

Illinois District Association of Chapters Board Meeting

January 2015

Location: Midwest Food Bank, Bloomington IL

Roll Call

Name	Governance Role	Operations / Other Role	Present	Quorum Count
Richard Hansen	President		Y	+
Jim Waldorf	Exec VP	YIH	N	-
Mike Isely	Secretary	webmaster	Y	+
Jim Wagner	Treasurer		Y	+
Hugo Feugen	BMAL	Membership	Y	+
Will Thorndike	BMAL	Events	Y	+
Dave Cowin	BMAL	C & J	Y	+
Brett Mulford	BMAL		Y	+
Jeff Bowyer	Imm Past President		Y	+
Mike Savard		CSLT	Y	
Tim Woodall		Director Dev	N	
Kevin Deets		YIH	Y	
Kevin McClelland		Marketing & PR, webmaster	Y	
Terry Ludwig		Music & Perf	Y	
Tim Pashon		Music & Perf	N	

Totals: 12 of 15 8 of 9

Called to order: 9:32 AM

Administration

- Opening songs
 - Terry Ludwig, directing: “The Old Songs”
- Quorum
 - Eight Governance Members present (from a possible total of nine), quorum established.
- Approval of Agenda
 - **Motion:**
 - ◆ **Subject: Approve Agenda**
 - ◆ **Originator: Kevin McClelland**
 - ◆ **Seconded: Jim Wagner**
 - ◆ **Voice vote: PASSED.**
- Minutes from previous (August 2014) Governance Board meeting
 - **Motion:**
 - ◆ **Subject: Approve Minutes from 16-Aug-2014**
 - ◆ **Originator: Jeff Bowyer**
 - ◆ **Seconded: Hugo Feugen**
 - ◆ **Voice vote: PASSED.**

Treasurer's Report

- Treasurer's Report (Jim Wagner)
 - [Attachment: “01-Report_Treasurer.pdf”]
 - Doing pretty well overall. Fall convention lost \$2K but since a number of budgeted items over the year didn't need all the allocated funds, we came out ahead.
 - ◆ [Note: Actual convention loss was \$695.92, not as severe as in the original report.]
 - Yes, we got the hotel rebate from Fall 2014
 - BCPA took a charge for \$1500 for selling tickets, and the hotel charged “setup fees” for rooms not used?!?
 - Rich Hansen: “I don't want to see this district continue to lose money on these conventions”
 - ◆ We could do a lot better on ad sales in the convention program
 - ◆ And with some more “butts in the seats” – not necessarily barbershoppers – and this will be in the black.
 - ◆ Discussion over getting new ideas for conventions
 - **Motion:**
 - ◆ **Subject: Receive Treasurer's Report**
 - ◆ **Originator: Mike Isely**
 - ◆ **Seconded: Dave Cowin**
 - ◆ **Voice vote: PASSED.**

Old Business

- Policy Manual Updates
 - All the people that need to have weighed in on it have sent their information; still need to compile everything together

