



Illinois District Association of Chapters, SPEBSQSA Inc.

House of Delegates

Fall, 2013 Meeting Agenda – September 27th, 2013
1:30 PM – Brookridge Room, Doubletree Hotel, Bloomington, IL

Opening Song – Hugo Feugen - Director

1. Roll Call - Mike Isely
2. House of Delegates quorum - yes or no - Mike Isely
3. Approval of Agenda – Jeff Bowyer
4. Minutes of previous HOD Meeting - Mike Isely
5. Consent Calendar Reports – Jeff Bowyer
 - A. Membership Report - Hugo Feugen
 - B. Treasurer's Report – Jim Wagner
 - C. MKT - written report from Derek Gilbert
 - D. YIH - written report from Rich Hansen
 - E. C&J - written report from Dave Cowin
 - F. Music & Performance - written report from Don Smit & Tom Woodall
 - G. Historical Report - written report from Bob Squires
 - H. Awards Committee - written report from Mike Bagby
 - I. CDD – written report from Tim Woodall
 - J. Events Committee - upcoming conventions
 - a . Spring, 2014 – Joint convention with CSD – Davenport, IA
 - b . Fall, 2014
 - K. I.D.E.A – Bob Cearnal



OLD BUSINESS

(TBD)

NEW BUSINESS

6. BHS Society Report - Society Board Member – John Miller
7. Harmony Foundation Chapter recognition – K. J. McAleesejergins
8. New trustee IDEA Fund Bob Squires – Bob Cearnal
9. New Chapter Charter presentation – Will-Cook Chapter
10. Spring contest format, Small Chorus/Festival for 2014 with possible one contest per year beyond 2014
11. Policy and By-laws Committee members, function, and location of documents.
12. Memorial to deceased members – Bob Squires

Adjournment - Closing Song – John Miller, Director



HOD Attendance (P for Present, A for Absent, L for Late)

Chapter Delegates			
P/L/A	Chapter Name	No.	Delegate
	Arlington Heights	E002	Jules Kastens
	Aurora	E003	* Lester Grossman
	Belleville	E005	* David Howe
	Bloomington	E007	Tom De Bord
	Bureau County	E024	* Scott Lathrop
	Carbondale	E075	* Robert Fuller
	Champaign Urbana	E010	+ Hugo Feugen
	Chicago Metro	E045	James Jarosz
	Chicago No 1	E012	!
	Chicagoland West Suburban	E030	Don Davia
	Coles County	E017	Bruce Condill
	Collinsville	E016	* Michael Moulds
	Danville	E013	* Wesley Bieritz
	Decatur	E014	* John Schleper
	DuPage Valley	E066	James Fourmont
	Elgin	E018	* Douglas Mather
	Kankakee	E077	Richard Howell
	Kishwaukee Valley	E067	* Steven Safford
	Lake County	E021	* Sylvester Wetle
	Macomb	E008	Craig Rigg
	Northbrook	E009	Noah Miller
	Okaw Valley	E073	* Rodney Wert
	Peoria	E044	* Michael Cosner
	Quincy	E029	!
	Rock Island	E048	* Brian Buckrop
	Rockford	E047	* Robert Lamay
	Rockford Metro	E019	* Ryan Accetta
	Springfield	E061	Gregory Weickart
	Sterling Rock Falls	E052	Daniel Woodward
	Waterloo	E054	* James Heise
	Will-Cook	E050	Richard Davidson
(total = 31)			
* Chapter did not specifically declare a delegate; substituting Chapter President			
+ Delegate appears in multiple places or is a District Governance Board officer or a Past President – will still only have ONE vote!			
! No information provided by this chapter, thus no delegate			



Governance Board		
P/L/A	Name	Role
	Jeff Bowyer	President
	Richard Hansen	Executive VP
	Mike Isely	Secretary
	Jim Wagner	Treasurer
	Jim Waldorf	At-Large
	Huge Feugen	At-Large (Membership)
	Will Thorndike	At-Large (Events)
	Dave Cowin	At-Large (Contest & Judging)
	Mike Bagby	Imm. Past President
(total = 9)		

Active Past Presidents (not on Gov. Board)	
P/L/A	Name
	Bob Cearnal
	Earl Meseth
	Phil Rolfs
	Wally Ryan
	Bob Squires
	Joe Sullivan
	Don Summers
	Jim Vliet
	Syl Wetle
(total = 9)	

Operations		
P/L/A	Name	Role
	Derek Gilbert	Marketing & PR, Webmaster
	Richard Hansen	Youth In Harmony
	Don Smit	Music & Performance
	Tim Woodall	Chorus Director Development
	Tom Woodall	Music & Performance / Quartet promotion
(total = 5)		

Additional		
P/L/A	Name	Role
	John Miller	International Representative
(total = 1)		

2013 Treasurer's Report - Illinois District - Summary/Audit - Page 1 of 9

12/31/12 Chk. Acct. Bal.	End of Month Balances	From 2012	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Totals
Gen. Acct.	Gen. Acct. Disbursements	\$ 1,535.00	\$571.26	\$7,531.17	\$3,723.17	\$6,186.24	\$7,980.96	\$8,067.14	\$3,671.57						\$62,604.30
\$ 19,465.75	Gen. Acct. Receipts	\$ 1,685.32	\$3,322.57	\$2,830.29	\$11,233.33	\$5,715.31	\$4,409.10	\$2,693.86	\$4,839.83						\$40,236.37
Riser Acct	Gen. Operating Acct. Bal.	\$ 19,616.07	\$22,367.38	\$17,666.50	\$25,176.66	\$24,705.73	\$21,133.87	\$15,760.59	\$16,928.85						
\$ 2,710.04	Riser Acct. Bal.	\$ 2,710.04	\$2,710.04	\$2,710.04	\$2,710.04	\$2,710.04	\$2,710.04	\$1,810.40	\$1,810.04						
Grants, Cont. Acct.	Grants/Contribution Acct. Bal.	\$ 6,853.30	\$7,090.00	\$6,690.00	\$6,690.00	\$7,506.50	\$7,506.50	\$7,506.50	\$7,506.50						
\$ 6,853.30	Other Yrs. Budget Bal.	\$ (150.00)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						
Other Yrs Recpt-Disb	Total Checking Acct. Balance	\$29,029.41	\$32,167.42	\$27,066.54	\$34,576.70	\$34,922.27	\$31,350.41	\$25,077.49	\$26,245.39						
\$ 150.32															

2013 Receipts Summary -- General Account

Category	Item	From 2011	Jan.	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Totals	
Events	1 IDAH	\$ 1,600.00	\$ 2,100.00	\$ 2,750.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 800.00	\$ -	\$ -	\$ -	\$ -	\$ 7,250.00	
	2 Spring Convention	\$ -	\$ 25.00	\$ 80.00	\$ 7,175.00	\$ 5,715.00	\$ -	\$ -	\$ 1,710.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,705.00	
	3 Fall Convention	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,295.00	\$ -	\$ -	\$ -	\$ -	\$ 1,295.00	
	4 YIH -- IMEA, Festivals, HS & Collegiate Contest Prizes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	5 CSLT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	6 CDWI	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	7 Quartet Promotion Comm	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Fees, Grants, Contributions & Fund Raisers	8 Member Dues	\$ -	\$ 924.00	\$ -	\$ 3,958.08	\$ -	\$ 4,408.80	\$ 2,524.80	\$ 3,129.60	\$ 1,411.60	\$ -	\$ -	\$ -	\$ -	\$ 16,356.88	
	9 Interest	\$ -	\$ 0.27	\$ 0.29	\$ 0.25	\$ 0.31	\$ 0.30	\$ 0.28	\$ 0.23	\$ 0.16	\$ -	\$ -	\$ -	\$ -	\$ 2.09	
	10a G,D&F to General Acct.	\$ -	\$ 273.30	\$ -	\$ 100.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 373.30	
	10b G,D&F to IDAH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	10c G,D&F to IDEA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	10d G,D&F to YIH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	11 Charters & Assmt.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	12 Advertising	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	13 AISQC 20% of Storage Costs	\$ 85.32	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 168.78	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 254.10
	Supplies	14 Awards	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Merchandise	15 ILL District Pins	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		16 Misc. Merchandise	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Meetings	17 Forum	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other	18 Misc.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Totals	\$1,685.32	\$3,322.57	\$2,830.29	\$11,233.33	\$5,715.31	\$4,409.10	\$2,693.86	\$4,839.83	\$3,506.76	\$0.00	\$0.00	\$0.00	\$0.00	\$40,236.37	

Automatic Audit

Receipts Page 1	Values should be \$0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Disb. Page 1	Values should be \$0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000.00	\$ -	\$ -	\$ -	\$ -	\$ -
Disb. Page 2	Values should be \$0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Audit															\$40,236.37

Bank Statement Reconciliation

Item	Jan.	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Date of Reconciliation	1/25/2013	2/25/2013	03/25/13	04/25/13	05/25/13	06/24/13	07/25/13					
Balance from Statement	\$ 32,904.73	\$ 33,492.36	\$ 32,419.79	\$ 37,539.45	\$ 31,642.10	\$ 32,995.38	\$ 24,113.87					
Deposits not cleared	\$ -	\$ -	\$ -	###	\$ -	\$ -	\$ -					
Checks not cleared	\$ 2,186.21	\$ 5,919.18	\$ 2,394.21	\$ 1,473.43	\$ 291.69	\$ 1,843.72	\$ 1,000.00					
Adj. Balance from Statement	\$ 30,718.52	\$ 27,573.18	\$ 30,025.58	\$ 36,066.02	\$ 31,350.41	\$ 31,151.66	\$ 23,113.87	\$ -	\$ -	\$ -	\$ -	\$ -
Bal. from General	\$ 21,178.48	\$ 18,173.14	\$ 20,625.54	\$ 25,849.48	\$ 21,133.87	\$ 22,172.59	\$ 14,134.80					
Bal. from Grants/Cont	\$ 6,830.00	\$ 6,690.00	\$ 6,690.00	\$ 7,506.50	\$ 7,506.50	\$ 7,506.50	\$ 7,506.50					
Bal. from Risers	\$ 2,710.04	\$ 2,710.04	\$ 2,710.04	\$ 2,710.04	\$ 2,710.04	\$ 1,810.04	\$ 1,810.04					
Bal. from Accruals	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (337.47)	\$ (337.47)					
Total Balance from Accounts	\$ 30,718.52	\$ 27,573.18	\$ 30,025.58	\$ 36,066.02	\$ 31,350.41	\$ 31,151.66	\$ 23,113.87	\$ -	\$ -	\$ -	\$ -	\$ -
Difference	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Specific differences by month	\$ -	\$ -	\$ -	###	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

