



# **Illinois District Association of Chapters, SPEBSQSA Inc. Fall 2023 House of Delegates Meeting AGENDA**

Location: Doubletree Hotel at 10 Brickyard Dr, Bloomington, IL 61701

Date/Time: Friday, February 16<sup>nd</sup>, 2024 at 7pm

## **CALL TO ORDER**

TERRY LUDWIG

## **MINUTES OF THE PREVIOUS HOD**

MIKE ISELY

Prior meeting was on August 13th, 2023

## **TREASURER'S REPORT**

LEIF WILDMAN

## **OLD BUSINESS**

1. Fall Convention prep
2. District President's Group
3. Website
4. Four year plan update
5. Chapter Visit update
6. Director class update

## **NEW BUSINESS**

7. IDEA
8. Funding for quartets and choruses for International
9. District Dues
10. Midwinter Meetings recap



Attendance (P for Present, A for Absent, L for Late)

<b>Governance Board</b>		
<b>P/L/A</b>	<b>Name</b>	<b>Role</b>
	Terry Ludwig	President
	Benjamin Dirks	Executive VP
	Mike Isely	Secretary
	Leif Wildman	Treasurer
	Doug Finkbiner	At-Large (Membership)
	Jeff Bowyer	At-Large (Events)
N/A	(Jeff Lathom)	At-Large (C & J)
	John Q. Morris	At-Large
	Jeff Lathom	Imm. Past President
(total = 8)		

<b>Operations</b>		
<b>P/L/A</b>	<b>Name</b>	<b>Role</b>
	Glenn Mills	Marketing & PR
	Evan Patrick	Youth In Harmony
	Tim Beutel	Music & Performance
	Rich Hansen	Historian
	John Q Morris	CSLT
	Carrie Marcotte	Chorus Director Development
	Doug Ferrier	Awards
(total = 7)		

IL District Chorus Director Development report 2.8.24

Greetings all,

Here is the Chorus Director Development report for 2.8.24

Theo Hicks is holding Saturday, Aug. 3, 2024, for a chorus director workshop for our district. His rate is \$100/hr. plus expenses.

- 1) Is that too expensive for us?
- 2) Do we want to hold the workshop in the Chicago suburbs again or go further south so people from the lower part of the state can attend?
- 3) If we move the workshop, where could it be held?

Theo sent a list of workshop titles that we could send to attendees again to "vote" on which topic they would like to hear.

Respectfully submitted,  
Carrie Marcotte

## Leadership and Chapter Support Report

Since the last report my focus has been on the leadership Summit

The 2024 Virtual Leadership Summit covered more than the basics of chapter's officers. Throughout the summit the focus was on how to improve each chapter's / chorus' involvement in the community and help each chapter thrive.

To communicate the event three different mail chimp messages were sent as a reminder of the date, time and zoom link of the workshops. We encouraged all chapter members to embrace this leadership training opportunity and asked each attendee to complete the BHS Harmony University online training for officers prior to attending. Harmony University web-based Leadership courses offers President, Secretary and Treasure webinars that are user friendly and informative. A leadership summit webpage was created as a one stop place to find the officer training links and the videos from the 2023 Leadership Summit provided by the Land of Lakes District

This event was held on January 20 and 21 virtually. At the request of Mike Savard, the district president for the Northeastern district the summit was offered to all chapter officers in the Northeastern and Illinois Districts.

### January 20 Officer Workshop details

Subject matter experts for the president's workshop included Illinois District President Terry Ludwig and Northeastern District President Mike Savard. Executive VP Ben Dirks was invited to be on the president's panel but was unable to attend due to a scheduling conflict

Subject matter experts for the secretary's workshop included Illinois District Secretary Mike Isely and Northeastern District Secretary Glenn McElhoe. After the initial part of the workshop was completed Mike and Glenn lead a breakout room to cover additional questions and provide details regarding the Member Center and other chapter operational details.

Subject matter experts for the treasurer's workshop included Illinois District Treasurer Leif Wildman and Northeastern District Treasurer John Englander. Discussions included basics of bookkeeping to best practices of chapter treasurer