- Future Convention Venues
 - Contracts delivered Will Thorndike us for 2016 and 2017 from the Marriott (Normal IL); Will to review (nothing signed yet)
 - BCPA logistics still to be worked out (contracts yet to be given to Will, but this is just around the corner)
- CSLT Update
 - Canceled this year for lack of interest
 - NIBC (Northern Illinois Barbershop Chapters) is going to hold a training session; Mike Savard will support this with some district funds
 - ◆ NIBC sprung from the yearly inter-chapter at BOH
 - Discussion over why we can't seem to get enough interest in CLST
 - ◆ Distance? The district held one in the Chicago area and the largest attending group was Coles County.
 - ◆ We don't know yet how much uptake there has been from the NIBC event – and it's in 7 days.
- IDAH 2015 Update
 - 19 quartets and 3 choruses registered
 - ◆ But we do not make money from choruses and quartets
 - ◆ And there's only 20 individual registrations...
 - ◆ At this point the event is probably going to lose money
 - ◆ Total registrations, 190+ which is the largest IDAH thus far
 - Still short about 5 faculty members (coaches)
 - Anticipating some travel expenses that were not part of the original budget (nobody's fault – just unfortunate)
 - There are more individual registrations expected
 - Original concept was that to be able to attend the post-IDAH concert one must be registered – to encourage registrations. But reconsidering this now to instead charge a \$20 ticket for non-IDAH attendees to see it.
 - Ran out of space on-site due to the choruses; Terry has booked an off-site location for 2 choruses, a block away. But we're getting the location no-charge and may be able to use their buses as well (it is a day care center).
 - In the category of “lead by example”, all district board members should be registered.
- Leadership Forum Reflections
 - Mike Savard: Loved it, wants to go next year, Rich needs to attend
 - Jim Wagner: Disappointed with the treasurer track, Rich needs to attend
 - Mike Isely: Not happy with this. Secretary track was way too short and virtually useless. No actual leadership training... A lot “feel good” stuff, but actual substance?

New Business

- District Contribution to Harmony Foundation
 - Doug Brown asked “how much does the district contribute [to Harmony Foundation]”
 - Answer: zero. We probably should change that answer.
 - HF already gives grants for YIH events.

- We could also issue a grant request for the Spring Festival.
- Any amount we want to give is right now outside of the budget, so the HOD needs to approve.
- Jim Wagner to find out what other districts give
- Suggest \$500, as an annual contribution
- Spring HOD Reminder
 - Agreed upon at previous HOD for 10am, Sunday Feb 22nd – the day after IDAH
 - Note that this after the event not before
 - Need to send out reminder
 - Need to update district calendar
 - Board pictures to be taken at 9:30am – just prior to HOD
 - Doug Brown asked to perform district installation to take place at IDAH
- District Scorecard/2015 Goals
 - Basecamp
 - ◆ online cloud-based project management tool
 - ◆ We're going to be seeing a lot of emails from Erin Harris
 - We have “SMART” goals that we're supposed to track.
 - We have to show progress 4 times/year.
 - Lots of chapter metrics that we're supposed to be reporting 4 times/year. It's a long checklist.
 - ◆ IDM (Illinois District Mentors) will have to do this.
 - Goals we've set
 - ◆ Hold a CDWI
 - ◆ Get more people involved in CSLT
 - ◆ Getting more involvement in YIH
 - ◆ Planning for Spring festival
- New Marketing Strategies
 - Facebook / Twitter has been used as an information dissemination tool
 - We can do targeted ads
 - Bring back Attacks & Releases, looking for ideas about the best ways to do that.
 - Discussion about stale information the district web site. Need to update org info.
- Pre-convention Planning Meeting Date
 - Date: Sat June 20th, 9:30-noon, district board meeting to follow [note: date was later changed]
- Fall Convention 2015
 - Will be same hotel & venue as Fall 2014, at this point
 - ◆ But we still need a contract from the BCPA
- Leadership Forum 2015
 - Nov 13th → 15th, 2015, in Nashville
 - Districts must pay 100%
 - Up to 6 members may attend, but 4 are strongly desired: President, Exec VP, Secretary, Treasurer