August 31, 2013 Submitted by Jim Wagner, Treasurer, Illinois District

2013 Disbursements Summary Page 2 of 9

Category	Item	Fr 2011	Jan.	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Totals
Events	A IDAH	\$ 351.20	\$ -	\$ 6,894.31	\$ 64.80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,310.31
	B Spring Convention	\$ 257.20	\$ -	\$ 425.60	\$ 2,169.35	\$ 4,555.95	\$ 7,662.70	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,070.80
	C Fall Convention	\$ 500.00	\$ -	\$ -	\$ -	\$ 23.84	\$ -	\$ -	\$ -	\$ 2,972.35	\$ -	\$ -	\$ -	\$ -	\$ 3,496.19
	D YIH Festivals & Contests	\$ -	\$ -	\$ -	\$ -	\$ 800.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 800.00
	E COTS/CSLT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	F CDWI	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	G Quartet Promotion Com.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	H IDEA/HF Wine & Cheese	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	I Membership Events	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fees, Grants, Donations	J Bank Charges	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	K Corp. Fees (Pay in Dec.)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	L IDEA Contributions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	M Credit Card Charges	\$ -	\$ 101.36	\$ 68.19	\$ 228.11	\$ 166.35	\$ 63.41	\$ 63.90	\$ 53.95	\$ 79.98	\$ -	\$ -	\$ -	\$ -	\$ 825.25
N Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Supplies	O Historical Storage & Supplies	\$ 426.60	\$ -	\$ 143.07	\$ -	\$ 84.22	\$ -	\$ 806.25	\$ -	\$ 139.51	\$ -	\$ -	\$ -	\$ -	\$ 1,599.65
	P Awards	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 544.99	\$ 335.55	\$ 38.00	\$ -	\$ -	\$ -	\$ -	\$ 918.54
	Q Copies/Supplies/Postage	\$ -	\$ -	\$ -	\$ -	\$ 46.30	\$ 13.16	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 59.46
	R Web Site Expenses & Adm.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17.95	\$ -	\$ -	\$ -	\$ -	\$ 17.95
Merchandise	S ILL District Pins	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	T Int. Quartet/Chorus Buttons	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	U Misc. Merchandise	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Support	V Int. Chorus Support	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000.00
	W Int. Quartet Support	\$ -	\$ 442.00	\$ -	\$ -	\$ -	\$ -	\$ 1,752.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,194.00
	X C&J School/Candidate Support	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Meetings	Y President's Int. Meetings	\$ -	\$ -	\$ -	\$ 1,260.91	\$ 509.58	\$ -	\$ -	\$ 1,600.55	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,371.04
	Z EVP's Int. Meetings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	AA VP C&J Int. Meetings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,681.52	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,681.52
	BB BOD Meetings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 90.00	\$ -	\$ -	\$ -	\$ -	\$ 90.00
	CC BHS Mini-Forum	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	DD C&J Schools	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 900.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 900.00
Gov. BOD	EE President	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 241.69	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 241.69
	FF EVP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	GG IPP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	HH Secretary	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	II Treasurer	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	JJ Members-At-Large	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OT Committees	KK VP Chorus Dir. Devp.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	LL VP C&J	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	MM VP COTS/CSLT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	NN VP Events	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	OO VP Financial Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	PP VP Mkt & PR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	QQ VP Membership	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	RR VP M&P	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	SS VP YIH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	TT Committee Chrmn.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	UU Chapter Councilors	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other	VV Hospitality Allow.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	WW Risers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	XX Misc.	\$ -	\$ 27.90	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00	\$ 20,000.00	\$ -	\$ -	\$ -	\$ -	\$ 21,027.90
	Totals	\$1,535.00	\$571.26	\$7,531.17	\$3,723.17	\$6,186.24	\$7,980.96	\$8,067.14	\$3,671.57	\$23,337.79	\$0.00	\$0.00	\$0.00	\$0.00	\$62,604.30

August 31, 2013

Submitted by Jim Wagner, Treasurer, Illinois District

Illinois District General Account Budget Vs's Actuals Page -- 3 of 9

Category	Disb.	Rec.	Budget Item	2011 Approved Budget		2011 YTD Actuals		2012 Approved Budget		2012 YTD Actuals		2013 Approved Budget		2013 YTD Actuals		2014 Proposed Budget		
				Disb.	Receipts	Disb.	Receipts	Disb.	Receipts	Disb.	Receipts	Disb.	Receipts	Disb.	Receipts	Disb.	Receipts	
Events	A	1	IDAH	\$ 9,000.00	###	\$ 9,698.52	\$ 9,895.00	\$ 10,400.00	###	\$ 6,123.34	\$ 8,542.50	\$ 10,400.00	\$ 10,400.00	\$ 7,310.31	\$ 7,250.00	\$ 8,000.00	\$ 8,000.00	
	B	2	Spring Convention	\$ 15,022.00	\$ 19,830.00	\$ 18,069.01	\$ 16,903.18	\$ 17,000.00	\$ 18,500.00	\$ 15,478.02	\$ 19,442.00	\$ 15,500.00	\$ 14,500.00	\$ 15,070.80	\$ 14,705.00	\$ 12,000.00	\$ 15,500.00	
	C	3	Fall Convention	\$ 15,758.00	\$ 19,680.00	\$ 15,967.42	\$ 24,543.00	\$ 17,000.00	\$ 18,750.00	\$ 18,309.44	\$ 19,465.08	\$ 17,000.00	\$ 21,000.00	\$ 3,496.19	\$ 1,295.00	\$ 18,000.00	\$ 21,000.00	
	D	4	YIH – IMEA, Festivals, HS & Collegiate Contest Prizes	\$ 5,000.00		\$ 2,050.00	\$ 1,000.00	\$ 5,200.00	\$ -	\$ 4,289.34	\$ 374.00	\$ 5,100.00	\$ -	\$ 800.00	\$ -	\$ 5,500.00	\$ -	
	E	5	CSLT	\$ 2,000.00	###	\$ 158.00	\$ 180.00	\$ 1,500.00	###	\$ 1,638.29	\$ 1,080.00	\$ 1,500.00	\$ 1,500.00	\$ -	\$ -	\$ 1,500.00	\$ 1,500.00	
	F	6	CDWI	\$ 1,250.00	###	\$ -	\$ -	\$ 1,500.00	\$ 1,000.00	\$ 1,805.72	\$ 800.00	\$ 1,500.00	\$ 1,000.00	\$ -	\$ -	\$ 1,500.00	\$ 1,000.00	
	G	7	Quartet Promotion Events	\$ 200.00		\$ -	\$ -	\$ 200.00		\$ -		\$ 200.00		\$ -		\$ 200.00		
	H		HF Wine & Cheese	\$ 200.00		\$ -	\$ -	\$ 200.00		\$ -		\$ 300.00	\$ 100.00	\$ -	\$ -	\$ 300.00	\$ -	
	I		Membership Events	\$ 500.00		\$ -	\$ -	\$ 500.00		\$ 259.16		\$ 500.00		\$ -		\$ 500.00		
Fees, Grants, Contributions and Fund Raisers		8	Net Member Dues (after BHS 4% handling fee)		\$ 20,400.00		\$ 18,026.88		\$ 19,500.00		\$ 17,561.95		\$ 26,000.00		\$ 16,356.88		\$ 26,000.00	
		9	Interest		\$ 1.00		\$ 1.07		\$ 1.00		\$ 2.57		\$ 1.00		\$ 2.09		\$ 5.00	
Raisers	J		Bank Charges-New Checks	\$ -		\$ 96.00		\$ 100.00		\$ 244.81		\$ 100.00		\$ -		\$ 250.00		
	K		Corporation Fee (Dec.)	\$ 8.00		\$ 23.00		\$ 8.00		\$ 10.00		\$ 8.00		\$ -		\$ 8.00		
		10a	Grants & Cont. to Gen.	\$ -	\$ 1,000.00		\$ 716.00		\$ 2,030.00		\$ 627.60		\$ 1,000.00		\$ 373.30		\$ 1,000.00	
		10b	Grants & Cont. to - IDAH	\$ -	###		\$ 2,747.50		\$ 1,500.00						\$ -			
		L	10c Grants & Cont. to - IDEA	\$ -	###	\$ 60.00	\$ 60.00	\$ 200.00	###			\$ 200.00	\$ 200.00	\$ -	\$ -	\$ 200.00	\$ 200.00	
			10d Grants & Cont. to - YIH		\$ -		\$ 1,065.00		\$ 200.00						\$ -			
		11	Charters & Assmt.		\$ 50.00		\$ -		\$ 200.00		\$ -		\$ -		\$ -		\$ -	
		12	Advertising		\$ 50.00		\$ -		\$ 500.00		\$ -		\$ -		\$ -		\$ -	
		M	Credit Card Charges	\$ 1,000.00		\$ 1,519.11		\$ 1,500.00		\$ 1,403.58		\$ 800.00		\$ 825.25		\$ 1,000.00		
		N	Insurance	\$ 800.00		\$ -		\$ 800.00		\$ -		\$ -		\$ -		\$ -		
Supplies	O	13	Historical Storage/Supplies	\$ 1,200.00	\$ 200.00	\$ 1,427.03	\$ 249.49	\$ 1,200.00	\$ 240.00	\$ 1,660.70	\$ 188.89	\$ 1,400.00	\$ 250.00	\$ 1,599.65	\$ 254.10	\$ 1,600.00	\$ 250.00	
	P	14	Awards	\$ 1,000.00		\$ 1,891.80	\$ 200.00	\$ 1,400.00		\$ 1,337.99	\$ -	\$ 1,400.00		\$ 918.54		\$ 1,400.00		
	Q		Copies/Supplies/Postage	\$ 150.00		\$ 112.42		\$ 150.00		\$ 71.55		\$ 150.00		\$ 59.46		\$ 250.00		
	R		Web Site Expenses & Adm.	\$ 500.00		\$ 394.94		\$ 500.00		\$ 301.89		\$ 800.00		\$ 17.95		\$ 800.00		
Merchandise	S	15	ILL District Pins	\$ 280.00	\$ 1,200.00	\$ 280.00	\$ 541.50	\$ -	\$ 500.00	\$ -	\$ 207.50	\$ -	\$ 300.00	\$ -	\$ -	\$ -	\$ 300.00	
	T		Int. Quartet/Chorus Buttons	\$ 500.00		\$ 279.00		\$ 500.00		\$ 240.00		\$ 500.00		\$ -		\$ 500.00		
	U	16	Misc. Merchandise	\$ 225.00	\$ -	\$ -	\$ -	\$ 150.00		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Support	V		Int. Chorus Support	\$ 3,000.00		\$ 2,000.00		\$ 3,000.00		\$ 2,000.00		\$ 3,000.00		\$ 3,000.00		\$ 3,000.00		
	W		Int. Quartets Support	\$ 1,500.00		\$ 1,694.00		\$ 2,000.00		\$ 1,106.00		\$ 2,000.00		\$ 2,194.00		\$ 2,400.00		
	X		C&J Candidate Support	\$ -		###		\$ 600.00		\$ -		\$ 500.00		\$ -		\$ 500.00		
Meetings	Y		President Int. Meetings	\$ 1,600.00		\$ 2,196.90		\$ 2,000.00		\$ 2,534.07		\$ 2,400.00		\$ 3,371.04		\$ 2,800.00		
	Z		EVP Int. Meetings							\$ -		\$ 2,400.00		\$ -		\$ 2,400.00		
	AA		VP C&J Mtgs	\$ 800.00		\$ 870.80		\$ 1,000.00		\$ 634.95		\$ 1,200.00		\$ 1,681.52		\$ 1,400.00		
	BB		BOD Meetings	\$ 400.00		\$ -		\$ 400.00		\$ 529.78		\$ 1,200.00		\$ 90.00		\$ 800.00		
	CC	17	BHS Mini-Forum/Forum	\$ 2,900.00		\$ 5,321.96		\$ 1,800.00		\$ -	\$ 594.70	\$ 3,000.00		\$ -		\$ 3,000.00		
	DD		C&J Category School	\$ 1,133.00		\$ -		\$ -		\$ -		\$ 2,100.00		\$ 900.00		\$ 1,000.00		
	EE		President	\$ -		###		\$ -		\$ -		\$ -		\$ 241.69		\$ 400.00		
Gov. BOD	FF		EVP	\$ -		###		\$ -		\$ 1,265.60		\$ -		\$ -		\$ -		
	GG		IPP	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -		
	HH		Secy.	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -		
	II		Treasurer	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -		
	JJ		Members At Lg.	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -		
	OT	KK		VP CDWI	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -	
		LL		VP C&J	\$ -		###		\$ -		\$ 1,319.66		\$ -		\$ -		\$ -	
		MM		VP COTS/CSLT	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -	
		NN		VP Events	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -	
		OO		VP Financial Development.	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -	
PP			VP Mkt & PR	\$ -		###		\$ 250.00		\$ -		\$ 250.00		\$ -		\$ 250.00		
QQ			VP Membership	\$ -		###		\$ -		\$ -		\$ 250.00		\$ -		\$ 250.00		
RR			VP M&P	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -		
SS			VP YIH	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ 250.00		
TT			Committee Chairs	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -		
UU			Chapter Councilors	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -		
Other		VV		Hospitality Allow.	\$ -		###		\$ -		\$ -		\$ -		\$ -		\$ -	
	WW		To Riser Account Account	\$ -		###		\$ 500.00		\$ -		\$ -		\$ -		\$ -		
XX	18	Misc/Other	\$ 100.00	\$ 400.00	\$ 94.42	\$ 81.00	\$ 250.00	\$ 400.00	\$ 698.75	\$ -	\$ 400.00	\$ 400.00	\$ 21,027.90	\$ -	\$ 400.00	\$ 400.00		
Totals				\$ 66,026.00	\$ 75,061.00	\$ 64,204.33	\$ 76,209.62	\$ 71,808.00	\$ 75,421.00	\$ 63,262.64	\$ 68,886.79	\$ 76,058.00	\$ 76,651.00	\$ 62,604.30	\$ 40,236.37	\$ 72,358.00	\$ 75,155.00	
Net (Rect. - Disb.)				\$ 9,035.00		\$ 12,005.29		\$ 3,613.00		\$ 5,624.15		\$ 593.00		\$ (22,367.93)		\$ 2,797.00		