### January 21, we held the Marketing Music and Membership workshop.

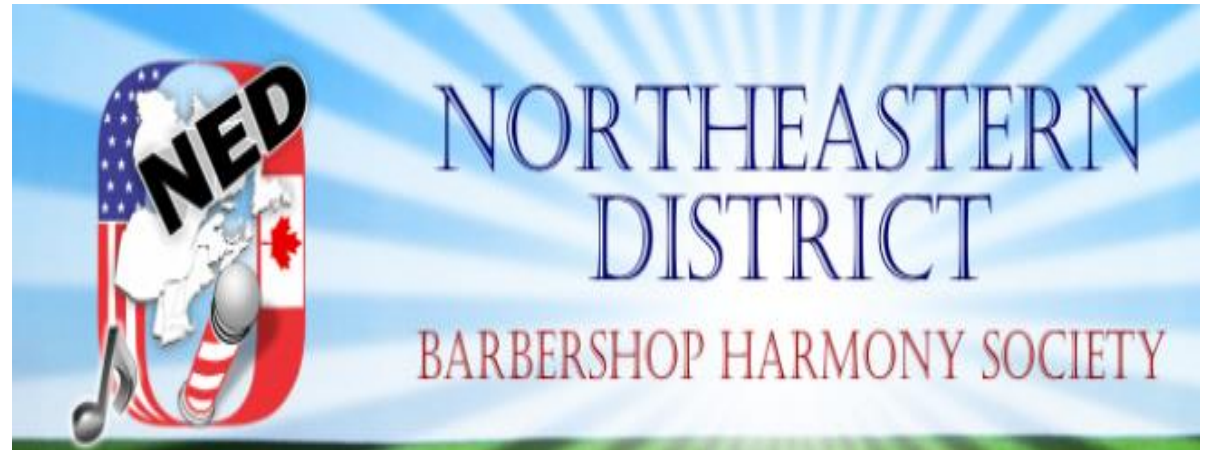
Subject matter experts included Illinois District Marketing VP Glenn Mills, Brotherhood of Harmony President and Director Brian Cromer, and Arlingtones President Calvin Cheng. We discussed the BHS Everyone in Harmony marketing vision, musical differences between SSAA, SATB and TTBB musical arrangement, best social media practices, best practices for membership drives and more.

### Final Thoughts

Overall, the event was a success, the participants learned innovative and new ideas on how to better operate their chapter for success. The attendance was lighter than I expected, and I had hoped to have been provided with more guidance on the content of the material. Videos of the event were recorded, and the slide decks are available on the web page created for the event.



**the Illinois District**  
a state of close harmony



# Leadership Summit 2024

Our society is usually quick to identify a bad leader, but how can you identify a good one?

# What are the attributes and qualities of a good leader?

Center for Creative Leadership



Integrity

Ability to Delegate

Good Communication Skills

Self-awareness

Gratitude

Learning Agility

Influence

Empathy

Courage

Respect

10 CHARACTERISTICS OF A

**GOOD  
LEADER**

# CHAPTER CREDO

Why is your chapter's credo/mission statement?

What are the 5 most important principles for your chapter's?

Writing your credo is like the blueprint for the culture that you want to create.



# Barbershop History and Milestones



**1800's:**

Barbershop is improvised by African Americans in the Southern Barbershops.

**1925**

Sigmund Spaeth writes the definitive barbershop manual which includes men, women, and mixed groups.

**1938**

OC Cash and Rupert Hall form SPEBSQSA.

**2016**

Society began surveying members through a variety of methods.

**2017**

Launched Vision of Everyone in Harmony. Board endorsed 120+ pages of strategic

**2018**

Launched Roadmap & Milestones (pictured above).

Welcomed everyone to be members at Society level.

Board bylaws changes and chapter feedback worked in parallel.

**2019**

Welcomed anyone to start or join a quartet

Welcomed anyone to start a new chapter

Enabled chapters to create multiple choruses with any combination of genders

# Value Agreement

**Remember the Platinum Rule: Treat others as they wish to be treated.**

**Respect others individual journeys**

**Be present**

**Assume positive intent of others**





EVERYONE  
IN  
HARMONY

A BOLD VISION FOR A BRIGHT FUTURE

Everyone in Harmony  
is ?????

Everyone in Harmony is getting more people to sing together.

Everyone in Harmony is my chapter having options.

Everyone in Harmony is a journey.

# How do mixed and non-mixed vocal arrangements work?

All barbershop music has four parts

Tenor, Lead, Baritone, Bass in TTBB, SATB, and SSAA

Some of the features that make it barbershop in all combinations of voices are:

Tenor is on top, harmonizing above the melody, with note stems forced up

Lead is below, singing the melody, with note stems forced down

Baritone is below, harmonizing above and below the lead, with note stems forced up

Bass is the lowest part, with note stems forced down



# What are the two groups in the membership center?

## Chapter

Chapter  
Considerations  
Guide pg 12

- Legal Entity
- Administrative Leadership
  - Elected board
  - Financial entity
- Can have multiple choruses (or one)!
- Can have chapter members who are not in any of the chapter's choruses

## Chorus

- Musical Entity
- Musical Leadership
- Could have different member requirements than chapter
  - Auditions for acceptance
  - Gender or voice type
  - Age (youth, senior, etc)
  - Time commitments

# Promotion Strategies for Singing Communities

- A successful promotional plan can help your local community of singers to:
- Increase brand awareness
- Provide appropriate information to the right audience
- Increase consumer traffic on Social Media
- Build membership numbers

- 



# Market where your members hang out.



Where do your members spend time outside of work and rehearsals?



