

DRAFT MINUTES (13-Aug-2022) – NOT APPROVED

BHS Illinois District Board Meeting

27-Feb-2022

**Illinois District Association of Chapters
Board Meeting**
Feb 27th, 2022

Location: Via Zoom

Date/Time: Friday, Feb 27, 2022, 7:00pm

Roll Call

Name	Governance Role	Operations / Other Role	Present	Quorum Count
Jeff Lathom	President		Y	+
Terry Ludwig	Exec VP		Y	+
Mike Isely	Secretary		Y	+
Jim Wagner	Treasurer		Y	+
Doug Finkbiner	BMAL	Membership	N	+
Jeff Bowyer	BMAL	Events	Y	+
(open)	BMAL	C & J	-	+
Benjamin Light	BMAL	(CSLT)	Y	+
Brett Mulford	Imm Past President	YIH	Y	+
Tim Beutel		Music & Perf	Y	
Rich Hansen		Historian	N	
Evan Patrick		YIH	Y	
Raymond Schwarzkopf		CDD	N	
Joe Gurreri		Marketing & PR, webmaster	Y	
Bob Cearnal		Guest	N	

Totals: 10 of 14 7 of 8

Called to order: 7:01 PM

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ADMINISTRATION

- Quorum
 - 7 of 8 Governance Board members present
 - Attendance 88% overall
- Minutes
 - Minutes posted from 18-Jul
 - **Motion**
 - ♦ **Subject: Approve Minutes from 18-Jul-2021**
 - ♦ **Motion: Jeff Bowyer, Seconded: Jim Wagner**
 - ♦ **Result: Approved, Unanimous**
- Treasurer's Report
 - [Attachment: "01a-Report-Treasurer-district.pdf"]
 - [Attachment: "01b-Report-Treasurer-fall-convention.pdf"]
 - [Attachment: "01c-Report-Treasurer-top-gun.pdf"]
 - [Attachment: "01d-Report-Treasurer-hcmw.pdf"]
 - Fall 2021 convention:
 - ♦ Net -\$13K
 - ♦ Registrations were \$5500, very low compared to "normal" years
 - ♦ But we expected this. This is why the district has dues – the convention is expected function of the district
 - ♦ HFI paid for After Hours' expenses
 - Top Gun
 - ♦ Net -\$3.9K
 - ♦ Once we get \$1.5K from IDEA, this will drop the loss to \$2.4K which is about what we expected.
 - \$35K sitting in CD
 - ♦ ...with low interest...
 - ♦ ...and annual fees that are more than the interest
 - ♦ We need to do something about this
 - **Motion**
 - ♦ **Subject: Receive Treasurer's Report**
 - ♦ **Motion: Ben Light, Seconded: Jeff Bowyer**
 - ♦ **Result: Approved, Unanimous**

TOPICS

- C&J – Jeff Lathom
 - Lots of searching for a new C&J VP, no candidates available
 - Jeff Lathom will handle the role this Fall and will be the C&J VP
 - Corresponding BMAL slot will be left open for 2023/2024 since that role was intended to give a vote to the C&J VP – which Jeff Lathom as future Imm Past President will already have.
- Events – Jeff Bowyer
 - Nothing new here.
 - Venue and hotel for Fall 2022 are set up and at the appropriate state for 2023.

