



## **Illinois District Association of Chapters, SPEBSQSA Inc.**

### **House of Delegates**

Spring 2018

Mission Statement – *The Illinois District fosters a state of close harmony by bringing the joy and excitement of music to all people.*

Vision Statement – *To keep men of all ages singing throughout their lives.*

**Location:** Marriott Hotel (Redbird B) – Normal, IL

**Time:** 12:00 PM

**Called to order:** 12:06 PM

### Call to Order

1. Opening songs
  - *The Star Spangled Banner* – Bob Cearnal, Director
  - *The Old Songs* – Jeff Bowyer, Director
2. Roll Call / House of Delegates quorum – yes or no – Mike Isely
  - 28 members present, out of a potential total of 45.
  - Quorum minimum requirement of 30% (= 14). With 28 present we have 62%, quorum established.
  - [See Appendix titled “Attendance” for detailed attendance record]
3. Reading of Mission Statement – Rich Hansen
4. Approve Agenda – Jim Waldorf
  - Remove memorial service
  - **Motion: Approve Agenda**
    - ◆ **Offered by: Jeff Bowyer, Seconded: Earl Holtz**
    - ◆ **PASSED (unanimous voice vote)**
5. Minutes of previous HOD Meeting – Mike Isely
  - Adjustments:
    - ◆ Fix incorrect misc dates



→ **Motion:**

- ◆ **Subject: Approve Fall 2017 HOD Minutes**
- ◆ **Offered by: Bob Cernal, Seconded: Tom DeBord**
- ◆ **PASSED (unanimous voice vote)**

6. Approve Consent Calendar – Jim Waldorf

→ **Motion:**

- ◆ **Subject: Accept Consent Calendar, with adjustments:**
  - **Pull: Everything except President's Report and Membership report**
- ◆ **Offered by: Mike Isely, Seconded: Mike Bagby**
- ◆ **PASSED (unanimous voice vote)**

→ The following reports are therefore accepted without further discussion:

- ◆ President's Report – Jim Waldorf
  - [Attachment: "01a-Report-President.pdf"]
- ◆ Membership Report – Hugo Feugen
  - [Attachment: "03a-Report-Membership.pdf"]

7. Treasurer's Report – Jim Wagner

- Approx \$35K as of yesterday, in the bank
- Approx \$7000 net income to-date
- Dues are now \$45 (regular)
- Chorus support expense will be \$2000 (2 choruses going to International)
- Last year was a net loss of \$1362
- Spring Jamboree: \$600 higher than in the report
- Budget for 2018
  - ◆ Budget is not balanced (approx \$2500 in the red)
  - ◆ But we expect not all the spending, on average, for all categories
  - ◆ Gift revenue of \$5000 expected?
    - Via raffle(s)
    - This is following from prior year where this amount did in fact materialize
  - ◆ YIH expenses are just for the district portion
- [Attachment: "02a-Report-Treasurer.pdf"]

→ **Motion**

- ◆ **Subject: Receive Treasurer's Report**



- ♦ **Offered by: Mike Bagby, Seconded: Jeff Bowyer**
- ♦ **PASSED (unanimous voice vote)**

## OLD BUSINESS

### 8. Music & Performance

→ Nothing here

### 9. Marketing & PR

→ Nothing here

### 10. YIH

→ No Spring event, no high school contest

→ High school contest moved to the Fall

→ Local schools have been alerted

→ Please help spread this information around

→ Youth quartets need to provide a live audience video audition to compete at International

→ Wouldn't it be nice to have double the quartet attendance

### 11. CSLT

→ Canceled 1/13 District leadership summit for lack of registrations

→ Then the day after a bunch said "they fully intended to register..."

→ LOL had a leadership academy take place, checked out by us

→ LOL asked if they would accept ILL chapter officers for training; they accepted

- ♦ LOL is charging \$85/student (including as many as 6 meals), same rate charged to ILL attendees

→ LOL seems to have no trouble with attendance – they had 219 last January

→ ILL District should start a "recharging" of our training, by sending students to LOL.

- ♦ Date expected to be 1/12-1/13 in 2019

- ♦ Looking to send 30 students; total cost expected (driving / hotel / registration) around \$300/student

→ What would be fair to the people involved relative to funding that \$300 charge?

→ Proposing to send 30 to LOL and at least cover the registration (\$85, perhaps up to \$150) for each of those 30.

→ Board needs to consider this (and budget this).

### 12. Historical

→ Nothing here



13. Awards

→ Nothing here (no convention)

14. IDEA – Earl Meseth

→ Brief meeting this morning

→ Trustees met and approved request for funding of the ILL District of up to \$2500 to develop a new district web site

→ “Pass the can” took place

15. Definition of a VLQ

→ This has been successful in other districts

→ There is a movement within the Society for this

→ We are moving forward with this

→ This is not about a large chapter putting together a VLQ; it is for those small chapters that can't put 12 men on the stage

→ All members of the VLQ must be from the same chapter

→ This follows the principles of how a chorus competes not a quartet (i.e. all members from the same chapter, just one competing entity per chapter)

→ Number of judges needed: Once a contest has more than 25 competitors, a 3<sup>rd</sup> judge is required

16. Dues & Convention registration update

→ Yes dues went up; nothing further about that

17. Future Conventions

→ Bloomington High School as a potential venue – Jeff & Will need to see the facility

◆ 1200 seat auditorium

◆ Cost is looking really cheap

◆ Issue with getting a commitment – With many schools it isn't possible to get on their calendar until the school year starts. Plus it's possible to get bumped.

◆ No hotels nearby – still would need to consider the Doubletree or Marriott

18. Song Break *Little Eyes I Love You* – Terry Ludwig, Director

## NEW BUSINESS

19. Website Update

→ Talking to several web design companies, limiting choices to those using non-proprietary platforms

→ IDEA providing up to \$2500 for web site design

→ Website rework to being ASAP



- None of the funds for this are coming from the District budget
- “Magic Blue Box”, located in Bloomington – web design firm
- Question about technical functionality vs keeping content up to date
  - ◆ Even if we contract out for a beautiful site, there is still an issue about ensuring that the content is kept up to date
- 20. IDEA Trustee Appointment
  - Last year Joe Sullivan resigned; Rich Hansen took up role through 2018
  - Re-nominate Rich Hansen for 5 year term through 2023
  - **Motion:**
    - ◆ **Subject: Appoint Rich Hansen to IDEA for 5 year term through 2023**
    - ◆ **Offered by Bob Cearnal, seconded by Jeff Bowyer**
    - ◆ **PASSED (Unanimous Voice Vote)**
- 21. Member Attrition / Keeping Members Involved
  - +10 new members in Northbrook
    - ◆ They have a new director...
  - Informal query about who is doing RSS (*Ready Set Sing*)
  - One chapter mentioned a new member who came in the door via a newspaper article
- 22. MBHA Award
  - New trophy being designed for...
  - Mixed Barbershop Harmony Association
  - Illinois Mixed Quartet Champion
  - Will be a traveling trophy
  - Yes, there is an international contest for this in Germany, 1 competitor per country, once per every 2 years
  - Competitors must be a member of MBHA (\$20/member)
  - An ILL champion would be on MBHA’s list for potential invitation to the international competition
- 23. Fund Raising Effort
  - Communication, finances, and commitment are the 3 things holding this district back
  - Fund Raising raffle
  - 2000 tickets printed, split into envelopes per chapter, distributed to attendees
  - Drawing will be at the Fall Convention
    - ◆ (do not have to there to win)



