

Illinois District Association of Chapters, SPEBSQSA Inc. Spring 2018 House of Delegates Meeting AGENDA

Location: Community Cancer Center, 407 E Vernon Avenue – Normal, IL (61761)

Date/Time: Saturday, May 19, 2018 – Noon [Lunch will be provided]

Call to Order

"The Star Spangled Banner"
Bob Cearnal
"The Old Songs"
Rich Hansen
Roll Call & Declaration of Quorum
Mike Isely

Reading of the District Mission & Vision StatementsJim Bicek

Mission Statement – The Illinois District fosters a state of close harmony by bringing the joy and excitement of music to all people.

Vision Statement - To keep men of all ages singing throughout their lives.

Welcome/Introduction of Guests Jim Waldorf

Approval of the AgendaJim Waldorf

Minutes of the Previous HOD (October 6, 2017) Mike Isely

Consent Calendar Reports Jim Waldorf

President's Report – Waldorf Membership – Claussen

Music & Performance - Ludwig/Pashon

Marketing & PR – Bicek

YIH – Adams C & J – Leonard CSLT - Miller Historical – Squires Awards – Bagby IDEA - Cearnal

Treasurer's Report Jim Wagner

OLD BUSINESS

Dues & Convention Registration UpdateMike Isely

Future Conventions Update

Jeff Bowyer / Will Thorndike / Jim Waldorf

Song Break Terry Ludwig

NEW BUSINESS

1. Website Update Jim Waldorf

IDEA Trustee Appointment
 Member Attrition / Keeping Members Involved
 Jim Waldorf / Bob Cearnal
 Pat Claussen / Jim Waldorf

4. Fund Raising Effort Jim Waldorf / Jim Bicek

5. Quartet / Chorus monetary support Jim Wagner

Memorial To Deceased District MembersBob Squires

Adjournment – "Keep the Whole World Singing"Jeff Bowyer

HOD Attendance (P for Present, A for Absent, L for Late)

Chapter Delegates

IF YOUR CHAPTER HAS THE WRONG DELEGATE HERE THEN YOU NEED TO FIX THIS BEFORE THE HOD MEETING TAKES PLACE. PLEASE CONTACT isely@pobox.com FOR QUESTIONS

P/L/A	Chapter Name	No.	Delegate
	Arlington Heights	E002	!
	Aurora	E003	+ James Fourmont
	Belleville	E005	James Morgan
	Bloomington	E007	Tom De Bord
	Bureau County	E024	!
	Carbondale	E075	* Neth Hass0
	Champaign Urbana	E010	!
	Chicago Metro	E045	* Andre Gloeckner
	Chicagoland West Suburban	E030	Ron Welch
	Coles County	E017	Bruce Condill
	Danville	E013	* Jeff McMorris
	Decatur	E014	James Barr
	DuPage Valley	E066	+ James Fourmont
	Elgin	E018	* David M Carter
	Kankakee	E077	Bruce Richardson
	Kishwaukee Valley	E067	* Edward Cheek
	Lake County	E021	Tom Toftey
	Macomb	E008	Craig Rigg
	Northbrook	E009	Earl Holtz
	Peoria	E044	!
	Rock Island	E048	* Brian Buckrop
	Rockford	E047	* Barton Macomber
	Rockford Metro	E019	David Mouri
	Springfield	E061	+ Patrik Claussen
	Sterling Rock Falls	E052	* Kevin O'Keefe
	Waterloo	E054	* Richard Biby
	Will-Cook	E050	Allen Munneke
		(total = 27)	

⁽total = 27)

^{*} Chapter did not specifically declare a delegate; substituting Chapter President

⁺ Delegate appears in multiple places or is a District Governance Board officer or a Past President – will still only have ONE vote!

[!] No information provided by this chapter (missing declared chapter officers), thus no delegate

HOD Attendance (P for Present, A for Absent, L for Late)

	Governance Board				
P/L/A	Name	Role			
	Jim Waldorf	President			
	Brett Mulford	Executive VP			
Mike Isely Jim Wagner		Secretary			
		Treasurer			
	Pat Claussen	At-Large (Membership)			
	Will Thorndike	At-Large (Events)			
	Don Leonard	At-Large (C & J)			
	Terry Ludwig	At-Large			
	Richard Hansen	Imm. Past President			
	(total = 9)				

	Operations			
P/L/A	Name	Role		
	Jim Bicek	Marketing & PR		
	Michelle Adams	Youth In Harmony		
	Terry Ludwig	Music & Performance		
	Tim Pashon	Music & Performance / Quartet promotion		
	Bill Miller	CSLT		
	(open)	Chorus Director Development		
	(total = 5)			

Active Past Presidents (not on Gov. Board)			
P/L/A Name			
	Jeff Bowyer		
	Mike Bagby		
Bob Cearnal			
Earl Meseth			
	Bob Squires		
	Joe Sullivan		
Jim Vliet			
Syl Wetle			
	Wayne Wright		
	(total = 10)		

	Additional				
P/L/A	P/L/A Name Role				
	Dwayne Cooper	International Representative			
	(total = 1	1)			



May 5, 2018

Illinois District President's Report HOD Meeting 5/19/2018

Earlier this year I sent out a State of the District Report that identified several issues I felt were most critical to re-engaging our membership. Those three items were, in my order of importance, Communication, Participation and Finances. While we have not had an event to measure whether or not that report by itself has encouraged participation, I am happy to report progress in the other two areas.

Communication

After my message regarding the importance of updating our website went out, I received several communications offering help. In following up with each of them, several offered suggestions of other software platforms that could be used and several offered their services as volunteers. The offers and suggestions were over a wide range of topics and it reinforced my belief that we need professional help to restore our site. The job is simply too big for volunteers to manage in a timely fashion. I believe that this method of communicating with our members is so important that we need to hire professionals. A web design company that does this kind of work for pay, operates on an identified schedule, with the understanding that deadlines must be met and results in an up and running, mobile friendly, current website to serve our members is the best and only viable solution. Without this, we will continue to limp along as we are now and that is not the way to reinvigorate our district.

Of the web design companies I interviewed, two offered products based on proprietary platforms that would not go with us should we decide to leave their firm. This lack of portability removed them from the list of possible solutions.

The company I settled on uses a Wordpress platform that is openly available and portable should we decide to leave the web design company at the end of our commitment. Wordpress is a program that many of our volunteer webmasters are familiar with and once the site is updated, we will be able to provide access to several volunteers (our members) to add content and update items.

The biggest problem with the professional solution would be paying for it.

As a result of the message I sent explaining the importance of updating the website, a member who wishes to remain anonymous wrote a \$5000 check to cover the bulk of the work. I have submitted a grant to IDEA for the remaining \$2500, if needed, to fulfill the contract.

When completed, the result will be an up to date, mobile friendly, well organized, website that is professional in appearance and easy to use. It will also be portable so should the company and the Illinois District part ways at some point, we can move the site to a new host.

This work will be done with donated funds that will not have a negative impact on the district budget.



Finances

As mentioned above, the redesign of the website will be a major expense but those costs will be covered with funds outside of the budget.

We have an opportunity once again, to raise funds through a district wide raffle of two exciting prizes. One, a professionally framed, autographed Kris Bryant Cubs Jersey. And to be certain we have something for our Cardinal loving members, a baseball bat autographed by Yadier Molina! The tickets are printed and some promo materials will be made available. Tickets are \$10 and each chapter will have tickets to sell during the next four months. The drawing will be at our Fall Convention and Competition and you need not be present to win so make certain to sell tickets to your friends outside of our hobby because these items are really nice.

We ordered 2000 tickets. That means if each member sells (or buys) 3 tickets, we will sell out and add \$20,000 to the District coffers.

As I explained in the State of the District message, shoring up our financials is the second most important problem to be addressed. This raffle gives us a fun way to improve our financial stability. That improvement will allow us to add programming such as a spring event, IDAH, Leadership training or some other opportunity to get together and sing without having to charge an outsized registration fee.

Each member selling just a few ten dollar tickets will make so many things possible!

Participation

While there has not been an event to actively participate in since I sent the original message, we have so many opportunities to gather in the next few weeks! Please participate in as many as you can.

JUNE

Coming up in June we have the Mega Event in Chicago benefitting the family of Randy Rogers. I'll be there and I hope to see you too.

JULY

As president it is my privilege to invite each of you to register and attend the International Convention and Competition in Orlando this summer where the Illinois District will have FIVE quartets (Four regular and one Youth) and 2 choruses representing us. What a fantastic showing for our district!

OCTOBER

The Illinois District Fall Convention and Competition in Bloomington, Illinois, October 5-7, 2018.