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27-Feb-2022

- Jim Waldorf has always been very helpful and continues to be a terrific asset for the district in working with the BCPA (our venue).
- The DoubleTree has been very flexible and helpful to us – and cost effective, especially in these COVID times. We feel we should continue to stick with them going forward.
- Membership – Doug Finkbiner
 - (skipped, Doug not present)
- Music & Performance – Tim Beutel
 - Harmony College Midwest
 - ♦ Almost 90 people present for the final show. More participation than expected!
 - Especially in light of most the registrations taking place during the omicron wave.
 - ♦ Thanks all around for everyone helped make this event come together.
 - ♦ Working on a new date for 2023.
 - DoubleTree penciled in for the weekend after Valentine’s Day 2023.
- CSLT – Ben Light
 - CSLT took place in virtual training session with LOL.
 - Due to unfortunate timing, the word for this didn’t really get out until the week of the session.
 - Looking to do CSLT in-district for 2023.
 - Suggestion made to overlap this with HCMW – but that leaves CSLT attendees with an either/or choice – either attend HCMW or CSLT...
 - Consider moving CSLT to November – so that new officers can get the training *before* their roles start.
- Marketing – Joe Gurreri
 - Updating web site right now to move focus to the Fall 2022 convention
 - Working on figuring out why our paid-for web master has been slow to respond to issues / request modifications
 - Desire new mechanism to easily update regularly changing database info, e.g. officers as they change over time. Idea is to just upload a spreadsheet. Work on this still to be done.
 - Please “like” district page updates as they happen!
- YIH – Evan Patrick
 - Nothing major to report
 - Masks are on the way out, at least for schools
 - Plan is to get an email out to the facilitators for the five festivals in the state
 - Possible BHS conflict with funding as festivals requesting BHS funding may be required to solicit membership in an EIH-aware manner – which may run afoul festivals which have participating from Sweet Adelines chapters.
- HFI Discussion
 - Nothing new here
- BHS Request
 - BHS is requesting the district to fund 5 scholarships for ILL members to attend HU.
 - [Attachment: “02-BHS-Letter.pdf”]
 - Jim Wagner’s suggestion: Forward that email to IDEA.
 - DP Council is not happy with this:
 - ♦ feels that BHS brought this on themselves.

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27-Feb-2022

- ♦ DPC views this as a money grab
- ♦ ...an \$8K/district money grab – after district budgets have already been set.
- ♦ DPC doesn't think any district is going to do this.
- There is zero advantage to acting on this “request”. We can always offer our own scholarships and the cost will be the same. There's nothing in their request that makes it advantageous to act upon it now.
- ILL will not act on this, at least not until the DPC works on this further.
- Fall Convention
 - AIC/HFI – Do we want to bring in a quartet
 - ♦ For Fall 2021, AIC/HFI funded having After Hours involved in our convention
 - ♦ Jim Wagner – multiple cases of logistical confusion that hindered getting AIC/HFI to actually reimburse us.
 - ♦ Tim Beutel – Impression from After Hours is that AIC/HFI just wants to send a lump sum to the district, which should be computed roughly from the expected expenses – which would then deal with the details.
 - ♦ Fall 2021 was new for everyone.
 - ♦ We believe this increased attendance at the Fall 2021 convention
 - Motion
 - ♦ Pursue bringing in AIC quartet for fall 2022 convention
 - ♦ Motion: Ben Light
 - ♦ Seconded: Jeff Bowyer
 - ♦ Motion Passed, Unanimous
- HOD date
 - We would like to do this sooner so that contest format can be discussed ahead of time.
 - Suggest 24-Apr-2022 (HOD had previously recommended this)
 - ♦ Too many conflict with Board members
 - Suggestion 1-May-2022
 - ♦ WE WILL SET THIS DATE
 - We need to set up a solid structured agenda to ensure the conversation moves along
- BHS announcement for the International Contest
 - How do we structure the district contests to track with BHS?
 - Do we structure the district contests to track with BHS?
 - This needs to worked with the HOD.
 - Discussion regarding contest format
 - ♦ Do we stick with what we're doing now? We already have separate awards for mixed groups so everyone is already included.
 - ♦ LOL comparison – all designations stay as “gendered”, but they are adding an overall champion?
 - ♦ Can BHS “require” us to change our contest format? No.
 - ♦ We have to act in the best interest of the district – would a genderless contest help our membership?
 - ♦ Sounds like conversation is converging on keeping the existing contests while adding an overall (genderless) contest winner
- Likely HOD topic:

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BHS Illinois District Board Meeting

27-Feb-2022

→ District leaving BHS.... Let this debate take place.