Spring 2018 House of Delegates Meeting

19-May-2018 12:00PM

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- There are more prizes being added (all applied to the same tickets), to be disclosed going forward
- Every prize has been donated
- 24. Quartet / Chorus monetary support
  - Quartets cost more than \$1000 for full registrations
  - Six quartets being funded this year. This is costing a lot of \$\$\$
  - Chorus gets \$1000 support – we think that is ok.
  - Suggest funding quartets at \$500 instead of just paying the registration
  - Current budget, \$3000 for choruses, \$2750 for quartets
  - **Motion**
    - ♦ **Subject: Fund quartets \$500 / quartet for international, instead of paying their registrations**
    - ♦ **Offered: Mike Bagby, Jim Morgan**
    - ♦ **PASSED (Unanimous voice vote)**

Closing Song “Keep The Whole World Singing” – Jeff Bowyer, Director

**Adjourned:** 2:45 PM

Respectfully submitted,  
Mike Isely – Secretary



**Appendix: Attendance**

| <b>Chapter Delegates</b> |                   |           |                           |
|--------------------------|-------------------|-----------|---------------------------|
| <b>Present</b>           | <b>Name</b>       | <b>ID</b> | <b>Chapter Name</b>       |
|                          | Terry Franzen     | E-002     | Arlington Heights         |
| P                        | Donald Smit       | E-003     | Aurora                    |
| P                        | James Morgan      | E-005     | Belleville                |
| P                        | Tom De Bord       | E-007     | Bloomington               |
| P                        | Craig Rigg        | E-008     | Macomb                    |
| P                        | Earl Holtz        | E-009     | Northbrook                |
| P                        | Hugo Feugen       | E-010     | Champaign Urbana          |
|                          | Jeff McMorris     | E-013     | Danville                  |
| P                        | James Barr        | E-014     | Decatur                   |
|                          | Bruce Condill     | E-017     | Coles County              |
| P                        | Bill Miller       | E-018     | Elgin                     |
|                          | David Mouri       | E-019     | Rockford Metro            |
| P                        | Tom Toftey        | E-021     | Lake County               |
|                          |                   | E-024     | Bureau County             |
| P                        | Ron Welch         | E-030     | Chicagoland West Suburban |
|                          | Kenneth Krancher  | E-044     | Peoria                    |
| P                        | Andre Gloeckner   | E-045     | Chicago Metro             |
|                          | Wayne Johnson     | E-047     | Rockford                  |
| P                        | Michael Kaas      | E-048     | Rock Island               |
|                          | Allen Munneke     | E-050     | Will-Cook                 |
|                          | Tim Pashon        | E-052     | Sterling Rock Falls       |
|                          | Mark Juelfs       | E-054     | Waterloo                  |
| P                        | Larry Drake       | E-061     | Springfield               |
| P                        | James Fourmont    | E-066     | DuPage Valley             |
|                          | G Howard Peterson | E-067     | Kishwaukee Valley         |
|                          | Neth Hass         | E-075     | Carbondale                |
|                          | Bruce Richardson  | E-077     | Kankakee                  |

14 out of 27



Spring 2018 House of Delegates Meeting

19-May-2018 12:00PM

| Governance Board |                |                     |
|------------------|----------------|---------------------|
| Present          | Name           | Role                |
| P                | Jim Waldorf    | President           |
| P                | Brett Mulford  | Executive VP        |
| P                | Mike Isely     | Secretary           |
| P                | Jim Wagner     | Treasurer           |
| P                | Pat Claussen   | BMAL (Membership)   |
| P                | Will Thorndike | BMAL (Events)       |
| P                | Don Leonard    | BMAL (C & J)        |
| P                | Terry Ludwig   | BMAL                |
| P                | Richard Hansen | Imm. Past President |

9 out of 9

| Active Past Presidents (not on Gov. Board) |              |
|--|--------------|
| Present                                    | Name         |
|  | Jeff Bowyer  |
| P  | Mike Bagby   |
| P  | Bob Cearnal  |
| P  | Earl Meseth  |
| P  | Bob Squires  |
| P  | Joe Sullivan |
|  | Jim Vliet    |
|  | Syl Wetle    |
|  | Wayne Wright |

5 out of 9

9+5+14 = 28 present

9+9+27 = 45 total possible





May 5, 2018

Illinois District President's Report HOD Meeting 5/19/2018

Earlier this year I sent out a State of the District Report that identified several issues I felt were most critical to re-engaging our membership. Those three items were, in my order of importance, Communication, Participation and Finances. While we have not had an event to measure whether or not that report by itself has encouraged participation, I am happy to report progress in the other two areas.

### Communication

After my message regarding the importance of updating our website went out, I received several communications offering help. In following up with each of them, several offered suggestions of other software platforms that could be used and several offered their services as volunteers. The offers and suggestions were over a wide range of topics and it reinforced my belief that we need professional help to restore our site. The job is simply too big for volunteers to manage in a timely fashion. I believe that this method of communicating with our members is so important that we need to hire professionals. A web design company that does this kind of work for pay, operates on an identified schedule, with the understanding that deadlines must be met and results in an up and running, mobile friendly, current website to serve our members is the best and only viable solution. Without this, we will continue to limp along as we are now and that is not the way to reinvigorate our district.

Of the web design companies I interviewed, two offered products based on proprietary platforms that would not go with us should we decide to leave their firm. This lack of portability removed them from the list of possible solutions.

The company I settled on uses a Wordpress platform that is openly available and portable should we decide to leave the web design company at the end of our commitment. Wordpress is a program that many of our volunteer webmasters are familiar with and once the site is updated, we will be able to provide access to several volunteers (our members) to add content and update items.

The biggest problem with the professional solution would be paying for it.

As a result of the message I sent explaining the importance of updating the website, a member who wishes to remain anonymous wrote a \$5000 check to cover the bulk of the work. I have submitted a grant to IDEA for the remaining \$2500, if needed, to fulfill the contract.

When completed, the result will be an up to date, mobile friendly, well organized, website that is professional in appearance and easy to use. It will also be portable so should the company and the Illinois District part ways at some point, we can move the site to a new host.

This work will be done with donated funds that will not have a negative impact on the district budget.



## Finances

As mentioned above, the redesign of the website will be a major expense but those costs will be covered with funds outside of the budget.

We have an opportunity once again, to raise funds through a district wide raffle of two exciting prizes. One, a professionally framed, autographed Kris Bryant Cubs Jersey. And to be certain we have something for our Cardinal loving members, a baseball bat autographed by Yadier Molina! The tickets are printed and some promo materials will be made available. Tickets are \$10 and each chapter will have tickets to sell during the next four months. The drawing will be at our Fall Convention and Competition and you need not be present to win so make certain to sell tickets to your friends outside of our hobby because these items are really nice.

We ordered 2000 tickets. That means if each member sells (or buys) 3 tickets, we will sell out and add \$20,000 to the District coffers.

As I explained in the State of the District message, shoring up our financials is the second most important problem to be addressed. This raffle gives us a fun way to improve our financial stability. That improvement will allow us to add programming such as a spring event, IDAH, Leadership training or some other opportunity to get together and sing without having to charge an outsized registration fee.

Each member selling just a few ten dollar tickets will make so many things possible!

## Participation

While there has not been an event to actively participate in since I sent the original message, we have so many opportunities to gather in the next few weeks! Please participate in as many as you can.

### JUNE

Coming up in June we have the Mega Event in Chicago benefitting the family of Randy Rogers. I'll be there and I hope to see you too.

### JULY

As president it is my privilege to invite each of you to register and attend the International Convention and Competition in Orlando this summer where the Illinois District will have FIVE quartets (Four regular and one Youth) and 2 choruses representing us. What a fantastic showing for our district!

### OCTOBER

The Illinois District Fall Convention and Competition in Bloomington, Illinois, October 5-7, 2018.

