



**Illinois District Association of Chapters, SPEBSQSA Inc.  
Fall 2017 House of Delegates Meeting  
AGENDA**

Location: Marriott Hotel (Redbird G) – Normal, IL  
Date/Time: Friday, October 6, 2017 – 1:30 PM

**Call to Order**

“The Star Spangled Banner”	Bob Cearnal
“The Old Songs”	Rich Hansen
Roll Call & Declaration of Quorum	Mike Isely

**Reading of the District Mission & Vision Statements** Jim Bicek

Mission Statement – *The Illinois District fosters a state of close harmony by bringing the joy and excitement of music to all people.*

Vision Statement - *To keep men of all ages singing throughout their lives.*

**Welcome/Introduction of Guests** Jim Waldorf

**Approval of the Agenda** Jim Waldorf

**Minutes of the Previous HOD (March 31, 2017)** Mike Isely

**Consent Calendar Reports** Jim Waldorf

President’s Report – Waldorf  
Membership – Claussen  
Music & Performance – Ludwig/Pashon  
Marketing & PR – Bicek  
YIH – Adams  
C & J – Leonard  
CSLT - Miller  
Historical – Squires  
Awards – Bagby  
IDEA - Cearnal

**Treasurer’s Report** Jim Wagner  
Note: Approve 2018 Budget

**OLD BUSINESS**

**Song Break** Jeff Bowyer



ILL HOD Fall 2017

Agenda

**NEW BUSINESS**

1. IDEA Trustee Appointment
2. Spring 2017 Jamboree Update
3. New Contest Awards
4. Dues & Convention Registration
5. Spring 2018 HOD Date
6. Future Conventions Update

Jim Waldorf/Bob Cearnal  
Tim Pashon/Terry Ludwig  
Don Leonard/Mike Bagby  
Mike Isely  
Jim Waldorf  
Will Thorndike

**Harmony Foundation Remarks**

Kyle Snook

**Society Strategic Planning Presentation**

Erik Dove

**Memorial To Deceased District Members**

Bob Squires

**Adjournment – “Keep the Whole World Singing”**

Craig Rigg



HOD Attendance (P for Present, A for Absent, L for Late)

<b>Chapter Delegates</b>			
<b>P/L/A</b>	<b>Chapter Name</b>	<b>No.</b>	<b>Delegate</b>
	Arlington Heights	E002	Terry Franzen
	Aurora	E003	Donald Smit
	Belleville	E005	James Morgan
	Bloomington	E007	Tom De Bord
	Bureau County	E024	!
	Carbondale	E075	!
	Champaign Urbana	E010	Hugo Feugen
	Chicago Metro	E045	* Andre Gloeckner
	Chicago No 1	E012	!
	Chicagoland West Suburban	E030	Ron Welch
	Coles County	E017	Bruce Condill
	Collinsville	E016	!
	Danville	E013	* Jeff McMorris
	Decatur	E014	James Barr
	DuPage Valley	E066	James Fourmont
	Elgin	E018	William Miller
	Kankakee	E077	Bruce Richardson
	Kishwaukee Valley	E067	G Howard Peterson
	Lake County	E021	Tom Toftey
	Macomb	E008	Craig Rigg
	Northbrook	E009	William Lutter
	Peoria	E044	Kenneth Krancher
	Quincy	E029	!
	Rock Island	E048	Michael Kaas
	Rockford	E047	* Wayne Johnson
	Rockford Metro	E019	David Mouri
	Sandoval	E073	!
	Springfield	E061	+ Patrik Claussen
	Sterling Rock Falls	E052	Tim Pashon
	Waterloo	E054	* Mark Juelfs
	Will-Cook	E050	Allen Munneke
(total = 31)			
* Chapter did not specifically declare a delegate; substituting Chapter President			
+ Delegate appears in multiple places or is a District Governance Board officer or a Past President – will still only have ONE vote!			
! No information provided by this chapter (missing declared chapter officers), thus no delegate			



HOD Attendance (P for Present, A for Absent, L for Late)

<b>Governance Board</b>		
<b>P/L/A</b>	<b>Name</b>	<b>Role</b>
	Jim Waldorf	President
	Brett Mulford	Executive VP
	Mike Isely	Secretary
	Jim Wagner	Treasurer
	Pat Claussen	At-Large (Membership)
	Will Thorndike	At-Large (Events)
	Don Leonard	At-Large (C & J)
	Terry Ludwig	At-Large
	Richard Hansen	Imm. Past President
(total = 9)		

<b>Active Past Presidents (not on Gov. Board)</b>	
<b>P/L/A</b>	<b>Name</b>
	Jeff Bowyer
	Mike Bagby
	Bob Cearnal
	Earl Meseth
	Bob Squires
	Joe Sullivan
	Jim Vliet
	Syl Wetle
	Wayne Wright
(total = 10)	

<b>Operations</b>		
<b>P/L/A</b>	<b>Name</b>	<b>Role</b>
	Jim Bicek	Marketing & PR
	Michelle Adams	Youth In Harmony
	Terry Ludwig	Music & Performance
	Tim Pashon	Music & Performance / Quartet promotion
	Bill Miller	CSLT
	(open)	Chorus Director Development
(total = 5)		

<b>Additional</b>		
<b>P/L/A</b>	<b>Name</b>	<b>Role</b>
	Dwayne Cooper	International Representative
(total = 1)		

## District VP for Membership and Outreach Report

A membership summary is included with this report. The way the membership totals are calculated changed with the change to the new BHS member center. I have included notes with the summary regarding these changes.

I have continued to reach out to the chapter membership VP's, with emails in odd numbered months highlighting possible membership/outreach programs. I have presented the Ready, Set, Sing program to several membership VP's. Lake County has completed the program, with success, and several other chapters are far along in the planning or have started the program.