Adjourned: 7:56pm

Respectfully submitted by Mike Isely

2:27 PM

01/20/22

Cash Basis

IL District Association of Chapters, SPEBSQSA
Balance Sheet
As of December 31, 2021

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings	
1010 Checking Account	26,911.40
1020 Wells Fargo	35,462.66
Total Checking/Savings	62,374.06
Other Current Assets	
1320 Pre-Purchased Awards	108.00
Total Other Current Assets	108.00
Total Current Assets	62,482.06
TOTAL ASSETS	62,482.06
LIABILITIES & EQUITY	
Equity	
3000 Unrestricted Funds	
3010 Operating Fund	50,650.38
Total 3000 Unrestricted Funds	50,650.38
3200 Permanent Restricted Funds	
3210 Grants & Contributions	
IDAH	
Scholarships	233.00
IDAH - Other	720.83
Total IDAH	953.83
Undesignated	6,384.73
YIH	5,229.00
Total 3210 Grants & Contributions	12,567.56
Senior Chorus	319.05
Total 3200 Permanent Restricted Funds	12,886.61
Unrestricted Net Assets	11,376.15
Net Income	-12,431.08
Total Equity	62,482.06
TOTAL LIABILITIES & EQUITY	62,482.06

11:01 AM

01/13/22

Cash Basis

IL District Association of Chapters, SPEBSQSA

Profit & Loss

January through December 2021

	Jan - Dec 21
Ordinary Income/Expense	
Income	
5100 Event Income	
Misc - Vendors & Program Ads	350.00
On Line Registrations	6,542.08
On Site Registrations	1,164.34
Total 5100 Event Income	8,056.42
5210 District Dues	18,122.73
5310 Interest Income	6.29
Total Income	26,185.44
Gross Profit	26,185.44
Expense	
7500 Contract Services Expenses	
7510 Chapter Convention Stipend	750.00
7540 Judging Expense	7,351.14
7550 Temp Help - Contract	1,400.00
7580 Other Contract Expenses	5,466.08
Total 7500 Contract Services Expenses	14,967.22
8100 Nonpersonnel expenses	
8120 Awards, Plaques & Pins	1,422.59
8140 Postage & Shipping	21.40
8170 Printing & Copying	656.00
8180 Historian	183.78
8190 Publishing	1,098.00
Total 8100 Nonpersonnel expenses	3,381.77
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	6,887.93
8220 Equipment Purchase & Maint	21.49
8230 Storage Rental Charges	1,460.00
Total 8200 Facility & Equipment Exp	8,369.42
8300 Travel & Meetings Expenses	
8310 Travel	237.00

11:01 AM

01/13/22

Cash Basis

IL District Association of Chapters, SPEBSQSA

Profit & Loss

January through December 2021

	Jan - Dec 21
8320 Board Meet. & Conventions	
Comp Housing	3,083.36
President Meetings	439.89
8320 Board Meet. & Conventions - Other	30.43
Total 8320 Board Meet. & Conventions	3,553.68
8330 Hospitality	240.56
Total 8300 Travel & Meetings Expenses	4,031.24
8400 Education Programs	
8450 Recordings of Contestants	1,400.00
8470 Top Gun School	5,760.87
8480 YIH Program	
Contest Prizes	500.00
Total 8480 YIH Program	500.00
Total 8400 Education Programs	7,660.87
8500 Other Expenses	
8540 Bank Charges	150.00
8590 Miscellaneous	46.00
Total 8500 Other Expenses	196.00
8600 Business Expenses	
8610 - Corporation Filing Fees	10.00
Total 8600 Business Expenses	10.00
Total Expense	38,616.52
Net Ordinary Income	-12,431.08
Net Income	-12,431.08

3:10 PM

IL District Association of Chapters, SPEBSQSA

02/27/22

Balance Sheet

Cash Basis

As of February 27, 2022

	Feb 27, 22
ASSETS	
Current Assets	
Checking/Savings	
1010 Checking Account	33,502.31
1020 Wells Fargo	35,462.66
Total Checking/Savings	68,964.97
Other Current Assets	
1320 Pre-Purchased Awards	108.00
Total Other Current Assets	108.00
Total Current Assets	69,072.97
TOTAL ASSETS	69,072.97
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 Operational Accts Payable	-880.00
Total Accounts Payable	-880.00
Total Current Liabilities	-880.00
Total Liabilities	-880.00
Equity	
3000 Unrestricted Funds	
3010 Operating Fund	57,035.11
Total 3000 Unrestricted Funds	57,035.11
3200 Permanent Restricted Funds	
3210 Grants & Contributions	
IDAH	
Scholarships	233.00
IDAH - Other	720.83
Total IDAH	953.83
Undesignated	602.00
YIH	5,271.50
Total 3210 Grants & Contributions	6,827.33
Senior Chorus	319.05
Total 3200 Permanent Restricted Funds	7,146.38
Unrestricted Net Assets	-1,054.93
Net Income	6,826.41
Total Equity	69,952.97
TOTAL LIABILITIES & EQUITY	69,072.97

