

Illinois District Association of Chapters Board Meeting

August 2016

Location: Maples Supper Club, Peru IL

Roll Call

Name	Governance Role	Operations / Other Role	Present	Quorum Count
Richard Hansen	President		Y	+
Jim Waldorf	Exec VP	YIH		+
Mike Isely	Secretary	webmaster	Y	+
Jim Wagner	Treasurer		Y	+
Hugo Feugen	BMAL	Membership	Y	+
Will Thorndike	BMAL	Events	Y	+
Dave Cowin	BMAL	C & J	Y	+
Brett Mulford	BMAL		Y	+
Jeff Bowyer	Imm Past President		Y	+
Bill Miller		CSLT	Y	
Tim Woodall		Director Dev		
Kevin Deets		YIH	Y	
Jim Bicek		Marketing & PR, webmaster	Y	
Terry Ludwig		Music & Perf	Y	
Tim Pashon		Music & Perf		

Totals: 7 of 15 X of 9

Called to order: 4:01 PM

Opening song - Jeff Bowyer, directing: "The Old Songs" (SKIPPED)

Administration

- Quorum
 - Seven Governance Members present (from a possible total of nine), quorum established.
- Reading of Mission Statement (Jim Bicek)
- Approval of Agenda
 - **Motion:**
 - ◆ **Subject: Approve Agenda**
 - ◆ **Originator: Jim Wagner**
 - ◆ **Seconded: Jeff Bowyer**
 - ◆ **Voice vote: PASSED.**
- Minutes from previous (February 2016) Governance Board meeting
 - **Motion:**
 - ◆ **Subject: Approve Minutes from 6-Feb-2016**
 - ◆ **Originator: Dave Cowin**
 - ◆ **Seconded: Jeff Bowyer**
 - ◆ **Voice vote: PASSED.**
- Consent Calendar Reports
 - Individual reports
 - ◆ President
 - (received)
 - [Attachment: "01-Report-President.pdf"]
 - ◆ Membership
 - (received)
 - [Attachment: "02-Report-Membership.pdf"]
 - ◆ Marketing
 - (received)
 - [Attachment: "03-Report-Marketing.pdf"]
 - ◆ CSLT
 - (received)
 - [Attachment: "04-Report-CSLT.pdf"]
 - **Motion:**
 - ◆ **Subject:: Accept Consent Calender reports**
 - ◆ **Originator: Jeff Bowyer**
 - ◆ **Seconded: Mike Isely**
 - ◆ **Voice vote: PASSED.**

Treasurer's Report

- Treasurer's Report (Jim Wagner)
 - [Attachment: "05-Report-Treasurer.pdf"]
 - We are \$8K down, mostly due to the Spring Jamboree

- Proposed budget for 2016 is a big negative number
 - ◆ Jamboree effects not accounted for (e.g. how much to charge for registration)
 - ◆ Item 5490 Misc Revenue for \$5000 is presumed to be from IDEA
 - ◆ Budget does not current include raffle
 - ◆ Jim is asking for help from the Board
 - Why do we keep putting conventions in theaters? Costs \$\$\$\$
 - How about a ballroom? Cardinal District does this.
 - How about a high school theater
 - Be aware of potential other expenses to make the venue acceptable as a contest venue (sound system, staging, etc), as this is what burned us when we held a convention in Springfield.
 - Jim Bicek suggests Tinley Park; BOD suggests coordinating with Will to research this.
 - We all agree that we're not going to attract more people to a convention. Thus we *must* find a way to bring down expenses.... or bring up the registration cost.
 - Committee to investigate further, appointed by Rich: Terry, Will, Jim Wagner, Jim Waldorf.
 - Dues: Went from \$17 to \$25 in Jan 2010, then to \$35 in Jan 2013.
- IDEA contributed \$7000 for the Spring Jamboree, cost however was north of \$13000
 - ◆ Though original plan was for IDEA to completely sponsor the cost, the District and IDEA later agreed to split the cost due the unexpected high amount.
- **Motion:**
 - ◆ **Subject: Receive Treasurer's Report**
 - ◆ **Originator: Dave Cowin**
 - ◆ **Seconded: Mike Isely**
 - ◆ **Voice vote: PASSED.**

Old Business

- Convention Manual
 - Working on it, progress being made
 - Anybody who has anything to do with our conventions – Rich needs a few paragraphs from those people for input into the manual.
 - Completion expected by the end of Jim Waldorf's (possible) term.
- Annual Contribution
 - Do we want to give any money to anyone this fall?
 - Given the budget hole right now, really?
 - This would be to the Harmony Foundation's.
 - Would we really be a responsible leadership team were we to approve a contribution in light of the current budget? Nope.
- Other
 - Quincy
 - ◆ Seems to be impossible to even communicate with.

- ♦ They have 15 to 16 guys that show up for their activities but only 2 paid members.
 - ♦ First conversation took place on April 10th, clock is ticking after that point.
 - ♦ They should have until April 10th 2017 to address their membership issue else their charter is revoked.
 - ♦ The two remaining members are the only ones who have any official relationship – should the charter question depend on them? Terry and Craig (the two remaining members) are unable to get the other ghost members to respond and feel it's time to pull the charter anyway.
- Chicago #1
- ♦ In the Spring, they were looking into merging with Chicago Metro.
 - ♦ There is activity going on, Bill Miller to communicate with all parties to figure this out.
- Sandoval
- ♦ Put this aside and deal with the other two first