Not only do we need to search for new members, we also must focus on keeping the members we already have. Let's ask ourselves what we can do to be sure our members have a fulfilling experience every week, and then do that.

I plan to follow up on a suggestion to have a membership VP meeting at future conventions.

Pat Claussen  
District VP of Membership and Outreach

Chapter	Code	Members 8/16	Members 2/17	overdue 2/17	Members 8/6/2017	overdue 8/17	membership inc (dec)	overdue inc (dec)
Frank Thorne	E-000	38	34	2	40	4	6	2
Arlington Hts	E-002	34	34	0	32	2	(2)	2
Aurora	E-003	15	15	1	13	1	(2)	0
Belleville	E-005	34	34	4	28	2	(6)	(2)
Bloomington	E-007	120	122	6	115	4	(7)	(2)
Macomb	E-008	12	12	1	12	0	0	(1)
Northbrook	E-009	83	84	9	76	2	(8)	(7)
Champaign Urbana	E-010	16	16	1	8	6	(8)	5
Chicago #1	E-012	2	9	1	8	1	(1)	0
Danville	E-013	26	26	5	26	1	0	(4)
Decatur	E-014	17	17	2	15	0	(2)	(2)
Collinsville	E-016	7	6	0	3	3	(3)	3
Coles County	E-017	32	32	1	29	1	(3)	0
Elgin	E-018	34	29	1	25	0	(4)	(1)
Rockford Metro	E-019	21	21	2	20	1	(1)	(1)
Lake County	E-021	27	25	0	21	1	(4)	1
Bureau County	E-024	9	9	0	8	1	(1)	1
Quincy	E-029	2	2	0	2	0	0	0
Chicagoland West Suburban	E-030	90	87	5	84	2	(3)	(3)
Peoria	E-044	24	21	1	18	2	(3)	1
Chicago Metro	E-045	25	27	2	25	2	(2)	0
Rockford	E-047	39	37	4	34	1	(3)	(3)
Rock Island	E-048	18	15	3	11	1	(4)	(2)
Will-Cook	E-050	43	41	2	38	2	(3)	0
Sterling Rock Falls	E-052	39	37	2	31	4	(6)	2
Waterloo	E-054	22	22	1	20	0	(2)	(1)
Springfield	E-061	41	41	1	38	1	(3)	0
DuPage Valley	E-066	61	60	2	59	2	(1)	0
Kishwaukee Valley	E-067	9	11	0	7	3	(4)	3
Sandoval	E-073	2	2	0	1	1	(1)	1
Carbondale	E-075	24	23	3	20	2	(3)	(1)
Kankakee	E-077	9	8	0	8	1	0	1
Total		975	959	62	875	54	(84)	(8)

See notes on the next page.

I believe the membership numbers for 2/2017 and earlier included overdue members in the membership total - so, for the District total, 959 included 62 overdue members.

The new BHS member center does not include overdue members in the active total, reported here as 875 for the District.

So, comparing apples to apples, in February, there were  $959 - 62 = 897$  active members in the District, counting dual members once for each chapter they belong to.

In August, there were 875 active members in the District, counting dual members once for each chapter they belong to.

As of September 15, there were 893 total active members, counting dual members multiple times. There were 105 active dual members.

So, as of September 15, there were 788 individual active members of the District, counting dual members only one time no matter how many chapters they belong to.

8/9/17

To: Jim Waldorf, President Illinois District

Illinois District Board of Directors

Illinois District House of Delegates

From: Terry Ludwig and Tim Pashon, Co-VP Music and Performance

Gentlemen,

Plans are underway for IDAH 2018. The date is February 10<sup>th</sup> in Peoria Illinois. The school will be held at Peoria Richwoods High School and lodging accommodations will be available at the Holiday Inn and Suites in East Peoria.

The guest quartet this year is our very own 3<sup>rd</sup> place International quartet, AFTER HOURS! We are very excited that they are bringing their talents to our school. The rest of the faculty and classes are being ironed out at this time and will be announced at the Fall Convention.

Speaking of the Fall Convention, early registration will begin for IDAH at the convention. Bring your checkbook or your credit card and receive an early bird discount! Quartets please remember that we will have a limited number of spaces available on a first come basis.

Respectfully Submitted

Terry and Tim





21 September 2017

To: Illinois District House of Delegates  
From: Don Leonard  
Re: C&J Fall Report

Late summer and early fall have been very busy getting ready for the Fall Convention. This is my first year as your C&J person and it has been a steep learning curve. Dave Cowin has been a huge, huge help to me when I needed him.

We will have 10 choruses and 16 quartets competing. Of the quartets, we will have one Mixed Quartet, one Youth Quartet, 4 Seniors Quartets, and 2 Novice.

Mike Bagby, Jim Waldorf and I worked to offer a new chorus award. The Very Large Quartet (VLQ) is meant for small choruses that don't have enough members to put 12 or more participants on stage. The criteria for this new award is to have at least 6 participants on stage but not more than 11. Unfortunately, we did not get any interest for this fall. It could have been that we didn't get notification out to the choruses in enough time for them to prepare. Hopefully, we will have more interest for next fall. We believe this could be a fun event.

This year we also added a Mixed Quartet award. We initially had two quartets interested but only one was able to put a quartet together. The only criteria is that at least one member must be of the opposite sex. We hope to have more interest next year. Six other districts offer this award and more are planning to. One district recently had eight participants requiring them to run a separate contest.

We have had some discussion about adding a Super VLQ Contest. This award would potentially allow, for example, two quartets to combine and under the guidance of a director, perform 2 songs on stage. More discussion is needed and criteria created if we desire to move forward with this award. This award could also be a fun event.

Yours in Harmony!