Respectfully Submitted,

Jim Waldorf, President

Illinois District

## IL District Association of Chapters, SPEBSQSA

05/03/18

## Balance Sheet

Cash Basis

As of May 3, 2018

|  | <u>May 3, 18</u> |
|--|------------------|
| <b>ASSETS</b>                                |                  |
| <b>Current Assets</b>                        |                  |
| <b>Checking/Savings</b>                      |                  |
| 1010 Checking Account                        | 36,625.85        |
| <b>Total Checking/Savings</b>                | 36,625.85        |
| <b>Other Current Assets</b>                  |                  |
| 1310 Convention Funding Advance              | 500.00           |
| 1320 Pre-Purchased Awards                    | 324.00           |
| <b>Total Other Current Assets</b>            | 824.00           |
| <b>Total Current Assets</b>                  | 37,449.85        |
| <b>TOTAL ASSETS</b>                          | <b>37,449.85</b> |
| <b>LIABILITIES &amp; EQUITY</b>              |                  |
| <b>Equity</b>                                |                  |
| <b>3000 Unrestricted Funds</b>               |                  |
| 3010 Operating Fund                          | 18,103.05        |
| <b>Total 3000 Unrestricted Funds</b>         | 18,103.05        |
| <b>3200 Permanent Restricted Funds</b>       |                  |
| <b>3210 Grants &amp; Contributions</b>       |                  |
| <b>IDAH</b>                                  |                  |
| Scholarships                                 | 233.00           |
| IDAH - Other                                 | 720.83           |
| <b>Total IDAH</b>                            | 953.83           |
| Undesignated                                 | 5,624.79         |
| YIH  | 4,954.00         |
| <b>Total 3210 Grants &amp; Contributions</b> | 11,532.62        |
| <b>Total 3200 Permanent Restricted Funds</b> | 11,532.62        |
| <b>Net Income</b>                            | 7,814.18         |
| <b>Total Equity</b>                          | 37,449.85        |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>        | <b>37,449.85</b> |

IL District Association of Chapters, SPEBSQSA  
**Profit & Loss**  
January 1 through May 3, 2018

|                                       | <u>Jan 1 - May 3, 18</u> |
|---------------------------------------|--------------------------|
| Ordinary Income/Expense               |                          |
| Income                                |                          |
| 5100 Event Income                     |                          |
| Hotel Rebates/Comp Room Credits       | 1,800.00                 |
| Misc - Vendors & Program Ads          | 35.00                    |
| On Line Registrations                 | 85.00                    |
| Ticket/Registration Refunds           | <u>-805.83</u>           |
| Total 5100 Event Income               | 1,114.17                 |
| 5210 District Dues                    | 11,105.41                |
| 5310 Interest Income                  | <u>4.80</u>              |
| Total Income                          | <u>12,224.38</u>         |
| Gross Profit                          | 12,224.38                |
| Expense                               |                          |
| 7030 Support                          |                          |
| Chorus Support                        | 1,000.00                 |
| Quartet Support                       | <u>2,841.80</u>          |
| Total 7030 Support                    | 3,841.80                 |
| 8100 Nonpersonnel expenses            |                          |
| 8140 Postage & Shipping               | <u>17.29</u>             |
| Total 8100 Nonpersonnel expenses      | 17.29                    |
| 8200 Facility & Equipment Exp         |                          |
| 8210 Rent, parking, & other           | <u>625.00</u>            |
| Total 8200 Facility & Equipment Exp   | 625.00                   |
| 8300 Travel & Meetings Expenses       |                          |
| 8330 Hospitality                      | <u>-200.00</u>           |
| Total 8300 Travel & Meetings Expenses | -200.00                  |
| 8400 Education Programs               |                          |
| 8430 COTS/CSLT                        | <u>126.11</u>            |
| Total 8400 Education Programs         | <u>126.11</u>            |
| Total Expense                         | <u>4,410.20</u>          |
| Net Ordinary Income                   | <u>7,814.18</u>          |
| Net Income                            | <u><u>7,814.18</u></u>   |

IL District Association of Chapters, SPEBSQSA  
**Balance Sheet**  
As of December 31, 2017

|  | <u>Dec 31, 17</u> |
|--|-------------------|
| <b>ASSETS</b>                                |                   |
| <b>Current Assets</b>                        |                   |
| <b>Checking/Savings</b>                      |                   |
| 1010 Checking Account                        | 25,428.92         |
| <b>Total Checking/Savings</b>                | 25,428.92         |
| <b>Other Current Assets</b>                  |                   |
| 1320 Pre-Purchased Awards                    | 324.00            |
| <b>Total Other Current Assets</b>            | 324.00            |
| <b>Total Current Assets</b>                  | 25,752.92         |
| <b>TOTAL ASSETS</b>                          | <b>25,752.92</b>  |
| <b>LIABILITIES &amp; EQUITY</b>              |                   |
| <b>Equity</b>                                |                   |
| <b>3000 Unrestricted Funds</b>               |                   |
| 3010 Operating Fund                          | 18,715.60         |
| <b>Total 3000 Unrestricted Funds</b>         | 18,715.60         |
| <b>3200 Permanent Restricted Funds</b>       |                   |
| <b>3210 Grants &amp; Contributions</b>       |                   |
| <b>IDAH</b>                                  |                   |
| Scholarships                                 | 233.00            |
| IDAH - Other                                 | 720.83            |
| <b>Total IDAH</b>                            | 953.83            |
| Undesignated                                 | 749.52            |
| YIH  | 4,886.00          |
| <b>Total 3210 Grants &amp; Contributions</b> | 6,589.35          |
| 3220 Riser Accrual Account                   | 1,810.04          |
| <b>Total 3200 Permanent Restricted Funds</b> | 8,399.39          |
| <b>Net Income</b>                            | -1,362.07         |
| <b>Total Equity</b>                          | 25,752.92         |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>        | <b>25,752.92</b>  |

## IL District Association of Chapters, SPEBSQSA

## Profit &amp; Loss

January through December 2017

01/10/18

Cash Basis

|                                       | <u>Jan - Dec 17</u> |
|---------------------------------------|---------------------|
| Ordinary Income/Expense               |                     |
| Income                                |                     |
| 5100 Event Income                     |                     |
| Har. Found/Fest. Chorus/Brigade       | 595.00              |
| Mail Registrations                    | 1,300.00            |
| Misc - Vendors & Program Ads          | 1,490.00            |
| On Line Registrations                 | 15,739.14           |
| On Site Registrations                 | 1,252.05            |
| On Site Single Tickets                | 2,528.00            |
| Ticket/Registration Refunds           | -125.00             |
|                                       | <hr/>               |
| Total 5100 Event Income               | 22,779.19           |
| 5210 District Dues                    | 20,635.30           |
| 5310 Interest Income                  | 13.44               |
| 5490 Miscellaneous Revenue            |                     |
| 5491 Merchandise                      |                     |
| IL District Pins                      | 60.00               |
|                                       | <hr/>               |
| Total 5491 Merchandise                | 60.00               |
| Total 5490 Miscellaneous Revenue      | 60.00               |
| 5800 Special Events Revenue           |                     |
| 5820 Gift Revenue                     | 7,251.00            |
|                                       | <hr/>               |
| Total 5800 Special Events Revenue     | 7,251.00            |
|                                       | <hr/>               |
| Total Income                          | 50,738.93           |
| Gross Profit                          | 50,738.93           |
| Expense                               |                     |
| 7030 Support                          |                     |
| Chorus Support                        | 1,000.00            |
| Quartet Support                       | 2,308.00            |
|                                       | <hr/>               |
| Total 7030 Support                    | 3,308.00            |
| 7500 Contract Services Expenses       |                     |
| 7510 Chapter Convention Stipend       | 750.00              |
| 7540 Judging Expense                  | 9,514.72            |
| 7550 Temp Help - Contract             | 4,005.00            |
| 7560 Ticket Processing Fees           | 853.78              |
| 7570 Event Meals                      | 1,071.41            |
| 7580 Other Contract Expenses          | 709.10              |
|                                       | <hr/>               |
| Total 7500 Contract Services Expenses | 16,904.01           |
| 8100 Nonpersonnel expenses            |                     |
| 8110 Supplies                         | 21.52               |
| 8120 Awards, Plaques & Pins           | 1,179.20            |
| 8140 Postage & Shipping               | 24.41               |
| 8170 Printing & Copying               | 812.89              |
| 8180 Historian                        | 49.97               |
| 8190 Publishing                       | 74.95               |
|                                       | <hr/>               |
| Total 8100 Nonpersonnel expenses      | 2,162.94            |
| 8200 Facility & Equipment Exp         |                     |
| 8210 Rent, parking, & other           | 8,065.00            |
| 8230 Storage Rental Charges           | 2,742.60            |
|                                       | <hr/>               |
| Total 8200 Facility & Equipment Exp   | 10,807.60           |
| 8300 Travel & Meetings Expenses       |                     |
| 8310 Travel                           | 5,640.17            |