3:10 PM

IL District Association of Chapters, SPEBSQSA

02/27/22

Profit & Loss

Cash Basis

January 1 through February 27, 2022

	Jan 1 - Feb 27, 22
Ordinary Income/Expense	
Income	
5100 Event Income	
Misc - Vendors & Program Ads	150.00
On Site Registrations	218.85
On Site Single Tickets	120.00
Total 5100 Event Income	488.85
5210 District Dues	4,210.43
5310 Interest Income	0.12
Total Income	4,699.40
Gross Profit	4,699.40
Expense	
7020 Donations to Other Orgs	
IDEA	1,000.00
Total 7020 Donations to Other Orgs	1,000.00
7500 Contract Services Expenses	
7570 Event Meals	66.77
7580 Other Contract Expenses	-3,966.08
Total 7500 Contract Services Expenses	-3,899.31
8100 Nonpersonnel expenses	
8150 Music	145.00
8190 Publishing	198.00
Total 8100 Nonpersonnel expenses	343.00
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	250.00
Total 8200 Facility & Equipment Exp	250.00
8300 Travel & Meetings Expenses	
8310 Travel	2,451.19
8320 Board Meet. & Conventions	
Comp Housing	-3,154.56
Total 8320 Board Meet. & Conventions	-3,154.56
8330 Hospitality	243.07
8300 Travel & Meetings Expenses - Other	639.60
Total 8300 Travel & Meetings Expenses	179.30
Total Expense	-2,127.01
Net Ordinary Income	6,826.41
Net Income	6,826.41

IL District Association of Chapters, SPEBSQSA
2021 Fall Convention Profit & Loss
May 1, 2021 through February 26, 2022

	May 1, '21 - Feb 26, 22
Ordinary Income/Expense	
Income	
5100 Event Income	
Misc - Vendors & Program Ads	500.00
On Line Registrations	4,942.08
On Site Registrations	475.00
Total 5100 Event Income	5,917.08
Total Income	5,917.08
Gross Profit	5,917.08
Expense	
7500 Contract Services Expenses	
7510 Chapter Convention Stipend	750.00
7540 Judging Expense	7,351.14
7550 Temp Help - Contract	1,400.00
7580 Other Contract Expenses	0.00
Total 7500 Contract Services Expenses	9,501.14
8100 Nonpersonnel expenses	
8120 Awards, Plaques & Pins	1,245.59
8170 Printing & Copying	656.00
Total 8100 Nonpersonnel expenses	1,901.59
8200 Facility & Equipment Exp	
8210 Rent, parking, & other	5,650.00
8220 Equipment Purchase & Maint	21.49
Total 8200 Facility & Equipment Exp	5,671.49
8300 Travel & Meetings Expenses	
8310 Travel	0.00
8320 Board Meet. & Conventions	
Comp Housing	-71.20
8320 Board Meet. & Conventions - Other	30.43
Total 8320 Board Meet. & Conventions	-40.77
8330 Hospitality	240.56
Total 8300 Travel & Meetings Expenses	199.79
8400 Education Programs	
8450 Recordings of Contestants	1,400.00
8480 YIH Program	
Contest Prizes	500.00
Total 8480 YIH Program	500.00
Total 8400 Education Programs	1,900.00
8500 Other Expenses	
8590 Miscellaneous	46.00
Total 8500 Other Expenses	46.00
Total Expense	19,220.01
Net Ordinary Income	-13,302.93
Net Income	-13,302.93

10:30 AM

09/10/21

Cash Basis

IL District Association of Chapters, SPEBSQSA

Top Gun - Profit & Loss

January 1 through September 10, 2021

	Jan 1 - Sep 10, 21
Ordinary Income/Expense	
Income	
5100 Event Income	
On Line Registrations	1,600.00
Total 5100 Event Income	1,600.00
Total Income	1,600.00
Gross Profit	1,600.00
Expense	
8300 Travel & Meetings Expenses	
8310 Travel	102.00
Total 8300 Travel & Meetings Expenses	102.00
8400 Education Programs	
8470 Top Gun School	4,560.87
Total 8400 Education Programs	4,560.87
Total Expense	4,662.87
Net Ordinary Income	-3,062.87
Net Income	-3,062.87