Respectfully Submitted, Jim Waldorf, President Illinois District

IL District Association of Chapters, SPEBSQSA Balance Sheet

As of May 3, 2018

	May 3, 18
ASSETS Current Assets Checking/Savings 1010 Checking Account	36,625.85
Total Checking/Savings	36,625.85
Other Current Assets 1310 Convention Funding Advance 1320 Pre-Purchased Awards	500.00 324.00
Total Other Current Assets	824.00
Total Current Assets	37,449.85
TOTAL ASSETS	37,449.85
LIABILITIES & EQUITY Equity 3000 Unrestricted Funds 3010 Operating Fund	18,103.05
Total 3000 Unrestricted Funds	18,103.05
3200 Permanent Restricted Funds 3210 Grants & Contributions IDAH Scholarships IDAH - Other	233.00 720.83
Total IDAH	953.83
Undesignated YIH	5,624.79 4,954.00
Total 3210 Grants & Contributions	11,532.62
Total 3200 Permanent Restricted Funds	11,532.62
Net Income	7,814.18
Total Equity	37,449.85
TOTAL LIABILITIES & EQUITY	37,449.85

10:00 AM 05/03/18 Cash Basis

IL District Association of Chapters, SPEBSQSA Profit & Loss

January 1 through May 3, 2018

	Jan 1 - May 3, 18
Ordinary Income/Expense Income	
5100 Event Income Hotel Rebates/Comp Room Credits Misc - Vendors & Program Ads On Line Registrations Ticket/Registration Refunds	1,800.00 35.00 85.00 -805.83
Total 5100 Event Income	1,114.17
5210 District Dues 5310 Interest Income	11,105.41 4.80
Total Income	12,224.38
Gross Profit	12,224.38
Expense 7030 Support Chorus Support Quartet Support	1,000.00 2,841.80
Total 7030 Support	3,841.80
8100 Nonpersonnel expenses 8140 Postage & Shipping	17.29
Total 8100 Nonpersonnel expenses	17.29
8200 Facility & Equipment Exp 8210 Rent, parking, & other	625.00
Total 8200 Facility & Equipment Exp	625.00
8300 Travel & Meetings Expenses 8330 Hospitality	-200.00
Total 8300 Travel & Meetings Expenses	-200.00
8400 Education Programs 8430 COTS/CSLT	126.11
Total 8400 Education Programs	126.11
Total Expense	4,410.20
Net Ordinary Income	7,814.18
Net Income	7,814.18

1:18 PM 01/10/18 Cash Basis

IL District Association of Chapters, SPEBSQSA Balance Sheet

As of December 31, 2017

	Dec 31, 17
ASSETS Current Assets Checking/Savings 1010 Checking Account	25,428.92
Total Checking/Savings	25,428.92
Other Current Assets 1320 Pre-Purchased Awards	324.00
Total Other Current Assets	324.00
Total Current Assets	25,752.92
TOTAL ASSETS	25,752.92
LIABILITIES & EQUITY Equity 3000 Unrestricted Funds 3010 Operating Fund	18,715.60
Total 3000 Unrestricted Funds	18,715.60
3200 Permanent Restricted Funds 3210 Grants & Contributions IDAH Scholarships IDAH - Other	233.00 720.83
Total IDAH	953.83
Undesignated YIH	749.52 4,886.00
Total 3210 Grants & Contributions	6,589.35
3220 Riser Accrual Account	1,810.04
Total 3200 Permanent Restricted Funds	8,399.39
Net Income	-1,362.07
Total Equity	25,752.92
TOTAL LIABILITIES & EQUITY	25,752.92

1:19 PM 01/10/18 Cash Basis

IL District Association of Chapters, SPEBSQSA Profit & Loss

January through December 2017

	Jan - Dec 17
Ordinary Income/Expense	
Income 5100 Event Income Har. Found/Fest. Chorus/Brigade Mail Registrations Misc - Vendors & Program Ads On Line Registrations On Site Registrations On Site Single Tickets Ticket/Registration Refunds	595.00 1,300.00 1,490.00 15,739.14 1,252.05 2,528.00 -125.00
Total 5100 Event Income	22,779.19
5210 District Dues 5310 Interest Income 5490 Miscellaneous Revenue 5491 Merchandise IL District Pins	20,635.30 13.44 60.00
Total 5491 Merchandise	60.00
Total 5490 Miscellaneous Revenue	60.00
5800 Special Events Revenue 5820 Gift Revenue	7,251.00
Total 5800 Special Events Revenue	7,251.00
Total Income	50,738.93
Gross Profit	50,738.93
Expense 7030 Support Chorus Support Quartet Support Total 7030 Support 7500 Contract Services Expenses 7510 Chapter Convention Stipend 7540 Judging Expense 7550 Temp Help - Contract 7560 Ticket Processing Fees 7570 Event Meals 7580 Other Contract Expenses Total 7500 Contract Services Expenses	750.00 9,514.72 4,005.00 853.78 1,071.41 709.10
8100 Nonpersonnel expenses 8110 Supplies 8120 Awards, Plaques & Pins 8140 Postage & Shipping 8170 Printing & Copying 8180 Historian 8190 Publishing	21.52 1,179.20 24.41 812.89 49.97 74.95
Total 8100 Nonpersonnel expenses	2,162.94
8200 Facility & Equipment Exp 8210 Rent, parking, & other 8230 Storage Rental Charges	8,065.00 2,742.60
Total 8200 Facility & Equipment Exp	10,807.60
8300 Travel & Meetings Expenses 8310 Travel	5,640.17

1:19 PM 01/10/18 Cash Basis

IL District Association of Chapters, SPEBSQSA Profit & Loss

January through December 2017

8320 Board Meet. & Conventions 204.35 Comp Housing 3,879.68 EVP Meetings 414.20 HOD Meetings 202.28 President Meetings 2,385.06 Total 8320 Board Meet. & Conventions 7,085.57 8330 Hospitality 525.56 8300 Travel & Meetings Expenses - Other 211.56 Total 8300 Travel & Meetings Expenses 13,462.86 8400 Education Programs 538.46 8430 COTS/CSLT 538.46 8450 Recordings of Contestants 1,669.99 8480 YIH Program 3,000.00 Total 8400 Education Programs 5,208.45 8500 Other Expenses 29.65 8500 Wash Charges 26.00 8570 Advertising & Publicity 40.34 8590 Miscellaneous 50.00 Total 8500 Other Expenses 237.14 8600 Business Expenses 10.00 Total 8600 Business Expenses 10.00 Total Expense 52,101.00 Net Ordinary Income -1,362.07 Net Income -1,362.07		Jan - Dec 17
BOD Meetings	8320 Board Meet. & Conventions	
Comp Housing 3,879.68 EVP Meetings 414.20 HOD Meetings 202.28 President Meetings 2,385.06 Total 8320 Board Meet. & Conventions 7,085.57 8330 Hospitality 525.56 8300 Travel & Meetings Expenses - Other 211.56 Total 8300 Travel & Meetings Expenses 13,462.86 8400 Education Programs 538.46 8450 Recordings of Contestants 1,669.99 8480 YIH Program 3,000.00 Total 8400 Education Programs 5,208.45 8500 Other Expenses 91.15 8510 VPs & Committees 29.65 8540 Bank Charges 26.00 8570 Advertising & Publicity 40.34 8590 Miscellaneous 50.00 Total 8500 Other Expenses 237.14 8600 Business Expenses 10.00 Total 8600 Business Expenses 10.00 Total Expense 52,101.00 Net Ordinary Income -1,362.07		204.35
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8400 Education Programs 538.46 8430 COTS/CSLT 538.46 8450 Recordings of Contestants 1,669.99 8480 YIH Program 3,000.00 Total 8400 Education Programs 5,208.45 8500 Other Expenses 91.15 8510 VPs & Committees 29.65 8540 Bank Charges 26.00 8570 Advertising & Publicity 40.34 8590 Miscellaneous 50.00 Total 8500 Other Expenses 237.14 8600 Business Expenses 10.00 Total 8600 Business Expenses 10.00 Total Expense 52,101.00 Net Ordinary Income -1,362.07		211.56
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8570 Advertising & Publicity 40.34 8590 Miscellaneous 50.00 Total 8500 Other Expenses 237.14 8600 Business Expenses 10.00 Total 8600 Business Expenses 10.00 Total Expense 52,101.00 Net Ordinary Income -1,362.07	8510 VPs & Committees	29.65
8570 Advertising & Publicity 40.34 8590 Miscellaneous 50.00 Total 8500 Other Expenses 237.14 8600 Business Expenses 10.00 Total 8600 Business Expenses 10.00 Total Expense 52,101.00 Net Ordinary Income -1,362.07	8540 Bank Charges	26.00
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8600 Business Expenses 8610 - Corporation Filing Fees 10.00 Total 8600 Business Expenses 10.00 Total Expense 52,101.00 Net Ordinary Income -1,362.07		50.00
8610 - Corporation Filing Fees 10.00 Total 8600 Business Expenses 10.00 Total Expense 52,101.00 Net Ordinary Income -1,362.07	Total 8500 Other Expenses	237.14
Total 8600 Business Expenses 10.00 Total Expense 52,101.00 Net Ordinary Income -1,362.07	8600 Business Expenses	
Total Expense 52,101.00 Net Ordinary Income -1,362.07	8610 - Corporation Filing Fees	10.00
Net Ordinary Income -1,362.07	Total 8600 Business Expenses	10.00
· ————————————————————————————————————	Total Expense	52,101.00
Net Income -1,362.07	Net Ordinary Income	-1,362.07
	Net Income	-1,362.07