Look for industry-specific environments in which to advertise.



Participate in online discussions focused on topics related to music



Use social media to tweet about your group's news using [music-related #hashtags](#) that will generate followers.

## Host Events and Outings

An annual concert, local performances, or competitions. These events bring in many attendees each year.

You'll gain credibility and the opportunity to add new members by hosting regular events.

Recruit new members by encouraging members of the Society to bring a guest... or two!



# Membership Drive and Guest Night



Develop an annual membership drive




Host a mixer for locals to learn more about your group.



Consider giving a reward or other incentive to the member who generates the highest number of new members.



Do not make guest night too different from the norm.

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## Get feedback from Current Members.

By asking your current member base for their opinions.

Adjust your membership intake to appeal to the masses.

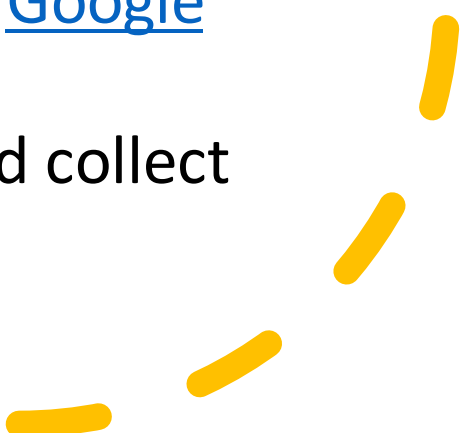
Create an annual member survey to collect feedback.

The responses may evoke a positive change in the membership and recruitment process.

Use popular online survey tools like [Survey Monkey](#), which is free with a basic plan.

You can create your own forms using [Google Forms](#) or [Jotform](#).

Email out the survey to members and collect anonymous feedback.

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# Keep Existing Members Happy.

Increasing your membership means [retaining current members](#).

New members - those within their first year of membership - are at the greatest risk for drop-off.

Consider having monthly outings outside of rehearsals to keep your ensemble members connected.

What other ways can we keep our members happy?



# Use Social Media to be Social!

Go where your members are and social media can be a great place to start.

The correct social media site will increase your chances of finding new members


Gain a following of people that are supporters and fans of your group.

What Social Media sites are you using?



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## Like Other Like Groups on Social Media

- In addition to promoting your own events, be sure to Like and Share things from other music organizations in your community.
  - Building an online network of friends and followers is an important part of keeping social media social!
  - Build a visible online presence in your community and be generous with your support.
  - You'll see others return the favor and you just might find new audiences for your music.
- 
- A series of four yellow curved dashes in the bottom right corner, arranged in a diagonal line from bottom-left to top-right.



# Social Media to Promote Almost Everything

Utilize social media as a marketing tool to promote group events.

Concerts and public performances

Different membership options.

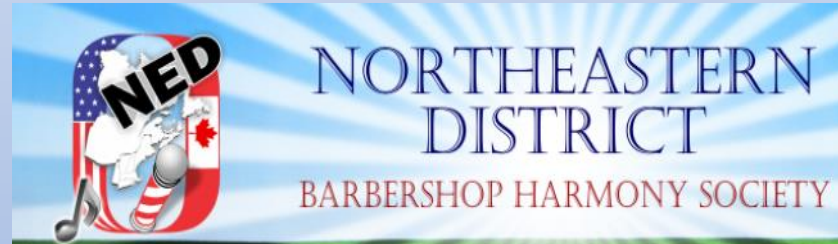
Social media platforms like [Hootsuite](#) and [Buffer](#) make it easy to write and schedule posts in advance,

Social Media pages filled with relevant and exciting content that will draw followers and increase engagement



# Leadership Summit 2024 ILL NED

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a state of close harmony





# Ground rules for our virtual meeting

- Follow the agenda- Stay on the topic
- Please mute your microphone when not speaking
- No multitasking
- Don't interrupt other people or attempt to speak over them
- Please turn your video on
- Speak clearly and loud enough
- Timebox all out-of-topic discussions



# What would most people say are the qualities of a good leader?



- Integrity
- Ability to Delegate
- Good Communication Skills
- Self-awareness
- Gratitude
- Learning Agility
- Influence
- Empathy
- Courage
- Respect

Our society is usually quick to identify a bad leader, but how can you identify a good one?