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss**  
January through December 2017

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|  | <u>Jan - Dec 17</u> |
|--|---------------------|
| 8320 Board Meet. & Conventions                   |                     |
| BOD Meetings                                     | 204.35              |
| Comp Housing                                     | 3,879.68            |
| EVP Meetings                                     | 414.20              |
| HOD Meetings                                     | 202.28              |
| President Meetings                               | 2,385.06            |
|  | <hr/>               |
| <b>Total 8320 Board Meet. &amp; Conventions</b>  | <b>7,085.57</b>     |
| 8330 Hospitality                                 | 525.56              |
| 8300 Travel & Meetings Expenses - Other          | 211.56              |
|  | <hr/>               |
| <b>Total 8300 Travel &amp; Meetings Expenses</b> | <b>13,462.86</b>    |
| 8400 Education Programs                          |                     |
| 8430 COTS/CSLT                                   | 538.46              |
| 8450 Recordings of Contestants                   | 1,669.99            |
| 8480 YIH Program                                 | 3,000.00            |
|  | <hr/>               |
| <b>Total 8400 Education Programs</b>             | <b>5,208.45</b>     |
| 8500 Other Expenses                              |                     |
| 8505 Gov Board                                   | 91.15               |
| 8510 VPs & Committees                            | 29.65               |
| 8540 Bank Charges                                | 26.00               |
| 8570 Advertising & Publicity                     | 40.34               |
| 8590 Miscellaneous                               | 50.00               |
|  | <hr/>               |
| <b>Total 8500 Other Expenses</b>                 | <b>237.14</b>       |
| 8600 Business Expenses                           |                     |
| 8610 - Corporation Filing Fees                   | 10.00               |
|  | <hr/>               |
| <b>Total 8600 Business Expenses</b>              | <b>10.00</b>        |
|  | <hr/>               |
| <b>Total Expense</b>                             | <b>52,101.00</b>    |
|  | <hr/>               |
| <b>Net Ordinary Income</b>                       | <b>-1,362.07</b>    |
|  | <hr/>               |
| <b>Net Income</b>                                | <b>-1,362.07</b>    |
|  | <hr/> <hr/>         |

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss Budget vs. Actual**  
 January through December 2017

05/03/18

Cash Basis

|   | Jan - Dec 17 | Budget    | \$ Over Budget | % of Budget |
|---|--------------|-----------|----------------|-------------|
| <b>Ordinary Income/Expense</b>            |              |           |                |             |
| <b>Income</b>                             |              |           |                |             |
| <b>5100 Event Income</b>                  |              |           |                |             |
| DVD Sales                                 | 0.00         | 40.00     | -40.00         | 0.0%        |
| Har. Found/Fest. Chorus/Brigade           | 0.00         | 750.00    | -750.00        | 0.0%        |
| Hotel Rebates/Comp Room Credits           | 0.00         | 2,500.00  | -2,500.00      | 0.0%        |
| Mail Registrations                        | 1,300.00     | 500.00    | 800.00         | 260.0%      |
| Misc - Vendors & Program Ads              | 1,490.00     | 600.00    | 890.00         | 248.3%      |
| On Line Registrations                     | 15,739.14    | 19,000.00 | -3,260.86      | 82.8%       |
| On Site Registrations                     | 1,252.05     | 1,000.00  | 252.05         | 125.2%      |
| On Site Single Tickets                    | 2,528.00     | 4,250.00  | -1,722.00      | 59.5%       |
| Ticket/Registration Refunds               | -125.00      | -200.00   | 75.00          | 62.5%       |
| <b>Total 5100 Event Income</b>            | 22,184.19    | 28,440.00 | -6,255.81      | 78.0%       |
| <b>5210 District Dues</b>                 | 20,635.30    | 21,000.00 | -364.70        | 98.3%       |
| <b>5310 Interest Income</b>               | 13.44        | 15.00     | -1.56          | 89.6%       |
| <b>5490 Miscellaneous Revenue</b>         |              |           |                |             |
| <b>5491 Merchandise</b>                   |              |           |                |             |
| IL District Pins                          | 60.00        | 100.00    | -40.00         | 60.0%       |
| <b>Total 5491 Merchandise</b>             | 60.00        | 100.00    | -40.00         | 60.0%       |
| <b>5490 Miscellaneous Revenue - Other</b> | 0.00         | 10,000.00 | -10,000.00     | 0.0%        |
| <b>Total 5490 Miscellaneous Revenue</b>   | 60.00        | 10,100.00 | -10,040.00     | 0.6%        |
| <b>5800 Special Events Revenue</b>        |              |           |                |             |
| <b>5810 Non-gift revenue</b>              |              |           |                |             |
| YIH Festivals & Contests                  | 0.00         | 8.00      | -8.00          | 0.0%        |
| <b>Total 5810 Non-gift revenue</b>        | 0.00         | 8.00      | -8.00          | 0.0%        |
| <b>5820 Gift Revenue</b>                  | 7,251.00     |           |                |             |
| <b>Total 5800 Special Events Revenue</b>  | 7,251.00     | 8.00      | 7,243.00       | 90,637.5%   |
| <b>Total Income</b>                       | 50,143.93    | 59,563.00 | -9,419.07      | 84.2%       |
| <b>Gross Profit</b>                       | 50,143.93    | 59,563.00 | -9,419.07      | 84.2%       |
| <b>Expense</b>                            |              |           |                |             |
| <b>7020 Donations to Other Orgs</b>       |              |           |                |             |
| IDEA                                      | 0.00         | 500.00    | -500.00        | 0.0%        |
| <b>Total 7020 Donations to Other Orgs</b> | 0.00         | 500.00    | -500.00        | 0.0%        |