2013 - ILL District Receivables & Payables -- Page 5 of 9

Pre-Paid Fees and Receipts From/For Other Than The Current Budget Year												
Date	To/From	For	Debit for Other Yr.	Credit from/for Other Yr.	Action Date	Check #	C	R	Amount Settled	Balance to Settle	Notes	
2/23/2013	Phil Rolfs	Balance of 2012 CSLR Expenses	\$ 100.00		2/23/2012	3125	x	r	\$ 100.00	\$0.00	Transferred to 2012 ILL Books	
3/10/2013	BHS	2012 Forum (5 attendees)	\$ 2,086.21		3/10/2013	3129	c	r	\$ 2,086.21	\$0.00	Transferred to 2012 ILL Books	
6/12/2013	United Storage	2013 Historical Locker rent Jan-June	\$ 337.47				c	r		-\$337.47		
										\$0.00		
										\$0.00		
										\$0.00		
										\$0.00		
										\$0.00		
	Total		\$2,523.68	\$0.00					\$2,186.21	\$ (337.47)		

Accounts Receivables, Not Included in General Account for any Year										
Year	To/From	For	Owed	Action Date	Amt. of Action	C	R	New Balance	Followup	
2013	Stoney Creek Inn	Spring 2013 hotel rebate	\$ 1,710.00	7/7/2013	\$ (1,710.00)	c	r	\$ -	Hotel says it should arrive soon (6/2013)	
					\$ -			\$ -		
		Total	\$ 1,710.00		\$ (1,710.00)			\$ -		

Accounts Payable, Not Included in General Account for any Year										Date Paid
Year	To/From	For	Amt. Sold	Amount	Amt. Paid	Followup				
			Amount still owed		\$ -					

August 31, 2013

Submitted by Jim Wagner, Treasurer, Illinois District

2013 IDAH--COTS/CSLT--CDWI Summaries -- Page 6 of 9

IDAH 2013								
Month	IDAH Cost Items	Costs	Month	Registration Income	Quan	Credit C	Chk/Cash	Total \$
Jan	Mark Fortino -2013 IDAH - Air Fare	\$ 351.20	Jan	Quartets Registrations	9	\$ 2,800.00	\$ 800.00	\$ 3,600.00
Feb	\$50 Grants to 8 quartets	\$ 400.00	Jan	Intivdual Registrations	18	\$ 1,700.00	\$ 100.00	\$ 1,800.00
Feb	\$50 Grant to Jim Beebee	\$ 50.00	Feb	On-Site Quartet Registrations	0	\$ -	\$ -	\$ -
Feb	Return \$50 to Grants and Cont.	\$ 50.00	Feb	On-Site Individual Registrations	2	\$ -	\$ 200.00	\$ 200.00
Feb	Premium Blend Mileage	\$ 752.00		Total Net Paid IDAH Registrations	56	\$ 4,500.00	\$ 1,100.00	\$ 5,600.00
Feb	After Hours Mileage Expenses	\$ 565.20	Feb	Transfer of IDAH Cont. Funds	\$50 each for 8 quartets and 1 Director			\$ 450.00
Feb	Mark Keever-Coach	\$ 130.80	Feb	Highway 16 Four	Return of \$50 Grant money			\$ 50.00
Feb	Kurt Vogel-Coach	\$ 91.80	Feb	Tickets Sold For Evening Show	All sold on-site			\$ 425.00
Feb	Kevin Keller-Coach	\$ 126.00	Feb	Wives at Dinner	All sold on-site			\$ 25.00
Feb	Dave Cowin-Instructor	\$ 66.00	Aug	Transfer of IDAH Cont. Funds	To off-set loss			\$ 800.00
Feb	Jay Gialombardo-Instructor/Coach	\$ 52.00			Total IDAH Income			\$ 7,350.00
Feb	Kyle Kitzmiller-Instructor/Coach			IDAH Costs (continued)	Detail			
Feb	Wayne Wright-Coach		Feb	Office Max (Dave Cowin)	2 flip charts for Music Classes			\$ 60.25
Feb	Kevin Hughes-Coach		Feb	Dinner (Friday)	At Minneci's			\$ 178.55
Feb	Rik Johnson-Coach		Feb	Hospitality Room Supplies	Hospitality Room At Eastland Suites Hotel			\$ 112.27
Feb	Mark Baczynski-Coach	\$ 64.80	Feb	Hotel Expense	Eastland Suites Hotel			\$ 1,906.24
Feb	Tim Pashon-Staff	\$ 108.00	Feb	Supplies	Copy materials			\$ 12.50
Feb	Don Smit-Staff	\$ 80.40	Feb	Faith United Methodist Church	Hospitality, Lunch, Dinner, & Church Rent			\$ 1,962.50
Feb	Tom Woodall-Staff		Feb	Brad Merideth	Janitor Fee at the church			\$ 150.00
Feb	Bob Squires-Staff	\$ 79.80			Total IDAH Costs			\$ 7,350.31
	IDAH Costs (sub-total)	\$ 2,968.00			IDAH 2013 Net Totals			\$ (0.31)

SLT 2013								
Month	Cost Items	Costs	Month	Income Items	Quantity	CC	Mail	Income
			2013	CSLT 2013 Total Income				\$ -
2013	CSLT 2013 Total Costs	\$ -	2013				CSLT 2013 Events Net Total	\$ -

Directors Of The Future								
Month	Cost Items	Costs	Month	Income Items	Details			Income
							Total CDWI Income	\$ -
Totals	Total Costs	\$ -					CDWI 2013 Event Net Total	\$ -

Fall 2013 Youth In Harmony Festivals -- Page 8 of 9

2013 Central Youth In Harmony Festival - Bloomington Chapter by Greg Grey - 139 gals and 226 guys = 365 total								
Month	Debit Items	Chapter Debit	IL District Debit	Month	Credit Items	Chapter Credit	IL District Credit	Total
Oct	Clinician Fees				Illinois District Grant			
	Food				Grants -IDEA & QCA			
	Sheet Music/Teacher Packets				Midwest Harmony Campout			
	Coaches, Teachers, Talent, MC				Young Singers Foundation			
					Grants -IAC & Normal			
					Show Admissions			
	Learning CD				BHS & SAI Music Donations			
	IDEA & QCA Grants Returned				Starting Fund			
					Private Donation			
					Harmony Foundation Grant			
Totals		\$ -	\$ -			\$ -	\$ -	\$ -
					Illinois District Contribution		\$ -	
					Profit to Sounds of IL Chorus		\$ -	

2013 Southern Youth In Harmony Festival - Coles County Chapter by Tom Woodall - 225 High School students & 11 of their teachers								
Month	Debit Items	Chapter Debit	IL District Debit	Month	Credit Items	Chapter Credit	IL District Credit	Total
Oct	Boys Clinician Costs		\$ -	Oct	Illinois District	\$ -	###	\$ -
	Girls Clinician Costs		\$ -	Oct	Charleston Area Foundation			\$ -
	Staff		\$ -	Oct	BHS			\$ -
	Three meals meals for 22 staff		\$ -	Oct				\$ -
	Parking, Print, Labels, Pens		\$ -	Oct				\$ -
	Postage, Copies, CD purchases		\$ -	Oct				\$ -
	BHS Music for Boys		\$ -	Oct				\$ -
	Male performing quartet		\$ -	Oct				\$ -
	Female performing quartet		\$ -	Oct				\$ -
Totals		\$ -	\$ -			\$ -	\$ -	\$ -
					Illinois District Contribution		\$ -	
					Profit to Coles County Chapter		\$ -	