1:48 PM

02/23/22

Cash Basis

IL District Association of Chapters, SPEBSQSA
Profit & Loss
January 1 through February 23, 2022

	Jan 1 - Feb 23, 22
Ordinary Income/Expense	
Income	
5100 Event Income	
On Site Registrations	218.85
Total 5100 Event Income	218.85
Total Income	218.85
Gross Profit	218.85
Expense	
7500 Contract Services Expenses	
7570 Event Meals	66.77
7580 Other Contract Expenses	1,500.00
Total 7500 Contract Services Expenses	1,566.77
8100 Nonpersonnel expenses	
8150 Music	145.00
Total 8100 Nonpersonnel expenses	145.00
8300 Travel & Meetings Expenses	
8310 Travel	2,586.19
8330 Hospitality	243.07
8300 Travel & Meetings Expenses - Other	639.60
Total 8300 Travel & Meetings Expenses	3,468.86
Total Expense	5,180.63
Net Ordinary Income	-4,961.78
Net Income	-4,961.78



On Fri, Feb 4, 2022 at 1:25 PM Steve Scott <sscott@barbershop.org> wrote:

Greetings, Jeff-

I hope this email finds you well. It's been a crazy few years in barbershopland. For us who work in barbershop education, we are coming off two years of Virtual Harmony Universities that, while successful in their own right, just can't replace the in-person experience. So, as the new Director of Harmony University, we are so glad to have HU back in 2022, this year on the beautiful Loyola University campus in New Orleans!

Over the last 10 years, we've grown our scholarship offerings significantly, with many scholarships designated to support chorus directors and chapter leaders. While this is something we've grown incredibly proud of, we are struggling to continue such generosity in 2022 due to various pandemic-related issues. We're reaching out to our district leaders to see if you can help us transcend this unfortunate hurdle and continue the essential development of our chorus leadership during such formidable times.

I'm writing to you today to invite you to accept a challenge I'm issuing to all district presidents, that is to provide scholarships for **five** chorus directors and **three** chapter/district leaders from Illinois to attend HU 2022. The individuals whom you select will receive the finest in barbershop education. The directors will learn conducting and rehearsal techniques from such instructors as Dr. Don Campbell, Kirk Young, Justin Miller, Joe Cerutti, Dr. Jay Dougherty, Deke Sharon, and more. Your current and future leaders will learn from the incredible Leadership Operations Project Team as well as many others. Further, HU 2022 is more streamlined than in the past and allows for attendees to customize their own experience, giving them more value for their registration.

I'm aware of your regional education experiences such as HCMW, which I know to be excellent. Certainly good training for both directors and leaders happens every year in Illinois, and you are to be commended for its continued success.

HU, however, is a different animal. The scope and scale of the week-long education at HU is without peer. What really sets HU apart from other education events is its immersiveness. The experience is, as you may know, life changing for the individual but also for the chapter who benefits from the HU attendee who is eager to share their new knowledge with their chorusmates. Scholarship recipients from Illinois will have the opportunity to choose from hundreds of classes and electives and lessons taught by a faculty that is world class and includes some of the finest educators, leaders, and barbershop legends around for an entire week. Your district members can also network with other barbershoppers from all over the world who might be facing similar challenges in their own chapters and choruses, who can then workshop, find common ground, and solutionize together.



The cost per scholarship is \$825, which includes room and board plus access to all shows, classes, and events during HU. We typically ask scholarship recipients to pitch in \$50 so they have a little skin in the game too. I would like to sit down and have a call about this opportunity for your district members. I'd like to invite Joe Cerutti (cced here) to join us and anyone else from your board on the call.

Please take a moment to consider the impact that this will have on your district beyond the training that these attendees will receive. Certainly acting in this public way will be a huge opportunity for you to rearticulate the value exchange you have with your district members. I look forward to discussing this opportunity with you. Can we set up a time to chat next week?

Best,
Steve



Steve Scott, M.M., M.A.
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barbershop.org | [#EveryoneInHarmony](https://twitter.com/EveryoneInHarmony)