Tag Break

- Hugo Feugen
- SKIPPED

New Business

- Forum 2016 Reflections
 - Jeff Bowyer was the sole attendee
 - A lot of activity over “HCI” --> *Healthy Chapter Initiative*
 - ♦ Desire to look at specific chapters which have been successful in specific ways, and pull useful information from them to create a large resource for other chapters to reference.
 - ♦ Realize that not all chapters are the “same”. What works for a chapter depends on aspects of the chapter – size, drive, mission, etc. Treatment / help should be tailored to the chapter.
 - ♦ It's possible now for members to join the Society without being members of a specific district or chapter. There's 169 such Society members now.
 - ♦ Chapter by-laws have been changed to allow non-Society members to be a member of a chapter's board. Idea here is to help small chapters.
- YQBC Format Change
 - (printed report from Dave Cowin)
 - ♦ [Attachment: “06-Report-Youth_Contest.pdf”]
 - Various rule changes. Name is now “Youth Contest” instead of “Collegiate Contest”.
 - No more prelim contests for International – instead a video qualification must be submitted.
 - ♦ Must be in front of a live audience of at least 10 people.
 - ♦ A quartet can certainly submit its video from a district competition.
 - This does not affect any district contests.
 - Youth quartets do NOT have to be members of BHS.
- 2017 Board of Directors / Restructuring
 - (printed chart handed out)
 - ♦ [Attachment: “07-Report-Org_Chart.pdf”]

- ◆ Operations Team is organized around the Society “Four Pillars” - Events, Outreach, Education, Chapter Support
- ◆ Chapter Counselors → Chapter Mentors → Chapter Advocates
- ◆ Add box below Conventions for C&J
- ◆ BMAL arrangement
 - Events, C&J, Membership are BMALs, only one truly at-large member
 - Jeff Bowyer recommends all 4 positions be true at-large roles
 - Idea is to provide way to ramp up new members
 - This really needs HOD approval – since the HOD had previously approved the BMAL positions with the current understanding.
- ◆ OT vs Gov board membership....
- Slate of officers needs to be presented to the HOD for nominations
 - ◆ Nominating Committee: Jeff Bowyer, Mike Bagby, Dave Cowin
- Forum 2017 Dates/Information
 - Current leaders, future leaders
 - July 21st → July 23rd, still attached to Harmony University
 - ◆ A lot of chatter about moving this back to November (where it would make more sense for incoming district leaders)
- Fall HOD – 9/23 @ 1:30pm
 - There will be more Society involvement this time. Expect half the HOD meeting time to taken for this. (25 minute presentation w/ an hour of Q&A)
 - ◆ We're getting the chairman of the Strategic Planning Committee for this.
 - We can't run past 4pm, this is leaving about an hour for the rest of the HOD business.
 - ◆ The schedule is going to be very tight.
- 2016 Fall Convention Update
 - (printed report from Dave Cowin)
 - ◆ [Attachment: “08-Report-Fall_Contest.pdf”]
 - Qualifying quartet score for International is now 78 (was 76).
 - Plans going forward normally. Discussions over various odd bits of logistics, nothing of a crisis level.
- 2017 Spring Harmony Jamborees
 - Mar 31st → April 1st, 2017
 - quartets: Masterpiece (guys) and Class Ring (girls)
 - registration selling to begin at Fall 2016
 - plan is for break-even
 - This is being pushed very hard with Sweet Adelines
 - ◆ Suggest reaching out to Harmony Inc as well.
 - Same format as last year
 - Limit to 15 quartets
 - ◆ Quartets to be charged up front to include additional judges costs, differences to be refunded when they show up. Problem is that we've already paid coaches' expenses beforehand and if a quartet backs out the district has to eat that cost.

- Will not be free this year
- Future Conventions Update
 - Mary Savard and Lee Kingdon have told Will that they are working on a possibility, no details yet on that.
 - 2017 Jamboree in East Peoria
 - 2017 & 2018 Fall convention in Bloomington
 - Will Thorndike is retiring from his role after 2018 – plans a move / retirement in 2019.
 - ◆ Will needs candidates willing to take up the role – so he can teach them now.
- Other
 - Rich has asked Jim to investigate a new logo for the district.
 - ◆ Proposed logo shared
 - ◆ [Attachment: “09-Logo.pdf”]

Closing song – Terry Ludwig, directing: “Keep The Whole World Singing”

Adjourned: 6:00 PM

Respectfully submitted by Mike Isely



President's Report

Fall 2016

Where has the time gone? As I write this, I am entering my last quarter serving as your district president – and reflecting upon the last 18 months, I am very proud of what has been accomplished and excited for the direction in which our district is headed.

One of the biggest goals I had as president was increasing communication across the district between the district board and the chapters. To that end, I have spent nearly each month of my term visiting with various chapters across the district. With just a few more to go, I am confident that I will achieve this goal by the end of the year. These visits have provided me the opportunity to witness all the wonderful things that are going on within our district and the successes that each chapter can claim, however I am keenly aware of the work that still needs to be done – in actively supplying district support to our smaller and more struggling chapters, whether it be in the areas of directors, coaching, and/or outreach.

Recently, I was faced by a series of resignations in our Operations Team. Our VP of Marketing, Kevin McClelland, served the district well during his term, and was instrumental in bringing about a revised hard copy of our newsletter, "Attacks and Releases." I'm happy to report that Jim Bicek, longtime member of the Marketing Team and Director of Special Projects, has stepped up to the plate to fill Kevin's shoes regarding Marketing. Assisting him is Dan Garcia and Rob Siebert, who will be handling the Webmasters for the district. I welcome both of these men and am glad to see Dan back on the district board.

I also had to fill the vacancy left by Mike Savard over the summer. Because of a job transfer, Mike and Mary have moved to Costa Rica! Stepping up as his replacement, Bill Miller has agreed to serve as the new VP of CSLT. In addition to providing leadership training for our membership, Bill will also be overseeing the Chapter Advocate (formerly Mentor) Program. I also wish to welcome Bill back on the district board.

Tim Woodall has resigned the position of VP of CDD (Chorus Director Development). This is an area that I find needs a lot of attention in our district to assist front-line directors. While a replacement has not yet been chosen, the search is ongoing and I hope to have an announcement in this position soon.