IL District Association of Chapters, SPEBSQSA Profit & Loss Budget vs. Actual January through December 2017

	Jan - Dec 17	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
5100 Event Income				
DVD Sales	0.00	40.00	-40.00	0.0%
Har. Found/Fest. Chorus/Brigade	0.00	750.00	-750.00	0.0%
Hotel Rebates/Comp Room Credits	0.00 1,300.00	2,500.00 500.00	-2,500.00 800.00	0.0% 260.0%
Mail Registrations Misc - Vendors & Program Ads	1,300.00	600.00	890.00	260.0% 248.3%
On Line Registrations	15,739.14	19,000.00	-3,260.86	82.8%
On Site Registrations	1,252.05	1,000.00	252.05	125.2%
On Site Single Tickets	2,528.00	4,250.00	-1,722.00	59.5%
Ticket/Registration Refunds	-125.00	-200.00	75.00	62.5%
Total 5100 Event Income	22,184.19	28,440.00	-6,255.81	78.0%
5210 District Dues	20,635.30	21,000.00	-364.70	98.3%
5310 Interest Income	13.44	15.00	-1.56	89.6%
5490 Miscellaneous Revenue				
5491 Merchandise				
IL District Pins	60.00	100.00	-40.00	60.0%
Total 5491 Merchandise	60.00	100.00	-40.00	60.0%
5490 Miscellaneous Revenue - Other	0.00	10,000.00	-10,000.00	0.0%
Total 5490 Miscellaneous Revenue	60.00	10,100.00	-10,040.00	0.6%
5800 Special Events Revenue				
5810 Non-gift revenue				
YIH Festivals & Contests	0.00	8.00	-8.00	0.0%
Total 5810 Non-gift revenue	0.00	8.00	-8.00	0.0%
5820 Gift Revenue	7,251.00			
Total 5800 Special Events Revenue	7,251.00	8.00	7,243.00	90,637.5%
Total Income	50,143.93	59,563.00	-9,419.07	84.2%
Gross Profit	50,143.93	59,563.00	-9,419.07	84.2%
Expense				
7020 Donations to Other Orgs IDEA	0.00	500.00	-500.00	0.0%
Total 7020 Donations to Other Orgs	0.00	500.00	-500.00	0.0%

IL District Association of Chapters, SPEBSQSA Profit & Loss Budget vs. Actual January through December 2017

Jan - Dec 17	Budget	\$ Over Budget	% of Budget
	*		33.3%
2,308.00	2,500.00	-192.00	92.3%
3,308.00	5,500.00	-2,192.00	60.1%
*	,	•	118.9%
	,	,	148.3%
	•		61.0%
•	2/5.00	/96.41	389.6%
709.10			
16,904.01	12,375.00	4,529.01	136.6%
			17.9%
•			130.0%
			2.4%
	•		67.7%
	1,500.00	-1,450.03	3.3%
74.95			
2,283.74	4,820.00	-2,536.26	47.4%
8,065.00	10,000.00	-1,935.00	80.7%
2,742.60	2,700.00	42.60	101.6%
0.00	1,100.00	-1,100.00	0.0%
10,807.60	13,800.00	-2,992.40	78.3%
5,851.73			
204.35	300.00	-95.65	68.1%
3,118.08	8,000.00	-4,881.92	39.0%
414.20	1,800.00	-1,385.80	23.0%
202.28			
2,689.70	1,800.00	889.70	149.4%
456.96	1,600.00	-1,143.04	28.6%
	10 500 00	6 414 42	52.5%
7,085.57	13,500.00	-0,414.43	32.370
7,085.57 525.56	800.00	-274.44	65.7%
	1,000.00 2,308.00 3,308.00 750.00 9,514.72 4,005.00 853.78 1,071.41 709.10 16,904.01 21.52 1,300.00 24.41 812.89 49.97 74.95 2,283.74 8,065.00 2,742.60 0.00 10,807.60 5,851.73 204.35 3,118.08 414.20 202.28 2,689.70 456.96	1,000.00	1,000.00 3,000.00 -2,000.00 2,308.00 5,500.00 -2,192.00 750.00 8,000.00 1,514.72 4,005.00 2,700.00 1,305.00 853.78 1,400.00 -546.22 1,071.41 275.00 796.41 709.10 12,375.00 4,529.01 21.52 120.00 -98.48 1,300.00 1,000.00 300.00 24.41 1,000.00 -975.59 812.89 1,200.00 -387.11 49.97 1,500.00 -1,450.03 74.95 1,500.00 -2,536.26 8,065.00 10,000.00 -1,935.00 2,742.60 2,700.00 42.60 0.00 1,100.00 -1,100.00 10,807.60 13,800.00 -2,992.40 5,851.73 204.35 300.00 -4,881.92 414.20 1,800.00 -1,385.80 202.28 2,689.70 1,800.00 889.70 456.96 1,600.00 -1,143.04

IL District Association of Chapters, SPEBSQSA Profit & Loss Budget vs. Actual January through December 2017

	Jan - Dec 17	Budget	\$ Over Budget	% of Budget
8400 Education Programs 8410 C&J Cat/Cand Schools 8430 COTS/CSLT	0.00 538.46	600.00	-600.00	0.0%
8450 Recordings of Contestants 8480 YIH Program	1,669.99	1,750.00	-80.01	95.4%
Contest Prizes 8480 YIH Program - Other	0.00 3,000.00	300.00 4,500.00	-300.00 -1,500.00	0.0% 66.7%
Total 8480 YIH Program	3,000.00	4,800.00	-1,800.00	62.5%
8490 BHS Leadership Forum	0.00	2,500.00	-2,500.00	0.0%
Total 8400 Education Programs	5,208.45	9,650.00	-4,441.55	54.0%
8500 Other Expenses 8540 Bank Charges 8570 Advertising & Publicity 8590 Miscellaneous	26.00 40.34 50.00	3,000.00	-2,959.66	1.3%
Total 8500 Other Expenses	116.34	3,000.00	-2,883.66	3.9%
8600 Business Expenses 8610 - Corporation Filing Fees	10.00	10.00	0.00	100.0%
Total 8600 Business Expenses	10.00	10.00	0.00	100.0%
Total Expense	52,101.00	63,955.00	-11,854.00	81.5%
Net Ordinary Income	-1,957.07	-4,392.00	2,434.93	44.6%
Net Income	-1,957.07	-4,392.00	2,434.93	44.6%

IL District Association of Chapters, SPEBSQSA Profit & Loss Budget Overview January through December 2018

	Jan - Dec 18
Ordinary Income/Expense	
Income	
5100 Event Income Comp Registrations	-40.00
DVD Sales	20.00
Hotel Rebates/Comp Room Credits	1,250.00
Mail Registrations	5,000.00
Misc - Vendors & Program Ads	1,500.00
On Line Registrations	17,500.00
On Site Registrations On Site Single Tickets	2,400.00 2,500.00
Ticket/Registration Refunds	-100.00
Total 5100 Event Income	30,030.00
E010 District Duce	24 000 00
5210 District Dues 5310 Interest Income	24,000.00 15.00
5490 Miscellaneous Revenue	10.00
5491 Merchandise	
IL District Pins	60.00
Total 5491 Merchandise	60.00
Total 5490 Miscellaneous Revenue	60.00
5800 Special Events Revenue	
5810 Non-gift revenue	
COTS/ CSLT	1,000.00
Total 5810 Non-gift revenue	1,000.00
5820 Gift Revenue	5,000.00
Total 5800 Special Events Revenue	6,000.00
Total Income	60,105.00
Gross Profit	60,105.00
Expense 7020 Donations to Other Orgs	
IDEA	500.00
Total 7020 Donations to Other Orgs	500.00
7030 Support	3 500 00
Chorus Support Quartet Support	3,500.00 2,750.00
Total 7030 Support	6,250.00
7500 Contract Services Expenses	
7510 Chapter Convention Stipend	750.00
7540 Judging Expense	8,000.00
7550 Temp Help - Contract 7560 Ticket Processing Fees	4,250.00 775.00
7500 ficket Processing Fees 7570 Event Meals	1,150.00
7580 Other Contract Expenses	500.00
Total 7500 Contract Services Expenses	15,425.00
8100 Nonpersonnel expenses	
8110 Supplies	25.00
8120 Awards, Plaques & Pins	800.00
8140 Postage & Shipping	30.00
8170 Printing & Copying	900.00
8180 Historian	200.00
8190 Publishing	75.00
Total 8100 Nonpersonnel expenses	2,030.00