**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss Budget vs. Actual**  
 January through December 2017

|  | Jan - Dec 17 | Budget    | \$ Over Budget | % of Budget |
|--|--------------|-----------|----------------|-------------|
| <b>7030 Support</b>                              |              |           |                |             |
| Chorus Support                                   | 1,000.00     | 3,000.00  | -2,000.00      | 33.3%       |
| Quartet Support                                  | 2,308.00     | 2,500.00  | -192.00        | 92.3%       |
| <b>Total 7030 Support</b>                        | 3,308.00     | 5,500.00  | -2,192.00      | 60.1%       |
| <b>7500 Contract Services Expenses</b>           |              |           |                |             |
| 7510 Chapter Convention Stipend                  | 750.00       |           |                |             |
| 7540 Judging Expense                             | 9,514.72     | 8,000.00  | 1,514.72       | 118.9%      |
| 7550 Temp Help - Contract                        | 4,005.00     | 2,700.00  | 1,305.00       | 148.3%      |
| 7560 Ticket Processing Fees                      | 853.78       | 1,400.00  | -546.22        | 61.0%       |
| 7570 Event Meals                                 | 1,071.41     | 275.00    | 796.41         | 389.6%      |
| 7580 Other Contract Expenses                     | 709.10       |           |                |             |
| <b>Total 7500 Contract Services Expenses</b>     | 16,904.01    | 12,375.00 | 4,529.01       | 136.6%      |
| <b>8100 Nonpersonnel expenses</b>                |              |           |                |             |
| 8110 Supplies                                    | 21.52        | 120.00    | -98.48         | 17.9%       |
| 8120 Awards, Plaques & Pins                      | 1,300.00     | 1,000.00  | 300.00         | 130.0%      |
| 8140 Postage & Shipping                          | 24.41        | 1,000.00  | -975.59        | 2.4%        |
| 8170 Printing & Copying                          | 812.89       | 1,200.00  | -387.11        | 67.7%       |
| 8180 Historian                                   | 49.97        | 1,500.00  | -1,450.03      | 3.3%        |
| 8190 Publishing                                  | 74.95        |           |                |             |
| <b>Total 8100 Nonpersonnel expenses</b>          | 2,283.74     | 4,820.00  | -2,536.26      | 47.4%       |
| <b>8200 Facility &amp; Equipment Exp</b>         |              |           |                |             |
| 8210 Rent, parking, & other                      | 8,065.00     | 10,000.00 | -1,935.00      | 80.7%       |
| 8230 Storage Rental Charges                      | 2,742.60     | 2,700.00  | 42.60          | 101.6%      |
| 8260 Equipment Rental & Maint                    | 0.00         | 1,100.00  | -1,100.00      | 0.0%        |
| <b>Total 8200 Facility &amp; Equipment Exp</b>   | 10,807.60    | 13,800.00 | -2,992.40      | 78.3%       |
| <b>8300 Travel &amp; Meetings Expenses</b>       |              |           |                |             |
| 8310 Travel                                      | 5,851.73     |           |                |             |
| <b>8320 Board Meet. &amp; Conventions</b>        |              |           |                |             |
| BOD Meetings                                     | 204.35       | 300.00    | -95.65         | 68.1%       |
| Comp Housing                                     | 3,118.08     | 8,000.00  | -4,881.92      | 39.0%       |
| EVP Meetings                                     | 414.20       | 1,800.00  | -1,385.80      | 23.0%       |
| HOD Meetings                                     | 202.28       |           |                |             |
| President Meetings                               | 2,689.70     | 1,800.00  | 889.70         | 149.4%      |
| VP C&J Meetings                                  | 456.96       | 1,600.00  | -1,143.04      | 28.6%       |
| <b>Total 8320 Board Meet. &amp; Conventions</b>  | 7,085.57     | 13,500.00 | -6,414.43      | 52.5%       |
| 8330 Hospitality                                 | 525.56       | 800.00    | -274.44        | 65.7%       |
| <b>Total 8300 Travel &amp; Meetings Expenses</b> | 13,462.86    | 14,300.00 | -837.14        | 94.1%       |

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss Budget vs. Actual**  
 January through December 2017

|                                      | Jan - Dec 17 | Budget    | \$ Over Budget | % of Budget |
|--------------------------------------|--------------|-----------|----------------|-------------|
| <b>8400 Education Programs</b>       |              |           |                |             |
| 8410 C&J Cat/Cand Schools            | 0.00         | 600.00    | -600.00        | 0.0%        |
| 8430 COTS/CSLT                       | 538.46       |           |                |             |
| 8450 Recordings of Contestants       | 1,669.99     | 1,750.00  | -80.01         | 95.4%       |
| 8480 YIH Program                     |              |           |                |             |
| Contest Prizes                       | 0.00         | 300.00    | -300.00        | 0.0%        |
| 8480 YIH Program - Other             | 3,000.00     | 4,500.00  | -1,500.00      | 66.7%       |
| <b>Total 8480 YIH Program</b>        | 3,000.00     | 4,800.00  | -1,800.00      | 62.5%       |
| 8490 BHS Leadership Forum            | 0.00         | 2,500.00  | -2,500.00      | 0.0%        |
| <b>Total 8400 Education Programs</b> | 5,208.45     | 9,650.00  | -4,441.55      | 54.0%       |
| <b>8500 Other Expenses</b>           |              |           |                |             |
| 8540 Bank Charges                    | 26.00        |           |                |             |
| 8570 Advertising & Publicity         | 40.34        | 3,000.00  | -2,959.66      | 1.3%        |
| 8590 Miscellaneous                   | 50.00        |           |                |             |
| <b>Total 8500 Other Expenses</b>     | 116.34       | 3,000.00  | -2,883.66      | 3.9%        |
| <b>8600 Business Expenses</b>        |              |           |                |             |
| 8610 - Corporation Filing Fees       | 10.00        | 10.00     | 0.00           | 100.0%      |
| <b>Total 8600 Business Expenses</b>  | 10.00        | 10.00     | 0.00           | 100.0%      |
| <b>Total Expense</b>                 | 52,101.00    | 63,955.00 | -11,854.00     | 81.5%       |
| <b>Net Ordinary Income</b>           | -1,957.07    | -4,392.00 | 2,434.93       | 44.6%       |
| <b>Net Income</b>                    | -1,957.07    | -4,392.00 | 2,434.93       | 44.6%       |

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss Budget Overview**  
 January through December 2018

|  | <u>Jan - Dec 18</u> |
|--|---------------------|
| <b>Ordinary Income/Expense</b>               |                     |
| <b>Income</b>                                |                     |
| 5100 Event Income                            |                     |
| Comp Registrations                           | -40.00              |
| DVD Sales                                    | 20.00               |
| Hotel Rebates/Comp Room Credits              | 1,250.00            |
| Mail Registrations                           | 5,000.00            |
| Misc - Vendors & Program Ads                 | 1,500.00            |
| On Line Registrations                        | 17,500.00           |
| On Site Registrations                        | 2,400.00            |
| On Site Single Tickets                       | 2,500.00            |
| Ticket/Registration Refunds                  | -100.00             |
| <b>Total 5100 Event Income</b>               | <b>30,030.00</b>    |
| 5210 District Dues                           | 24,000.00           |
| 5310 Interest Income                         | 15.00               |
| 5490 Miscellaneous Revenue                   |                     |
| 5491 Merchandise                             |                     |
| IL District Pins                             | 60.00               |
| <b>Total 5491 Merchandise</b>                | <b>60.00</b>        |
| <b>Total 5490 Miscellaneous Revenue</b>      | <b>60.00</b>        |
| 5800 Special Events Revenue                  |                     |
| 5810 Non-gift revenue                        |                     |
| COTS/ CSLT                                   | 1,000.00            |
| <b>Total 5810 Non-gift revenue</b>           | <b>1,000.00</b>     |
| 5820 Gift Revenue                            | 5,000.00            |
| <b>Total 5800 Special Events Revenue</b>     | <b>6,000.00</b>     |
| <b>Total Income</b>                          | <b>60,105.00</b>    |
| <b>Gross Profit</b>                          | <b>60,105.00</b>    |
| <b>Expense</b>                               |                     |
| 7020 Donations to Other Orgs                 |                     |
| IDEA   | 500.00              |
| <b>Total 7020 Donations to Other Orgs</b>    | <b>500.00</b>       |
| 7030 Support                                 |                     |
| Chorus Support                               | 3,500.00            |
| Quartet Support                              | 2,750.00            |
| <b>Total 7030 Support</b>                    | <b>6,250.00</b>     |
| 7500 Contract Services Expenses              |                     |
| 7510 Chapter Convention Stipend              | 750.00              |
| 7540 Judging Expense                         | 8,000.00            |
| 7550 Temp Help - Contract                    | 4,250.00            |
| 7560 Ticket Processing Fees                  | 775.00              |
| 7570 Event Meals                             | 1,150.00            |
| 7580 Other Contract Expenses                 | 500.00              |
| <b>Total 7500 Contract Services Expenses</b> | <b>15,425.00</b>    |
| 8100 Nonpersonnel expenses                   |                     |
| 8110 Supplies                                | 25.00               |
| 8120 Awards, Plaques & Pins                  | 800.00              |
| 8140 Postage & Shipping                      | 30.00               |
| 8170 Printing & Copying                      | 900.00              |
| 8180 Historian                               | 200.00              |
| 8190 Publishing                              | 75.00               |
| <b>Total 8100 Nonpersonnel expenses</b>      | <b>2,030.00</b>     |