I am very proud of what my team has accomplished over the past year and a half. From resurrecting Attacks and Releases to witnessing (and directing) the first ever District Youth Chorus at the Midwinter Convention to launching the new Spring Harmony Jamboree, it certainly has been an exciting time to be an Illinois District barbershopper! And speaking of the Jamboree – if you missed it, the first-ever Spring Harmony Jamboree was a huge success, with 27 out of 31 chapters taking part! Through a gracious donation by IDEA, registration was FREE for all participants. Plans are already in the works for next year's event, taking place once again in East Peoria, IL on March 31/April 1, 2017. Mark your calendars and stay tuned for more details on what promises to be an outstanding weekend.

As I pass the reins of command to my EVP, Jim Waldorf, I am reminded of how fortunate I have been to lead you all in this wonderful hobby of ours – I can't thank you enough for the hospitality you've shown me, whether it be at an installation banquet, chapter show, or rehearsal visit. I wish you the very best and look forward to continuing my service on the district board, both as a past president and continuing in the area of youth outreach.

Yours in harmony,

Rich Hansen

IL Chapter Membership 8/2016

CHAPTER	CODE	members 8/31/15	members 02/16	overdue 02/16	members 08/16	overdue 08/16	mem% inc/(dec)	overdue inc/dec since 2/2016
Frank Thorne	E-000	37	35	5	38	3	3	-2
Arlington Heights	E-002	35	35	0	34	2	(3)	2
Aurora	E-003	14	13	0	15	1	7	1
Belleville	E-005	37	37	3	34	4	(8)	1
Bloomington	E-007	122	118	3	120	5	(2)	2
Macomb	E-008	17	14	2	12	0	(29)	-2
Northbrook	E-009	92	89	9	83	4	(10)	-5
Champaign-Urbana	E-010	10	10	1	16	0	60	-1
Chicago No. 1	E-012	2	2	0	2	0	0	0
Danville	E-013	20	21	1	26	1	30	0
Decatur	E-014	21	21	4	17	0	(19)	-4
Collinsville	E-016	9	8	1	7	1	(22)	0
Coles County	E-017	36	33	1	32	2	(11)	1
Elgin	E-018	36	38	4	34	6	(6)	2
Rockford Metro	E-019	24	23	3	21	0	(13)	-3
Lake County	E-021	27	27	1	27	3	0	2
Bureau County	E-024	10	10	1	9	0	(10)	-1
Quincy	E-029	3	2	0	2	0	(33)	0
Chicagoland West Suburban	E-030	87	88	5	90	5	3	0
Peoria	E-044	26	25	0	24	4	(8)	4
Chicago Metro	E-045	22	22	1	25	0	14	-1
Rockford	E-047	40	41	4	39	2	(3)	-2
Rock Island	E-048	20	18	0	18	2	(10)	2
Will-Cook	E-050	43	42	1	43	4	0	3
Sterling-Rock Falls	E-052	39	38	3	39	3	0	0
Waterloo	E-054	19	21	0	22	2	16	2
Springfield	E-061	45	43	2	41	1	(9)	-1
DuPage Valley	E-066	60	60	3	61	2	2	-1
Kishwaukee Valley	E-067	9	9	0	9	1	0	1
Sandoval	E-073	2	2	0	2	0	0	0
Carbondale	E-075	24	25	0	24	3	0	3
Kankakee	E-077	11	11	2	9	1	(18)	-1
		999	981	60	975	62	(2)	2

Member Count by Member Class		
Member Class	# of Members	
L5	2	2
LF	6	6
R5	21	2
RG	521	508
S5	66	68
SL	131	120
SN	125	120
Y2	31	33
Total	883	873
	(2/2016)	(8/2016)

Membership Report

August 27, 2016

The attached charts show how IL District chapters have fared in the last year.

The big story remains “non-renewals.” Each Chapter Development Officer/VP Membership needs to keep his finger on “ebiz.barbershop.org” to see who in his chapter is nearing his renewal date (and hasn’t done it). Across the district since February of this year, we’ve had a net 2 increase of non-renewals. However, Northbrook and Decatur have done wonderfully in that category, reducing their overdue counts by 5 and 4, respectively, just since February. But in the big picture, we’re still losing members, down 10 since February, and down 26 from a year ago!

FIND WAYS TO ENCOURAGE MEMBERS TO RENEW! IF YOU CAN’T CATCH THEM AT A MEETING, CALL THEM AT HOME! IT’S PARTICULARLY AT RENEWAL TIME THAT MANY ARE STRUGGLING WITH THE QUESTIONS SURROUNDING WHETHER THEY WANT TO RENEW. DON’T LET THOSE MEMBERS THINK THEIR CHAPTER DOESN’T CARE ABOUT THEM (unless you don’t---that’s a joke).

The national Membership Committee advice regarding membership has been a general encouragement to all chapters to “get out in the community and show what you are and can do.” Don’t hide your light within the confines of your meeting hall! Perform! If you don’t have gigs, find places to perform. Brainstorm where you could perform. Seek out places where your performances would catch the eyes and ears of potential male barbershop singers. Ask to perform, then do so--in style!

The most successful “program” in the society for increasing chapter membership (one at a time) is not the podium cattle calls of “Wives, get rid of your husbands on Thursday nights! Send them to us!” but rather, personal invitations, particularly using the “Super-charging Your Chapter” method (this year, the creator of that initiative was on the faculty at Harmony University at Belmont University in Nashville) by initiating a closely-scripted, five-minute interaction with a prospective member, inquiring about their singing. (Copious details available via barbershop.org, Supercharging Your Chapter, and on Facebook.) Chapters should maintain an electronic presence, so singers trying to check out chapters in your area will find you in the most common ways they’re looking these days.

As always, I’m eager to hear (and receive as emails) stories of your chapter’s triumphs, losses and support needs—particularly all those strategies you believe are paying off.