- Starting in 2016 it will be held in July
 - ◆ What?!? That's just before the slate is determined for the HOD 2 months later
 - ◆ E-mail to Marty Monson about timing for Forum in 2016 – who to send?
- Spring Festival/IDAH 2016
 - Date? Suggest for 2016 to stick with Society designation (April 15-17) for when we were going to have the Spring convention
 - ◆ Minimizes chance for interference with events in neighboring districts.
 - ◆ Unless there's some other reason to change (which at the moment there is not)
 - ◆ Note: 2017 Society date for ILL is Mar 31 → Apr 2;
 - ◆ Note: 2018 Society date for ILL is Apr 13 → Apr 15
 - List of events
 - ◆ Youth chorus / contest
 - ◆ Brigade chorus
 - ◆ Community singing (like what took place at the forum)
 - ◆ “Coaching under glass”
 - ◆ Vocal production class
 - ◆ Some sort of show at night
 - Featured guest performer(s)
 - ◆ A theme for the weekend
 - Comments
 - ◆ Terry really likes this, because he can “get out of the hotel business” and “get out of the registration business”
 - ◆ What about a collegiate a capella contest – non-barbershop
 - The society is going in this direction
 - We really need to move away from this “just” being about barbershop
 - ◆ Concept: The Fall event is geared towards barbershop(pers) while the Spring is more of an a capella festival
 - Venue
 - ◆ Need to understand our goal before venue can be determined. For example, if choruses are to perform then it's a totally different venue than with a VLQ.
 - ◆ It might be possible to put the whole thing in a hotel ballroom?
 - Licensing?
 - ◆ How do we license this?
 - ◆ Need to contact HQ about this and/or other districts [Jim Warner and/or Chris Buechler]
- Adjournment
 - Closing Song – Jeff Bowyer, Director “Keep The Whole World Singing”

Adjourned: 12:02 PM

Respectfully submitted by Mike Isely

IL District Association of Chapters, SPEBSQSA
Balance Sheet
 As of December 31, 2014

	<u>Dec 31, 14</u>
ASSETS	
Current Assets	
Checking/Savings	
1010 Checking Account	42,039.21
Total Checking/Savings	<u>42,039.21</u>
Other Current Assets	
1310 Convention Funding Advance	500.00
1320 Pre-Purchased Awards	486.00
Total Other Current Assets	<u>986.00</u>
Total Current Assets	<u>43,025.21</u>
TOTAL ASSETS	<u>43,025.21</u>
LIABILITIES & EQUITY	
Equity	
3000 Unrestricted Funds	
3010 Operating Fund	23,467.07
Total 3000 Unrestricted Funds	<u>23,467.07</u>
3100 Temp. Restricted Funds	
3120 IDAH	6,099.07
Total 3100 Temp. Restricted Funds	<u>6,099.07</u>
3200 Permanent Restricted Funds	
3210 Grants & Contributions	
IDAH	
Scholarships	233.00
IDAH - Other	3,426.00
Total IDAH	<u>3,659.00</u>
YIH	3,943.00
Total 3210 Grants & Contributions	<u>7,602.00</u>
3220 Riser Accrual Account	1,810.04
Total 3200 Permanent Restricted Funds	<u>9,412.04</u>
Net Income	4,047.03
Total Equity	<u>43,025.21</u>
TOTAL LIABILITIES & EQUITY	<u>43,025.21</u>