IL District Association of Chapters, SPEBSQSA Profit & Loss Budget Overview January through December 2018

	Jan - Dec 18
8200 Facility & Equipment Exp 8210 Rent, parking, & other 8230 Storage Rental Charges 8260 Equipment Rental & Maint	6,250.00 2,850.00 325.00
Total 8200 Facility & Equipment Exp	9,425.00
8300 Travel & Meetings Expenses 8310 Travel	4,000.00
8320 Board Meet. & Conventions BOD Meetings Comp Housing EVP Meetings HOD Meetings President Meetings VP C&J Meetings	500.00 3,700.00 1,000.00 350.00 2,350.00 975.00
Total 8320 Board Meet. & Conventions	8,875.00
8330 Hospitality	125.00
Total 8300 Travel & Meetings Expenses	13,000.00
8400 Education Programs 8420 CDWI 8430 COTS/CSLT 8450 Recordings of Contestants 8480 YIH Program Contest Prizes	1,000.00 500.00 1,800.00
8480 YIH Program - Other	4,500.00
Total 8480 YIH Program	4,800.00
8490 BHS Leadership Forum	1,000.00
Total 8400 Education Programs	9,100.00
8500 Other Expenses 8505 Gov Board President 8505 Gov Board - Other	300.00 100.00
Total 8505 Gov Board	400.00
8570 Advertising & Publicity	1,500.00
Total 8500 Other Expenses	1,900.00
8600 Business Expenses 8610 - Corporation Filing Fees	10.00
Total 8600 Business Expenses	10.00
Total Expense	57,640.00
Net Ordinary Income	2,465.00
Net Income	2,465.00

IL District Association of Chapters, SPEBSQSA Profit & Loss Fall 2017 Convention

July 1, 2017 through April 11, 2018

	Jul 1, '17 - Apr 11, 18
Ordinary Income/Expense	
Income	
5100 Event Income	4 000 00
Hotel Rebates/Comp Room Credits	1,800.00
Mail Registrations	70.00
Misc - Vendors & Program Ads	1,190.00
On Line Registrations	12,020.39
On Site Registrations	685.00
On Site Single Tickets	1,748.00
Total 5100 Event Income	17,513.39
5490 Miscellaneous Revenue	
5491 Merchandise	
IL District Pins	30.00
Total 5491 Merchandise	30.00
Total 5490 Miscellaneous Revenue	30.00
Total Income	17,543.39
Gross Profit	17,543.39
Expense	
7500 Contract Services Expenses	
7510 Chapter Convention Stipend	750.00
7540 Judging Expense	9,514.72
7550 Temp Help - Contract	1,855.00
7560 Ticket Processing Fees	853.78
7580 Other Contract Expenses	709.10
Total 7500 Contract Services Expenses	13,682.60
8100 Nonpersonnel expenses	
8120 Awards, Plaques & Pins	992.40
8140 Postage & Shipping	17.29
8170 Printing & Copying	798.50
Total 8100 Nonpersonnel expenses	1,808.19
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	4,895.00
Total 8200 Facility & Equipment Exp	4,895.00
8300 Travel & Meetings Expenses	
8310 Travel	-0.56
8320 Board Meet. & Conventions	
Comp Housing	-304.64
HOD Meetings	202.28
President Meetings	304.64
VP C&J Meetings	456.96
Total 8320 Board Meet. & Conventions	659.24
8330 Hospitality	325.56
Total 8300 Travel & Meetings Expenses	984.24
8400 Education Programs	
8450 Recordings of Contestants	1,669.99
Total 9400 Education Programs	1,669.99
Total 8400 Education Programs	1,009.99

1:50 PM 04/11/18 Cash Basis

IL District Association of Chapters, SPEBSQSA Profit & Loss Fall 2017 Convention

July 1, 2017 through April 11, 2018

	Jul 1, '17 - Apr 11, 18
8500 Other Expenses 8590 Miscellaneous	0.00
Total 8500 Other Expenses	0.00
Total Expense	23,040.02
Net Ordinary Income	-5,496.63
Net Income	-5,496.63

IL District Association of Chapters, SPEBSQSA Profit & Loss Prev Year Comparison July 2017 through June 2018 Fall 2017 Convention