2013 Northern Youth In Harmony Festival - Bill Ward								
Month	Debit Items	Chapter Debit	IL District Debit	Month	Credit Items	Chapter Credit	IL District Credit	Total
Fall	Clinicians				Illinois District	\$ -		\$ -
	Food,snacks & water				2080 Festival Revenue			\$ -
	staff shirts				Harmony Foundation			\$ -
	T-shirts,staff shirts, towels							\$ -
	Advertising				Dinner,Tickets, Raffle			\$ -
	Music							\$ -
	Section Ldrs							\$ -
	Bank							\$ -
Totals		\$ -	\$ -			\$ -	\$ -	\$ -
					Illinois District Contrib			
					Profit		\$ -	

2013 Northern Youth In Harmony Festival - Sterling Rock Falls - 86 Girls and 20 Boys = 106 total								
Month	Debit Items	Chapter Debit	IL District Debit	Month	Credit Items	Chapter Credit	IL District Credit	Total
Fall	Clinicians				Illinois District			
	Food,snacks & water				2080 Festival Revenue			
	Xtension Chords				John Jeide			
	T-shirts,staff shirts, towels				North Wave Chorus			
	Advertising				Dinner,Tickets, Raffle			
	Music							
	Section Ldrs							
	Bank							
Totals		\$ -	\$ -			\$ -	\$ -	\$ -
					Illinois District Contrib			
					Profit to Grant High School		\$ -	

August 31, 2013

Submitted by Jim Wagner, Treasurer, Illinois District

Figures shown on this page are reported to the District by Sponsoring Chapters and are not audited by the District.

IDEA Fund History -- Page 9 of 9

Year Report	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
From End of Year	1/1/2001	1/1/2002	1/1/2003	1/1/2004	1/1/2005	1/1/2006	1/1/2007	1/1/2008	1/1/2009	1/1/2010	1/1/2011	1/1/2012	1/1/2013
To End of Year	12/31/2001	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006	12/31/2007	12/31/2008	12/31/2009	12/31/2010	12/31/2011	12/31/2012	12/31/2013
Beginning of Year Balance	\$ 30,827.73	\$ 27,110.00	\$ 27,271.14	\$ 32,863.26	\$ 37,804.46	\$ 39,816.81	\$ 45,587.60	\$ 52,955.90	\$ 40,857.90	\$ 52,128.19	\$ 56,506.54	\$ 58,544.41	\$ 66,026.85
IDEA Interest/Dividends	\$ 806.08	\$ 776.03	\$ 767.13	\$ 797.41	\$ 769.25	\$ 980.24	\$ 1,035.61	\$ 1,071.20	\$ 1,103.51	\$ 1,567.36	\$ 1,235.95	\$ 1,529.51	
IDEA Capital Gain/(Loss)	\$ (5,749.81)	\$ (2,919.89)	\$ 3,997.99	\$ 694.53	\$ 570.58	\$ 1,030.08	\$ 5,988.69	\$ (13,368.40)	\$ 8,074.78	\$ 3,155.99	\$ (1,190.66)	\$ 6,557.93	
IDEA Appreciation/Depreciation	\$ -	\$ -	\$ -	\$ 2,686.26	\$ 292.52	\$ 3,095.47	\$ -	\$ -	###	\$ -	\$ -	###	
Total Investment Income/Loss	\$ (4,943.73)	\$ (2,143.86)	\$ 4,765.12	\$ 4,178.20	\$ 1,632.35	\$ 5,105.79	\$ 7,024.30	\$ (12,297.20)	\$ 9,178.29	\$ 4,723.35	\$ 45.29	\$ 8,087.44	\$ -
IDEA Expenses	\$ -	\$ -	\$ -	\$ -	###	\$ 20.00	\$ -	\$ 32.80	-	-	\$ 30.58	\$ 3.00	
IDEA Payouts (enter as + No.)	\$ -	\$ -	\$ -	\$ -	###	\$ 1,000.00	\$ 750.00	\$ -	-	\$ 500.00	\$ 306.84	\$ 1,500.00	
Total Expenses/Payouts	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,020.00	\$ 750.00	\$ 32.80	\$ -	\$ 500.00	\$ 337.42	\$ 1,503.00	\$ -
IDEA Contributions	\$ 1,226.00	\$ 2,305.00	\$ 827.00	\$ 763.00	\$ 380.00	\$ 1,685.00	\$ 1,094.00	\$ 232.00	\$ 2,092.00	\$ 155.00	\$ 2,330.00	\$ 898.00	
End of Year Balance	\$ 27,110.00	\$ 27,271.14	\$ 32,863.26	\$ 37,804.46	\$ 39,816.81	\$ 45,587.60	\$ 52,955.90	\$ 40,857.90	\$ 52,128.19	\$ 56,506.54	\$ 58,544.41	\$ 66,026.85	\$ 66,026.85
Total IDEA Fund Gain/(Loss)	\$ (3,717.73)	\$ 161.14	\$ 5,592.12	\$ 4,941.20	\$ 2,012.35	\$ 5,770.79	\$ 7,368.30	\$ (12,098.00)	\$ 11,270.29	\$ 4,378.35	\$ 2,037.87	\$ 7,482.44	\$ -

Payouts (Grants)

2006 -- \$1,000 grant to Bloomington Chapter for YIH Festival
 2007 -- \$750 grant to Illinois District YIH Festivals
 2010 -- \$500 grant to Illinois District YIH Festivals
 2011 -- \$306.84 grant to Illinois District YIH Festivals
 2012 -- \$1500 in grants to Illinois District YIH Festivals
 2013 --

Note: The IDEA fund is an endowment fund and **is not** managed by the Illinois District.

This summary report is for information only

Submitted by Jim Wagner, Treasurer, Illinois District

August 31, 2013

Category	Disb.	Rec.	Budget Item	2014 Proposed Budget	
				Disb.	Receipts
Events	A	1	IDAHA	\$ 8,000.00	\$ 8,000.00
	B	2	Spring Convention	\$ 12,000.00	\$ 15,500.00
	C	3	Fall Convention	\$ 18,000.00	\$ 21,000.00
	D	4	YIH -- IMEA, Festivals, HS & Collegiate Contest Prizes	\$ 5,500.00	\$ -
	E	5	CSLT	\$ 1,500.00	\$ 1,500.00
	F	6	CDWI	\$ 1,500.00	\$ 1,000.00
	G	7	Quartet Promotion Events	\$ 200.00	
	H		HF Wine & Cheese	\$ 300.00	\$ -
	I		Membership Events	\$ 500.00	
Fees, Grants, Contributions and Fund		8	Net Member Dues (after BHS 4% handling fee)		\$ 26,000.00
		9	Interest		\$ 5.00
Raisers	J		Bank Charges-New Checks	\$ 250.00	
	K		Corporation Fee (Dec.)	\$ 8.00	
		10a	Grants & Cont. to Gen.		\$ 1,000.00
		10b	Grants & Cont. to - IDAH		
	L	10c	Grants & Cont. to - IDEA	\$ 200.00	\$ 200.00
		10d	Grants & Cont. to - YIH		
		11	Charters & Assmt.		\$ -
		12	Advertising		\$ -
Supplies	M		Credit Card Charges	\$ 1,000.00	
	N		Insurance	\$ -	
Supplies	O	13	Historical Storage/Supplies	\$ 1,600.00	\$ 250.00
	P	14	Awards	\$ 1,400.00	
	Q		Copies/Supplies/Postage	\$ 250.00	
	R		Web Site Expenses & Adm.	\$ 800.00	
Merchandise	S	15	ILL District Pins	\$ -	\$ 300.00
	T		Int. Quartet/Chorus Buttons	\$ 500.00	
	U	16	Misc. Merchandise	\$ -	\$ -
Support	V		Int. Chorus Support	\$ 3,000.00	
	W		Int. Quartets Support	\$ 2,400.00	
	X		C&J Candidate Support	\$ 500.00	
	Y		President Int. Meetings	\$ 2,800.00	
Meetings	Z		EVP Int. Meetings	\$ 2,400.00	
	AA		VP C&J Mtgs	\$ 1,400.00	
	BB		BOD Meetings	\$ 800.00	
	CC	17	BHS Mini-Forum/Forum	\$ 3,000.00	
	DD		C&J Category School	\$ 1,000.00	
Gov. BOD	EE		President	\$ 400.00	
	FF		EVP	\$ -	
	GG		IPP	\$ -	
	HH		Secy.	\$ -	
	II		Treasurer	\$ -	
	JJ		Members At Lg.	\$ -	
OT	KK		VP CDWI	\$ -	
	LL		VP C&J	\$ -	
	MM		VP COTS/CSLT	\$ -	
	NN		VP Events	\$ -	
	OO		VP Financial Development.	\$ -	
	PP		VP Mkt & PR	\$ 250.00	
	QQ		VP Membership	\$ 250.00	
	RR		VP M&P	\$ -	
	SS		VP YIH	\$ 250.00	
	TT		Committee Chairs	\$ -	
	UU		Chapter Councilors	\$ -	
Other	VV		Hospitality Allow.	\$ -	
	WW		To Riser Account	\$ -	
	XX	18	Misc/Other	\$ 400.00	\$ 400.00
Totals				\$ 72,358.00	\$ 75,155.00
Net (Rect. - Disb.)				\$2,797.00	

August 31, 2013
Submitted by J Wagner

Marketing Report for the Illinois District of the Barbershop Harmony Society
Fall 2013

Prepared by Derek Gilbert, VP/Marketing

1. Spring Convention

a. Registrations

i. Early registration

1. 210 full registrations
2. 1 Saturday night pass
3. 26 Harmony Platoon

ii. Registrations at site

1. Total cash and checks received: \$4,440
2. 62 full registrations
3. 98 Single Event Passes

iii. Totals

1. 272 full registrations
2. 99 single event passes
3. 26 Harmony Platoon members
4. *Note: 35 single event tickets unaccounted for after convention*

iv. Lessons

1. Color-coded tickets for different events works well
2. Better to have someone in host chapter responsible for ticket sales and security of the cash boxes than someone who is singing in multiple events (like the current VP/Marketing)

b. Marketing

i. To chapters

1. Email blasts through Vertical Response
2. Facebook

ii. To community

1. Peoria Convention & Visitors Bureau

Note: I relied on the PC&VB to use their claimed media contacts. I provided a couple of press releases and photos of Chiefs of Staff. Only media response came from WMBD-TV (Channel 31), which aired a 45-second piece on Friday night. I will be more hands on with the local media in the fall.