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 01/12/15
 Cash Basis

IL District Association of Chapters, SPEBSQSA

Profit & Loss Budget vs. Actual

January through December 2014

	Jan - Dec 14	Budget
Ordinary Income/Expense		
Income		
5100 Event Income		
Hotel Rebates/Comp Room Credits	1,984.00	
Mail Registrations	2,915.00	
Misc - Vendors & Program Ads	625.00	
On Line Registrations	8,420.00	
On Site Registrations	3,020.00	
On Site Single Tickets	3,020.00	
Ticket/Registration Refunds	-75.00	
5100 Event Income - Other	12,032.13	36,500.00
Total 5100 Event Income	31,941.13	36,500.00
5210 District Dues (less 4%)	22,859.12	26,000.00
5310 Interest Income	19.24	5.00
5490 Miscellaneous Revenue		
5491 Merchandise		
IL District Pins	55.00	300.00
Total 5491 Merchandise	55.00	300.00
5490 Miscellaneous Revenue - Other	483.22	0.00
Total 5490 Miscellaneous Revenue	538.22	300.00
5800 Special Events Revenue		
5810 Non-gift revenue		
CDWI	0.00	1,000.00
COTS/ CSLT	0.00	1,500.00
IDAH	13,257.26	8,000.00
Total 5810 Non-gift revenue	13,257.26	10,500.00
Total 5800 Special Events Revenue	13,257.26	10,500.00
5999 Unclassified Income	20.00	400.00
Total Income	68,634.97	73,705.00
Gross Profit	68,634.97	73,705.00
Expense		
7030 Support		
C&J Candidate Support	0.00	500.00
Chorus Support	3,000.00	3,000.00
Quartet Support	1,428.00	2,400.00
Total 7030 Support	4,428.00	5,900.00
7500 Contract Services Expenses		
7510 Chapter Convention Stipend	750.00	
7540 Judging Expense	11,773.49	14,000.00
7550 Temp Help - Contract	1,202.96	1,500.00
7560 Ticket Processing Fees	1,451.09	
Total 7500 Contract Services Expenses	15,177.54	15,500.00
8100 Nonpersonnel expenses		
8110 Supplies	462.95	0.00
8120 Awards, Plaques & Pins	1,164.79	1,400.00
8130 Int'l Chorus/Quartet Buttn	0.00	500.00
8140 Postage & Shipping	20.75	60.00
8170 Printing & Copying	1,258.56	190.00
8180 Historian	861.81	1,600.00
8190 Publishing	0.00	800.00
Total 8100 Nonpersonnel expenses	3,768.86	4,550.00
8200 Facility & Equipment Exp		
8210 Rent, parking, & other	8,646.09	9,000.00
8260 Equipment Rental & Maint	4,114.47	1,000.00
Total 8200 Facility & Equipment Exp	12,760.56	10,000.00

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 Cash Basis

IL District Association of Chapters, SPEBSQSA
Profit & Loss Budget vs. Actual
 January through December 2014

	<u>Jan - Dec 14</u>	<u>Budget</u>
8300 Travel & Meetings Expenses		
8310 Travel	97.20	
8320 Board Meet. & Conventions		
BOD Meetings	545.48	800.00
EVP Meetings	1,055.71	2,400.00
President Meetings	3,219.25	2,800.00
VP C&J Meetings	202.68	1,400.00
8320 Board Meet. & Conventions - Other	3,432.92	1,500.00
Total 8320 Board Meet. & Conventions	8,456.04	8,900.00
8330 Hospitality	681.06	
Total 8300 Travel & Meetings Expenses	9,234.30	8,900.00
8400 Education Programs		
8410 C&J Cat/Cand Schools	0.00	1,000.00
8420 CDWI	247.00	1,500.00
8430 COTS/CSLT	235.00	1,500.00
8440 IDAH	7,842.37	8,000.00
8450 Recordings of Contestants	1,842.50	3,000.00
8480 YIH Program		
Contest Prizes	300.00	1,000.00
8480 YIH Program - Other	4,500.00	4,500.00
Total 8480 YIH Program	4,800.00	5,500.00
8490 BHS Mini-Forum	2,382.64	3,000.00
Total 8400 Education Programs	17,349.51	23,500.00
8500 Other Expenses		
8505 Gov Board		
President	0.00	400.00
Treasurer	94.66	
Total 8505 Gov Board	94.66	400.00
8510 VPs & Committees		
Committee Chairs	59.92	
VP Membership	0.00	250.00
VP Mkt & PR	0.00	250.00
VP YIH	0.00	250.00
Total 8510 VPs & Committees	59.92	750.00
8550 Credit Card Fees	1,560.30	1,000.00
8590 Miscellaneous	144.29	400.00
Total 8500 Other Expenses	1,859.17	2,550.00
8600 Business Expenses		
8610 - Corporation Filing Fees	10.00	
Total 8600 Business Expenses	10.00	
Total Expense	64,587.94	70,900.00
Net Ordinary Income	4,047.03	2,805.00
Net Income	4,047.03	2,805.00