Ordinary Income Income \$100 Event Income \$100 Event Income \$100 Event Income \$100 Event Income \$100 Event Income \$100 Event Income \$100 Event Income \$100 Event Income \$100 Event Income \$100 Event Income \$100 Event Income \$100 Event Income \$100 Event Income \$100 Event Income \$350 0 \$350 0 \$30 0 \$30 0 \$30 0 \$30 0 \$30 0 \$30 0 \$30 0 \$30 0 \$30 0 \$30 0 \$30 0 \$30 0 \$14 6% \$30 0 \$16 60 0 \$418.00 \$14 8% \$30 0 \$100 Event Income \$17,513.99 \$16,714.68 \$798.71 \$4.8% \$486		Jul '17 - Jun 18	Jul '16 - Jun 17	\$ Change	% Change
Hotel Rebates Comp Room Credits 1,800.00 1,800.00 1,800.00 1,00.0% 1,800.00 1,203.08 -1,223.08 -94.6% 1,900.00 1,293.08 -1,223.08 -94.6% 1,900.00 1,155.00 35.00 3.0% 0,100.00 1,155.00 35.00 3.0% 0,100.00 1,155.00 35.00 3.0% 0,100.00 1,155.00 35.00 3.0% 0,100.00 1,529.96 14.6% 0,500.00 1,529.96 14.6% 0,500.00 1,500.00	Ordinary Income/Expense				
Hotel Rebates/Comp Room Credits 1,800.00 0.00 1,800.00 1,00.0% 1,423.08 1,133.09 1,133.09 1,					
Mail Registrations 70.00 1,293.08 -1,223.08 -94.6% Misc - Vendors & Program Ads 1,190.00 1,555.00 35.00 3.0% On Line Registrations 12,020.39 10,490.43 1,529.96 14.6% On Site Registrations 685.00 1,610.17 -925.17 -57.5% On Site Single Tickets 1,748.00 2,166.00 -418.00 -19.3% Total 5100 Event Income 17,513.39 16,714.68 798.71 4.8% 5490 Miscellaneous Revenue 30.00 0.00 30.00 100.0% Total 5491 Merchandise 30.00 0.00 30.00 100.0% Total Income 17,543.39 16,714.68 828.71 5.0% Gross Profit 17,543.39 16,714.68 828.71 5.0% Expense 7500 Contract Services Expenses 7500 Contract Services Expenses 7500 Contract Services Expenses 95.14.72 7,338.81 2,175.91 29.7% 7500 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7500 Tickel P					
Misc - Vendors & Program Ads On Line Registrations 1,190.00 (a) 1,150.00 (a) 3.00 (b) 3.0% (b) On Site Registrations On Site Single Tickets 685.00 (a) 1,610.17 (a) -925.17 (a) -57.5% (a) Total 5100 Event Income 17,513.39 (a) 16,714.68 (a) 798.71 (a) 4.8% 5490 Miscellaneous Revenue 5491 Merchandise IL District Pins 30.00 (a) 0.00 (a) 30.00 (a) 100.0% Total 5491 Merchandise IL District Pins 30.00 (a) 0.00 (a) 30.00 (a) 100.0% Total 5490 Miscellaneous Revenue (a) 30.00 (a) 0.00 (a) 30.00 (a) 100.0% Total 5490 Miscellaneous Revenue (a) 30.00 (a) 0.00 (a) 30.00 (a) 100.0% Total Income (a) 17,543.39 (a) 16,714.68 (a) 828.71 (a) 5.0% Gross Profit (a) 17,543.39 (a) 16,714.68 (a) 828.71 (a) 5.0% Expense (a) 750.00 (a) 0.00 (a) 0.0% 0.0% Fx 101 Chapter Convention Stipend (a) 750.00 (a) 0.00 (a) 0.0% 1.0% 7500 Ticket Processing Fees (a) 853.78 (a)					
On Line Registrations On Site Registrations (885.00 1.610.17 9.25.17 5.75.5% On Site Single Tickets 1.748.00 2.166.00 4.18.00 -1.9.3% 1.4.6% 0.51.50 9.25.17 5.57.5% On Site Single Tickets 1.748.00 2.166.00 4.18.00 -1.9.3% Total 5100 Event Income 17,513.39 16,714.68 798.71 4.8% 5490 Miscellaneous Revenue 5491 Merchandise IL District Pins 30.00 0.00 30.00 100.0% 30.00 30.00 100.0% Total 5491 Merchandise 1L District Pins 30.00 0.00 30.00 100.0% 30.00 30.00 100.0% Total 5490 Miscellaneous Revenue 30.00 0.00 30.00 30.00 100.0% 30.00 30.00 100.0% Total Income 17,543.39 16,714.68 828.71 5.0% 328.71 5.0% Gross Profit 7500 Contract Services Expenses 7500 Contract Services Expenses 9,514.72 7,338.81 2,175.91 29.7% 29.78 <td></td> <td></td> <td>*</td> <td>*</td> <td></td>			*	*	
On Site Registrations On Site Single Tickets 1,748.00 1,610.17 925.17 57.5% on 19.3% on 19.3		,	,		
On Site Single Tickets 1,748.00 2,166.00 -418.00 -19.3% Total 5100 Event Income 17,513.39 16,714.68 798.71 4.8% 5490 Miscellaneous Revenue 3491 Merchandise 30.00 0.00 30.00 100.0% Total 5491 Merchandise 30.00 0.00 30.00 100.0% Total 5490 Miscellaneous Revenue 30.00 0.00 30.00 100.0% Total Income 17,543.39 16,714.68 828.71 5.0% Gross Profit 17,543.39 16,714.68 828.71 5.0% Expense 7500 Contract Services Expenses 750.00 750.00 0.00 0.0% 7510 Chapter Convention Stipend 750.00 750.00 0.00 0.0% 0.0% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 1.9% 1.9% 1.9% 1.9% 2.77% 7.780.01 1.9 2.57% 7.500 Ticket Processing Fees 853.78 905.53 5.175 5.7% 5.7% 7.5% 7.5% 7.5%				*	
Total 5100 Event Income 17,513.39 16,714.68 798.71 4.8% 5490 Miscellaneous Revenue 5491 Merchandise IL District Pins 30.00 0.00 30.00 100.0% Total 5491 Merchandise 30.00 0.00 30.00 100.0% Total 5490 Miscellaneous Revenue 30.00 0.00 30.00 100.0% Total Income 17,543.39 16,714.68 828.71 5.0% Gross Profit 17,543.39 16,714.68 828.71 5.0% Expense 7500 Contract Services Expenses 750.00 750.00 0.00 0.0% 7540 Chapter Convention Stipend 750.00 750.00 0.00 0.0% 7540 Udging Expense 9,514.72 7,338.81 2,175.91 29.7% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7580 Other Contract Expenses 13,682.60 11,786.72 1,895.88 16.1% 8100 Nonpersonnel expenses 1,014.90 805.80			· · · · · · · · · · · · · · · · · · ·		
S490 Miscellaneous Revenue S491 Merchandise IL District Pins 30.00 0.00 30.00 100.0% Total 5491 Merchandise 30.00 0.00 30.00 100.0% Total 5490 Miscellaneous Revenue 30.00 0.00 30.00 100.0% Total Income 17,543.39 16,714.68 828.71 5.0% Gross Profit 17,543.39 16,714.68 828.71 5.0% Expense 7500 Contract Services Expenses 7500 Contract Services Expenses 7510 Chapter Convention Stipend 750.00 750.00 0.00 0.0% T340 Judging Expense 9,514.72 7,338.81 2,175.91 29.7% T350 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% T350 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% T350 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% T350 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% T350 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% T350 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% T350 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% T350 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% T350 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% T350 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% T360 Tickel Processing Fees 853.78 905.53 5.17.5 5.7% T360 Tickel Processing Fees 83.78 905.53 5.17.5 5.7% T360 Tickel Processing Fees 1,836.60 11,786.72 1,895.88 16.1% B100 Nonpersonnel expenses 1,806.00 1,729 100.0% B100 Help - Contract 1,855.00 1,855.00 1,855.00 1,855.00 B100 Nonpersonnel expenses 1,830.69 1,650.30 180.39 10.9% B100 Help - T36,	•				
5491 Merchandise IL District Pins 30.00 0.00 30.00 100.0% Total 5491 Merchandise 30.00 0.00 30.00 100.0% Total 5490 Miscellaneous Revenue 30.00 0.00 30.00 100.0% Total Income 17,543.39 16,714.68 828.71 5.0% Gross Profit 17,543.39 16,714.68 828.71 5.0% Expense 7500 Contract Services Expenses 75500 Contract Services Expenses 75500 Contract Services Expenses 75500 Contract Services Expenses 9,514.72 7,338.81 2,175.91 29.7% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7550 Temp Help - Contract Expenses 853.78 905.53 51.75 5.7% 7580 Other Contract Expenses 13,682.60 11,786.72 1,895.8	Total 5100 Event Income	17,513.39	16,714.68	798.71	4.8%
Total 5491 Merchandise 30.00 0.00 30.00 100.0% Total 5490 Miscellaneous Revenue 30.00 0.00 30.00 100.0% Total Income 17,543.39 16,714.68 828.71 5.0% Gross Profit 17,543.39 16,714.68 828.71 5.0% Expense 7500 Contract Services Expenses 7510 Chapter Convention Stipend 750.00 750.00 0.00 0.0% Total Judging Expense 9,514.72 7,338.81 2,175.91 29,7% Total T500 Ticket Processing Fees 853.78 905.53 -51.75 5.7% T580 Other Contract Expenses 709.10 972.38 -263.28 -27.1% Total 7500 Contract Expenses 1,014.90 805.80 209.10 26.0% 8100 Nonpersonnel expenses 8120 Awards, Plaques & Pins 1,014.90 805.80 209.10 26.0% 8140 Postage & Shipping 17.29 0.00 17.29 100.0% 8140 Postage & Shipping 798.50 844.50 46.00 -5.5% Total 8100 Nonpersonnel expenses 1,830.69 1,650.30 180.39 10.9% 8200 Facility & Equipment Exp 8210 Rent, parking, & other 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 8210 Rent, parking, & other 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00					
Total 5491 Merchandise 30.00 0.00 30.00 100.0% Total 15490 Miscellaneous Revenue 30.00 0.00 30.00 100.0% Total Income 17,543.39 16,714.68 828.71 5.0% Gross Profit 17,543.39 16,714.68 828.71 5.0% Expense 7500 Contract Services Expenses 750.00 0.00 0.0% 7510 Chapter Convention Stipend 750.00 750.00 0.00 0.0% 7540 Judging Expense 9,514.72 7,338.81 2,175.91 29.7% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7560 Ticket Processing Fees 853.78 905.53 -51.75 -5.7% 7580 Other Contract Expenses 709.10 972.38 -263.28 -27.1% 8100 Nonpersonnel expenses 13,682.60 11,786.72 1,895.88 16.1% 8100 Nonpersonnel expenses 1,014.90 805.80 209.10 26.0% 8140 Postage & Shipping 17.29 0.00 17.29 100.0% </td <td></td> <td>00.00</td> <td>0.00</td> <td>00.00</td> <td>400.00/</td>		00.00	0.00	00.00	400.00/
Total 5490 Miscellaneous Revenue 30.00 0.00 30.00 100.0% Total Income 17,543.39 16,714.68 828.71 5.0% Gross Profit 17,543.39 16,714.68 828.71 5.0% Expense 7500 Contract Services Expenses 7500 Contract Services Expenses 7500 O Total Services Expenses 7500 O Total Services Expenses 0.00 O O O O O O O O O O O O O O O O O O	IL District Pins		0.00	30.00	100.0%
Total Income 17,543.39 16,714.68 828.71 5.0% Gross Profit 17,543.39 16,714.68 828.71 5.0% Expense 7500 Contract Services Expenses 7500 Contract Services Expenses 7500 Contract Services Expenses 7500 O	Total 5491 Merchandise	30.00	0.00	30.00	100.0%
Gross Profit 17,543.39 16,714.68 828.71 5.0% Expense 7500 Contract Services Expenses 7500 Contract Services Expenses 7500 O 0.00 0.0% 7540 Judging Expense 9,514.72 7,338.81 2,175.91 29.7% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7560 Ticket Processing Fees 853.78 905.53 -51.75 -5.7% 7580 Other Contract Expenses 709.10 972.38 -263.28 -27.1% Total 7500 Contract Services Expenses 13,682.60 11,786.72 1,895.88 16.1% 8100 Nonpersonnel expenses 13,682.60 11,786.72 1,895.88 16.1% 8100 Nonpersonnel expenses 1,014.90 805.80 209.10 26.0% 8140 Postage & Shipping 17.29 0.00 17.29 100.0% 8170 Printing & Copying 798.50 844.50 -46.00 -5.5% Total 8100 Nonpersonnel expenses 1,830.69 1,650.30 180.39 10.9% 8200 Facility & Equipment Exp 4	Total 5490 Miscellaneous Revenue	30.00	0.00	30.00	100.0%
Expense 7500 Contract Services Expenses 750.00 750.00 0.00 0.0% 0.0% 0.00 0.0% 0.0% 0.00 0.0% 0.0% 0.00 0.0% 0.0% 0.00 0.0% 0.0% 0.00 0.0% 0.0% 0.00 0.0% 0.0% 0.00 0.0% 0.0% 0.00 0.0% 0.0% 0.00 0.0% 0	Total Income	17,543.39	16,714.68	828.71	5.0%
7500 Contract Services Expenses 7510 Chapter Convention Stipend 750.00 750.00 0.00 0.0% 7540 Judging Expense 9,514.72 7,338.81 2,175.91 29.7% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7560 Ticket Processing Fees 853.78 905.53 -51.75 -5.7% 7580 Other Contract Expenses 709.10 972.38 -263.28 -27.1% Total 7500 Contract Services Expenses 13,682.60 11,786.72 1,895.88 16.1% 8100 Nonpersonnel expenses 8120 Awards, Plaques & Pins 1,014.90 805.80 209.10 26.0% 8140 Postage & Shipping 17.29 0.00 17.29 100.0% 8170 Printing & Copying 798.50 844.50 -46.00 -5.5% Total 8100 Nonpersonnel expenses 1,830.69 1,650.30 180.39 10.9% 820 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp	Gross Profit	17,543.39	16,714.68	828.71	5.0%
7510 Chapter Convention Stipend 750.00 750.00 0.00 0.0% 7540 Judging Expense 9,514.72 7,338.81 2,175.91 29.7% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7560 Ticket Processing Fees 853.78 905.53 -51.75 -5.7% 7580 Other Contract Expenses 709.10 972.38 -263.28 -27.1% Total 7500 Contract Services Expenses 13,682.60 11,786.72 1,895.88 16.1% 8100 Nonpersonnel expenses 8120 Awards, Plaques & Pins 1,014.90 805.80 209.10 26.0% 8140 Postage & Shipping 17.29 0.00 17.29 100.0% 8170 Printing & Copying 798.50 844.50 -46.00 -5.5% Total 8100 Nonpersonnel expenses 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 </td <td>Expense</td> <td></td> <td></td> <td></td> <td></td>	Expense				
7540 Judging Expense 9,514.72 7,338.81 2,175.91 29.7% 7550 Temp Help - Contract 1,855.00 1,820.00 35.00 1.9% 7560 Ticket Processing Fees 853.78 905.53 -51.75 -5.7% 7580 Other Contract Expenses 709.10 972.38 -263.28 -27.1% Total 7500 Contract Services Expenses 13,682.60 11,786.72 1,895.88 16.1% 8100 Nonpersonnel expenses 8120 Awards, Plaques & Pins 1,014.90 805.80 209.10 26.0% 8140 Postage & Shipping 17.29 0.00 17.29 100.0% 8170 Printing & Copying 798.50 844.50 -46.00 -5.5% Total 8100 Nonpersonnel expenses 1,830.69 1,650.30 180.39 10.9% 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% 8300 Travel & Meetings Expenses					
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8100 Nonpersonnel expenses 8120 Awards, Plaques & Pins 1,014.90 805.80 209.10 26.0% 8140 Postage & Shipping 17.29 0.00 17.29 100.0% 8170 Printing & Copying 798.50 844.50 -46.00 -5.5% Total 8100 Nonpersonnel expenses 1,830.69 1,650.30 180.39 10.9% 8200 Facility & Equipment Exp 8210 Rent, parking, & other 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% 8300 Travel & Meetings Expenses	7580 Other Contract Expenses		9/2.38	-263.28	-27.1%
8120 Awards, Plaques & Pins 1,014.90 805.80 209.10 26.0% 8140 Postage & Shipping 17.29 0.00 17.29 100.0% 8170 Printing & Copying 798.50 844.50 -46.00 -5.5% Total 8100 Nonpersonnel expenses 1,830.69 1,650.30 180.39 10.9% 8200 Facility & Equipment Exp 8210 Rent, parking, & other 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% 8300 Travel & Meetings Expenses	Total 7500 Contract Services Expenses	13,682.60	11,786.72	1,895.88	16.1%
8140 Postage & Shipping 8170 Printing & Copying 17.29 798.50 0.00 844.50 17.29 -46.00 100.0% -5.5% Total 8100 Nonpersonnel expenses 1,830.69 1,650.30 180.39 10.9% 8200 Facility & Equipment Exp 8210 Rent, parking, & other 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 8300 Travel & Meetings Expenses 4,895.00 4,695.00 200.00 4.3%	8100 Nonpersonnel expenses				
8170 Printing & Copying 798.50 844.50 -46.00 -5.5% Total 8100 Nonpersonnel expenses 1,830.69 1,650.30 180.39 10.9% 8200 Facility & Equipment Exp 8210 Rent, parking, & other 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 8300 Travel & Meetings Expenses 4,895.00 4,695.00 200.00 4.3%		1,014.90	805.80	209.10	26.0%
Total 8100 Nonpersonnel expenses 1,830.69 1,650.30 180.39 10.9% 8200 Facility & Equipment Exp 8210 Rent, parking, & other 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 8300 Travel & Meetings Expenses 4,895.00 4,695.00 200.00 4.3%					
8200 Facility & Equipment Exp 8210 Rent, parking, & other 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% 8300 Travel & Meetings Expenses	8170 Printing & Copying	798.50	844.50	-46.00	-5.5%
8210 Rent, parking, & other 4,895.00 4,695.00 200.00 4.3% Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% 8300 Travel & Meetings Expenses	Total 8100 Nonpersonnel expenses	1,830.69	1,650.30	180.39	10.9%
Total 8200 Facility & Equipment Exp 4,895.00 4,695.00 200.00 4.3% 8300 Travel & Meetings Expenses					
8300 Travel & Meetings Expenses	8210 Rent, parking, & other	4,895.00	4,695.00	200.00	4.3%
	Total 8200 Facility & Equipment Exp	4,895.00	4,695.00	200.00	4.3%
8310 Travel -0.56 0.00 -0.56 -100.0%	8300 Travel & Meetings Expenses				
	8310 Travel	-0.56	0.00	-0.56	-100.0%