Respectfully,

Hugo Feugen

P.S. 50-year pin awardees: Doug Smith (Elgin), Wes Willard (Northbrook), Richard Misiaveg (Will-Cook), George Collar (West Towns), Tom Roger (Peoria), Bob Wahl (West Towns)

Fall Convention Update

The Illinois District Fall convention will be held September 23–25.

I have coordinated with Samantha Moorehead and Kyle Davis from the Bloomington-Normal Convention & Visitors Bureau to make hotel arrangements:

Uptown Normal Marriot Hotel	Rate: \$134.00 per night
201 Broadway Avenue	Block of rooms under <i>Barbershop</i>
Normal, IL	<i>Harmony Society</i>
(309) 862-9000	

❖ Attendees must make reservations on their own.

Tables will be set up in the lobby for information and registration.

Arranged for volunteers to work tables and distribute wristbands.

❖ Will have wristbands this year instead of badges; Mary Savard handling

Worked with Brie Lohr from the Bloomington-Normal Convention & Visitors Bureau on press releases, online calendar, radio media, and calendar of events. She will follow protocol from last year. If changes are needed, please let me know.

Marketing Outlook

It seems that we've been living in the past in our approach to and methods of promoting the Barbershop Harmony Society. Word of mouth is no longer effective.

Choruses must make their presence known within their communities through participation in community events, such as parades, community fairs, and local chamber of commerce meet and greet events. Chorus representatives should be armed with informational handouts and a calendar of chorus events.

Use the Internet and social media to get the word out! A chorus website can be useful for both current and prospective members. However, this is an expense to establish and maintain. Set up a chorus facebook page with a video of a performance, practice schedule, and performance information. Update the page with chorus accomplishments and events.

Going forward, I will be communicating with the marketing and public relations contact of each chapter to provide and discuss ideas to promote the choruses and their activities within their local areas.

My mission is to jump into the 21st century with a fresh approach and even a new logo!

Public Relations Outlook

The task of public relations is exactly what the term means – relating to the public.

We need to work to change the public perception of barbershopping. People may think barbershop singers wear striped jackets and straw hats. Of course, we know that's no longer true. This isn't your granddaddy's barbershop anymore!

Members of all choruses should take advantage of events sponsored by churches, banks, nursing homes, schools, VFWs and American Legion Posts, libraries, and other social groups to perform and show the public what the new face of barbershopping looks like! Improving how we are perceived increases interest, which increases membership.

Let's put our best voices forward at all times!



CSLT & Mentoring V.P., Report to IL District Board

ILLINOIS District Board ,

There is not a whole lot to report in my first six weeks of tenure in this job.

Chapter Officer Training

The Third Annual Midwest Harmony Alliance hosted, and IL District sponsored, **Leadership Summit** for **Saturday, January 14, 2017** in Elgin at the First United Methodist Church. We are scheduling six trainers to provide the motivation and skills in their multi-session classes. Bob Cearnal has already agreed to train our Presidents. We are searching the Midwest for one or two more experts. Bob Squires has agreed to chair the very popular "Anything Goes" sessions. 2017 Chapter President, Secretary, Treasurer, Music VP, Show VP and Members at Large should plan to attend this Summit from 9 am to 3 pm. We will provide incentives for Chapters who car-pool multiple officers over long distances. Since Chapters are expected to reimburse expenses of their officers who attend District Training, we are going to ask our local Barbershoppers to offer free bed and breakfast to fellows who need to drive to the Elgin vicinity on Friday to make the 9 am start on Saturday.

District Mentoring

I have read the Mentoring Program Materials and communicated my understanding and expectations to the four Regional mentors. Brett Mulford submitted his resignation this week, stating that too many of his assigned Chapters meet on the same night as his Bloomington Chapter. Our District President, Rich Hansen has volunteered to assume this Mentor position after his term ends in January. I have asked the Mentors to forward to me copies of their previous 2016 Reports so that I can get a feel for the Chapters' challenges.

Assuming that some of our smaller Chapters may be struggling to stage Concerts and Show, the Midwest Harmony Alliance has communicated to all IL Chapters that our MHA resources are available to help plan and stage such an event that would include a performance by the MHA Massed Chorus.

Bill Miller
Vice President, CSLT & Mentoring
August 5, 2016

9:04 PM
08/25/16
Cash Basis

IL District Association of Chapters, SPEBSQSA
Balance Sheet
As of August 25, 2016

	<u>Aug 25, 16</u>
ASSETS	
Current Assets	
Checking/Savings	
1010 Checking Account	26,564.54
Total Checking/Savings	<u>26,564.54</u>
Accounts Receivable	
1100 Accounts Receivable	54.00
Total Accounts Receivable	<u>54.00</u>
Other Current Assets	
1320 Pre-Purchased Awards	432.00
Total Other Current Assets	<u>432.00</u>
Total Current Assets	<u>27,050.54</u>
TOTAL ASSETS	<u>27,050.54</u>
LIABILITIES & EQUITY	
Equity	
3000 Unrestricted Funds	
3010 Operating Fund	26,236.07
Total 3000 Unrestricted Funds	<u>26,236.07</u>
3200 Permanent Restricted Funds	
3210 Grants & Contributions	
IDAH	
Scholarships	233.00
Total IDAH	<u>233.00</u>
YIH	4,336.00
Total 3210 Grants & Contributions	<u>4,569.00</u>
3220 Riser Accrual Account	1,810.04
Total 3200 Permanent Restricted Funds	<u>6,379.04</u>
Unrestricted Net Assets	2,479.88
Net Income	<u>-8,044.45</u>
Total Equity	<u>27,050.54</u>
TOTAL LIABILITIES & EQUITY	<u>27,050.54</u>

9:00 PM
08/25/16
Cash Basis

IL District Association of Chapters, SPEBSQSA
Profit & Loss
January 1 through August 25, 2016