IL District Association of Chapters, SPEBSQSA  
Profit & Loss Budget Overview  
January through December 2018

|                                       | <u>Jan - Dec 18</u> |
|---------------------------------------|---------------------|
| 8200 Facility & Equipment Exp         |                     |
| 8210 Rent, parking, & other           | 6,250.00            |
| 8230 Storage Rental Charges           | 2,850.00            |
| 8260 Equipment Rental & Maint         | 325.00              |
|                                       | <hr/>               |
| Total 8200 Facility & Equipment Exp   | 9,425.00            |
| 8300 Travel & Meetings Expenses       |                     |
| 8310 Travel                           | 4,000.00            |
| 8320 Board Meet. & Conventions        |                     |
| BOD Meetings                          | 500.00              |
| Comp Housing                          | 3,700.00            |
| EVP Meetings                          | 1,000.00            |
| HOD Meetings                          | 350.00              |
| President Meetings                    | 2,350.00            |
| VP C&J Meetings                       | 975.00              |
|                                       | <hr/>               |
| Total 8320 Board Meet. & Conventions  | 8,875.00            |
| 8330 Hospitality                      | 125.00              |
|                                       | <hr/>               |
| Total 8300 Travel & Meetings Expenses | 13,000.00           |
| 8400 Education Programs               |                     |
| 8420 CDWI                             | 1,000.00            |
| 8430 COTS/CSLT                        | 500.00              |
| 8450 Recordings of Contestants        | 1,800.00            |
| 8480 YIH Program                      |                     |
| Contest Prizes                        | 300.00              |
| 8480 YIH Program - Other              | 4,500.00            |
|                                       | <hr/>               |
| Total 8480 YIH Program                | 4,800.00            |
| 8490 BHS Leadership Forum             | 1,000.00            |
|                                       | <hr/>               |
| Total 8400 Education Programs         | 9,100.00            |
| 8500 Other Expenses                   |                     |
| 8505 Gov Board                        |                     |
| President                             | 300.00              |
| 8505 Gov Board - Other                | 100.00              |
|                                       | <hr/>               |
| Total 8505 Gov Board                  | 400.00              |
| 8570 Advertising & Publicity          | 1,500.00            |
|                                       | <hr/>               |
| Total 8500 Other Expenses             | 1,900.00            |
| 8600 Business Expenses                |                     |
| 8610 - Corporation Filing Fees        | 10.00               |
|                                       | <hr/>               |
| Total 8600 Business Expenses          | 10.00               |
|                                       | <hr/>               |
| Total Expense                         | 57,640.00           |
|                                       | <hr/>               |
| Net Ordinary Income                   | 2,465.00            |
|                                       | <hr/>               |
| Net Income                            | <u>2,465.00</u>     |

## IL District Association of Chapters, SPEBSQSA

04/11/18

## Profit &amp; Loss Fall 2017 Convention

Cash Basis

July 1, 2017 through April 11, 2018

|                                       | <u>Jul 1, '17 - Apr 11, 18</u> |
|---------------------------------------|--------------------------------|
| Ordinary Income/Expense               |                                |
| Income                                |                                |
| 5100 Event Income                     |                                |
| Hotel Rebates/Comp Room Credits       | 1,800.00                       |
| Mail Registrations                    | 70.00                          |
| Misc - Vendors & Program Ads          | 1,190.00                       |
| On Line Registrations                 | 12,020.39                      |
| On Site Registrations                 | 685.00                         |
| On Site Single Tickets                | 1,748.00                       |
|                                       | <hr/>                          |
| Total 5100 Event Income               | 17,513.39                      |
| 5490 Miscellaneous Revenue            |                                |
| 5491 Merchandise                      |                                |
| IL District Pins                      | 30.00                          |
|                                       | <hr/>                          |
| Total 5491 Merchandise                | 30.00                          |
| Total 5490 Miscellaneous Revenue      | 30.00                          |
|                                       | <hr/>                          |
| Total Income                          | 17,543.39                      |
| Gross Profit                          | 17,543.39                      |
| Expense                               |                                |
| 7500 Contract Services Expenses       |                                |
| 7510 Chapter Convention Stipend       | 750.00                         |
| 7540 Judging Expense                  | 9,514.72                       |
| 7550 Temp Help - Contract             | 1,855.00                       |
| 7560 Ticket Processing Fees           | 853.78                         |
| 7580 Other Contract Expenses          | 709.10                         |
|                                       | <hr/>                          |
| Total 7500 Contract Services Expenses | 13,682.60                      |
| 8100 Nonpersonnel expenses            |                                |
| 8120 Awards, Plaques & Pins           | 992.40                         |
| 8140 Postage & Shipping               | 17.29                          |
| 8170 Printing & Copying               | 798.50                         |
|                                       | <hr/>                          |
| Total 8100 Nonpersonnel expenses      | 1,808.19                       |
| 8200 Facility & Equipment Exp         |                                |
| 8210 Rent, parking, & other           | 4,895.00                       |
|                                       | <hr/>                          |
| Total 8200 Facility & Equipment Exp   | 4,895.00                       |
| 8300 Travel & Meetings Expenses       |                                |
| 8310 Travel                           | -0.56                          |
| 8320 Board Meet. & Conventions        |                                |
| Comp Housing                          | -304.64                        |
| HOD Meetings                          | 202.28                         |
| President Meetings                    | 304.64                         |
| VP C&J Meetings                       | 456.96                         |
|                                       | <hr/>                          |
| Total 8320 Board Meet. & Conventions  | 659.24                         |
| 8330 Hospitality                      | 325.56                         |
|                                       | <hr/>                          |
| Total 8300 Travel & Meetings Expenses | 984.24                         |
| 8400 Education Programs               |                                |
| 8450 Recordings of Contestants        | 1,669.99                       |
|                                       | <hr/>                          |
| Total 8400 Education Programs         | 1,669.99                       |

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**IL District Association of Chapters, SPEBSQSA**

04/11/18

**Profit & Loss** Fall 2017 Convention

Cash Basis

July 1, 2017 through April 11, 2018

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|                                  | <u>Jul 1, '17 - Apr 11, 18</u> |
|----------------------------------|--------------------------------|
| 8500 Other Expenses              |                                |
| 8590 Miscellaneous               | <u>0.00</u>                    |
| <b>Total 8500 Other Expenses</b> | <u>0.00</u>                    |
| <b>Total Expense</b>             | <u>23,040.02</u>               |
| <b>Net Ordinary Income</b>       | <u>-5,496.63</u>               |
| <b>Net Income</b>                | <u><u>-5,496.63</u></u>        |