10 CHARACTERISTICS OF A  
**GOOD  
LEADER**

# CHAPTER CREDO

- Why is your chapter's credo/mission statement?
- What are the 5 most important principles for your chapter's?
- Writing your credo is like the blueprint for the culture that you want to create.

# AOR's of Chapter President

The head of the chapter leadership team and an active chapter board member, voting only in the case of a tie.

Responsible for the planning and chairing of all chapter board meetings.

Accountable for directing the establishment of the chapter's credo/mission statement and supporting the goals.


Knowledgeable of the ongoing duties and progress of all Board members.

Responsible for appointing committee chairs and committees.

A member of all committees and teams of the chapter (except for the Nominating Committee).

# AOR's of Chapter President

- Accountable for following up with each Board member.
- Responsible for evaluating the performance of the leadership team
- Charged with the responsibility (along with the board) for the chapter's annual budget.
- Responsible to ensure that a weekly program of chapter activities is developed and carried out.
- Asked to serve as, or assign the elected chapter delegate to the District House of Delegates (HOD).
- Responsible for attending any scheduled training or education related to Chapter administration and advancement.



# Based on BHS Harmony University Webinar

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What are the main areas of  
responsibility of a chapter  
secretary ?



# The Chapter Secretary

The Chapter Secretary is an essential part of chapter functions.

Chapter Secretary is responsible for reporting membership, copyright clearance, and meeting minutes.

Your role as a chapter leader is to keep your chapter informed and organized.

Each chapter is required to have a Chapter President, Secretary, and Treasurer.

If needed the Secretary and Treasurer can be the same person.

# Member Responsibilities

Completing and submitting Membership Applications (including Dual, Transfer, and Reinstatements)

The members who are joining and reinstating need to be celebrated! Share the excitement of new and reinstating members during chapter membership.

Most chapters have a tradition for new and reinstating member recognition, but the Chapter Secretary may create a new form of celebration!



# Legal Responsibilities

Manage show clearance and licensing process.

Understand the process of chapter insurance.

Store legal documents that are required to be kept by your chapter.

Effectively implement the Society Youth Policy.



# Reporting and Board Members

The Chapter Secretary will deliver monthly reports in cooperation the VP of Chapter/Membership Development.

The Chapter Secretary will also be responsible for contacting members and encouraging them to continue singing. This typically happens after long periods of absences from chapter members.

The Chapter Secretary will maintain a current and active chapter roster, and align that roster with the Member Center records.



## Board Meeting Responsibilities

The Chapter Secretary will attend the Chapter Board of Directors meeting as a voting member.

They will take necessary notes of any motions, agenda, actions, or requests made during the board meeting.

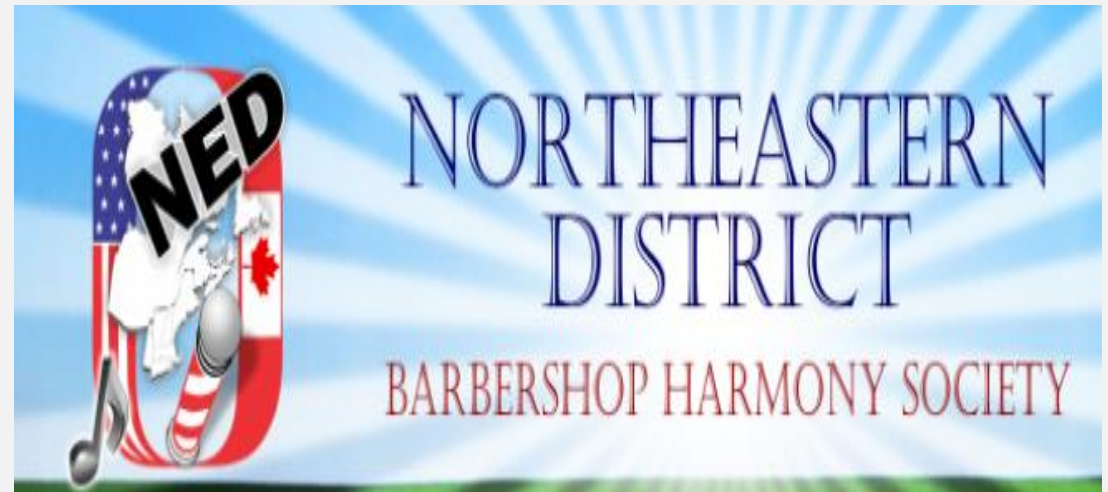
The Chapter Secretary will also attend the Chapter's Annual Meeting to fulfill the same role.

The Chapter Secretary will partner with the Treasurer and other necessary officers to ensure that all legal files to remain compliant with corporate requirements are completed.



# Leadership Summit 2024

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## Questions and Discussion



# Based Harmony University Officer Online Training

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What are the main  
areas of responsibility  
of a chapter treasurer?