	<u>Jan 1 - Aug 25, 16</u>
Ordinary Income/Expense	
Income	
5100 Event Income	
DVD Sales	40.00
Har. Found/Fest. Chorus/Brigade	889.58
Mail Registrations	70.00
Misc - Vendors & Program Ads	385.00
On Site Registrations	328.61
On Site Single Tickets	940.00
Ticket/Registration Refunds	-24.27
5100 Event Income - Other	7,000.00
	<hr/>
Total 5100 Event Income	9,628.92
5210 District Dues	14,529.20
5310 Interest Income	7.82
5490 Miscellaneous Revenue	
5491 Merchandise	
IL District Pins	30.00
	<hr/>
Total 5491 Merchandise	30.00
	<hr/>
Total 5490 Miscellaneous Revenue	30.00
5800 Special Events Revenue	
5820 Gift Revenue	228.00
	<hr/>
Total 5800 Special Events Revenue	228.00
	<hr/>
Total Income	24,423.94
	<hr/>
Gross Profit	24,423.94
Expense	
7020 Donations to Other Orgs	
IDEA	500.00
7020 Donations to Other Orgs - Other	100.00
	<hr/>
Total 7020 Donations to Other Orgs	600.00
7030 Support	
Chorus Support	500.00
Quartet Support	605.00
	<hr/>
Total 7030 Support	1,105.00
7500 Contract Services Expenses	
7540 Judging Expense	1,364.87
7550 Temp Help - Contract	3,739.68
7570 Event Meals	630.63
	<hr/>
Total 7500 Contract Services Expenses	5,735.18
8100 Nonpersonnel expenses	
8110 Supplies	30.20
8120 Awards, Plaques & Pins	121.51
8140 Postage & Shipping	446.91
8170 Printing & Copying	620.10
8180 Historian	267.99
8190 Publishing	15.00
	<hr/>
Total 8100 Nonpersonnel expenses	1,501.71
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	4,874.00
8230 Storage Rental Charges	1,654.80
8260 Equipment Rental & Maint	100.00
	<hr/>
Total 8200 Facility & Equipment Exp	6,628.80
8300 Travel & Meetings Expenses	
8310 Travel	3,837.92

9:00 PM
08/25/16
Cash Basis

IL District Association of Chapters, SPEBSQSA
Profit & Loss
January 1 through August 25, 2016

	<u>Jan 1 - Aug 25, 16</u>
8320 Board Meet. & Conventions	
BOD Meetings	134.01
Comp Housing	5,201.28
EVP Meetings	1,229.06
President Meetings	1,023.37
VP C&J Meetings	1,585.66
Total 8320 Board Meet. & Conventions	<u>9,173.38</u>
8330 Hospitality	304.05
Total 8300 Travel & Meetings Expenses	<u>13,315.35</u>
8400 Education Programs	
8430 COTS/CSLT	314.55
8480 YIH Program	
Contest Prizes	300.00
8480 YIH Program - Other	1,500.00
Total 8480 YIH Program	<u>1,800.00</u>
Total 8400 Education Programs	2,114.55
8500 Other Expenses	
8570 Advertising & Publicity	1,454.80
8590 Miscellaneous	0.00
Total 8500 Other Expenses	<u>1,454.80</u>
8600 Business Expenses	
8610 - Corporation Filing Fees	13.00
Total 8600 Business Expenses	<u>13.00</u>
Total Expense	<u>32,468.39</u>
Net Ordinary Income	<u>-8,044.45</u>
Net Income	<u><u>-8,044.45</u></u>

IL District Association of Chapters, SPEBSQSA Profit & Loss Budget Overview January through December 2017

	Jan - Dec 17
Ordinary Income/Expense	
Income	
5100 Event Income	
DVD Sales	40.00
Har. Found/Fest. Chorus/Brigade	750.00
Hotel Rebates/Comp Room Credits	2,500.00
Mail Registrations	500.00
Misc - Vendors & Program Ads	600.00
On Line Registrations	19,000.00
On Site Registrations	1,000.00
On Site Single Tickets	4,250.00
Ticket/Registration Refunds	-200.00
Total 5100 Event Income	28,440.00
5210 District Dues	21,000.00
5310 Interest Income	15.00
5490 Miscellaneous Revenue	
5491 Merchandise	
IL District Pins	100.00
Misc. Merchandise	0.00
Total 5491 Merchandise	100.00
5490 Miscellaneous Revenue - Other	10,000.00
Total 5490 Miscellaneous Revenue	10,100.00
5800 Special Events Revenue	
5810 Non-gift revenue	
YIH Festivals & Contests	8.00
Total 5810 Non-gift revenue	8.00
Total 5800 Special Events Revenue	8.00
Total Income	59,563.00
Gross Profit	59,563.00
Expense	
7020 Donations to Other Orgs	
IDEA	500.00
Total 7020 Donations to Other Orgs	500.00
7030 Support	
Chorus Support	3,000.00
Quartet Support	2,500.00
Total 7030 Support	5,500.00
7500 Contract Services Expenses	
7540 Judging Expense	8,000.00
7550 Temp Help - Contract	2,700.00
7560 Ticket Processing Fees	1,400.00
7570 Event Meals	275.00
Total 7500 Contract Services Expenses	12,375.00
8100 Nonpersonnel expenses	
8110 Supplies	120.00
8120 Awards, Plaques & Pins	1,000.00
8140 Postage & Shipping	1,000.00
8170 Printing & Copying	1,200.00
8180 Historian	1,500.00
Total 8100 Nonpersonnel expenses	4,820.00

IL District Association of Chapters, SPEBSQSA
Profit & Loss Budget Overview
January through December 2017