2. Website

- a. Updates: Added spring contest info to contest archive section.
- b. Changes: Added link to QCA's coaching page and made names of quartet champs more visible in the picture archive.

3. Fall convention

a. **For the agenda:** Streaming video

i. Why sell a webcast of the fall contest?

1. Attendance at conventions is in decline; possible factors include cost, time commitment, aging membership.
2. Video stream is potentially much cheaper than registration, travel, and one or two nights in hotel.
3. Video would be available for at least 30 days after convention; subscribers could watch at their leisure. (Contestants could watch themselves and other competitors afterward, too.)

ii. Logistics

1. BCPA has the necessary equipment and Internet connection (minimum 1 Mbps upload).
2. Contractor would provide cameras and crew.
3. Stream would include the actual contest sessions and award presentations only; we would not attempt "green room" interviews as on the International webcast.

iii. Bids

1. V-Cube USA (California) - \$5,125 - www.vcube.com
Includes crew, cameras, lodging, live stream, and video archive at www.ustream.tv. (Note: uStream is a free web service supported by banner ads across the bottom of the videos. If we had the equipment and crew, we could stream the video ourselves via uStream -- if we didn't mind the ads. uStream is a reputable service; "pro" channels at uStream include CBS News and Fox Sports.)
2. TechWerks (North Carolina) - \$4,500 - www.techwerks.tv
Includes crew, cameras, lodging, live stream, and 30 days video archive at custom website developed for convention. Also includes producing DVDs of contest sets for competing quartets and choruses.

iv. Questions

1. Can we turn a profit on this; i.e., can we sell more than 250 at \$20 apiece (or whatever price we decide)?
2. Copyright clearance for pay-per-view webcast?

**ILL District YIH Report
August 2013**

- ✓ Spring Convention – One High School quartet from Huntley H.S. (“Dew and the Crew”) entered the contest and was crowned H.S. champions. One quartet from Morton H.S. (“Soundquake”) entered the collegiate contest and was crowned collegiate champs, although chose not to compete at International in Toronto. A barbershop ensemble from Dunlap H.S. (“T.B.A.”) made up of two quartets entertained the crowd during the festival portion of the weekend.
 - ✓ Upcoming festivals:
 - **September 18:** Festival, Sterling, IL (contact Kevin Deets, kjdeets@frontiernet.net)
 - **October 19:** Festival, Fox Lake, IL (contact Bill Ward, kingschancellor@gmail.com)
 - **October 21:** Festival, Charleston, IL (contact Tom Woodall, twoodall@eiu.edu)
 - **October 24:** Festival, Bloomington, IL (contact Rich Hansen, hansenr@mtzion.k12.il.us)
-

*All event sponsors should submit their event to the district calendar and alert the DVP of YIH and District President and Treasurer (if requesting funds to help defray costs) in advance of the budget approval for each year. In addition, sponsors seeking grants from the Society need to fill out a form and submit it before June 1 for fall festivals. Up to \$2000 of Harmony Foundation grant money is available per event, based on need. Rich Hansen has this form if needed.

Respectfully submitted,

Rich Hansen
ILL Dist. VP - YIH

**Music and Performance Report**
Don Smit and Tom Woodall Co-Chairmen

08/11/2013

IDAH Illinois District Academy of Harmony

This year the Illinois District celebrated its 30th anniversary of IDAH schools, in hopes of not only providing learning opportunities through classes and quartet coaching, but also to promote a tighter fellowship of Illinois barbershop singers. IDAH was held on February 8th and 9th in Champaign at the Faith United Methodist Church. There were 9 quartets and 19 class participants for a loss of \$800.31. At the February 2013 Board Meeting a two page report was presented outlining all of the events. This report was also presented at the HOD Meeting on March 31, 2013 at the Spring Convention in Peoria.

As of this writing, no decisions have been made about IDAH 2014. If you have any suggestions for the IDAH Committee, please discuss or send an e-mail to Don Smit or Tom Woodall.

THIRTY MINUTES OF B FLAT SINGING

At the Spring Convention (April 13th) we again sponsored the **"Thirty Minutes of B Flat Singing"** event. We had more than fifty men take part and they seemed to enjoy the fellowship and singing. There was no expense for the participants. Two dozen oversized hard copies of "Polecat Music" were taped around the walls of a large meeting room. Men moved from site to site, with the personnel constantly changing. We even had a couple of contest judges joining in. I think this is the fifth year in a row we have done this at the Spring Convention and have received good vibes and low cost (...nothing...maybe not even a room charge?) it seems like a valuable event and singers now seem to look forward to it.

SINGING WITH A CHAMP

We plan to continue with the 4th Annual **"Singing With A Champ"** event this coming September 28th in Bloomington. Some two dozen former Illinois District singers who have won a gold medal in a quartet, are expected to join another 35 or 40 singers between 9:15 and 10:00 AM in the Headquarters Hotel.

There are no judges, spectators or costs to the singers. Former champs (some have sung in more than one quartet) are given a cardboard "crown" that identifies them by name, Quartet name and voice part. They mingle, singing with anyone who wants to sing..tags, woodshedding or sing a complete song. We take a nice group photo that is then distributed throughout the district via the web site and other publication sources. The event seems to be popular with all concerned and the fact that it does not cost the District anything (unless for the use a a room or area), it appears to contribute to the fun of a great fall convention event.



UPDATE

Music and Performance Report Don Smit and Tom Woodall Co-Chairmen

September – 2013

IDAH Illinois District Academy of Harmony

IDAH 2014 will be held on February 22, 2014 at the Faith United Methodist Church in Champaign, Illinois. A team of : Tim Pashon, Terry Ludwig, Raymond Schwarzkopf, and Ben Harding are putting together some new and exciting ways of helping all Illinois barbershoppers.

AFTER HOURS will be the feature quartet and part of faculty.

New items that will be featured at IDAH 2014 include:

- Ev Nau class – How to put together a show package
- Classes for all barbershoppers
- Faculty to include

Rik Johnson	Rich Knight	Rich Hansen
Kevin Keller	Raymond Schwarzkopf	Ev Nau
Eric Dalbey		

- A Youth Chorus (under age 30) to be run like a YIH festival

Discounted prices will be available at the Fall Convention

\$75.00 – if signed up at IL District Fall Convention – with a free voice lesson

\$90.00 – after the Fall Convention - until cut-off date

\$100.00 – after cut- off date (voice lessons for an additional \$15.00)



To: Illinois District Board/House of Delegates
From: Bob Squires, Illinois District Historian
RE: 2013 Fall Convention Report
Date: September 27, 2013

From all reports, our Society 75th Anniversary historical display made a great impression on those attendees at our Toronto convention in July. Our thanks go out to Hugo Feugen for transporting, setting up, taking down and returning the display after the convention. Thanks also to fellow historical committee members, Jim Stahly and Joe Sullivan for their help and consultation. Special mention should be made of the work of Bloomington member, Ken Ota, for his help in fine tuning the graphics. The display will again be on display during the Fall convention in Bloomington.

Also along historical lines, I must compliment the Coles County chapter for their wonderfully entertaining historical travels through our early barbershop history with their presentation during the spring festival event.

Historical contributions to our district archives usually ebb and flow during the year, and we currently are experiencing a lull in individual contributions. This is timely because space in our district storage area is dwindling. Dave Cowin has made replacement shelving which will be installed soon to help with future storage.

I would also like to recognize committee members Frank Fabian and Craig Rigg. Frank continues to work on a few special projects and also enjoys delving into interesting features he discovers on the Internet. Frank's latest work involves the old gathering places of Chicago area barbershoppers and visitors to the city. Frank has put together a list of favorite songs and tags these old timers sang at venues like the Bell Pine, the Normandy House, Ship's Café, LaRay's and the Germania Club. With the help of the late Lynn Hauldren, Frank was able to assemble many of the old song titles sung in those haunts.

Craig Rigg has been actively looking into the early history of his home Macomb chapter and their early quartets. Many early photos have been discovered. His future plans include researching early barbershop activity in the Pekin/Canton area.

Again, please keep the Illinois District in mind when coming across old artifacts and historical materials, especially those of the families of former members. I would be happy to make arrangements to transfer those donations.

Respectfully submitted,
Bob Squires, for the District Historical Committee



AWARDS COMMITTEE REPORT - FALL HOD MEETING, 2013

1 - SPRING AWARD PLAQUES ORDERED.

20 Plaques have been converted from Dick Johnson's original artwork and the plaques have been delivered to the spring recipients. Templates have been created that can be easily updated immediately after future conventions so that plaques can be presented to winners on a timely basis.

Dick Johnson's wife Patty allowed us to borrow Dick's computer for a week to download all files and gave the District permission to use his artwork. Thank you to Mike Isely, who picked up the computer in Lockport, brought it to Barry Cain to download documents and returned to Patty a week later.

2 - AWARD DESCRIPTIONS UPDATED.

The Awards Committee Manual will be maintained by the awards committee. Award descriptions will be sent to President Bowyer and to Derek Gilbert to be placed on the District website where all members can have access to the information including the District Policy Committee.

3-TRAVELING TROPHIES/AWARDS VS DISPLAY TROPHIES/AWARDS

It was agreed that traveling trophies will be taken home from the contest by winner and retrieved by a member of Awards Committee before the next convention that trophy is awarded to another winner. Display Trophies are currently being maintained and updated by Mike Bagby and will be brought to all conventions for display.

TRAVELING TROPHIES/AWARDS

Buzz Haeger High School Quartet Trophy
 George Peters Senior Quartet Trophy
 Rush Wyman Illinois District Chorus Trophy
 ABE Award (Award for Barbershop Excellence)
 District Quartet Trophy *
 Music Man Award*

*The District Quartet Trophy and Music Man Award are handled by the QCA, not the Awards Committee

DISPLAY TROPHIES/AWARDS

Sol Gamis Trophy
 Charles Hecking Display Plaque
 Gene McNish Small Chorus Display Plaque
 Ed Wilson Memorial Display Plaque
 College Quartet Trophy

4 - BULLETIN EDITOR OF THE YEAR AWARD

Entries for Bulletin Editor Awards now are submitted to Barbershop Harmony Headquarters in Nashville rather than to the District. A clearer understand of the current process will be included in the updated award descriptions and communicated to the district membership. Craig Rigg will be asked to work with Derek Gilbert to get this information on the District Website. Individual questions should be referred to Craig who is very knowledgeable

**5 - TRIBUTES AND ACKNOWLEDGEMENTS**

Bob Squires will write up a small tribute to Dick Johnson to be placed in the District Awards Manual regarding the many contributions Dick made to the Awards Committee during his tenure as a member of the committee.