Don Leonard  
VP C&J  
309-838-4733



**Subject: VP CSLT Report to BHS IL House of Delegates**

**Date: September 20, 2017**

The following is the status of activities under my responsibility:

1. **2017 & 2018 Leadership Summit**

The January 14, 2017 IL District/MHA Leadership Summit was a success as 45 Barbershoppers participated in a full day of Chapter Officer jobs training. BHS CEO Marty Munson taught the President's Class and BHS Leadership Committee Chair, Christian Hunter, taught the class the basics of the new "Ready, Set, Sing" program to entice new members to join BHS Chapters. The Brotherhood of Harmony (Lake County Chapter) reports having 15 guests for the first night of this six week program that provides individual voice lessons to prospective members. Three of those fellows have since joined the Chapter.

The fourth annual IL District/MHA Leadership Summit will be held on January 13, 2018 at a newer venue in Elgin, IL. Nationally renown teachers have been lined up again. Ideas for improving participation of non-Northern IL Chapter Officers are welcome. This past year we offered free registration to those who traveled more than 100 miles total. Nobody took advantage of this offer. We are adding tracks for Chapter Advocates and Chorus Directors (if no CD track is planned for 2018 IDAH)

2. **Chapter Advocates Program**

Advocate activity in mid-2017 was mediocre. Bob Squires recently reported on his visits to the Lake County and Aurora Chapters. Rich Hansen advised me that he has made a number of visit that he will document. No reports have been received in six months from Dave Howe, or Greg Martin,

I held a Chapter Advocate Luncheon Meeting during the Spring Jamboree but only Bob Squires and Rich Hansen attended. I did initiate an Advocate GroupMe smart-phone application to encourage fellows to communicate among themselves and me. I need to use this phone app more with the advocates to show them how it can work for us.

3. **A Barbershop Chorus Director's Educational Forum (ABCDEF)**

Much effort was expended in 2017 lining up facilitators for an ABCDEF event on Sat, August 26, 2017 in Elgin, IL. This Forum was meant to provide a full day of Chorus Director training. We expected to draw 30 students, consisting of Chorus Directors (CD's), Assistant CD's and wannabee CD's to this event from IL, Southern WI and Eastern IA. Despite our e-mails to a reliable list of IL Chorus Directors, less than a handful signed up for the event. We were also disappointed that our request for an IDEA grant to subsidize a Harmony College raffle prize was turned down because we would not agree to limit the award to an Illinois Chorus Director in good standing.

We canceled this event in late July due to limited registration. We are studying the poor Chorus Director response and looking at alternative approaches to train Chorus Directors.



**4. Monthly Jollity Rehearsals**

The Midwest Harmony Alliance (MHA) Leadership Team has authorized the designation of the third Saturday morning of each month as a combined MHA Mass Chorus Rehearsal and Social Get-together. The objective of these rehearsals is to improve mass chorus sound, synchronization, and performance readiness. We held the first Jollity in June in Elgin and are held another in Rockford in late September.

**Bill Miller**  
**VP Chapter Leadership Training and Chapter Advocates**  
**President, Midwest Harmony Alliance**  
**630-587-6383**



**Midwest Harmony Alliance**

A New Kind of A'cappella Massed Chorus



To: Illinois District Board/House Of Delegates  
From: Bob Squires, Illinois District Historian  
Re: 2017 Fall HOD Report  
Date: October 6, 2017

Board Members and Chapter Delegates,

The district historical committee would like to recognize recent donations made by former district barbershopper, Bill Fick of the Norwood Park and Skokie Valley chapters, and to Tina Walker, the widow of former member George Stybr, for his collection of barbershop recordings.

The preservation of recorded albums, contests tapes and video tapes continues to be a priority for the historical committee. The committee is always in need of help with this ongoing process. We are happy to announce that Carl Missele has graciously volunteered to transfer the last remaining four district contest reel-to-reel tapes which has been a long time in waiting.

Your chairman continues to receive requests from former Illinois barbershoppers from around the country for recordings of past quartets and choruses they have sung. The committee makes every attempt to provide responses to these requests.

Once again this year we will be honoring all of our past district quartet champions with a display in the registration area of the hotel. Of special interest this year are the anniversaries of Velvet Hammer (5<sup>th</sup>), VOCE (10<sup>th</sup>), Sharper Image (20<sup>th</sup>), Chordiac Arrest (30<sup>th</sup>), Candidates (40<sup>th</sup>), Avant Garde (50<sup>th</sup>), the Four Renegades (60<sup>th</sup>) and the Chicagoans (70<sup>th</sup>).

Our district historical display will also include materials of interest from our districts oldest chapter, the Chicago #1 chapter, which was chartered in 1939. Please take the time to stop by the display and take in the many years of our glorious district memories.

As always, I invite any barbershoppers, their wives or associates, to keep the historical committee in mind when opportunities arise to donate any materials relating to our district's history.

Respectfully submitted,

Bob Squires, District Historian



## **AWARDS COMMITTEE REPORT - FALL HOD MEETING, 2017**

### **1 – FALL, 2016 AWARD PLAQUES DELIVERED.**

26 Plaques were delivered after the Fall, 2017 Convention.

4 plaques (1 to each member) of The Committee for the Sol Gamis award

1 plaque to Lake County Brotherhood of Harmony for the Frank Thorne Award

4 plaques (1 to each member) of Abilene Paradox for the Ed Wilson Award

1 plaque to Lake County Brotherhood of Harmony for the Gene McNish Small Chorus Award

1 plaque to Bloomington Sound of Illinois for the Most Entertaining Chorus Award – Group I

2 plaques - 1 to Belleville Sounds of Harmony and 1 to Coles County Barbershop Chapter for the Most Entertaining Chorus Award – Group II (tie)

1 plaque to Chicagoland West Suburban West Towns Chorus for the Most Improved Chorus Award

4 plaques (1 to each member of Interlude) for the Novice Quartet Champions Award

1 plaque to Chicago Metro Chorus for the Plateau 1A Chorus Champions Award

1 plaque to Coles County Barbershop Chorus for the Plateau 2A Chorus Champions Award

1 plaque to Chicagoland West Suburban West Towns Chorus for the Plateau 3A Chorus Champions Award

1 plaque to Bloomington Sound of Illinois for the Plateau 5A Chorus Champions Award

4 plaques (1 to each member) of Tinnitus for the Seniors Quartet Champions Award

### **2 – SPRING, 2017 AWARD PLAQUES DELIVERED.**

10 Plaques were delivered to High School Quartet winners after the Spring Convention.

Five High School Boys Quartet Champion Plaques - one to each member of the High School Boys Quartet Champion 4 CYLINDER and one to Mt. Zion High School

Five High School Girls Quartet Champion Plaques - one to each member of the High School Girls Quartet Champions STIRRIN UP TREBLE and one to Mt. Zion High School.