# Characteristics of a Treasurer

The treasurer should:

- Be organized and detail-oriented
- Have a rudimentary knowledge of bookkeeping practices
- Utilize a team approach
- The chapter treasurer is not only a person who is responsible for 'maintaining the books and paying the bills' the treasurer is a thought leader in how the resources of the chapter are best utilized to propel the mission & identity of the chapter.

## Responsibilities of the Chapter Treasurer

### GENERAL RESPONSIBILITIES

Keep accurate records

Prepare budget (not just annual)

Remit and pay bills promptly

Prepare records required for annual financial review



## Responsibilities of the Chapter Treasurer

### CORPORATE RESPONSIBILITIES

Voting Board Member

Attend meetings

Submit monthly reports to BOD

File with the IRS or CRA

## Responsibilities of the Chapter Treasurer

### BUSINESS RESPONSIBILITIES

Maintain society invoices and compliance

Reconcile checking & savings account(s)

Review and monitor insurance (Liability, accidental death and dismemberment, bonding)

Ensure copyright compliance for show licensing and music/learning media



# Overview of the Chapter Treasurer Responsibility

The treasurer holds the chapter funds in trust. It is their responsibility to keep accurate financial records and to offer sound financial advice to the chapter board.

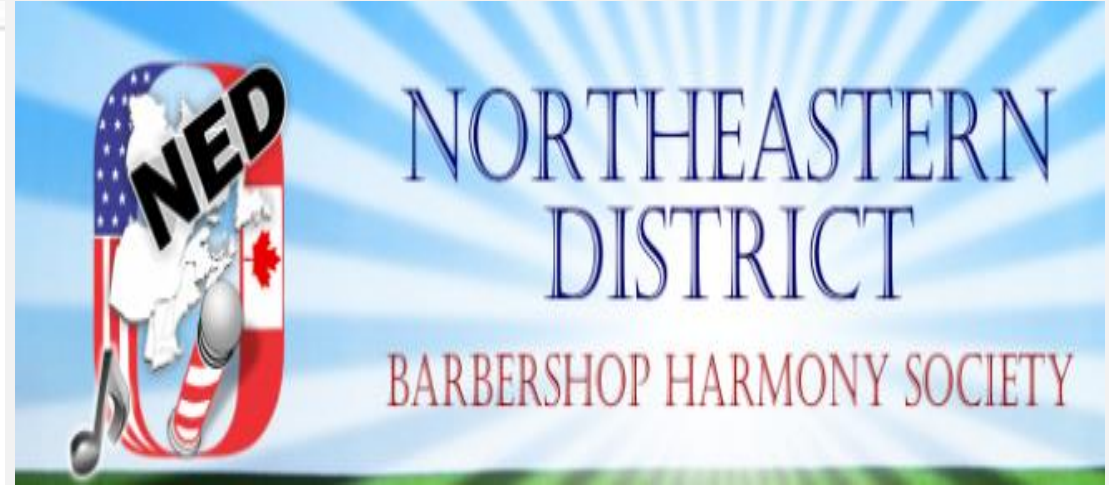
The treasurer should be organized, detail-minded and have a rudimentary knowledge of bookkeeping practices. The treasurer must keep up-to-date records, in clearly understandable form, of all income and expenditures.

They should collaborate with the chapter, secretary, officers, and chapter committee members in the collection of all money. In addition, they should indicate on their records under various classifications, who, what, where, when, why, and how money is used.



# Leadership Summit 2024

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a state of close harmony



## Questions and Discussion



ILL Spring 2024

DRCJ Report

Illinois District Association of Chapters  
District Board Meeting

Fall Contest Judges will be release closer to International

We have one person who has been accepted as a Judging applicant.

Jeff Lathom – ADM

The following dates have been confirmed with Steve Armstrong for our 2024-25 conventions:

2024 – 9/27-28

2025 – 9/26-27

2026 – 9/25-26

2027 – 9/24-25

2028 – 9/22-23

Jeff Lathom,  
Illinois District DRCJ

# Events report

Feb. 8, 2024

Jeff Bowyer VP-Events

## Future dates and locations

### *Fall 2024 District Convention*

**Sept. 27 - 28 2024**

**Headquarters Hotel:** DoubleTree Hotel Bloomington: Contract signed. Room block of 100 rooms.

**2<sup>nd</sup> Hotel:** Holiday Inn Bloomington-Normal: Additional room block of 30 rooms.

**Need to emphasize to membership to book rooms early. It is also ISU Homecoming Weekend.**

**Contest location:**

**Friday:** 2<sup>nd</sup> Presbyterian Church: 404 N Prairie Bloomington will be the location for the Quartet semi-finals Friday evening.