IL District Association of Chapters, SPEBSQSA
Profit & Loss Budget vs. Actual
 January through December 2014

	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense		
Income		
5100 Event Income		
Hotel Rebates/Comp Room Credits		
Mail Registrations		
Misc - Vendors & Program Ads		
On Line Registrations		
On Site Registrations		
On Site Single Tickets		
Ticket/Registration Refunds		
5100 Event Income - Other	-24,467.87	33.0%
Total 5100 Event Income	-4,558.87	87.5%
5210 District Dues (less 4%)	-3,140.88	87.9%
5310 Interest Income	14.24	384.8%
5490 Miscellaneous Revenue		
5491 Merchandise		
IL District Pins	-245.00	18.3%
Total 5491 Merchandise	-245.00	18.3%
5490 Miscellaneous Revenue - Other	483.22	100.0%
Total 5490 Miscellaneous Revenue	238.22	179.4%
5800 Special Events Revenue		
5810 Non-gift revenue		
CDWI	-1,000.00	0.0%
COTS/ CSLT	-1,500.00	0.0%
IDAH	5,257.26	165.7%
Total 5810 Non-gift revenue	2,757.26	126.3%
Total 5800 Special Events Revenue	2,757.26	126.3%
5999 Unclassified Income	-380.00	5.0%
Total Income	-5,070.03	93.1%
Gross Profit	-5,070.03	93.1%
Expense		
7030 Support		
C&J Candidate Support	-500.00	0.0%
Chorus Support	0.00	100.0%
Quartet Support	-972.00	59.5%
Total 7030 Support	-1,472.00	75.1%
7500 Contract Services Expenses		
7510 Chapter Convention Stipend		
7540 Judging Expense	-2,226.51	84.1%
7550 Temp Help - Contract	-297.04	80.2%
7560 Ticket Processing Fees		
Total 7500 Contract Services Expenses	-322.46	97.9%
8100 Nonpersonnel expenses		
8110 Supplies	462.95	100.0%
8120 Awards, Plaques & Pins	-235.21	83.2%
8130 Int'l Chorus/Quartet Buttn	-500.00	0.0%
8140 Postage & Shipping	-39.25	34.6%
8170 Printing & Copying	1,068.56	662.4%
8180 Historian	-738.19	53.9%
8190 Publishing	-800.00	0.0%
Total 8100 Nonpersonnel expenses	-781.14	82.8%
8200 Facility & Equipment Exp		
8210 Rent, parking, & other	-353.91	96.1%
8260 Equipment Rental & Maint	3,114.47	411.4%
Total 8200 Facility & Equipment Exp	2,760.56	127.6%

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 Cash Basis

IL District Association of Chapters, SPEBSQSA
Profit & Loss Budget vs. Actual
 January through December 2014

	<u>\$ Over Budget</u>	<u>% of Budget</u>
8300 Travel & Meetings Expenses		
8310 Travel		
8320 Board Meet. & Conventions		
BOD Meetings	-254.52	68.2%
EVP Meetings	-1,344.29	44.0%
President Meetings	419.25	115.0%
VP C&J Meetings	-1,197.32	14.5%
8320 Board Meet. & Conventions - Other	1,932.92	228.9%
Total 8320 Board Meet. & Conventions	-443.96	95.0%
8330 Hospitality		
Total 8300 Travel & Meetings Expenses	334.30	103.8%
8400 Education Programs		
8410 C&J Cat/Cand Schools	-1,000.00	0.0%
8420 CDWI	-1,253.00	16.5%
8430 COTS/CSLT	-1,265.00	15.7%
8440 IDAH	-157.63	98.0%
8450 Recordings of Contestants	-1,157.50	61.4%
8480 YIH Program		
Contest Prizes	-700.00	30.0%
8480 YIH Program - Other	0.00	100.0%
Total 8480 YIH Program	-700.00	87.3%
8490 BHS Mini-Forum	-617.36	79.4%
Total 8400 Education Programs	-6,150.49	73.8%
8500 Other Expenses		
8505 Gov Board		
President	-400.00	0.0%
Treasurer		
Total 8505 Gov Board	-305.34	23.7%
8510 VPs & Committees		
Committee Chairs		
VP Membership	-250.00	0.0%
VP Mkt & PR	-250.00	0.0%
VP YIH	-250.00	0.0%
Total 8510 VPs & Committees	-690.08	8.0%
8550 Credit Card Fees	560.30	156.0%
8590 Miscellaneous	-255.71	36.1%
Total 8500 Other Expenses	-690.83	72.9%
8600 Business Expenses		
8610 - Corporation Filing Fees		
Total 8600 Business Expenses		
Total Expense	-6,312.06	91.1%
Net Ordinary Income	1,242.03	144.3%
Net Income	1,242.03	144.3%