### **3 - AWARD DESCRIPTIONS UPDATED.**

Three new awards were added this year by Don Leonard, Vice President C&J and now are included on the Illinois District Website

- 1 Illinois District High School Girls Quartet Champion
- 2 Illinois District Mixed Harmony Quartet Champion
- 3 Illinois District Very Large Quartet Champion (VLQ)

### **4 - BULLETIN EDITOR OF THE YEAR AWARD**

Craig Rigg continues to handle the Bulletin Editor of the Year Award. He gets the information from BHS, selects the winner and presents the award at the District Convention in the fall.

### **5 – CHANGE IN MEMBERSHIP OF AWARDS COMMITTEE**

In 2017 Hugo Feugen resigned and three new members accepted a position on the Awards Committee. The committee now includes Mike Bagby (Chairman), Steve Davis, John Davis, Brett Mulford, Bob Cernal and Bruce Richardson.



Date: 9/20/17

To:

IDEA Trustees  
Dist Sec – Mike Isely  
Dist Pres – Jim Waldorf  
Past Dist Pres – Rich Hansen  
Fin Reviewer – Nick Caccamo  
Dist Treasurer – Jim Wagner

From: IDEA Treasurer – Earl Holtz

Re: IDEA Financial Report for HOD

As of market close on 9/19/17, the fund balance was \$103,244.97, up from \$91,856.59 at 12/31/16. The increase includes individual contributions of \$601. The bank balance is \$947.69.

After the convention and Kingdon \$1000 Challenge, the fund is going to make payment of \$4000 to district toward 2017 Jamboree expenses

IL District Association of Chapters, SPEBSQSA  
**Balance Sheet**  
As of September 20, 2017

	Sep 20, 17
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1010 Checking Account	33,698.06
<b>Total Checking/Savings</b>	33,698.06
<b>Accounts Receivable</b>	
1100 Accounts Receivable	108.00
<b>Total Accounts Receivable</b>	108.00
<b>Other Current Assets</b>	
1310 Convention Funding Advance	500.00
1320 Pre-Purchased Awards	378.00
<b>Total Other Current Assets</b>	878.00
<b>Total Current Assets</b>	34,684.06
<b>TOTAL ASSETS</b>	<b>34,684.06</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Equity</b>	
<b>3000 Unrestricted Funds</b>	
3010 Operating Fund	18,823.60
<b>Total 3000 Unrestricted Funds</b>	18,823.60
<b>3200 Permanent Restricted Funds</b>	
<b>3210 Grants &amp; Contributions</b>	
<b>IDAH</b>	
Scholarships	233.00
<b>Total IDAH</b>	233.00
<b>YIH</b>	4,766.00
<b>Total 3210 Grants &amp; Contributions</b>	4,999.00
<b>3220 Riser Accrual Account</b>	1,810.04
<b>Total 3200 Permanent Restricted Funds</b>	6,809.04
<b>Net Income</b>	9,051.42
<b>Total Equity</b>	34,684.06
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>34,684.06</b>

## IL District Association of Chapters, SPEBSQSA

## Profit &amp; Loss

09/21/17

January 1 through September 21, 2017

Cash Basis

	<u>Jan 1 - Sep 21, 17</u>
Ordinary Income/Expense	
Income	
5100 Event Income	
Har. Found/Fest. Chorus/Brigade	595.00
Mail Registrations	1,230.00
Misc - Vendors & Program Ads	335.00
On Line Registrations	12,891.18
On Site Registrations	266.68
On Site Single Tickets	780.00
Ticket/Registration Refunds	-125.00
5100 Event Income - Other	506.89
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Total 5100 Event Income	16,479.75
5210 District Dues	15,159.20
5310 Interest Income	8.98
5490 Miscellaneous Revenue	
5491 Merchandise	
IL District Pins	30.00
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Total 5491 Merchandise	30.00
Total 5490 Miscellaneous Revenue	30.00
5800 Special Events Revenue	
5820 Gift Revenue	5,380.00
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Total 5800 Special Events Revenue	5,380.00
	<hr/>
Total Income	37,057.93
Gross Profit	37,057.93
Expense	
7030 Support	
Chorus Support	1,000.00
Quartet Support	2,308.00
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Total 7030 Support	3,308.00
7500 Contract Services Expenses	
7540 Judging Expense	3,521.30
7550 Temp Help - Contract	2,150.00
7570 Event Meals	1,071.41
	<hr/>
Total 7500 Contract Services Expenses	6,742.71
8100 Nonpersonnel expenses	
8110 Supplies	21.52
8120 Awards, Plaques & Pins	326.89
8140 Postage & Shipping	14.61
8170 Printing & Copying	14.39
8180 Historian	49.97
8190 Publishing	15.00
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Total 8100 Nonpersonnel expenses	442.38
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	2,795.00
8230 Storage Rental Charges	2,078.40
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Total 8200 Facility & Equipment Exp	4,873.40
8300 Travel & Meetings Expenses	
8310 Travel	5,640.73