We also need to recognize others who have contributed awards - Wound for Sound Quartet paid for the College Quartet Trophy. Will Thorndike paid for the Frank Thorne Trophy. Buzz Haeger paid for the Buzz Haeger High School Quartet Trophy.

6- MOST ENTERTAINING CHORUS AWARD (MECA)

The selection of local dignitaries for this award will be handled by the local convention committee for each convention. When this award was first created, Paul Tolley who lived in the Peoria area arranged for the panel of celebrity judges each year, gave them the tools and instructions for scoring the competitors, added up the score to determine the winners and made the announcement. When the convention moved to Bloomington – Greg Grey took over this project. In Springfield it was the local convention committee. This project will be much more effective handled locally with help from the Awards Committee.



Chorus Director Development

The 2013 CDWI (Chorus Director's Workshop Intensive) was held in Schaumburg Illinois on July 20 with five directors in attendance including one of our sisters from Harmony Incorporated. Additionally, we were honored to host as an observer the new VP of Chorus Director Development for HI, Cindy Keikhefer. Harmony Incorporated is in the early stages of developing their own program and they are looking to the BHS to assist them in providing a model. The Brotherhood of Harmony hosted the event and went way beyond the call of duty to insure that the facilities and services were top notch. I would like to extend a special thanks to Syl Wetle of the Brotherhood – he was the contact and coordinator in Schaumburg and was a most gracious host. Thanks, Syl!

We had directors of various skill levels, as one might expect (and hope for) and our trainers, Raymond Schwartzkopf and Jerry Schmidt (of New York) provided exceptional instruction for the participating directors, helping everyone to discover new skills and develop new ideas about how to get the most for their respective choruses!

After a long day of discoveries, both mental and physical, everyone departed for home, the hall was tidied up and returned to its pre-CDWI condition. By all accounts, the day was exceptional and, I believe, a success for all who were able to take part.

Respectfully submitted,

Tim Woodall
VP, CDD



Upcoming Conventions

- Fall of 2013 - Bloomington, IL – BCPA
- Spring of 2014 - Joint Convention with CSD - Davenport, IA - River Center - Representative of Quad Cities Convention Bureau will be in Bloomington to provide information.
- Fall 2014 - 2 options in the mix. Hope to make a decision at the Fall 2013 Convention.

Further Conventions locations unknown at this time due to possible competition timetable changes and unsigned contracts

For further information, please see Will Thorndike or Jeff Bowyer

William Thorndike



IDEA Financial Report

From: Earl Holtz

As of the market close on Sept 4, the fund has increased to \$71,961.60 from \$66,026.83 as of 12/31/12.

The three investment funds advanced 9%, three contributions in memory of Dick Johnson totaling \$300 were received, and a 2012 \$250 check for IDAH cleared the bank.

YTD the stock market as measured by the S&P 500 index was up 18% and many fixed income investments were negative. The current bank balance is \$799.66.



Fall 2013

Society HOD Bulletin

Usually in the Fall, we feel as if we're beginning to wrap up a year, but nine months into 2013, it feels as if we're just getting started! More and more, we're seeing chapters and districts "looking out the window" and making an impact on their communities and young singers. In our 75th Anniversary year, we are more powerfully leveraged than ever before to change lives. We have the strength of 23,000 members and an expanding global network of affiliates. We have the tools, the will and the passion to tell our stories -- as individual Barbershoppers and as a Society -- to a world aching for the joy we bring in song. **Together, we are making the music that's making a difference.**

Enjoy the Bulletin!

Shannon Elswick, *President*
Barbershop Harmony Society

Marty Monson, *Executive Director*
Barbershop Harmony Society



Our 75th Anniversary is in full motion. Here are some of the activities occurring now through April 2014:

Highlight of the year was unquestionably the 75th Anniversary display at the Toronto convention. Grady Kerr's team put together an awesome exhibit of champion costumes.

The 75th Anniversary theme was celebrated throughout the convention, with tributes to the 50th Anniversary of the Town & Country 4, 25th Anniversary of the Chiefs of Staff, and an overview of the Society's history playing an integral role in the Saturday Night Spectacular. This was event was a pivotal moment in teaching the concept that our past is the bedrock on which we build a more expansive, outward-looking future.



CELEBRATE HARMONY

A Salute to the Barbershop Harmony Society's 75th Anniversary

The Celebrate Harmony show continues to gain traction, with more than 46 shows already performed, and 22 more still slated for the Fall season.

Several districts are making their Fall conventions into showcases for their anniversary, including Land O' Lakes District's plan to have a Saturday evening featured performance.

Posters of all past champions, autographed by many AIC members, were sold for premium prices at the convention. Some are still in stock at Harmony Marketplace, as well as the non-autographed version.



The 75 Years of Champions release on iTunes and other download services has been well-received. Purchasers during the initial pre-sale period also received six bonus tracks from new champions Masterpiece.

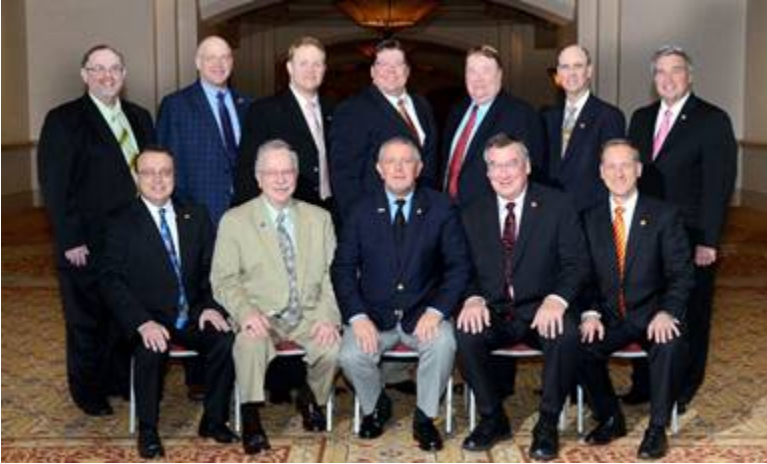
A Jubilee Concert at New York's famed Carnegie Hall on December 1 will celebrate the anniversary with some of the biggest names in barbershop: Crossroads, The Gas House Gang, and Premium Blend, presented by the Heart of America Chorus of Kansas City, along with the River City Chorus and a festival chorus of barbershoppers from across the country. Details are at <http://mcp.us/barbershop-festival/>



Bill Gaither congratulating the Barbershop Harmony Society on our 75th Anniversary

<http://www.youtube.com/watch?v=33y5zJgLnQU>

Society Board



2013 Society Board of Directors

(front row left to right)

Dwayne Cooper, *Treasurer*

Alan Lamson, *Immediate Past President*

Shannon Elswick, *President*

Don Fuson, *Executive Vice President*

Marty Monson, *Executive Secretary and Society Executive Director (without vote)*

Board Members-at-large

(2nd row left to right)

Gerry Borden, Gary Plaag, Joe Cerutti, David Calland, Clarke Caldwell *President/CEO of Harmony Foundation (without vote), John Miller, and Rick Ashby*

Notes from Society Board meetings (March –Sept. 2013)

Finances

- The 2011 Society Consolidated BHS/HFI Audit was completed.
- Rick Ashby has agreed to chair the recently formed Finance Committee.

Board Vacancy

- Joe Cerutti has resigned from the board to assist in a new role with Society HQ. The process to receive nominations and fill the vacancy is ongoing. Joe will be missed on the board but we know he will be a great asset to the society in his new role.

C&J Rule Change

- The board approved the score variance review process recommended by the C&J committee.
- The board approved a score of 73 for Collegiate Prelim qualifiers for the 2014 International Collegiate Quartet Contest, to be held in Las Vegas.

Membership

- Additional reports on membership retention, as prepared by society staff and the Membership Committee, are being reviewed by the Board.

Committee Descriptions

- President Shannon Elswick and Society Governance and Bylaws Committee are working to clean up inconsistencies of Society job descriptions (in various Governance Manuals and Society Bylaws).

Chapter Visitation Program Summary

The summary of the 2011 collected data was reported to the Board and the District Presidents. The data indicates a need for the Society to develop strategies in five main areas:

- Recruitment
- More visits and communication from District, Society Staff and Society officers
- Music coaching for chapters
- Aid chapters with planning and implementing shared activities with other chapters
- Modernize music and arrangements available through the Society

BHS Branding

- Headquarters staff has been working to develop materials which will be presented to members as a strategic architectural plan towards allowing the Society to position itself for growth. The new branding does not involve a logo change or changes to the vision or mission of the Society but is meant to bring a refinement of the Barbershop Harmony Society's current branding image and to:
 - Enhance credibility of the Society and its programs
 - Establish the Society as a legitimate choral society/organization
 - Make the Society more relevant to outside audiences
 - More overtly emphasize the Society's emphasis on the "greater good"

23K Project

Hundreds of Society members have been contacted by the 23K caller volunteers. While the initial data indicates a significant number of our members have a positive overall barbershop experience, there are many opportunities for us to continue to improve programs and level of service. As we prepare to put our volunteers to work on specific projects, we are pleased to announce Pete Carentz has joined the team as Chief Volunteer Officer. Keith Eckhardt continues in his role as Chief Volunteer Information Officer, serving with Bud Laumann, Calling Team Leader, and Roger Heer, Quality Assurance Team Leader. And, of course, Montana Jack Fitzpatrick will continue as the Commander of the Volunteer Army. Watch for information about an expanded recruiting effort and details on specific projects to be rolled out soon.

Harmony Foundation International Board of Trustees Elections

Three nominees were elected to the HFI Board of Trustees.

- Sharon W. Miller (second full term 2014-2016)
- J. David Mills (first full term 2014-2016)
- Arne R. Themmen (first full term 2014-2016)

Society Board of Directors Elections

The following officers were elected for one year terms:

- Society President Shannon Elswick
- Society Executive Vice President Don Fuson
- Society Treasurer Dwayne Cooper

The following were elected to three-year terms:

- Board Member at-Large Skipp Kropp
- Board Member at-Large Dick Powell

All terms of office begin January 1, 2014.

Harmony Hall Nashville's Staff, Volunteers and Interns

BHS Staff

- Staff full-time – 27
 - Service Center - Danny Becker, 7/30
 - Service Center - Laura Tracy, 8/19
- Contractors - 3
 - Music Educator - Joe Cerutti, 9/4
 - IT - Bill Butler, 9/10
- Staff part-time – 2

2013 BHS Interns

Currently the Society is working with Lipscomb University, Vanderbilt University, Belmont University, TN State and the University of Alabama to develop ongoing programs to both support the Society's efforts and enhance our interns' educations. As of September 1st five interns have worked in the following areas: licensing and copyright research (128 hrs.), Education Department (55 hrs.), Service Center Dept. (97 hrs.) and sheet music data entry (12 hrs.) for a total of 292 hours.