**Saturday:** BCPA: will be the location for the Quartet Finals and Chorus Finals.

### *Harmony College Midwest 2025*

**Feb 21-23 2025**

**DoubleTree Hotel:** All classes will be held in the DoubleTree Hotel Convention area. Contracts not signed.

### *Fall 2025 District Convention*

**Sept. 26 - 27 2025**

DoubleTree Hotel Bloomington: contract signed.

**Contest location:**

BCPA: On the BCPA calendar to hold the date.

**Future Contest Dates:**

**2026: 9/25 - 9/27**

**2027: 9/24 - 9/26**

**2028: 9/22 - 9/24**

## Membership Report

Since last August, the district chapters have either held steady or have seen slight increases. The Illinois District currently has 602 members.

### Illinois District Chapter Census

February 14, 2024

Chapter	Number of Active Members	Status
Champaign Urbana	1	Voluntary Dissolution of Charter
Chicago Metro	16	Active
Chicago No. 1	0	Charter Closed
Chicago Western Suburban	48	Active
Coles County	32	Active
Collinsville	0	Charter Closed
Frank Thorn	20	Active
Danville	34	Active
Decatur	2	Active -
Peoria	13	Active
Northbrook	65	Active
DuPage Valley	48	Active
Quincy	0	Charter Closed
Elgin	19	Active
Rock Island	1	Active
Rockford Metro	24	Active
Rockford	19	Active
Arlington Heights	28	Active
Aurora	14	Active
Sandoval	0	Charter Closed
Belleville	27	Active
Bloomington	79	Active
Kankakee	1	Voluntary Dissolution pending
Kishwaukee Valley	1	Active
Bureau County	10	Active
Lake County	29	Active
Springfield	29	Active
Carbondale	12	Active
Macomb	8	Active
Sterling Rock Falls	19	Active
Waterloo	18	Active
Will-Cook	16	Active
<b>Total</b>	<b>602 Active Members</b>	<b>26 Active Charters</b>

## **2024 IL District Marketing Plans**

*Mission Statement – The Illinois District fosters a state of close harmony by bringing the joy and excitement of music to all people.*

*Vision Statement – To keep everyone singing throughout their lives.*

### **Website Project**

LAUNCH: The site is almost ready to move to the new platform (and design) built by Magic Blue Box. Dan Woodman sent a video showing me how the admin screens will work, to allow me to update the data-driven parts of the website. This will enable us to update the website more quickly than before. Dan has not given me a launch date, but this time I expect it will be soon. For real. Seriously.

#### **DISTRICT LEADER PHOTOS STILL NEEDED:**

(If you are not listed here, I already have your portrait photo).

On the new website, each role will be listed in one of two categories, governance or operations. Some people will be listed in multiple roles. This will make it easier to keep the data (and the site) up-to-date.

Portrait photo (head shot) requested from:

- Doug Finkbiner
- Leif Wildman
- John Q Morris
- Carrie Marcotte
- Rich Hansen
- Earl Meseth
- Jim Waldorf

DATA DOWNLOADS: the data on the site will come from the current website, from the most recent Awards spreadsheet, and from a February 1 download from the BHS member center. If a chapter has not kept their data up-to-date in BHS, they will need to contact me. I will then be able to correct the incorrect information manually via the admin tools/screens set up by Magic Blue Box. Thus, when we launch the new website, I anticipate a period of intense updates.

#### **FASTER NEWS UPDATES:**

The admin tools will enable me to put news updates on the website much more quickly. We can write news updates and schedule them for future dates. We can also have news articles expire on a scheduled date. Once I gain access to the admin screens, and learn the ins & outs, our communication should improve greatly.

### **Social Media**

1. Highlighted all chapter shows I was aware of. Will continue to ask chapters to make IL District a co-host of Facebook events so we can promote them.

2. Heavily promoted Harmony College Midwest. Tim Beutel added me as an admin to that account.
3. Promoted our Senior Quartet champs, Sangamon Chord Company, leading up to and just after the competition at Midwinter.
4. Promoted some chapter officer installations by Ben Dirks.
5. Engaged more than in the past with many posts by chapters and quartets (likes, comments, sharing posts). This effort was aided by me spending time streamlining the accounts we follow such that the timeline we now see is leaner and more efficient (representing music groups almost exclusively)
6. Future:
  - a. Continue to engage with barbershop-related posts.
  - b. Explore getting more involved with Instagram & Tik Tok
  - c. Look into fixing the X account (it was apparently set up in 2012 by whoever was the marketing person & uses their email address. I can't log into that account).
  - d. Promote district chapters/quartets who compete at International.
  - e. Promote the Fall Convention (the dates will be added to the new site as soon as it launches)
  - f. Contact chapter marketing officers, find out who does their social media, and engage with them. Ask for them to record and send video clips to me so I can post interesting content (see below).
  - g. Contact quartets, asking for photos and their social media handles to add to the website.