10:54 AM  
09/21/17  
Cash Basis

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss**  
January 1 through September 21, 2017

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	<u>Jan 1 - Sep 21, 17</u>
8320 Board Meet. & Conventions	
BOD Meetings	204.35
Comp Housing	3,422.72
President Meetings	2,385.06
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<b>Total 8320 Board Meet. &amp; Conventions</b>	6,012.13
8300 Travel & Meetings Expenses - Other	211.56
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<b>Total 8300 Travel &amp; Meetings Expenses</b>	11,864.42
8400 Education Programs	
8430 COTS/CSLT	538.46
	<hr/>
<b>Total 8400 Education Programs</b>	538.46
8500 Other Expenses	
8505 Gov Board	91.15
8510 VPs & Committees	29.65
8540 Bank Charges	26.00
8570 Advertising & Publicity	40.34
8590 Miscellaneous	50.00
	<hr/>
<b>Total 8500 Other Expenses</b>	237.14
	<hr/>
<b>Total Expense</b>	28,006.51
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<b>Net Ordinary Income</b>	9,051.42
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<b>Net Income</b>	<b>9,051.42</b>
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## IL District Association of Chapters, SPEBSQSA

07/11/17

## Profit &amp; Loss 2017 Spring Jamboree

Cash Basis

January 1 through July 11, 2017

	Jan 1 - Jul 11, 17
Ordinary Income/Expense	
Income	
5100 Event Income	
Mail Registrations	1,230.00
On Line Registrations	2,608.20
On Site Registrations	150.00
On Site Single Tickets	780.00
Ticket/Registration Refunds	-125.00
Total 5100 Event Income	4,643.20
5490 Miscellaneous Revenue	
5491 Merchandise	
IL District Pins	30.00
Total 5491 Merchandise	30.00
Total 5490 Miscellaneous Revenue	30.00
5800 Special Events Revenue	
5820 Gift Revenue	5,380.00
Total 5800 Special Events Revenue	5,380.00
Total Income	10,053.20
Gross Profit	10,053.20
Expense	
7500 Contract Services Expenses	
7550 Temp Help - Contract	2,150.00
7570 Event Meals	1,071.41
Total 7500 Contract Services Expenses	3,221.41
8100 Nonpersonnel expenses	
8110 Supplies	21.52
8120 Awards, Plaques & Pins	180.30
8170 Printing & Copying	14.39
Total 8100 Nonpersonnel expenses	216.21
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	2,420.00
Total 8200 Facility & Equipment Exp	2,420.00
8300 Travel & Meetings Expenses	
8310 Travel	5,217.13
8320 Board Meet. & Conventions	
Comp Housing	3,422.72
Total 8320 Board Meet. & Conventions	3,422.72
8300 Travel & Meetings Expenses - Other	211.56
Total 8300 Travel & Meetings Expenses	8,851.41
8500 Other Expenses	
8590 Miscellaneous	-300.00
Total 8500 Other Expenses	-300.00
Total Expense	14,409.03
Net Ordinary Income	-4,355.83
Net Income	-4,355.83

3:47 PM  
02/10/17  
Cash Basis

IL District Association of Chapters, SPEBSQSA  
**Profit & Loss** 2016 Fall Convention  
March 1, 2016 through February 11, 2017

	<u>Mar 1, '16 - Feb 11, 17</u>
Ordinary Income/Expense	
Income	
5100 Event Income	
Mail Registrations	1,293.08
Misc - Vendors & Program Ads	1,155.00
On Line Registrations	10,490.43
On Site Registrations	1,610.17
On Site Single Tickets	2,166.00
<b>Total 5100 Event Income</b>	<u>16,714.68</u>
<b>Total Income</b>	<u>16,714.68</u>
<b>Gross Profit</b>	16,714.68
Expense	
7500 Contract Services Expenses	
7510 Chapter Convention Stipend	750.00
7540 Judging Expense	7,338.81
7550 Temp Help - Contract	1,820.00
7560 Ticket Processing Fees	905.53
7580 Other Contract Expenses	972.38
<b>Total 7500 Contract Services Expenses</b>	<u>11,786.72</u>
8100 Nonpersonnel expenses	
8120 Awards, Plaques & Pins	751.80
8170 Printing & Copying	844.50
<b>Total 8100 Nonpersonnel expenses</b>	<u>1,596.30</u>
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	4,695.00
<b>Total 8200 Facility &amp; Equipment Exp</b>	<u>4,695.00</u>
8300 Travel & Meetings Expenses	
8320 Board Meet. & Conventions	
Comp Housing	0.00
HOD Meetings	684.48
President Meetings	679.84
VP C&J Meetings	450.24
<b>Total 8320 Board Meet. &amp; Conventions</b>	<u>1,814.56</u>
<b>Total 8300 Travel &amp; Meetings Expenses</b>	1,814.56
8400 Education Programs	
8450 Recordings of Contestants	1,717.50
<b>Total 8400 Education Programs</b>	<u>1,717.50</u>
<b>Total Expense</b>	<u>21,610.08</u>
<b>Net Ordinary Income</b>	<u>-4,895.40</u>
<b>Net Income</b>	<u><u>-4,895.40</u></u>