	<u>Jan - Dec 17</u>
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	10,000.00
8230 Storage Rental Charges	2,700.00
8260 Equipment Rental & Maint	1,100.00
	<hr/>
Total 8200 Facility & Equipment Exp	13,800.00
8300 Travel & Meetings Expenses	
8320 Board Meet. & Conventions	
BOD Meetings	300.00
Comp Housing	8,000.00
EVP Meetings	1,800.00
President Meetings	1,800.00
VP C&J Meetings	1,600.00
	<hr/>
Total 8320 Board Meet. & Conventions	13,500.00
8330 Hospitality	800.00
	<hr/>
Total 8300 Travel & Meetings Expenses	14,300.00
8400 Education Programs	
8410 C&J Cat/Cand Schools	600.00
8450 Recordings of Contestants	1,750.00
8480 YIH Program	
Contest Prizes	300.00
8480 YIH Program - Other	4,500.00
	<hr/>
Total 8480 YIH Program	4,800.00
8490 BHS Leadership Forum	2,500.00
	<hr/>
Total 8400 Education Programs	9,650.00
8500 Other Expenses	
8570 Advertising & Publicity	3,000.00
	<hr/>
Total 8500 Other Expenses	3,000.00
8600 Business Expenses	
8610 - Corporation Filing Fees	10.00
	<hr/>
Total 8600 Business Expenses	10.00
	<hr/>
Total Expense	63,955.00
	<hr/>
Net Ordinary Income	-4,392.00
	<hr/>
Net Income	<u><u>-4,392.00</u></u>

8:57 PM
08/25/16
Cash Basis

2016 Spring Jamboree
IL District Association of Chapters, SPEBSQSA
Profit & Loss
September 1, 2014 through July 1, 2016

	<u>Sep 1, '14 - Jul 1, 16</u>
Ordinary Income/Expense	
Income	
5100 Event Income	
Har. Found/Fest. Chorus/Brigade	385.58
Misc - Vendors & Program Ads	385.00
On Site Registrations	288.61
On Site Single Tickets	940.00
Ticket/Registration Refunds	-24.27
5100 Event Income - Other	7,000.00
	<hr/>
Total 5100 Event Income	8,974.92
5490 Miscellaneous Revenue	
5491 Merchandise	
IL District Pins	30.00
	<hr/>
Total 5491 Merchandise	30.00
	<hr/>
Total 5490 Miscellaneous Revenue	30.00
5800 Special Events Revenue	
5820 Gift Revenue	228.00
	<hr/>
Total 5800 Special Events Revenue	228.00
	<hr/>
Total Income	9,232.92
	<hr/>
Gross Profit	9,232.92
Expense	
7020 Donations to Other Orgs	100.00
7500 Contract Services Expenses	
7550 Temp Help - Contract	3,360.00
	<hr/>
Total 7500 Contract Services Expenses	3,360.00
8100 Nonpersonnel expenses	
8110 Supplies	30.20
8120 Awards, Plaques & Pins	121.51
8140 Postage & Shipping	3.56
8170 Printing & Copying	496.00
	<hr/>
Total 8100 Nonpersonnel expenses	651.27
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	3,749.00
8260 Equipment Rental & Maint	100.00
	<hr/>
Total 8200 Facility & Equipment Exp	3,849.00
8300 Travel & Meetings Expenses	
8310 Travel	3,114.62
8320 Board Meet. & Conventions	
Comp Housing	5,201.28
	<hr/>
Total 8320 Board Meet. & Conventions	5,201.28
8330 Hospitality	304.05
	<hr/>
Total 8300 Travel & Meetings Expenses	8,619.95
8500 Other Expenses	
8590 Miscellaneous	0.00
	<hr/>
Total 8500 Other Expenses	0.00
	<hr/>
Total Expense	16,580.22
	<hr/>
Net Ordinary Income	-7,347.30
	<hr/>
Net Income	<u><u>-7,347.30</u></u>

8:30 PM
08/25/16
Cash Basis

2015 Fall Convention
IL District Association of Chapters, SPEBSQSA
Profit & Loss
January 2015 through January 2016

	<u>Jan '15 - Jan 16</u>
Ordinary Income/Expense	
Income	
5100 Event Income	
Comp Registrations	-42.00
DVD Sales	40.00
Har. Found/Fest. Chorus/Brigade	300.00
Hotel Rebates/Comp Room Credits	2,576.80
Mail Registrations	1,729.04
Misc - Vendors & Program Ads	1,718.68
On Line Registrations	10,716.34
On Site Registrations	3,116.20
On Site Single Tickets	2,885.00
Ticket/Registration Refunds	-208.98
Total 5100 Event Income	<u>22,831.08</u>
5490 Miscellaneous Revenue	
5491 Merchandise	
IL District Pins	120.00
Total 5491 Merchandise	<u>120.00</u>
Total 5490 Miscellaneous Revenue	120.00
5800 Special Events Revenue	
5820 Gift Revenue	345.00
Total 5800 Special Events Revenue	<u>345.00</u>
Total Income	<u>23,296.08</u>
Gross Profit	23,296.08
Expense	
7500 Contract Services Expenses	
7510 Chapter Convention Stipend	750.00
7540 Judging Expense	8,078.55
7550 Temp Help - Contract	2,675.00
7560 Ticket Processing Fees	629.14
7570 Event Meals	275.00
Total 7500 Contract Services Expenses	<u>12,407.69</u>
8100 Nonpersonnel expenses	
8120 Awards, Plaques & Pins	768.79
8140 Postage & Shipping	24.44
8170 Printing & Copying	963.90
Total 8100 Nonpersonnel expenses	<u>1,757.13</u>
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	7,399.88
8220 Equipment Purchase & Maint	5.00
8260 Equipment Rental & Maint	664.35
Total 8200 Facility & Equipment Exp	<u>8,069.23</u>
8300 Travel & Meetings Expenses	
8310 Travel	87.60
8320 Board Meet. & Conventions	
Comp Housing	2,441.14
HOD Meetings	6.00
8320 Board Meet. & Conventions - Other	5.00
Total 8320 Board Meet. & Conventions	<u>2,452.14</u>
8330 Hospitality	262.16
Total 8300 Travel & Meetings Expenses	<u>2,801.90</u>
8400 Education Programs	
8450 Recordings of Contestants	1,900.00
Total 8400 Education Programs	<u>1,900.00</u>