IL District Association of Chapters, SPEBSQSA Profit & Loss Prev Year Comparison July 2017 through June 2018 Fall 2017 Convention

	Jul '17 - Jun 18	Jul '16 - Jun 17	\$ Change	% Change
8320 Board Meet. & Conventions Comp Housing HOD Meetings President Meetings VP C&J Meetings	-304.64 202.28 304.64 456.96	0.00 684.48 679.84 450.24	-304.64 -482.20 -375.20 6.72	-100.0% -70.5% -55.2% 1.5%
Total 8320 Board Meet. & Conventions	659.24	1,814.56	-1,155.32	-63.7%
8330 Hospitality	325.56	0.00	325.56	100.0%
Total 8300 Travel & Meetings Expenses	984.24	1,814.56	-830.32	-45.8%
8400 Education Programs 8450 Recordings of Contestants	1,669.99	1,717.50	-47.51	-2.8%
Total 8400 Education Programs	1,669.99	1,717.50	-47.51	-2.8%
8500 Other Expenses 8590 Miscellaneous	0.00	0.00	0.00	0.0%
Total 8500 Other Expenses	0.00	0.00	0.00	0.0%
Total Expense	23,062.52	21,664.08	1,398.44	6.5%
Net Ordinary Income	-5,519.13	-4,949.40	-569.73	-11.5%
Net Income	-5,519.13	-4,949.40	-569.73	-11.5%

IL District Association of Chapters, SPEBSQSA Profit & Loss 2017 Spring Jamboree January through December 2017