## IL District Association of Chapters, SPEBSQSA

## Profit &amp; Loss Budget Overview

January through December 2018

09/21/17

Cash Basis

	Jan - Dec 18
Ordinary Income/Expense	
Income	
5100 Event Income	
Comp Registrations	-40.00
DVD Sales	20.00
Hotel Rebates/Comp Room Credits	1,250.00
Mail Registrations	5,000.00
Misc - Vendors & Program Ads	1,500.00
On Line Registrations	17,500.00
On Site Registrations	2,400.00
On Site Single Tickets	2,500.00
Ticket/Registration Refunds	-100.00
<b>Total 5100 Event Income</b>	<b>30,030.00</b>
5210 District Dues	19,000.00
5310 Interest Income	15.00
5490 Miscellaneous Revenue	
5491 Merchandise	
IL District Pins	60.00
<b>Total 5491 Merchandise</b>	<b>60.00</b>
<b>Total 5490 Miscellaneous Revenue</b>	<b>60.00</b>
5800 Special Events Revenue	
5810 Non-gift revenue	
COTS/ CSLT	1,000.00
<b>Total 5810 Non-gift revenue</b>	<b>1,000.00</b>
5820 Gift Revenue	5,000.00
<b>Total 5800 Special Events Revenue</b>	<b>6,000.00</b>
<b>Total Income</b>	<b>55,105.00</b>
<b>Gross Profit</b>	<b>55,105.00</b>
Expense	
7020 Donations to Other Orgs	
IDEA	500.00
<b>Total 7020 Donations to Other Orgs</b>	<b>500.00</b>
7030 Support	
Chorus Support	3,500.00
Quartet Support	2,750.00
<b>Total 7030 Support</b>	<b>6,250.00</b>
7500 Contract Services Expenses	
7510 Chapter Convention Stipend	750.00
7540 Judging Expense	8,000.00
7550 Temp Help - Contract	4,250.00
7560 Ticket Processing Fees	775.00
7570 Event Meals	1,150.00
7580 Other Contract Expenses	500.00
<b>Total 7500 Contract Services Expenses</b>	<b>15,425.00</b>
8100 Nonpersonnel expenses	
8110 Supplies	25.00
8120 Awards, Plaques & Pins	800.00
8140 Postage & Shipping	30.00
8170 Printing & Copying	900.00
8180 Historian	200.00
8190 Publishing	75.00
<b>Total 8100 Nonpersonnel expenses</b>	<b>2,030.00</b>

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss Budget Overview**  
 January through December 2018

	Jan - Dec 18
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	6,250.00
8230 Storage Rental Charges	2,850.00
8260 Equipment Rental & Maint	325.00
	9,425.00
<b>Total 8200 Facility &amp; Equipment Exp</b>	<b>9,425.00</b>
8300 Travel & Meetings Expenses	
8310 Travel	4,000.00
8320 Board Meet. & Conventions	
BOD Meetings	500.00
Comp Housing	3,700.00
EVP Meetings	1,000.00
HOD Meetings	350.00
President Meetings	2,350.00
VP C&J Meetings	975.00
	8,875.00
<b>Total 8320 Board Meet. &amp; Conventions</b>	<b>8,875.00</b>
8330 Hospitality	125.00
	13,000.00
<b>Total 8300 Travel &amp; Meetings Expenses</b>	<b>13,000.00</b>
8400 Education Programs	
8420 CDWI	1,000.00
8430 COTS/CSLT	500.00
8450 Recordings of Contestants	1,800.00
8480 YIH Program	
Contest Prizes	300.00
8480 YIH Program - Other	4,500.00
	4,800.00
<b>Total 8480 YIH Program</b>	<b>4,800.00</b>
8490 BHS Leadership Forum	1,000.00
	9,100.00
<b>Total 8400 Education Programs</b>	<b>9,100.00</b>
8500 Other Expenses	
8505 Gov Board	
President	300.00
8505 Gov Board - Other	100.00
	400.00
<b>Total 8505 Gov Board</b>	<b>400.00</b>
8570 Advertising & Publicity	1,500.00
	1,900.00
<b>Total 8500 Other Expenses</b>	<b>1,900.00</b>
8600 Business Expenses	
8610 - Corporation Filing Fees	10.00
	10.00
<b>Total 8600 Business Expenses</b>	<b>10.00</b>
<b>Total Expense</b>	<b>57,640.00</b>
<b>Net Ordinary Income</b>	<b>-2,535.00</b>
<b>Net Income</b>	<b>-2,535.00</b>



Gentlemen of the HOD:

Income to the Illinois District comes from two main sources: member dues and convention registrations. Expenses go to many varied places (you are invited to look closely at our budget) but the elephant in the district is the costs for our conventions. We now only hold a single convention per year, and it is by far the biggest “event” as far as the district budget goes. Historically we'd like to see the net (convention income – expenses) be at least non-negative, but with declining attendance and increasing costs it has been a challenge to adhere to this objective. Last year we suffered a \$4000+ loss on the Fall Convention. The previous year was no picnic either. Fact is, when these things happen, everything else we desire to do gets hurt. We end up with a net-negative budget for the year, and that is *not* sustainable. We are on our way to insolvency.

The definition of insanity is “doing the same thing repeatedly and expecting different results”. With the exception of Microsoft Windows, I find that definition to be a universal truth. If we don't do something about this, then we will simply keep bleeding until the district ceases to function. This is not going to solve itself. We must therefore act.

Should we raise the convention registration fee? Or raise the district dues? Certainly just raising the dues will help the bottom line but it still doesn't really address the convention situation. Fact is, we keep trying to balance the convention income and expenses to at least net-out, and then the attendance isn't where we needed it to be and we lose. Raising the convention registration fee would be a direct response to that problem but that can get into a vicious cycle where the higher registration fee actually discourages attendance, making the problem worse.

The board has several times in the past discussed an alternative. This time we believe it is worthy of a wider discussion. It would be an admission that convention costs are a district function and not something that we can just net-out against registrations. We need to do something that *encourages* attendance while also at least somewhat disassociating the convention attendance from the income situation. And that idea is this:

*Make our conventions free to district members while proportionately raising the dues.*

The obvious take-away here is that by doing this we encourage increased attendance. After all, if one is already “paying for it” anyway, then why not go anyway? Now the corresponding dues increase would not be equivalent to the same change in the registration cost – it should be considerably less. This is because we only have a fraction of the district membership attending, and with the dues increase spread across a much larger set of people the amount of that increase will be smaller than “just” the amount of what would have been the registration fee.

