unfortunately, I must report there are members of the HOD and the District board of directors currently serving, that have not fulfilled that commitment.

I use the fundraiser as an example because it is a tangible event that is measurable. It is not the only commitment issue we face. Convention attendance and participation is another tangible measure that could use some improvement.



## CONCLUSION

I have faith that we will continue to improve on the things we need to work on. I believe the steps we have taken so far are steps in the right direction.

I started my two year presidency with the goal to improve the three areas discussed in this report. Communication has been given a good beginning, with the new website launch coming up and the use of district wide email for items mentioned above, such as director searches, After Hours' fantastic, record setting success in bringing the gold home to Illinois (not as quick to get that out as I would have liked though) and convention registration and schedule announcements.

We, as an organization will continue to repair our finances through our new dues structure and through careful cost controls for future events. Hopefully through doing more of what we love to do and do best, SINGING!

Commitment will always be a two way street. You can't expect more unless each of us, individually as members and chapter and district leaders, commit to give more. And I don't mean only money. I mean give more of your time and talent to making the Illinois District as well as your individual chapter a great place to be a barbershopper. That's what we're here for.

It has been my pleasure to serve each of you. Thank you for all your help these last two years.

I look forward to helping our next District President and his board succeed in the goals they will set out. I hope each of you do too!

Jim Waldorf, President

Illinois District

Chapter	Code	Members 8/17	Members 4/2018	overdue 4/18	Members 9/10/2018	overdue 9/18	membership inc (dec)	overdue inc (dec)
Frank Thorne	E-000	40	30	4	30	4	0	0
Arlington Hts	E-002	32	35	1	30	4	(5)	3
Aurora	E-003	13	14	0	12	1	(2)	1
Belleville	E-005	28	30	2	33	1	3	(1)
Bloomington	E-007	115	106	10	102	11	(4)	1
Macomb	E-008	12	12	0	12	0	0	0
Northbrook	E-009	76	76	6	84	2	8	(4)
Champaign Urbana	E-010	8	5	3	7	1	2	(2)
Danville	E-013	26	34	0	38	0	4	0
Decatur	E-014	15	13	2	10	3	(3)	1
Coles County	E-017	29	33	3	33	2	0	(1)
Elgin	E-018	25	20	3	20	0	0	(3)
Rockford Metro	E-019	20	19	2	21	2	2	0
Lake County	E-021	21	23	5	31	0	8	(5)
Bureau County	E-024	8	9	0	6	3	(3)	3
Chicagoland West Suburban	E-030	84	85	4	81	4	(4)	0
Peoria	E-044	18	15	3	18	2	3	(1)
Chicago Metro	E-045	25	24	3	26	2	2	(1)
Rockford	E-047	34	29	5	31	4	2	(1)
Rock Island	E-048	11	7	1	7	2	0	1
Will-Cook	E-050	38	36	3	34	5	(2)	2
Sterling Rock Falls	E-052	31	33	0	30	3	(3)	3
Waterloo	E-054	20	18	3	20	0	2	(3)
Springfield	E-061	38	36	4	38	3	2	(1)
DuPage Valley	E-066	59	64	0	64	3	0	3
Kishwaukee Valley	E-067	7	7	0	7	0	0	0
Carbondale	E-075	20	18	3	18	1	0	(2)
Kankakee	E-077	8	5	1	5	1	0	0
Total		861	836	71	848	64	12	(7)

	Total as of September 10	Active plus overdue
Total as of September 10	848	912
Total as of April 11 - including 4 dissolved chapters with a total of 14 members	850	925
Total as of August 2017 - including 4 dissolved chapters with a total of 14 members	875	929

As of September 10, there were 848 total active members, counting dual members multiple times. There were 85 active dual members.

So, as of September 10, there were 763 individual active members of the District, counting dual members only one time no matter how many chapters they belong to.

As of April 11, there were 747 individual active members of the District, counting dual members only one time no matter how many chapters they belong to.

As of September 15, 2017, there were 788 individual active members of the District, counting dual members only one time no matter how many chapters they belong to.

Highlights - There have been some growing chapters in the past year - Since August 2017, Belleville has added 5 members (18%), Northbrook has added 8 (11%), Coles County has added 4 (14%), DuPage Valley has added 5 (8%), and Rockford Metro and Chicago Metro have each added 1. The biggest successes have been Lake County adding 10 members (48%) and Danville adding 12 members (46%). I know Lake County has been using the Ready Set Sing free singing lessons program.

**ILL District YIH Report  
August 2018**

- ✓ Upcoming festivals:
  - **September 19** : Festival, Sterling, IL (contact Kevin Deets, [kjdeets@frontiernet.net](mailto:kjdeets@frontiernet.net))
  - **October 20** : Festival, Fox Lake, IL (John Cain, [cainjret@comcast.net](mailto:cainjret@comcast.net) )
  - **October 29** : Festival, Charleston, IL (contact Tom Woodall, [twoodall@eiu.edu](mailto:twoodall@eiu.edu))
  - **October 25** : Festival, Bloomington, IL (contact Evan Patrick, [evanpatrick13@gmail.com](mailto:evanpatrick13@gmail.com))
  
- ✓ On July 5, 2018 The Elite IV competed in the International College Quartet Contest in Orlando, Florida. The quartet was chosen to compete based on their performance at the 2017 Illinois Fall District Contest.
  
- ✓ On Saturday, October 6, 2018 the annual High School quartet contest will be held during the Illinois District fall contest. Two quartets, representing Morton High School and Heyworth High School, will sing prior to the quartet finals. First place will be announced at the end of the competition. However, if the quartet is unable to be present, trophies and prize money will be awarded either at the quartet's school during a music program, or at the Central Illinois YIH Festival.
  
- ✓ As listed above, 4 festivals will be held in Illinois during the months of September and October. These festivals will introduce close to 1000 students, representing almost 40 schools, to the Barbershop Harmony Society and the art of Barbershop singing. The Illinois District continues to support these festivals with funding to help pay for clinicians, music, and facilities. In addition, more than 100 district members volunteer their time to assist on festival days.
  
- ✓ All event sponsors should submit their event to the district calendar and alert the DVP of YIH and District President and Treasurer (if requesting funds to help defray costs) in advance of the budget approval for each year.
  
- ✓ All festival coordinators receiving district monies should submit to Jim Wagner (district treasurer) an expense form that shows expenses and income within two weeks after the conclusion of the event.

Respectfully submitted,  
Michelle Adams  
ILL Dist. VP - YIH