2013 Home Schooled Student Volunteer

One Nashville student has volunteered in our Marketplace as part of his course work. Seventy-two hours to date.

2013 BHS Volunteers

The Society has 11 volunteers who work regularly at HQ. We're thankful to local BHS and Sweet Adelines International members for their time and talents. As of September 1st 11 volunteers have worked in the following areas: Service Center (98 hrs.), Old Songs Library (356 hrs.), administrative clerical duties (116 hrs.), 75th Anniversary (66 hrs.), Education Dept. (207 hrs.), Website development (605 hrs.) for a total of 1,448 hours.

The Society has garnered **1,812** hours of work from our talented and giving Interns, Home Schooled student and volunteers.

2014 INTERNATIONAL CONVENTION

The 75th Anniversary International Convention in Toronto is now in the books, and it was a great one. Nearly 6,500 barbershop harmony enthusiasts attended the convention in Canada's largest city. The contests and shows were well received, but the true magic of the convention was in the hotel lobbies. Every evening, old and new friends socialized, sang & enjoyed the celebration of our art form. Here are some highlights and feedback:



Harmony University Sessions

Sessions were offered throughout the entire week and with Saturday being lighter scheduled than previous years, this allowed us the opportunity to expand our educational sessions significantly. These were a very welcome addition to the event and a great opportunity to cross-market another Society brand during the convention.

Saturday Night Spectacular

This event replaced the typical "pre-show" and was focused around an organization message, **"Together, making the music that is making a difference."** A great collaboration between Society and HFI staff, it was unified in message, uplifting, and tugged at the heart strings. It



was just the beginning of even great events to come for future conventions. If you didn't see this show, you can watch a condensed version online via our YouTube channel, Barbershop Harmony Society.

Attendee Feedback - Survey

518 attendees completed the survey for 2013 compared to only 289 in 2012. Below is a brief summary of their overall feedback.

Areas of major improvement over 2012 survey results include:

- Harmony University Sessions
- World Harmony Jamboree
- Contest Venue Lighting
- Registration Process
- Helpfulness of Staff & Volunteers

Areas of significantly lower satisfaction over 2012 survey results include:

- Value for Money Spent (many comments on the expense of Toronto as a destination)
- Chorus Contest (most comments with regards to length of performances / set-up)
- MegaSing

.....On to Las Vegas!

For the 2014 convention, we will all be under one roof at MGM Grand Hotel & Casino in Las Vegas. The contest venue is the Grand Garden Arena, located inside MGM Grand.



MGM Grand offers incredible restaurants, shopping, gaming & a true resort experience. If the contests get too hot to handle, you can cool off in one of the many pools or lounge around the lazy river!

Special BHS convention rate of \$129/night (plus \$10 resort fee & tax).

All attendees that book within our block of rooms at MGM receive:

- Free in-room internet
- No extra person fees! Up to 4 in a room at no extra charge
- Daily newspaper
- \$15.00 food & beverage credit at any MGM bar or restaurant
- Complimentary fitness center admission
- 2 for 1 entrees at MGM fine dining restaurants (1 per person)
- Grand Buffet Specials
- 2 for 1 Barbershop Harmony Society signature drinks all week long!
- 10% off salon / spa treatments

All this, plus MGM Grand offers free parking!

Please make plans today to join us for what is shaping up to be the most exciting International convention to date! Register today while great seats are still available and reserve your hotel room at www.barbershopconvention.com/vegas.



2014 MIDWINTER CONVENTION



Have you registered yet for the 2014 Midwinter Convention in Long Beach? This will be a “can’t miss” event. Thursday evening will kick-off with a party on the historic Queen Mary for all convention attendees (included with your registration). This party will feature guest entertainers including our current medalist quartets!

The rest of the week will be just as exciting with two blockbuster shows featuring acts that you can't see anywhere else in the world! The Youth Chorus Festival features our future as incredible young men take the stage and strut their stuff.and don't forget about the Seniors! The best Seniors quartets in the world face off to be crowned International Seniors Quartet Champion!

Long Beach is the perfect setting for all of this excitement to unfold! Incredible weather, a fabulous theater for our shows and contests, excellent hotels – all within walking distance and plenty of world-class restaurants and nightlife just steps away.

Register today to save some money and get a great seat! www.barbershopconvention.com/longbeach



International
**YOUTH
 BARBERSHOP
 CHORUS FESTIVAL**

Sure to be another great experience for participants and attendees alike, the 2014 Youth Chorus Festival is one you wouldn't want any young man to miss. We have just a few

spots open for Youth Chorus registrations. Encourage your local young men's chorus to participate...they'll thank you. <http://www.youthchorusfestival.com/index.php/registration>

We are excited to present the 2014 Youth Chorus Festival participants.

Name of Chorus	Name of Director	The Chorus will officially represent
Tiny Mighty Chorus	Josh Landin	Far Western District, Central Valley Chapter, Golden Valley Chorus
NED Youth Workshop Chorus	Anthony Nasto	Barbershop Harmony Society District and/or Chapter
The OC Student Union	Nick Papageorge	Fullerton Joint Union High School District - Buena Park, Fullerton, La Habra, Sonora, Sunny Hills, and Troy High Schools
The Recruits	Jonny Moroni	Central States District, St. Louis School District, UMSL University
Ontario Youth a cappella Chorus	Shawn Oakes & Jordan Travis	Ontario District
Cleveland Heights Barbershoppers	Craig L. McGaughey	High School
Boom Town Chorus	Joey Buss	Far Western District, Santa Fe Springs Chapter, Westminster Chapter, Las Vegas Chapter, Edison High School, Irvine High School, Cal State University Long Beach

Frequency	Priscilla Shaw	Rocky Mtn. District, Denver Mountain Aires Chorus, Denver Public Schools, College/University
The Young Guns	Manny Lopez	The Southwestern District
The Nashiminey Young Men's Chorus	Garry Warlow	Nashimite High School
Pacific Suns	Kathleen Hansen	La Jolla Chapter and San Diego Chapter
Georgia Spirit	Clay Hine & Tim Brooks	Atlanta Metro Chapter, GA, Greater Atlanta Chapter, GA, Haven Kolls Memorial
3rd St. Sound	Carol Stephenson	University of La Verne
52Eighty	Jay Dougherty	Rocky Mountain District Denver Mile High / Sound of the Rockies
Mountain West Voices	Stephen Dugdale	Provo, Utah chapter, Brigham Young University
Harmony 2 Go	Stewart Wilkinson	Land O' Lakes District, numerous high schools, University of Saskatchewan, University of Regina
Foothills Sound	Lee Franks	Dixie District, Greater Knoxville Chapter, Chorus is formed by youth of the greater Knoxville metropolitan area
Pitchforks	Andrew Rembecki	Central States District, Kansas City Metro chapter

BHS SERVICE CENTER NEWS



In May of this year, we introduced the new Customer Service Center to the membership. Two employees who primarily dealt with marketplace orders joined two employees who primarily dealt with membership inquiries to form a team of four that could handle both areas. They spent several months cross training, and after amicably parting ways with two employees, they spent some more months training new hires, Danny Becker & Laura Tracy.

Danny Becker, a member of Nashville's Music City Chorus, brings years of experience handling customers in the real estate arena to the team. He has a genial attitude, an infectious enthusiasm, and an indisputable passion for the mission and purpose of the Barbershop Harmony Society. Laura Tracy, a native of Nashville, has experience handling customers in various nonprofit arenas. Laura brings to the team endless positivity, an encouraging spirit, and an obvious dedication for the tasks she undertakes.

In addition to seasoned team members Jacqueline Robinson and Michelle Hankins, and under the helm of returning Society staff member, Caki Watson, we hope to be able to give the membership new and improved customer service. The Customer Service Center is now the one stop shop to get your marketplace orders taken, your quartet registered, your membership renewed, and/or your questions answered. By reaching one person who is capable of handling all these requests, we have reduced the need for transfers, callbacks and multiple orders.

EBIZ

Our powerful membership database and members only “ebiz” was implemented to empower members in the



field to take care of their barbershop business whether personal info, quartet, or chapter related. You'd be amazed at what you can do at your own computer. If you have questions regarding a member, chapter or the Society it is recommended that you go to www.barbershop.org or to <https://ebiz.barbershop.org/ebusiness>. You'll be surprised how much information is at your fingertips.

Update to Record

When Joe Barbershopper has an update to his personal record, he can go onto ebiz himself and

update it, or his chapter secretary or other chapter officer can edit Joe's record for him. In that way the Harmonizer, District Bulletin or other members will be able to locate Joe.

Dues Renewal via ebiz

Online renewal with a working credit card is the quick and easy way to complete the renewal process. If you're worried about contest, the fastest way to renew is online.

Chapter Secretary Dues Payments

Chapter Secretaries have the authority to look at all overdue chapter members and pay their dues with a credit card via ebiz. For those members who procrastinate or forget their renewal, the secretary has a quick way to view, select and pay for any member in this category.

Chapter Dues Changes

When your chapter board votes to change chapter dues, the local chapter secretary can go onto the chapter ebiz page and input the new dues records at least 60 days in advance of their effective date. It is quicker than calling or sending an email to HQ.

Chapter Officer Reporting for 2014

ebiz is the easy to use repository for creating a Chapter Role record for all elected and appointed positions. HQ, your district, and other Society members use these records to contact various leaders within your chapters to share information or seek chapter solutions to common circumstances. Following your elections this fall, please take the time to report your 2014 chapter officers.

Find Member Proximity Search

A great tool to identify BHS members who have moved to your area but have yet to visit is ebiz. Do a search from Find Members>Proximity Search and UNCHECK the "current members" button. This list will contain both

deceased and former members at their last known addresses. Mail a card to the former members and invite them back for an alumni night at your chapter.

2013 MEMBERSHIP METRICS REPORT

September 2013

Membership

1. Sub-AIM: Improved retention/renewal rate of the greatest demographics of nonrenewal

Goal: Increase the number of members renewing from year one to year two from 59% to 69%.