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 Cash Basis

IL District Association of Chapters, SPEBSQSA
Profit & Loss by Class
 January through December 2014

	2014 - Bloomington (Fall Convention)	Total Fall Convention	TOTAL
Ordinary Income/Expense			
Income			
5100 Event Income			
Hotel Rebates/Comp Room Credits	1,984.00	1,984.00	1,984.00
Mail Registrations	2,915.00	2,915.00	2,915.00
Misc - Vendors & Program Ads	625.00	625.00	625.00
On Line Registrations	8,420.00	8,420.00	8,420.00
On Site Registrations	3,020.00	3,020.00	3,020.00
On Site Single Tickets	3,020.00	3,020.00	3,020.00
Ticket/Registration Refunds	-75.00	-75.00	-75.00
Total 5100 Event Income	<u>19,909.00</u>	<u>19,909.00</u>	<u>19,909.00</u>
Total Income	<u>19,909.00</u>	<u>19,909.00</u>	<u>19,909.00</u>
Gross Profit	19,909.00	19,909.00	19,909.00
Expense			
7500 Contract Services Expenses			
7510 Chapter Convention Stipend	750.00	750.00	750.00
7540 Judging Expense	7,796.96	7,796.96	7,796.96
7550 Temp Help - Contract	1,202.96	1,202.96	1,202.96
7560 Ticket Processing Fees	1,451.09	1,451.09	1,451.09
Total 7500 Contract Services Expenses	<u>11,201.01</u>	<u>11,201.01</u>	<u>11,201.01</u>
8100 Nonpersonnel expenses			
8110 Supplies	89.38	89.38	89.38
8120 Awards, Plaques & Pins	680.82	680.82	680.82
8170 Printing & Copying	717.45	717.45	717.45
Total 8100 Nonpersonnel expenses	<u>1,487.65</u>	<u>1,487.65</u>	<u>1,487.65</u>
8200 Facility & Equipment Exp			
8210 Rent, parking, & other	5,275.24	5,275.24	5,275.24
8260 Equipment Rental & Maint	1,030.00	1,030.00	1,030.00
Total 8200 Facility & Equipment Exp	<u>6,305.24</u>	<u>6,305.24</u>	<u>6,305.24</u>
8300 Travel & Meetings Expenses			
8320 Board Meet. & Conventions	1,011.36	1,011.36	1,011.36
8330 Hospitality	51.73	51.73	51.73
Total 8300 Travel & Meetings Expenses	<u>1,063.09</u>	<u>1,063.09</u>	<u>1,063.09</u>
8400 Education Programs			
8450 Recordings of Contestants	1,717.50	1,717.50	1,717.50
Total 8400 Education Programs	<u>1,717.50</u>	<u>1,717.50</u>	<u>1,717.50</u>
8500 Other Expenses			
8550 Credit Card Fees	335.43	335.43	335.43
Total 8500 Other Expenses	<u>335.43</u>	<u>335.43</u>	<u>335.43</u>
Total Expense	<u>22,109.92</u>	<u>22,109.92</u>	<u>22,109.92</u>
Net Ordinary Income	<u>-2,200.92</u>	<u>-2,200.92</u>	<u>-2,200.92</u>
Net Income	<u><u>-2,200.92</u></u>	<u><u>-2,200.92</u></u>	<u><u>-2,200.92</u></u>