### **Personal Development**

1. Learn how to use MailChimp. Marc Leverett volunteered to send district emails. I want to learn how it works so I can serve as a backup + begin to assess whether I can pull off a district e-newsletter in the future.
2. Learn from Joe Gurreri how he creates social media posts with videos. I am unskilled in this area, and would like to learn this. We could perhaps boost the district's presence on Instagram & Tik Tok, which are video-driven social networks.

## IL District Association of Chapters, SPEBSQSA Profit & Loss by Class

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	2023-Bloomington (Fall Convention)	Total Fall Convention	TOTAL
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>5100 Event Income</b>			
Mail Registrations	1,950.00	1,950.00	1,950.00
On Line Registrations	14,230.01	14,230.01	14,230.01
On Site Single Tickets	2,813.93	2,813.93	2,813.93
<b>Total 5100 Event Income</b>	18,993.94	18,993.94	18,993.94
<b>5450 Advertising Revenue</b>	920.00	920.00	920.00
<b>Total Income</b>	19,913.94	19,913.94	19,913.94
<b>Gross Profit</b>	19,913.94	19,913.94	19,913.94
<b>Expense</b>			
<b>7500 Contract Services Expenses</b>			
7510 Chapter Convention Stipend	500.00	500.00	500.00
7540 Judging Expense	5,016.65	5,016.65	5,016.65
7580 Other Contract Expenses	500.00	500.00	500.00
<b>Total 7500 Contract Services Expenses</b>	6,016.65	6,016.65	6,016.65
<b>8100 Nonpersonnel expenses</b>			
8110 Supplies	59.49	59.49	59.49
8120 Awards, Plaques & Pins	972.65	972.65	972.65
8170 Printing & Copying	1,298.76	1,298.76	1,298.76
8190 Publishing	0.00	0.00	0.00
<b>Total 8100 Nonpersonnel expenses</b>	2,330.90	2,330.90	2,330.90
<b>8200 Facility &amp; Equipment Exp</b>			
8210 Rent, parking, & other	4,260.00	4,260.00	4,260.00
8260 Equipment Rental	0.00	0.00	0.00
<b>Total 8200 Facility &amp; Equipment Exp</b>	4,260.00	4,260.00	4,260.00
<b>8300 Travel &amp; Meetings Expenses</b>			
8320 Board Meet. & Conventions	7,997.46	7,997.46	7,997.46
8330 Hospitality	269.75	269.75	269.75
<b>Total 8300 Travel &amp; Meetings Expenses</b>	8,267.21	8,267.21	8,267.21



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	2023-Bloomington (Fall Convention)	Total Fall Convention	TOTAL
8400 Education Programs			
8450 Recordings of Contestants	1,509.77	1,509.77	1,509.77
Total 8400 Education Programs	1,509.77	1,509.77	1,509.77
Total Expense	22,384.53	22,384.53	22,384.53
Net Ordinary Income	-2,470.59	-2,470.59	-2,470.59
Net Income	<b>-2,470.59</b>	<b>-2,470.59</b>	<b>-2,470.59</b>

5:05 PM

02/08/24

Cash Basis

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss**  
**January through December 2023**

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	Jan - Dec 23
Ordinary Income/Expense	
Income	
5100 Event Income	
Comp Registrations	1,500.00
Mail Registrations	1,950.00
On Line Registrations	21,209.29
On Site Registrations	1,080.00
On Site Single Tickets	2,813.93
	<hr/>
Total 5100 Event Income	28,553.22
5210 District Dues	19,288.00
5310 Interest Income	1,207.26
5450 Advertising Revenue	920.00
5800 Special Events Revenue	
5810 Non-gift revenue	
IDAH	740.95
	<hr/>
Total 5810 Non-gift revenue	740.95
5820 Gift Revenue	1,027.64
	<hr/>
Total 5800 Special Events Revenue	1,768.59
5999 Unclassified Income	5,000.00
	<hr/>
Total Income	56,737.07
	<hr/>
Gross Profit	56,737.07
Expense	
7030 Support	
Quartet Support	500.00
	<hr/>
Total 7030 Support	500.00
7500 Contract Services Expenses	
7510 Chapter Convention Stipend	500.00
7540 Judging Expense	5,456.65
7550 Temp Help - Contract	200.00
7570 Event Meals	3,707.29
7580 Other Contract Expenses	2,000.00
	<hr/>
Total 7500 Contract Services Expenses	11,863.94

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02/08/24

Cash Basis

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss**  
**January through December 2023**