8:30 PM
08/25/16
Cash Basis

2015 Fall Convention
IL District Association of Chapters, SPEBSQSA
Profit & Loss
January 2015 through January 2016

	<u>Jan '15 - Jan 16</u>
8500 Other Expenses	
8505 Gov Board	
President	317.39
Total 8505 Gov Board	317.39
8550 Credit Card Fees	86.39
8590 Miscellaneous	0.00
Total 8500 Other Expenses	403.78
Total Expense	27,339.73
Net Ordinary Income	-4,043.65
Net Income	<u><u>-4,043.65</u></u>

From : Dave Cowin <dcowin@comcast.net>

Fri, Aug 26, 2016 07:22 PM

Subject : Re: Youth Quartet Award

To : Bob Squires <bobsingslead@aol.com>,
Kevin Deets <kjdeets@frontiernet.net>, Rich
Hansen <hansenr@mtzion.k12.il.us>

Cc : Mike Bagby <mbbagby@comcast.net>,
Hugo Feugen <hfeugen@yahoo.com>,
jdcansing2@gmail.com, slowrunner@att.net

Just thought you might want an update on the BHS "Youth" contests at the District and International levels. **These rules have nothing to do with any Illinois District "Youth" Contests.**

The BHS BOD, working with suggestions made by the International Youth Committee, headed by Joe Cerutti, recently voted to completely change the method of qualification for the International Youth Quartet Contest (now Contests). The now past method was to continue to conduct International "Collegiate/Youth" Pre-Lims at each of our 17 Districts where our "Collegiate/Youth Quartets" would qualify by score. Additional wild cards would be included by the BHS to reach a total of 30 quartets. The only points that now remain in the rules are the number of quartets and the most recent age limits.

The new rules have now been further changed as follows: (I don't have the official language of the most recent changes, but here are the changes as I currently understand them)

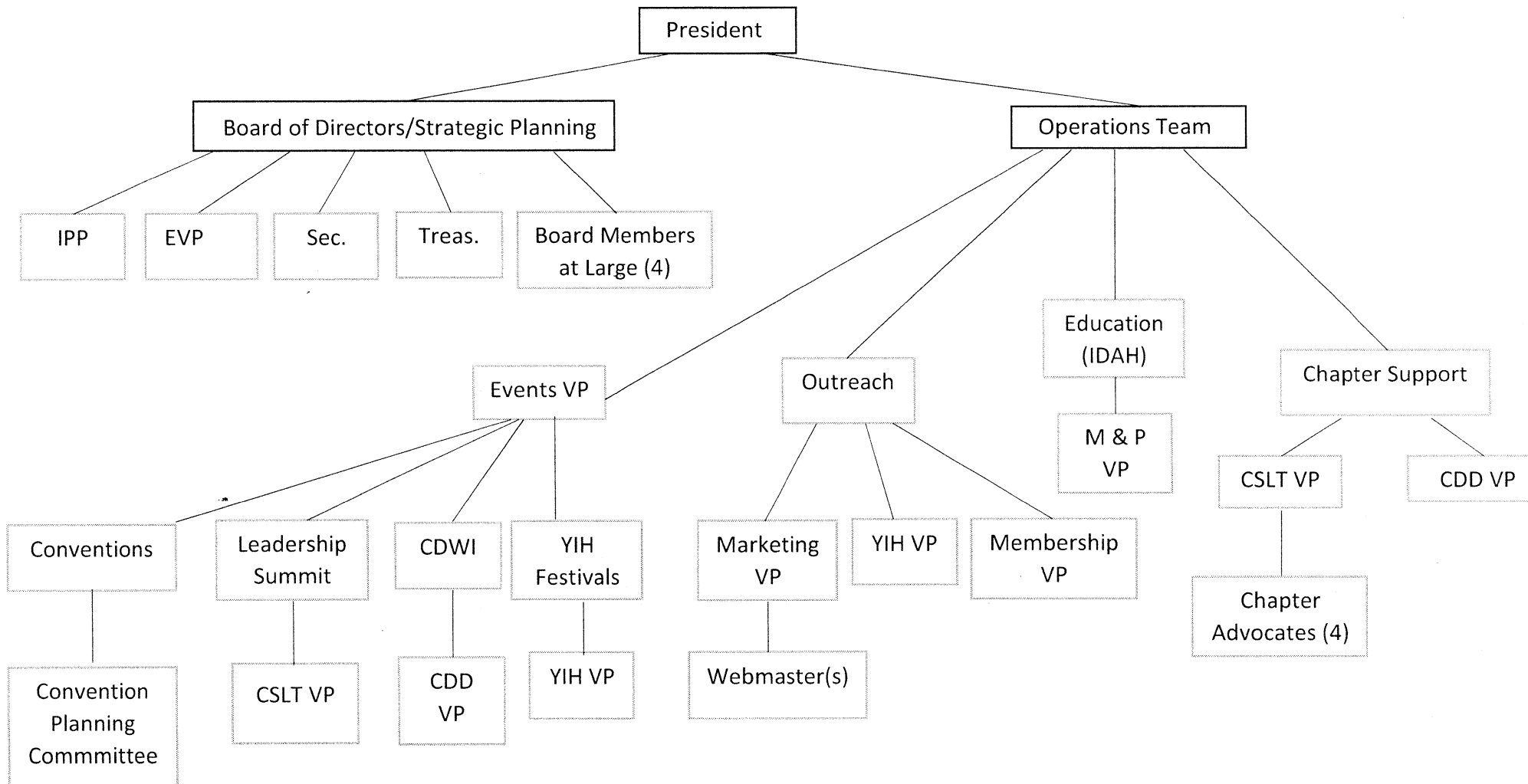
1. The "International Youth Pre-Lim" contests, held at all Districts, have now been eliminated.
2. All "Youth" quartets wanting to enter the International Youth Contests, held at the Mid-Winter Conventions, must now qualify by submitting a video of their 2 contest numbers to a committee at the BHS. No other options.
3. The video's will be divided into the 4 new categories; Novice Junior, Experienced Junior, Novice Varsity, and Experienced Varsity. Junior = all members under 19 years old. Varsity = 19 years old to under 26 (however, a Varsity Quartet may have up to 3 members under 19. Age limits are as of the date of the International Youth Contests (at Mid-Winter, usually in January).
4. A Youth Quartet may not be in more than one of the above 4 categories.
5. Affiliate Youth Quartets may also submit videos.
6. The BHS committee will select a fixed number of quartets from each of the 4 categories to compete in the International Youth Contests (the number of qualifiers differ among the categories). All or most of those non-qualifying youth quartets submitting tapes will be invited to participate in a youth quartet festival to also be held at the Mid-Winter Conventions.
7. At the International Youth Contests, a winner for each of the 4 categories and an overall Youth Quartet Champion will be determined, I believe, by score.