We don't have the exact numbers yet, but that is expected to be ready by the date of this HOD meeting. However, it is worth discussing this concept first before we start dealing with the numbers. Do you believe this is something we should consider? Some pros / cons about this:

- Pro: For district members already attending the Fall convention, the total cost would actually be lower, i.e. free registration + new dues < current registration + current dues.
- Con: For district members who do not attend the Fall convention, the total cost will be somewhat higher, since the member already wasn't paying for a convention registration.



- Pro: The district's income becomes more stable, no longer tightly bound to convention attendance. Convention costs are largely “inelastic” (to use ECON101 terms) compared to attendance so it makes sense that disassociating the income source would help.
- Pro: Making the convention free to district members would help to encourage attendance. Having “too many” at a convention would be a *good* problem to have!

Some other points about this:

- By doing this we don't eliminate all the overhead of dealing with registrations. The badges are important in any case. But the idea right now would be that only district members gets a free registration. Non-members, e.g. spouses, out-of-district attendees, would still have to pay for a registration.
- There are multiple dues categories. Some are currently free (e.g. 1<sup>st</sup> year youth members), some are reduced, others are the regular dues. The current thought right now is a proportional increase of the dues across the categories. So free categories remain free, effectively extending “free” for that category into the conventions as well.

This idea appears to have some merit, and should be considered. The concept here is not about a justification for “just” raising the dues; rather what we want to do is restructure things to encourage convention attendance while (mostly) getting rid of the tying relationship between registration income and convention bottom line that has repeatedly hurt our budgeting / financial process.

What do you think about this idea?

Mike Isely  
Secretary, ILL District



Spring 2017 House of Delegates Meeting

31-Mar-2017 1:30PM

## **Illinois District Association of Chapters, SPEBSQSA Inc.**

### **House of Delegates**

Spring 2017

**Location:** Holiday Inn Hotel (Blue Town Ballroom) – East Peoria, IL

**Time:** 1:30 PM

**Started:** 1:30 PM

### Call to Order

1. Opening songs
  - *The Star Spangled Banner* – Bob Cearnal, Director
  - *The Old Songs* – Jeff Bowyer, Director
2. Roll Call / House of Delegates quorum – yes or no – Mike Isely
  - 28 members present, out of a potential total of 49.
  - Quorum minimum requirement of 30% (= 15). With 28 present we have 57%, quorum established.
  - [See Appendix titled “Attendance” for detailed attendance record]
3. Approve Agenda – Jim Waldorf
  - **Motion: Approve Agenda**
    - ♦ **Offered by: Mike Isely, Seconded: Tom DeBord**
    - ♦ **PASSED (unanimous voice vote)**
4. Minutes of previous HOD Meeting – Mike Isely
  - No changes requested
  - **Motion: Approve Fall 2016 HOD Minutes**
    - ♦ **Offered by: Bob Cearnal, Seconded: Jeff Bowyer**
    - ♦ **PASSED (unanimous voice vote)**
5. Approve Consent Calendar – Jim Waldorf
  - Adjustments requested of Consent Calendar reports
    - ♦ Remove IDEA item
  - **Motion: Accept Consent Calendar**
    - ♦ **Offered by: Jim Fourmont, Seconded: Jeff Bowyer**





Spring 2017 House of Delegates Meeting

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- ◆ **PASSED (unanimous voice vote)**
- The following reports are therefore accepted without further discussion:
  - ◆ President's Report – Rich Hansen
    - [Attachment: “01a-Report-President.pdf”]
  - ◆ Membership Report – Hugo Feugen
    - [Attachment: “02a-Report-Membership.pdf”]
  - ◆ Music & Performance - Terry Ludwig & Tim Pashon
    - [Attachment: “03a-Report-Music\_And\_Performance.pdf”]
  - ◆ YIH – Kevin Deets
    - [Attachment: “04a-Report-YIH.pdf”]
  - ◆ Contest & Judging – Don Leonard
    - [Attachment: “05a-Report-Contest\_And\_Judging.pdf”]
  - ◆ Chapter Support, Leadership and Training – Bill Miller
    - [Attachment: “06a-Report-CSLT.pdf”]
  - ◆ District Historian Report – Bob Squires
    - [Attachment: “07a-Report-Historical.pdf”]
- 6. Treasurer's Report – Jim Wagner
  - Spring Jamboree: \$2608 in registrations so far
  - Fall 2016 results: Lost \$4800
    - ◆ Committed to BCPA for Fall 2017 but not Fall 2018
    - ◆ BCPA is expensive; would entertain alternatives
    - ◆ Question from Mike Bagby about bottom line??
  - [Attachment: “08a-Report-Treasurer.pdf”]
  - **Motion to receive Treasurer's Report**
    - ◆ **Offered by: Mike Isely, Seconded: Pat Claussen**
    - ◆ **PASSED (unanimous voice vote)**

## OLD BUSINESS

- 7. IDEA – Bob Cernal
  - We did receive an update to the Treasurer's Report
    - ◆ Current fund balance: \$96322 (update from what was submitted in the HOD packet)
    - ◆ Intake this year: \$281



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- Procedures update to identify different levels of contributions
- Recognition for Dick Kingdon:
  - ◆ Has offered to match up to \$1000 for contributions
- 8. Mixed Quartet Contest – Jim Waldorf
  - Recent statements made at an earlier presentation by Deke Sharon: We need to modernize and get away from just TTBB and go to more SATB material – keep the youth invested in barbershopping.
  - This is a charged topic
  - This is why we've decided to have a mixed quartet contest this fall
  - Mixed quartets will be considered as a separate contest category, i.e. mixed into the rotation but judging is for separate categories.
  - Note: If there is to be a separate awards category at the district level, then the Awards Committee needs to be in the loop so that additional awards can be set up.
- 9. Convention Manual – Jim Waldorf
  - Been in process for a while, but it is making progress
- 10. Chapter Membership and Liability Update – Jim Waldorf & Rich Hansen
  - Update on Quincy
    - ◆ Oct 31<sup>st</sup>, e-mail sent to Hansen, Waldorf, Isely
    - ◆ Chapter has been suspended
    - ◆ Letter was sent to the remaining members (both of them)
    - ◆ Assets should revert to District
    - ◆ At this point, the District has done everything legally that are supposed to do; the matter is now between Nashville and those presenting themselves as the Quincy chapter.
  - There are other chapters at risk for what is happening to Quincy
  - Chapter advocates are working to get appropriate resolutions
  - Danville chapter is on the upswing
  - Bureau County is “in trouble”
  - Note: A chapter must have at least 8 dues-paying members to be out of the “danger zone”.