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	<u>Jan - Dec 23</u>
<b>8100 Nonpersonnel expenses</b>	
8110 Supplies	138.49
8120 Awards, Plaques & Pins	972.65
8140 Postage & Shipping	38.40
8150 Music	160.00
8170 Printing & Copying	1,387.43
8180 Historian	185.47
8190 Publishing	1,228.81
<b>Total 8100 Nonpersonnel expenses</b>	<u>4,111.25</u>
<b>8200 Facility &amp; Equipment Exp</b>	
8210 Rent, parking, & other	5,085.00
8230 Storage Rental Charges	1,570.00
8260 Equipment Rental	706.80
<b>Total 8200 Facility &amp; Equipment Exp</b>	<u>7,361.80</u>
<b>8300 Travel &amp; Meetings Expenses</b>	
8310 Travel	6,906.83
8320 Board Meet. & Conventions	
Comp Housing	2,318.40
8320 Board Meet. & Conventions - Other	7,997.46
<b>Total 8320 Board Meet. &amp; Conventions</b>	<u>10,315.86</u>
8330 Hospitality	921.30
<b>Total 8300 Travel &amp; Meetings Expenses</b>	<u>18,143.99</u>
<b>8400 Education Programs</b>	
8450 Recordings of Contestants	1,509.77
8480 YIH Program	5,500.00
<b>Total 8400 Education Programs</b>	<u>7,009.77</u>
<b>8500 Other Expenses</b>	
8505 Gov Board	
President	348.20
<b>Total 8505 Gov Board</b>	<u>348.20</u>
8560 Outside Computer Services	651.00
8570 Advertising & Publicity	50.00
<b>Total 8500 Other Expenses</b>	<u>1,049.20</u>

IL District Association of Chapters, SPEBSQSA  
**Profit & Loss**  
January through December 2023

	Jan - Dec 23
8600 Business Expenses	
8610 - Corporation Filing Fees	15.00
Total 8600 Business Expenses	15.00
Total Expense	50,054.95
Net Ordinary Income	6,682.12
Net Income	6,682.12

**IL District Association of Chapters, SPEBSQSA**  
**Profit & Loss**  
January 1 through February 8, 2024

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	Jan 1 - Feb 8, 24
Ordinary Income/Expense	
Income	
5210 District Dues	3,821.80
5310 Interest Income	159.08
	<hr/>
Total Income	3,980.88
	<hr/>
Gross Profit	3,980.88
Expense	
7030 Support	
Quartet Support	500.00
	<hr/>
Total 7030 Support	500.00
8100 Nonpersonnel expenses	
8190 Publishing	-1,228.81
	<hr/>
Total 8100 Nonpersonnel expenses	-1,228.81
8300 Travel & Meetings Expenses	
8310 Travel	922.35
	<hr/>
Total 8300 Travel & Meetings Expenses	922.35
8500 Other Expenses	
8560 Outside Computer Services	74.95
	<hr/>
Total 8500 Other Expenses	74.95
	<hr/>
Total Expense	268.49
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Net Ordinary Income	3,712.39
	<hr/>
Net Income	<b>3,712.39</b>
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02/08/24

Cash Basis

**IL District Association of Chapters, SPEBSQSA**  
**Balance Sheet**  
**As of February 8, 2024**

	Feb 8, 24
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
1010 Checking Account	28,706.65
1015 US Bank Money Market	51,364.12
Total Checking/Savings	80,070.77
Other Current Assets	
1310 Convention Funding Advance	-500.00
1320 Pre-Purchased Awards	54.00
Total Other Current Assets	-446.00
Total Current Assets	79,624.77
<b>TOTAL ASSETS</b>	<b>79,624.77</b>
<b>LIABILITIES &amp; EQUITY</b>	
Equity	
3000 Unrestricted Funds	
3010 Operating Fund	56,346.41
Total 3000 Unrestricted Funds	56,346.41
3200 Permanent Restricted Funds	
3210 Grants & Contributions	
IDAH	
Scholarships	233.00
IDAH - Other	720.83
Total IDAH	953.83
Undesignated	9,875.09
YIH	2,900.62
Total 3210 Grants & Contributions	13,729.54
Senior Chorus	319.05
Total 3200 Permanent Restricted Funds	14,048.59
Unrestricted Net Assets	5,517.38
Net Income	3,712.39
Total Equity	79,624.77
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>79,624.77</b>

## **YIH REPORT 2024 Q1**

2023 brought 3 successful YIH Festivals. So far, those chapters are in the planning/budgeting phase for their 2024 festivals.

Hope to see a return from Springfield and Sterling Rock Falls. If anyone has any questions or hears of chapter or belongs to a chapter who wants to start something up please reach out to me.