## IL District Association of Chapters, SPEBSQSA

## Profit &amp; Loss Prev Year Comparison

Fall 2017 Convention

July 2017 through June 2018

04/11/18

Cash Basis

|  | Jul '17 - Jun 18 | Jul '16 - Jun 17 | \$ Change       | % Change      |
|--|------------------|------------------|-----------------|---------------|
| <b>Ordinary Income/Expense</b>                 |                  |                  |                 |               |
| <b>Income</b>                                  |                  |                  |                 |               |
| <b>5100 Event Income</b>                       |                  |                  |                 |               |
| Hotel Rebates/Comp Room Credits                | 1,800.00         | 0.00             | 1,800.00        | 100.0%        |
| Mail Registrations                             | 70.00            | 1,293.08         | -1,223.08       | -94.6%        |
| Misc - Vendors & Program Ads                   | 1,190.00         | 1,155.00         | 35.00           | 3.0%          |
| On Line Registrations                          | 12,020.39        | 10,490.43        | 1,529.96        | 14.6%         |
| On Site Registrations                          | 685.00           | 1,610.17         | -925.17         | -57.5%        |
| On Site Single Tickets                         | 1,748.00         | 2,166.00         | -418.00         | -19.3%        |
| <b>Total 5100 Event Income</b>                 | <b>17,513.39</b> | <b>16,714.68</b> | <b>798.71</b>   | <b>4.8%</b>   |
| <b>5490 Miscellaneous Revenue</b>              |                  |                  |                 |               |
| <b>5491 Merchandise</b>                        |                  |                  |                 |               |
| IL District Pins                               | 30.00            | 0.00             | 30.00           | 100.0%        |
| <b>Total 5491 Merchandise</b>                  | <b>30.00</b>     | <b>0.00</b>      | <b>30.00</b>    | <b>100.0%</b> |
| <b>Total 5490 Miscellaneous Revenue</b>        | <b>30.00</b>     | <b>0.00</b>      | <b>30.00</b>    | <b>100.0%</b> |
| <b>Total Income</b>                            | <b>17,543.39</b> | <b>16,714.68</b> | <b>828.71</b>   | <b>5.0%</b>   |
| <b>Gross Profit</b>                            | <b>17,543.39</b> | <b>16,714.68</b> | <b>828.71</b>   | <b>5.0%</b>   |
| <b>Expense</b>                                 |                  |                  |                 |               |
| <b>7500 Contract Services Expenses</b>         |                  |                  |                 |               |
| 7510 Chapter Convention Stipend                | 750.00           | 750.00           | 0.00            | 0.0%          |
| 7540 Judging Expense                           | 9,514.72         | 7,338.81         | 2,175.91        | 29.7%         |
| 7550 Temp Help - Contract                      | 1,855.00         | 1,820.00         | 35.00           | 1.9%          |
| 7560 Ticket Processing Fees                    | 853.78           | 905.53           | -51.75          | -5.7%         |
| 7580 Other Contract Expenses                   | 709.10           | 972.38           | -263.28         | -27.1%        |
| <b>Total 7500 Contract Services Expenses</b>   | <b>13,682.60</b> | <b>11,786.72</b> | <b>1,895.88</b> | <b>16.1%</b>  |
| <b>8100 Nonpersonnel expenses</b>              |                  |                  |                 |               |
| 8120 Awards, Plaques & Pins                    | 1,014.90         | 805.80           | 209.10          | 26.0%         |
| 8140 Postage & Shipping                        | 17.29            | 0.00             | 17.29           | 100.0%        |
| 8170 Printing & Copying                        | 798.50           | 844.50           | -46.00          | -5.5%         |
| <b>Total 8100 Nonpersonnel expenses</b>        | <b>1,830.69</b>  | <b>1,650.30</b>  | <b>180.39</b>   | <b>10.9%</b>  |
| <b>8200 Facility &amp; Equipment Exp</b>       |                  |                  |                 |               |
| 8210 Rent, parking, & other                    | 4,895.00         | 4,695.00         | 200.00          | 4.3%          |
| <b>Total 8200 Facility &amp; Equipment Exp</b> | <b>4,895.00</b>  | <b>4,695.00</b>  | <b>200.00</b>   | <b>4.3%</b>   |
| <b>8300 Travel &amp; Meetings Expenses</b>     |                  |                  |                 |               |
| 8310 Travel                                    | -0.56            | 0.00             | -0.56           | -100.0%       |

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04/11/18

Cash Basis

### IL District Association of Chapters, SPEBSQSA

## Profit & Loss Prev Year Comparison

Fall 2017 Convention

July 2017 through June 2018

|  | <u>Jul '17 - Jun 18</u> | <u>Jul '16 - Jun 17</u> | <u>\$ Change</u>      | <u>% Change</u>      |
|--|-------------------------|-------------------------|-----------------------|----------------------|
| <b>8320 Board Meet. &amp; Conventions</b>        |                         |                         |                       |                      |
| Comp Housing                                     | -304.64                 | 0.00                    | -304.64               | -100.0%              |
| HOD Meetings                                     | 202.28                  | 684.48                  | -482.20               | -70.5%               |
| President Meetings                               | 304.64                  | 679.84                  | -375.20               | -55.2%               |
| VP C&J Meetings                                  | 456.96                  | 450.24                  | 6.72                  | 1.5%                 |
| <b>Total 8320 Board Meet. &amp; Conventions</b>  | <u>659.24</u>           | <u>1,814.56</u>         | <u>-1,155.32</u>      | <u>-63.7%</u>        |
| <b>8330 Hospitality</b>                          | <u>325.56</u>           | <u>0.00</u>             | <u>325.56</u>         | <u>100.0%</u>        |
| <b>Total 8300 Travel &amp; Meetings Expenses</b> | <u>984.24</u>           | <u>1,814.56</u>         | <u>-830.32</u>        | <u>-45.8%</u>        |
| <b>8400 Education Programs</b>                   |                         |                         |                       |                      |
| 8450 Recordings of Contestants                   | <u>1,669.99</u>         | <u>1,717.50</u>         | <u>-47.51</u>         | <u>-2.8%</u>         |
| <b>Total 8400 Education Programs</b>             | <u>1,669.99</u>         | <u>1,717.50</u>         | <u>-47.51</u>         | <u>-2.8%</u>         |
| <b>8500 Other Expenses</b>                       |                         |                         |                       |                      |
| 8590 Miscellaneous                               | <u>0.00</u>             | <u>0.00</u>             | <u>0.00</u>           | <u>0.0%</u>          |
| <b>Total 8500 Other Expenses</b>                 | <u>0.00</u>             | <u>0.00</u>             | <u>0.00</u>           | <u>0.0%</u>          |
| <b>Total Expense</b>                             | <u>23,062.52</u>        | <u>21,664.08</u>        | <u>1,398.44</u>       | <u>6.5%</u>          |
| <b>Net Ordinary Income</b>                       | <u>-5,519.13</u>        | <u>-4,949.40</u>        | <u>-569.73</u>        | <u>-11.5%</u>        |
| <b>Net Income</b>                                | <u><u>-5,519.13</u></u> | <u><u>-4,949.40</u></u> | <u><u>-569.73</u></u> | <u><u>-11.5%</u></u> |