Dave Cowin, ILL District VP C&J

Cell Phone: 630-308-2120

Email: dcowin@comcast.net

ILLINOIS DISTRICT ORGANIZATIONAL CHART



Quartet Semi-Finals Friday evening

Start time 6:30 PM

Start time may change depending on No. of Quartets

MC On Stage at 6:30 PM
Time allowed

Evals Location	Marriott 2nd Floor	
Report to	Room	
Rank/OOA	Rank	
1-9, 9-1	9-1	
Start Time	6:30 PM	+ -
Eval Length	20 minutes	
Evals groups	4-4	Most likely, 12 will go to the finals

Quartet Semi-Finals Sub Sessions

OOA	ID #	Top 10 from Int. Qt Pre-Lim & Top 10 from District Qt go on to the Finals	Names	Quartet	Int. Quartet Pre-Lim (2 rds)	Int. Sr. Quartet Pre-Lim (1 rd)	District Quartet (2 rds)	District Novice Quartet (1 rd)	District Senior Quartet (1 rd)	Score and eval only (1 rd)	Other Notes
0	MT	Drive Time								?	?
1		After Hours			X						
2		Interlude			X		X	X			
3		The Committee			X		X				
4		No Excuses!			X		X				
5		Where's Aldo			X		X	X			
6		OMG			X		X				
7		Tinnitus			X	X	X		X		
8		grace			X		X				
9											
10											
11											
12											
13											
14											
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16											
17											
18											
19											
20											
21											
22											
23											
24											
25											

Expected OSS Publications (5 required - see below)
 Fri-1 and Fri-2 are those Quartets not qualifying for the QF.
 If the winner of F-3, F-4 or F-5 qualifies for the QF, publish on Saturday
 OOA Draw to be completed on Sept. 9th

Fri-1	Fri-3	Fri-2	Fri-4	Fri-5	0
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2016 Fall - Qual Score = 78

X	CJ-20 Entry
	Selected a contest where they are not eligible to enter (changed by DRCJ)
X	Added by DRCJ even though the quartet didn't choose this contest.

Previous Winners			
Year	District Quartet	District Sr. Quartet	District Novice Quartet
2016			
2015	Union Station	Cruise Control	Abilene Paradox
2014	Drive Time	Tribute	At Least We're Loud
2013	Cronicle	Varsity	
2012	Velvet Hammer	Take Note	
2011	Waldorf Hair Company	Gadzooks	
2010	After Hours	SrQ	
2009	Off The Record	Chord Play	
2008	Rush Street	Cross Town Connection	
2007	VOCE	Mash Potatoes & Gravy	
2006	Stonen Basses	Chicago Times	
2005	Skyline	Medium Rare	

Chorus Sub-Sessions and Most Improved Base Scores

The Draw will be 9/11/16

Prepared
8/6/2016

Evals Location	Mariott 2nd Floor	Music Team Only in Judges Rooms
Report to	Room 234	
Rank/OOA	Rank	
1-9, 9-1	9-1	
Start Time	9:45 PM	+ -
Length	15 or 20 minutes	
Evals groups	3-3,2-2	Suggested only

OOA by Chorus			Chorus Sub Sessions									
OOA by Chorus	Chorus ID	Chorus Name	Int. Chorus Pre-Lim	District Chorus	Most Imp. Chorus (Soc. Formula)	Most Imp. Chorus Base Score	Gene McNish Small Chorus Award	Plateau AAAAA	Plateau AAAA	Plateau AAA	Plateau AA	Plateau A
MT	--											
1		Coles County	X	X	X	792					X	
2		Belleville	X	X	X	833				X		
3		Chgoland West Suburban	X	X	X	852				X		
4		Bloomington	X	X	X	1008		X				
5		Northbrook	X	X	X	990		X				
Intermission = 11 minutes												
6		Lake County	X	X	X	772	X				X	
7		Chicago Metro	X	X								X
8												
9												
10												
11												
12												
13												
14												
15												
Expected OSS Publications (2 required)			Sat-1	Sat-2	Sat-2	0	Sat-2	Sat-2	Sat-2	Sat-2	Sat-2	Sat-2
OOA Draw to be completed on Sept. 9th												

Expected No. of Choruses = 8

The MHA Chorus is the Midwest Harmony Alliance, a regional chorus with members from several chapters. The MHA Chorus will not be scored.

ILL District Chorus Champions in previous years - A chorus must sit out 2 years after winning the District Chorus Contest

2016	
2015	Bloomington
2014	Chicagoland West Suburban
2013	Northbrook
2012	Bloomington
2011	Chicagoland West Suburban
2010	Northbrook
2009	Bloomington
2008	Chicagoland West Suburban
2007	Northbrook
2006	Northbrook
2005	Northbrook



Illinois DISTRICT

Barbershop Harmony Society



a state of close harmony