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 01/12/15
 Cash Basis

IL District Association of Chapters, SPEBSQSA
Profit & Loss by Class
 January through December 2014

	<u>2014 - Davenport, IA</u> <u>(Spring Convention)</u>	<u>Total Spring Convention</u>
Ordinary Income/Expense		
Income		
5100 Event Income	12,032.13	12,032.13
5490 Miscellaneous Revenue	483.22	483.22
Total Income	<u>12,515.35</u>	<u>12,515.35</u>
Gross Profit	12,515.35	12,515.35
Expense		
7500 Contract Services Expenses		
7540 Judging Expense	3,976.53	3,976.53
Total 7500 Contract Services Expenses	<u>3,976.53</u>	<u>3,976.53</u>
8100 Nonpersonnel expenses		
8110 Supplies	214.19	214.19
8120 Awards, Plaques & Pins	186.45	186.45
8170 Printing & Copying	534.11	534.11
Total 8100 Nonpersonnel expenses	<u>934.75</u>	<u>934.75</u>
8200 Facility & Equipment Exp		
8210 Rent, parking, & other	2,691.51	2,691.51
8260 Equipment Rental & Maint	3,084.47	3,084.47
Total 8200 Facility & Equipment Exp	<u>5,775.98</u>	<u>5,775.98</u>
8300 Travel & Meetings Expenses		
8320 Board Meet. & Conventions	2,421.56	2,421.56
8330 Hospitality	629.33	629.33
Total 8300 Travel & Meetings Expenses	<u>3,050.89</u>	<u>3,050.89</u>
8400 Education Programs		
8450 Recordings of Contestants	125.00	125.00
Total 8400 Education Programs	<u>125.00</u>	<u>125.00</u>
8500 Other Expenses		
8550 Credit Card Fees	171.68	171.68
8590 Miscellaneous	88.50	88.50
Total 8500 Other Expenses	<u>260.18</u>	<u>260.18</u>
Total Expense	<u>14,123.33</u>	<u>14,123.33</u>
Net Ordinary Income	<u>-1,607.98</u>	<u>-1,607.98</u>
Net Income	<u><u>-1,607.98</u></u>	<u><u>-1,607.98</u></u>

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Cash Basis

IL District Association of Chapters, SPEBSQSA
Profit & Loss by Class
January through December 2014

	<u>TOTAL</u>
Ordinary Income/Expense	
Income	
5100 Event Income	12,032.13
5490 Miscellaneous Revenue	483.22
Total Income	<u>12,515.35</u>
Gross Profit	12,515.35
Expense	
7500 Contract Services Expenses	
7540 Judging Expense	3,976.53
Total 7500 Contract Services Expenses	3,976.53
8100 Nonpersonnel expenses	
8110 Supplies	214.19
8120 Awards, Plaques & Pins	186.45
8170 Printing & Copying	534.11
Total 8100 Nonpersonnel expenses	934.75
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	2,691.51
8260 Equipment Rental & Maint	3,084.47
Total 8200 Facility & Equipment Exp	5,775.98
8300 Travel & Meetings Expenses	
8320 Board Meet. & Conventions	2,421.56
8330 Hospitality	629.33
Total 8300 Travel & Meetings Expenses	3,050.89
8400 Education Programs	
8450 Recordings of Contestants	125.00
Total 8400 Education Programs	125.00
8500 Other Expenses	
8550 Credit Card Fees	171.68
8590 Miscellaneous	88.50
Total 8500 Other Expenses	260.18
Total Expense	<u>14,123.33</u>
Net Ordinary Income	-1,607.98
Net Income	<u><u>-1,607.98</u></u>