**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss** 2017 Spring Jamboree  
 January through December 2017

|   | <u>Jan - Dec 17</u>     |
|---|-------------------------|
| Ordinary Income/Expense                 |                         |
| Income                                  |                         |
| 5100 Event Income                       |                         |
| Mail Registrations                      | 1,230.00                |
| On Line Registrations                   | 3,086.16                |
| On Site Registrations                   | 150.00                  |
| On Site Single Tickets                  | 780.00                  |
| Ticket/Registration Refunds             | <u>-125.00</u>          |
| Total 5100 Event Income                 | 5,121.16                |
| 5490 Miscellaneous Revenue              |                         |
| 5491 Merchandise                        |                         |
| IL District Pins                        | <u>30.00</u>            |
| Total 5491 Merchandise                  | 30.00                   |
| Total 5490 Miscellaneous Revenue        | 30.00                   |
| 5800 Special Events Revenue             |                         |
| 5820 Gift Revenue                       | <u>7,251.00</u>         |
| Total 5800 Special Events Revenue       | 7,251.00                |
| Total Income                            | <u>12,402.16</u>        |
| Gross Profit                            | 12,402.16               |
| Expense                                 |                         |
| 7500 Contract Services Expenses         |                         |
| 7550 Temp Help - Contract               | 2,150.00                |
| 7570 Event Meals                        | <u>1,071.41</u>         |
| Total 7500 Contract Services Expenses   | 3,221.41                |
| 8100 Nonpersonnel expenses              |                         |
| 8110 Supplies                           | 21.52                   |
| 8120 Awards, Plaques & Pins             | 180.30                  |
| 8170 Printing & Copying                 | <u>14.39</u>            |
| Total 8100 Nonpersonnel expenses        | 216.21                  |
| 8200 Facility & Equipment Exp           |                         |
| 8210 Rent, parking, & other             | <u>2,420.00</u>         |
| Total 8200 Facility & Equipment Exp     | 2,420.00                |
| 8300 Travel & Meetings Expenses         |                         |
| 8310 Travel                             | 5,217.13                |
| 8320 Board Meet. & Conventions          |                         |
| Comp Housing                            | <u>3,422.72</u>         |
| Total 8320 Board Meet. & Conventions    | 3,422.72                |
| 8300 Travel & Meetings Expenses - Other | <u>211.56</u>           |
| Total 8300 Travel & Meetings Expenses   | 8,851.41                |
| 8500 Other Expenses                     |                         |
| 8590 Miscellaneous                      | <u>0.00</u>             |
| Total 8500 Other Expenses               | 0.00                    |
| Total Expense                           | <u>14,709.03</u>        |
| Net Ordinary Income                     | <u>-2,306.87</u>        |
| Net Income                              | <u><u>-2,306.87</u></u> |

| Chapter                   | Code  | Members 2/17 | Members 8/17 | overdue 8/17 | Members 4/11/2018 | overdue 4/18 | membership inc (dec) | overdue inc (dec) |
|---------------------------|-------|--------------|--------------|--------------|-------------------|--------------|----------------------|-------------------|
| Frank Thorne              | E-000 | 34           | 40           | 4            | 30                | 4            | (10)                 | 0                 |
| Arlington Hts             | E-002 | 34           | 32           | 2            | 35                | 1            | 3                    | (1)               |
| Aurora                    | E-003 | 15           | 13           | 1            | 14                | 0            | 1                    | (1)               |
| Belleville                | E-005 | 34           | 28           | 2            | 30                | 2            | 2                    | 0                 |
| Bloomington               | E-007 | 122          | 115          | 4            | 106               | 10           | (9)                  | 6                 |
| Macomb                    | E-008 | 12           | 12           | 0            | 12                | 0            | 0                    | 0                 |
| Northbrook                | E-009 | 84           | 76           | 2            | 76                | 6            | 0                    | 4                 |
| Champaign Urbana          | E-010 | 16           | 8            | 6            | 5                 | 3            | (3)                  | (3)               |
| Chicago #1                | E-012 | 9            | 8            | 1            | 8                 | 0            | 0                    | (1)               |
| Danville                  | E-013 | 26           | 26           | 1            | 34                | 0            | 8                    | (1)               |
| Decatur                   | E-014 | 17           | 15           | 0            | 13                | 2            | (2)                  | 2                 |
| Collinsville              | E-016 | 6            | 3            | 3            | 3                 | 3            | 0                    | 0                 |
| Coles County              | E-017 | 32           | 29           | 1            | 33                | 3            | 4                    | 2                 |
| Elgin                     | E-018 | 29           | 25           | 0            | 20                | 3            | (5)                  | 3                 |
| Rockford Metro            | E-019 | 21           | 20           | 1            | 19                | 2            | (1)                  | 1                 |
| Lake County               | E-021 | 25           | 21           | 1            | 23                | 5            | 2                    | 4                 |
| Bureau County             | E-024 | 9            | 8            | 1            | 9                 | 0            | 1                    | (1)               |
| Quincy                    | E-029 | 2            | 2            | 0            | 2                 | 0            | 0                    | 0                 |
| Chicagoland West Suburban | E-030 | 87           | 84           | 2            | 85                | 4            | 1                    | 2                 |
| Peoria                    | E-044 | 21           | 18           | 2            | 15                | 3            | (3)                  | 1                 |
| Chicago Metro             | E-045 | 27           | 25           | 2            | 24                | 3            | (1)                  | 1                 |
| Rockford                  | E-047 | 37           | 34           | 1            | 29                | 5            | (5)                  | 4                 |
| Rock Island               | E-048 | 15           | 11           | 1            | 7                 | 1            | (4)                  | 0                 |
| Will-Cook                 | E-050 | 41           | 38           | 2            | 36                | 3            | (2)                  | 1                 |
| Sterling Rock Falls       | E-052 | 37           | 31           | 4            | 33                | 0            | 2                    | (4)               |
| Waterloo                  | E-054 | 22           | 20           | 0            | 18                | 3            | (2)                  | 3                 |
| Springfield               | E-061 | 41           | 38           | 1            | 36                | 4            | (2)                  | 3                 |
| DuPage Valley             | E-066 | 60           | 59           | 2            | 64                | 0            | 5                    | (2)               |
| Kishwaukee Valley         | E-067 | 11           | 7            | 3            | 7                 | 0            | 0                    | (3)               |
| Sandoval                  | E-073 | 2            | 1            | 1            | 1                 | 1            | 0                    | 0                 |
| Carbondale                | E-075 | 23           | 20           | 2            | 18                | 3            | (2)                  | 1                 |
| Kankakee                  | E-077 | 8            | 8            | 1            | 5                 | 1            | (3)                  | 0                 |
| Total                     |       | 959          | 875          | 54           | 850               | 75           | (25)                 | 21                |

I believe the membership numbers for 2/2017 and earlier included overdue members in the membership total - so, for the District total, 959 included 62 overdue members  
The new BHS member center does not include overdue members in the active total, reported here as 875 for the District in August 2017 and 850 now.

So, comparing apples to apples, in February, there were 959 - 62 = 897 active members in the District, counting dual members once for each chapter they belong to.  
In April 2018, there were 850 active members in the District, counting dual members once for each chapter they belong to.

As of April 11, there were 850 total active members, counting dual members multiple times. There were 103 active dual members.

So, as of April 11, there were 747 individual active members of the District, counting dual members only one time no matter how many chapters they belong to.

As of September 15, 2017, there were 788 individual active members of the District, counting dual members only one time no matter how many chapters they belong to.



**Subject: CSLT Report To IL District Board**

**Date: May 5, 2018**

**Board Members,**

**1. 2019 Leadership Academy**

As I reported to the Board earlier this year, the January 13, 2018 Illinois District Leadership Summit was cancelled due to lack of registrations. Elgin Chapter President, Dave Carter, and I attended the Land of Lakes District Leadership Academy on that same weekend and were simply blown away. LOL attracts over 200 students to a well-planned and executed weekend of great classes at a University of Wisconsin, River Falls Campus.

After a great deal of soul searching and recent memories of the difficulty we've had attracting good teachers and over 30 students, I am not optimistic about holding an Illinois Leadership Summit in 2019. I have contacted the organizers of the Land of Lakes Leadership Academy and requested for Illinois District to send 30 students to their January, 2019 event. They have agreed to host our students. I would accompany our IL group to this Academy. Since LOL provides some Chorus Director coursework, we may be able to get a few of our Directors engaged.

**2. Chapter Advocates Program**

Advocate activity is spotty with a few reports of Chapter contacts and little substantial feedback or progress. A month or so ago, I requested the Advocates to contact their Chapters to get a handle on how the RSS programs is being received by Chapters and stories of new members gained. No formal responses have been received to date.

**3. Midwest Harmony Alliance Performance**

Last week the Rockford Second City and Elgin Fox Valley Men of Harmony provided a well-received concert to the Judson University students and supporters. The OMG Quartet also impressed this first time Barbershop audience.

**Bill Miller**

**VP Chapter Leadership Training and Chapter Advocates  
 President, Midwest Harmony Alliance**

**Midwest Harmony Alliance**

A New Kind of A'cappella Massed Chorus