	Jan - Dec 17
Ordinary Income/Expense	
Income 5100 Event Income Mail Registrations On Line Registrations On Site Registrations On Site Single Tickets Ticket/Registration Refunds	1,230.00 3,086.16 150.00 780.00 -125.00
Total 5100 Event Income	5,121.16
5490 Miscellaneous Revenue 5491 Merchandise IL District Pins	30.00
Total 5491 Merchandise	30.00
Total 5490 Miscellaneous Revenue	30.00
5800 Special Events Revenue 5820 Gift Revenue	7,251.00
Total 5800 Special Events Revenue	7,251.00
Total Income	12,402.16
Gross Profit	12,402.16
Expense 7500 Contract Services Expenses 7550 Temp Help - Contract 7570 Event Meals	2,150.00 1,071.41
Total 7500 Contract Services Expenses	3,221.41
8100 Nonpersonnel expenses 8110 Supplies 8120 Awards, Plaques & Pins 8170 Printing & Copying	21.52 180.30 14.39
Total 8100 Nonpersonnel expenses	216.21
8200 Facility & Equipment Exp 8210 Rent, parking, & other	2,420.00
Total 8200 Facility & Equipment Exp	2,420.00
8300 Travel & Meetings Expenses 8310 Travel	5,217.13
8320 Board Meet. & Conventions Comp Housing	3,422.72
Total 8320 Board Meet. & Conventions	3,422.72
8300 Travel & Meetings Expenses - Other	211.56
Total 8300 Travel & Meetings Expenses	8,851.41
8500 Other Expenses 8590 Miscellaneous	0.00
Total 8500 Other Expenses	0.00
Total Expense	14,709.03
Net Ordinary Income	-2,306.87
Net Income	-2,306.87

Chapter	Code	Members 2/17	Members 8/17	overdue 8/17	Members 4/11/2018	overdue 4/18	membership inc (dec)	overdue inc (dec)
Frank Thorne	E-000	34	40	4	30	4	(10)	0
Arlington Hts	E-002	34	32	2	35	1	3	(1)
Aurora	E-003	15	13	1	14	0	1	(1)
Belleville	E-005	34	28	2	30	2	2	0
Bloomington	E-007	122	115	4	106	10	(9)	6
Macomb	E-008	12	12	0	12	0	0	0
Northbrook	E-009	84	76	2	76	6	0	4
Champaign Urbana	E-010	16	8	6	5	3	(3)	(3)
Chicago #1	E-012	9	8	1	8	0	0	(1)
Danville	E-013	26	26	1	34	0	8	(1)
Decatur	E-014	17	15	0	13	2	(2)	2
Collinsville	E-016	6	3	3	3	3	0	0
Coles County	E-017	32	29	1	33	3	4	2
Elgin	E-018	29	25	0	20	3	(5)	3
Rockford Metro	E-019	21	20	1	19	2	(1)	1
Lake County	E-021	25	21	1	23	5	2	4
Bureau County	E-024	9	8	1	9	0	1	(1)
Quincy	E-029	2	2	0	2	0	0	0
Chicagoland West Suburban	E-030	87	84	2	85	4	1	2
Peoria	E-044	21	18	2	15	3	(3)	1
Chicago Metro	E-045	27	25	2	24	3	(1)	1
Rockford	E-047	37	34	1	29	5	(5)	4
Rock Island	E-048	15	11	1	7	1	(4)	0
Will-Cook	E-050	41	38	2	36	3	(2)	1
Sterling Rock Falls	E-052	37	31	4	33	0	2	(4)
Waterloo	E-054	22	20	0	18	3	(2)	3
Springfield	E-061	41	38	1	36	4	(2)	3
DuPage Valley	E-066	60	59	2	64	0	5	(2)
Kishwaukee Valley	E-067	11	7	3	7	0	0	(3)
Sandoval	E-073	2	1	1	1	1	0	0
Carbondale	E-075	23	20	2	18	3	(2)	1
Kankakee	E-077	8	8	1	5	1	(3)	0
Total		959	875	54	850	75	(25)	21

I believe the membership numbers for 2/2017 and earlier included overdue members in the membership total - so, for the District total, 959 included 62 overdue members. The new BHS member center does not include overdue members in the active total, reported here as 875 for the District in August 2017 and 850 now.

So, comparing apples to apples, in February, there were 959 - 62 = 897 active members in the District, counting dual members once for each chapter they belong to.

In April 2018, there were 850 active members in the District, counting dual members once for each chapter they belong to.

As of April 11, there were 850 total active members, counting dual members multiple times. There were 103 active dual members.

So, as of April 11, there were 747 individual active members of the District, counting dual members only one time no matter how many chapters they belong to.

As of September 15, 2017, there were 788 individual active members of the District, counting dual members only one time no matter how many chapters they belong to.



Subject: CSLT Report To IL District Board

Date: May 5, 2018

Board Members,

1. 2019 Leadership Academy

As I reported to the Board earlier this year, the January 13, 2018 Illinois District Leadership Summit was cancelled due to lack of registrations. Elgin Chapter President, Dave Carter, and I attended the Land of Lakes District Leadership Academy on that same weekend and were simply blown away. LOL attracts over 200 students to a well-planned and executed weekend of great classes at a University of Wisconsin, River Falls Campus.

After a great deal of soul searching and recent memories of the difficulty we've had attracting good teachers and over 30 students, I am not optimistic about holding an Illinois Leadersip Summit in 2019. I have contacted the organizers of the Land of Lakes Leadership Academy and requested for Illinois District to send 30 students to their January, 2019 event. They have agreed to host our students. I would accompany our IL group to this Academy. Since LOL provides some Chorus Director coursework, we may be able to get a few of our Directors engaged.

2. Chapter Advocates Program

Advocate activity is spotty with a few reports of Chapter contacts and little substantial feedback or progress. A month or so ago, I requested the Advocates to contact their Chapters to get a handle on how the RSS programs is being received by Chapters and stories of new members gained. No formal responses have been received to date.

3. Midwest Harmony Alliance Performance

Last week the Rockford Second City and Elgin Fox Valley Men of Harmony provided a well-received concert to the Judson University students and supporters. The OMG Quartet also impressed this first time Barbershop audience.

Bill Miller
VP Chapter Leadership Training and Chapter Advocates
President, Midwest Harmony Alliance



Midwest Harmony Alliance

A New Kind of A'cappella Massed Chorus



Fall 2017 House of Delegates Meeting

6-May-2018 1:30PM

Illinois District Association of Chapters, SPEBSQSA Inc. House of Delegates

Fall 2017

Location: Marriott Hotel (Redbird B) – Normal, IL

Time: 1:30 PM

Started: 1:40 PM

Call to Order

- 1. Opening songs
 - → The Star Spangled Banner Bob Cearnal, Director
 - → The Old Songs Jeff Bowyer, Director
- 2. Roll Call / House of Delegates quorum yes or no Mike Isely
 - \rightarrow xx members present, out of a potential total of xx.
 - → Quorum minimum requirement of 30% (= 14). With 28 present we have 62%, quorum established.
 - → [See Appendix titled "Attendance" for detailed attendance record]
- 3. Approve Agenda Jim Waldorf
 - → Motion: Approve Agenda
 - Offered by: Bob Cearnal, Seconded: Tom DeBord
 - PASSED (unanimous voice vote)
- 4. Minutes of previous HOD Meeting Mike Isely
 - → Adjustments:
 - Tom Toftey (E-021) not signed in?
 - No changes requested
 - bullet #5 Fix typo (we/they)
 - → Motion: Approve Fall 2016 HOD Minutes
 - Offered by: Larry Drake, Seconded: Mike Bagby
 - PASSED (unanimous voice vote)

Fall 2017 House of Delegates Meeting

6-May-2018 1:30PM

- 5. Approve Consent Calendar Jim Waldorf
 - → Motion: Accept Consent Calender, with adjustments:
 - Pull:
 - IDEA report
 - President's report (none submitted)
 - Marketing report (none submitted)
 - YIH report (none submitted)
 - Offered by: Jim Morgan, Seconded: Earl Holtz
 - PASSED (unanimous voice vote)
 - → The following reports are therefore accepted without further discussion:
 - Membership Report Hugo Feugen
 - [Attachment: "02a-Report-Membership.pdf"]
 - Music & Performance Terry Ludwig & Tim Pashon
 - [Attachment: "03a-Report-Music And Performance.pdf"]
 - Contest & Judging Don Leonard
 - [Attachment: "06a-Report-Contest And Judging.pdf"]
 - Chapter Support, Leadership and Training Bill Miller
 - [Attachment: "07a-Report-CSLT.pdf"]
 - District Historian Report Bob Squires
 - [Attachment: "08a-Report-Historian.pdf"]
 - ◆ Awards Report Mike Bagby
 - [Attachment: "09a-Report-Awards.pdf"]
- 6. Treasurer's Report Jim Wagner
 - → Spring Jamboree: \$600 higher than in the report
 - → Budget for 2018
 - Budget is not balanced (approx \$2500 in the red)
 - But we expect not all the spending, on average, for all categories
 - Gift revenue of \$5000 expected?
 - Via raffle(s)
 - This is following from prior year where this amount did in fact materialize
 - YIH expenses are just for the district portion
 - → [Attachment: "11a-Report-Treasurer.pdf"]
 - → Motion to receive Treasurer's Report
 - Offered by: Bob Cearnal, Seconded: Mike Bagby
 - PASSED (unanimous voice vote)

