

## Getting to Know HelmsBriscoe

**What is our goal?** At HelmsBriscoe, we create the best match between the needs of the meeting planner and the right hotel by representing our clients in the marketplace.

**Who are we?** As the global leader in meetings procurement, HelmsBriscoe offers an easy alternative to the complexity and expense of planning your next event. Since 1992, we have helped our clients do more with less by providing expert site selection services. Regardless of how big or small your next event may be, HelmsBriscoe will help you streamline the process and deliver a successful event anywhere in the world.

### What do we do?

- Research, evaluate, and present the ideal venue for your event based on your specific needs
- Send the Request for Proposals, track down the answers, follow-up with the hotels, and manage the entire process on your behalf
- Elevate the performance and mitigate the risk of your meetings
- Help you save valuable time so you can focus on the details of planning your event
- Offer unmatched purchasing power and industry relationships, which oftentimes translates into better availability and pricing

### HelmsBriscoe at a Glance:

- In 2018, HelmsBriscoe booked...
  - More than 51,000 programs
  - 6.9 million room nights
  - Resulting in \$1.42 billion in room revenue
- HelmsBriscoe has...
  - More than 1,400 Associates
  - Spanning more than 55 countries
- HelmsBriscoe Partners include...
  - Virtually every major hotel chain and most independent properties worldwide, resulting in more hotel partnerships than any other third party in the industry
  - More than 200 Destination Partners throughout the world
- HelmsBriscoe's proprietary RFP tool features...
  - 261,000 different venues

**For more information or assistance with your next meeting, please visit [www.HelmsBriscoe.com](http://www.HelmsBriscoe.com). We look forward to working together to ensure your next event is a success!**



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Prepared for BHS- Rocky Mountain District

Property/Website	City	Ratings	Rooms	Availability	Proposed Dates	Sleeping Room Rates	F&B Minimum	Meeting Rental Waive
<a href="#">DoubleTree by Hilton Hotel Colorado Springs</a>	Colorado Springs	3 Star, 3 Diamond	299	2nd Option	24-Apr-2020 to 25-Apr-2020	USD \$199.00 - USD \$259.00	USD \$9,000.00	Meeting room rental is \$22,000 and the food and beverage minimum is \$9,000.
<a href="#">Embassy Suites by Hilton Colorado Springs</a>	Colorado Springs	3 Star, Not Rated - Diamond	205	1st Option	24-Apr-2020 to 25-Apr-2020	USD \$149.00	USD \$2,800.00	\$1,500 daily room rental
<a href="#">Radisson Hotel Denver - Aurora</a>	Aurora	3 Star, 3 Diamond	286	1st Option	24-Apr-2020 to 25-Apr-2020	USD \$99.00 - USD \$109.00	USD \$4,000.00	Yes, daily room rentals waived with Food & Beverage Minimum. One time set up fee of \$1,000 will apply.
<a href="#">Crowne Plaza Denver Airport Convention Center</a>	Denver	3 Star, 3 Diamond	255	1st Option	24-Apr-2020 to 25-Apr-2020	USD \$129.00	USD \$7,500.00	Meeting room rental is currently discounted to \$5,500.00 with a \$7,500.00 Food and Beverage Minimum. Meeting space rental can be waived with a \$17,000.00 Food and Beverage Minimum.
<a href="#">Holiday Inn Hotel &amp; Suites Denver Airport</a>	Denver	3 Star, 3 Diamond	161	1st Option	24-Apr-2020 to 25-Apr-2020	USD \$149.00	USD \$6,000.00	Yes if the FB minimum is met.  We only have one ballroom that divides into 4 sections. The entire ballroom is 4,000 square feet, we also have 2 small boardrooms. We could accommodate a general session and 3 breakouts, 4 if you count the general session area, but that would be the max.
<a href="#">Fort Collins Marriott</a>	Fort Collins	3 Star, 3 Diamond	229	2nd Option	24-Apr-2020 to 25-Apr-2020	USD \$159.00	USD \$7,500.00	Discounted meeting room rental General Session - \$1000/day (\$2000 total) Breakouts - \$250 each/day (\$3000 total)
<a href="#">Hilton Fort Collins</a>	Fort Collins	3 Star, Not Rated - Diamond	256	1st Option	24-Apr-2020 to 25-Apr-2020	USD \$144.00 - USD \$154.00	USD \$5,200.00	Meeting space to be waived with met food and beverage minimum. An initial one time set-up fee of \$550 will apply for all space.
<a href="#">Hilton Garden Inn Fort Collins</a>	Fort Collins	3 Star, 3 Diamond	120	With Limits	24-Apr-2020 to 25-Apr-2020	USD \$89.00		\$750 room rental fee per day, plus tax and service. The break out rooms are complimentary.

\* Alternate Date/Rate

For more information, contact your HelmsBriscoe Associate:

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