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## Song Break “Honey Little Eyes” – Terry Ludwig

### NEW BUSINESS

#### 11. IDAH 10-Feb-2018 – Terry Ludwig & Tim Pashon

- Going back to IDAH format in February.
- Guest quartet: After Hours
- Will likely be held at a school, everything in one location (as opposed to what's going on here right now)
- Open to suggestions, new material
  - ◆ Director training?
- Registrations this year are not good, this is motivating the format / timing change
  - ◆ Digression on disconnect between what the chapters say they want and what then doesn't happen when the district does what was asked.
  - ◆ Suggestion about raising dues to make the conventions free
  - ◆ “We will make money next year!” – Terry Ludwig

#### 12. New Logo Discussion – Jim Waldorf

- Still working on it, no reviewable results yet

#### 13. Future Convention Dates/Venues – Jeff Bowyer

- Fall 2017 is set, same venue & hotel as Fall 2016
- Fall 2018
  - ◆ Handshake agreement for BCPA, but no contract signed yet
  - ◆ Looking at other possibilities
  - ◆ Possible combination with “district to the east”, since their contest weekend happens to match ours anyway.
    - Much better chance of success in the Fall because the heavy hitters will be there
  - ◆ Jeff Bowyer: This isn't about putting butts in the seats, it's about putting heads on the pillows. Room nights are what matter.
  - ◆ It is not possible to book a high school venue, because they can never more than a few months in advance. They have to prioritize their school calendar first. We need to plan out multiple years, and this mismatch makes it nearly impossible to use a high school.
- Issue about “expensive judges” - This is *not* something the District can control. International chooses the judges; we have no choice.

**the Illinois District**  
association of Chapters / Barbershop Harmony Society



*a state of close harmony*

Spring 2017 House of Delegates Meeting

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14. Fall 2017 HOD (6-Oct-2017) – Jim Waldorf

- 1:30pm
- Yes, this is a Friday
- Marriott in Normal IL

## OTHER

15. Society Liaison Report – Brian Lynch

- Even though HQ moved to Nashville, Brian stayed in Kenosha...
- “There has never been a better time to be a barbershopper.”
- Here to answer questions
- Hal Leonard is pushing barbershop music arrangements
  - ◆ ...and it's also SATB and SSAA
  - ◆ ...and they would not be doing this unless the demand was there
  - ◆ Their primary customers are schools.
  - ◆ That's what is coming.
  - ◆ Music educators are taking this up, witnessed at recent ACDA gathering

Closing Song “Keep The Whole World Singing” – Rich Hansen, Director

**Adjourned:** 2:54 PM

Respectfully submitted,  
Mike Isely – Secretary



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**Appendix: Attendance**

Chapter Delegates			
Present	Name	ID	Chapter Name
	David Theile	E-002	Arlington Heights
P	Donald Smit	E-003	Aurora
P	James Morgan	E-005	Belleville
P	Tom De Bord	E-007	Bloomington
P	Craig Rigg	E-008	Macomb
P	William Lutter	E-009	Northbrook
	Hugo Feugen	E-010	Champaign Urbana
	Frank Schneider	E-012	Chicago No 1
P	Jeff McMorris	E-013	Danville
	James Barr	E-014	Decatur
		E-016	Collinsville
P	Bruce Condill	E-017	Coles County
P	Bill Miller	E-018	Elgin
P	David Mouri	E-019	Rockford Metro
	Tom Toftey	E-021	Lake County
		E-024	Bureau County
		E-029	Quincy
P	Ron Welch	E-030	Chicagoland West Suburban
P	Kenneth Krancher	E-044	Peoria
	Andre Gloeckner	E-045	Chicago Metro
	Wayne Johnson	E-047	Rockford
P	Michael Kaas	E-048	Rock Island
P	Allen Munneke	E-050	Will-Cook
	Tim Pashon	E-052	Sterling Rock Falls
	Mark Juelfs	E-054	Waterloo
P	Patrik Claussen	E-061	Springfield
P	James Fourmont	E-066	DuPage Valley
	G Howard Peterson	E-067	Kishwaukee Valley
		E-073	Sandoval
	Neth Hass	E-075	Carbondale
	Bruce Richardson	E-077	Kankakee

15 out of 31



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<b>Governance Board</b>		
Present	Name	Role
P	Jim Waldorf	President
P	Brett Mulford	Executive VP
P	Mike Isely	Secretary
P	Jim Wagner	Treasurer
P	Pat Claussen	BMAL (Membership)
	Will Thorndike	BMAL (Events)
	Don Leonard	BMAL (C & J)
P	Terry Ludwig	BMAL
P	Richard Hansen	Imm. Past President

7 out of 9

<b>Active Past Presidents (not on Gov. Board)</b>	
Present	Name
P	Jeff Bowyer
P	Mike Bagby
P	Bob Cearnal
P	Earl Meseth
P	Bob Squires
P	Joe Sullivan
	Jim Vliet
	Syl Wetle
	Wayne Wright

6 out of 9

7+6+15 = 28 present

9+9+31 = 49 total possible