Fall 2017 House of Delegates Meeting

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- → Motion to approve 2018 budget
 - Offered by: Don Leonard, Seconded: Tom DeBord
 - PASSED (unanimous voice vote)

OLD BUSINESS

- 7. President's Report Jim Waldorf
 - → While things are looking better, membership and attendance is still on the decline
 - → Danville chapter has been reinvigorated and a new director [pull name from report]
 - → Northbrook has a new director, Dan Wessler
 - → Fundraiser for Terry Ludwig raised just shy of \$20K
 - → There are 3 revoked chapters (Collinsville, Quincy, Sandoval) and 1 still suspended (Chicago #1)
- 8. Marketing Report Jim Bicek
 - → Very little done
 - → Been working on the PR angle
 - Working with the FOP (Fraternal Order of Police)
- 9. YIH Report Michelle Adams
 - → Michelle not present, Rich provided report
 - → Festivals upcoming (Bloomington: Oct 26, Coles County: Oct 16, Fox Lake: Oct 21)
- 10. IDEA Report
 - → IDEA trustees
 - Trustees stood up
 - → Summary / concept of IDEA described by Bob Cearnal
 - → Description of the Dick and Lee Kingdon Challenge (Earl Meseth)
 - [Attachment: "10a-Report-IDEA.pdf"]
 - "pass the can" took place
 - → Raffle taking place during the convention (Bob Squires)

NEW BUSINESS

- 11. IDEA Trustee Appointment
 - → Reappoint Earl Holtz for another 5 years (approved by Jim Waldorf)
 - → Joe Sullivan will retire at the end of this year
 - Rich Hansen will be stepping into his shoes (approved by Jim Waldorf)

Fall 2017 House of Delegates Meeting

6-May-2018 1:30PM

- 12. Spring 2018 Jamboree Update
 - → More of an IDAH format
 - → Cost will be \$60 for individuals
 - → Registrations start this week
 - → After Hours and GQ (Sweet Adeline quartet)
 - → Feb 10th, 2018, Peoria / Notre Dame High School
- 13. New Contest Awards
 - → VLQ award added this year (VLQ = at least 6 less than 12)
 - → Asking for input on the nuances of this concept
 - → Bob Cearnal suggests a short writeup summarizing this
- 14. Dues & Convention Registration
 - → [Attachment: "12a-Dues.pdf"]
 - → Lots of debate back and forth; too much to faithfully reflect here unfortunately. Overall dislike for the original proposal, followed by multiple alternatives and discussions. The motions for the various alternatives are listed here.
 - → Motion: Move to increase district dues by \$5, raise registration to \$50/\$75
 - Offered by: Mike Bagby, Seconded: Don Smit
 - Lots of discussion
 - FAILED (Counts: Yes:13 No:15)
 - → Motion: Raise dues by \$25, erase convention registration to zero for district members
 - Offered by: Brett Mulford, Seconded: Terry Ludwig
 - "We're going to lose a lot of our members"
 - FAILED (Counts: Yes:13 No:15)
 - → Motion: Raise dues by \$25
 - Offered by: Earl Meseth, Seconded: Don Smit
 - NOT CALLED
 - → Motion: Raise dues by \$10
 - Registrations to be adjusted "proportionately"
 - Offered by: Mike Isely, Seconded: Bob Cearnal
 - PASSED (Counts: 2 opposed, 25 in favor)
- 15. Spring 2018 HOD Date
 - → 9:30am, Sun Feb 11th (at IDAH, Holiday Inn (east?) Peoria)
 - → "We are required to have 2 HOD meetings"
- 16. Future Conventions Update
 - → Considering joint convention with Cardinal district for Fall 2018



Fall 2017 House of Delegates Meeting

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- But they are not ready for this
- → Will be Oct 5-6 (weekend of)
- → Penciled in at the BCPA, hotel is available
 - No commitments made yet
- → Cardinal would like a joint convention Cardinal

OTHER

- 17. Society Strategic Planning Presentation Erik Dove
 - → Mention of new Members Center
- 18. Harmony Foundation Remarks Kyle Snook
 - → Overview of the Harmony Foundation
- 19. Memorial To Deceased District Members Bob Squires
 - → [See Appendix to these Minutes]

Closing Song "Keep The Whole World Singing" - Craig Rigg, Director

Adjourned: 4:15 PM

Respectfully submitted, Mike Isely – Secretary



Fall 2017 House of Delegates Meeting

6-May-2018 1:30PM

Appendix: Attendance

	Chapter Delegates				
Present	Name	ID	Chapter Name		
	Terry Franzen	E-002	Arlington Heights		
P	Donald Smit	E-003	Aurora		
P	James Morgan	E-005	Belleville		
P	Tom De Bord	E-007	Bloomington		
P	Craig Rigg	E-008	Macomb		
P	Earl Holtz	E-009	Northbrook		
P	Hugo Feugen	E-010	Champaign Urbana		
	Jeff McMorris	E-013	Danville		
P	James Barr	E-014	Decatur		
	Bruce Condill	E-017	Coles County		
P	Bill Miller	E-018	Elgin		
	David Mouri	E-019	Rockford Metro		
P	Tom Toftey	E-021	Lake County		
		E-024	Bureau County		
P	Ron Welch	E-030	Chicagoland West Suburban		
	Kenneth Krancher	E-044	Peoria		
P	Andre Gloeckner	E-045	Chicago Metro		
	Wayne Johnson	E-047	Rockford		
P	Michael Kaas	E-048	Rock Island		
	Allen Munneke	E-050	Will-Cook		
	Tim Pashon	E-052	Sterling Rock Falls		
	Mark Juelfs	E-054	Waterloo		
P	Larry Drake	E-061	Springfield		
P	James Fourmont	E-066	DuPage Valley		
	G Howard Peterson	E-067	Kishwaukee Valley		
	Neth Hass	E-075	Carbondale		
	Bruce Richardson	E-077	Kankakee		

14 out of 27



Fall 2017 House of Delegates Meeting

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	Governance Board				
Present	Name	Role			
P	Jim Waldorf	President			
P	Brett Mulford	Executive VP			
P	Mike Isely	Secretary			
P	Jim Wagner	Treasurer			
P	Pat Claussen	BMAL (Membership)			
P	Will Thorndike	BMAL (Events)			
P	Don Leonard	BMAL (C & J)			
P	Terry Ludwig	BMAL			
P	Richard Hansen	Imm. Past President			

Active Past Presidents (not on Gov. Board)		
Present	Name	
	Jeff Bowyer	
P	Mike Bagby	
P	Bob Cearnal	
P	Earl Meseth	
P	Bob Squires	
P	Joe Sullivan	
	Jim Vliet	
	Syl Wetle	
	Wayne Wright	

5 out of 9

9+5+14 = 28 present

9 out of 9

9+9+27 = 45 total possible



Fall 2017 House of Delegates Meeting

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Appendix: Chapter Eternal

[Conducted by Bob Squires]

Memorial Service For Deceased Members

May I ask a moment of silence, please:



Fall 2017 House of Delegates Meeting

6-May-2018 1:30PM

Please join with me in silent remembrance of those fellow barbershoppers who are no longer with us today. Although their voices have been silenced the memory of their lives through the songs we have shared together will remain with us all. Each of these men were a part of the fabric of our Society, their chapters, and our lives. Please join me in prayer:

Heavenly Father wethank you for your gift of music and song that brings all of us together in friendship and fellowship. We give you thanks for these departed men who have enriched our lives and have left us with a song in our hearts.

Remembering our departed brothers:

Chapter Eternal 2017	
<u>Name</u>	<u>Chapter</u>
Rich Casanzio	Rockford
Tony Dziewiontka	Will-Cook
Larry Finley	Danville
Ken Jordahl	Arlington Heights (Lead of 1991 Senior Quartet Champion, Old Kids On the Block)
Hank Knaack	West Towns
Ron Koons	Elgin
Bob Lindley	Rock Island (Bari of the 1953 Interational Quartet Chapion, VIkings)
Don Marsallia	Will-Cook
Rich Morrow	Rock Island
Jack Musich	Arlington Heights
Steve Orlovich	Will-Cook
Glenn Perdue	Peoria (Directed the Peoria and Bloomington chapters and was the winner of the 2009 QCA Music Man Award)
Tom Powell	Peoria (Bari of the 1953 District Quartet Champion, Kord Kutters)
Barth Richards	West Towns
Ron Scott	Bloomington
Lennie Smail	Danville
Jack Smith	Will-Cook
Bob Stone	West Towns
Bob Tweed	Northbrook
Larry Weaver	Arlington Heights / Northbrook
Gary Lovell	Bloomington
Dave Jones	Northbrook

We ask that you accept these men into your heavenly choir that their voices may continue to praise and glorify you.

Amen.