Current: 58.6%

		2012 Renewal - Sub-AIM												Total	%
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2011 New Members		168	217	228	153	136	153	107	139	168	118	136	76	1799	60.0%
2012 Renewals of 2011 New Members		103	140	140	85	98	93	64	81	101	63	71	40	1079	
		2013 Renewal - Sub-AIM												Total	%
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2012 New Members		196	208	198	182	123	156	109	144	182	154	141	79	1872	69.0%
	Goal	135	144	137	126	85	108	75	99	126	106	97	55	1292	Current
2013 Renewals of 2012 New Members	Jan	64	85	114	121	126	128	128	128					64	32.7%
	Feb		79	121	121	133	132	133	134					164	40.6%
	Mar			97	116	122	125	125	127					332	55.1%
	Apr				87	98	102	103	106					451	57.5%
	May					51	68	71	73					530	58.4%
	Jun						59	71	76					614	57.8%
	Jul							54	64					685	58.4%
	Aug								63					771	58.6%
	Sep														
	Oct														
	Nov														
	Dec														
Total Renewal Percentage		32.7%	40.6%	55.1%	57.5%	58.4%	57.8%	58.4%	58.6%	0.0%	0.0%	0.0%	0.0%		
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Ongoing Monthly Renewal Total Percentage		65%	64%	64%	58%	59%	49%	59%	44%						

Goal: Increase the number of new youth members (under age 26) renewing from year one to year two from 40% to 60%.

Current: 40.4%

		2012 Renewal - Sub-AIM												Total	%
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2011 New Members < 26		54	80	60	44	31	55	35	45	60	38	38	16	556	42%
2012 Renewals of 2011 New Members < 26		21	37	25	24	15	29	10	22	24	10	11	3	231	
		2013 Renewal - Sub-AIM												Total	%
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
2012 New Members < 26		58	64	57	61	40	64	29	53	84	60	34	25	629	60.0%
	Goal	35	38	34	37	24	38	17	32	50	36	20	15	377	Current
2013 Renewals of 2012 New Members < 26	Jan	9	12	19	22	23	24	24	24					9	15.5%
	Feb		10	20	23	26	26	26	26					22	18.0%
	Mar			12	21	24	26	26	27					51	28.5%
	Apr				12	14	17	18	18					78	32.5%
	May					9	20	21	23					96	34.3%
	Jun						21	24	27					134	39.0%
	Jul							10	13					149	39.9%
	Aug								14					149	40.4%
	Sep														
	Oct														
	Nov														
	Dec														
Total Renewal Percentage		15.5%	18.0%	28.5%	32.5%	34.3%	39.0%	39.9%	40.4%	0.0%	0.0%	0.0%	0.0%		
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Ongoing Monthly Renewal Total Percentage		41%	41%	47%	30%	58%	42%	45%	26%						

2. Sub-AIM: Increase the number of EZ Dues participants from 2325 (current) to 4650 by year end 2013.

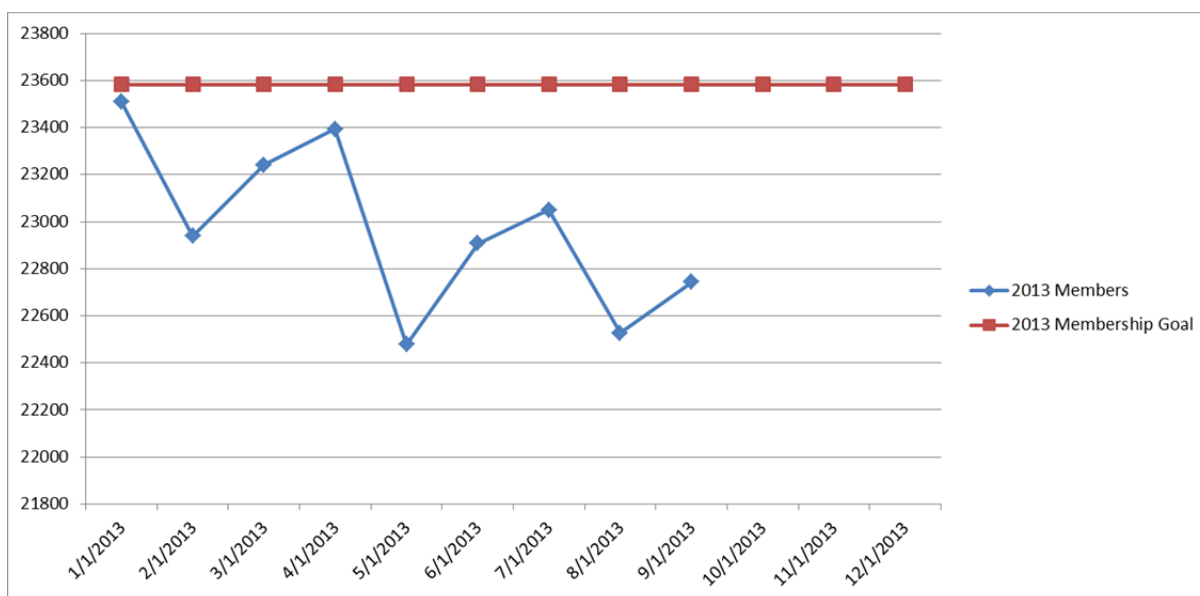
Goal: 4,650
 Current: 2,466

Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
2325	2334	2346	2403	2433	2448	2437	2448	2466				
	50.2%	50.5%	51.7%	52.3%	52.6%	52.4%	52.6%	53.0%	0.0%	0.0%	0.0%	0.0%

3. AIM: Total annual net membership change.

Goal: Stable Membership 12/1/13 at 23,583
 Current: 22,744

Comments: The Membership Development Committee is working with the Membership VPs to assemble a “best practices of recruitment, orientation, and retention” compilation with submissions from each district of their best examples. Their plan is to review submissions at the end of September and begin to build a training plan based on the document.



4. Sub-AIM: Project manage the communication process of onboarding a chapter so the average new chapter is chartered within six months from initial contact.

Goal: Establish a benchmark average timeline of this process to use to set improvement goals beyond 2013

Comments: The Peachtree, GA chapter chartered in August! Three of the six groups (in phases III thru VI) are well on their way to completing the chartering process, with a few more not too far behind. 39 groups are in phase one of the process, which means they’ve request information on starting a chapter and have been sent a license kit. It is likely we will charter two new chapters in the next few months.

Phase	Carryover into 2013	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
I	27	5		1		1							
II													
III	3					2							
IV					2								
V													
VI													
Chartered					1								

Inquiring Charter Name	Chapter Code if Applicable	Current Phase	Inquiry Date
Rome, NY	M066	IV	9/8/2011
Black River Valley, NY	M067	III	5/13/2011
Thunder Bay, ON	H113	IV	4/19/2011
Albany, GA	B105	III	3/9/2011
Denver, CO	S093	IV	3/8/2013
Provo, UT	S094	III	11/27/2012

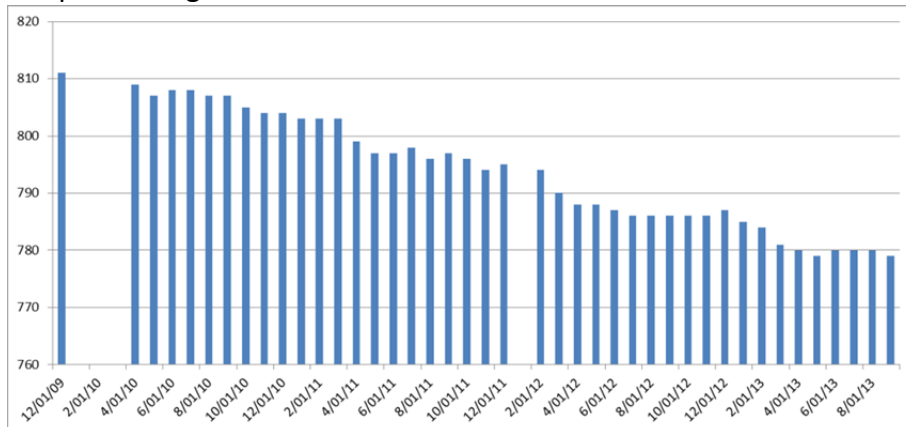
5. AIM: Create a specific number of new chapters each year.

Goal: Create eight (8) new chapters during the year.

Current: 2 new chapters year-to-date: Brunswick County, NC; Peachtree City, GA

Comments: The chart on the following page gives you a general idea of a three year history of total Society chapters month over month. More detail about the current chartering process is provided in the Sub-AIMs section of this report. Reasons for the decrease in chapters are as follows:

- January: Two chapters merged into one, clean-up of old licensed chapters that did not come to fruition.
- February: Two chapters merged into one, clean-up of old licensed chapters that did not come to fruition.
- March: Two chapters merged into one.
- April: One chapter turned in its charter.
- May: Two licensed chapters were created in the database. One license group was shut down (clean up).
- June: No new activity
- July: No new activity
- August: No new activity
- September: Two chapters merged into one.



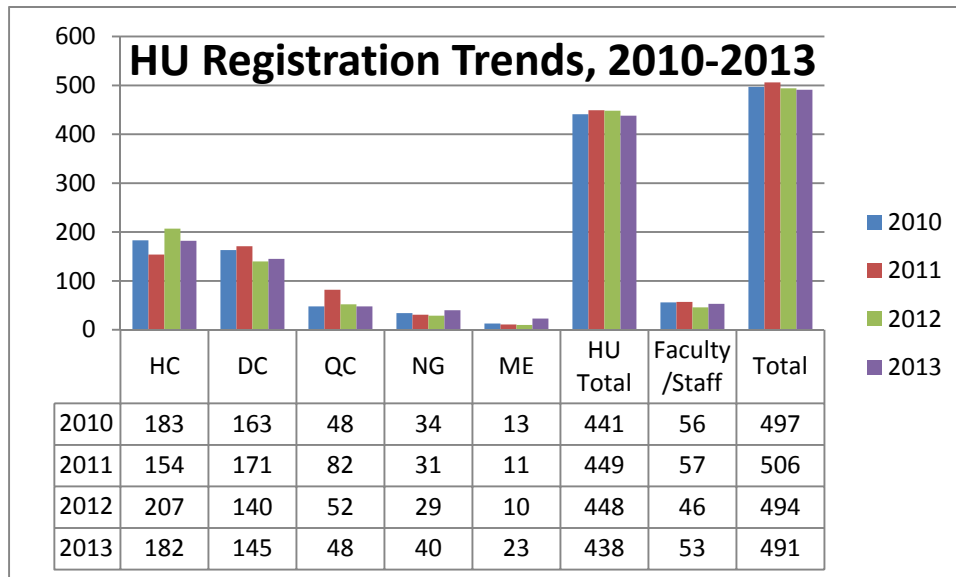


EXECUTIVE SUMMARY:

Harmony University 2013 was a tremendous success in many ways. Knowing it was our final year at MWSU, there seemed to be a very nostalgic, positive vibe that started Sunday night with a “tone setting” keynote address by Dr. Tim Sharp, and continued throughout the week. The student body and faculty feedback through surveys, follow up emails, and social media, has been very positive.



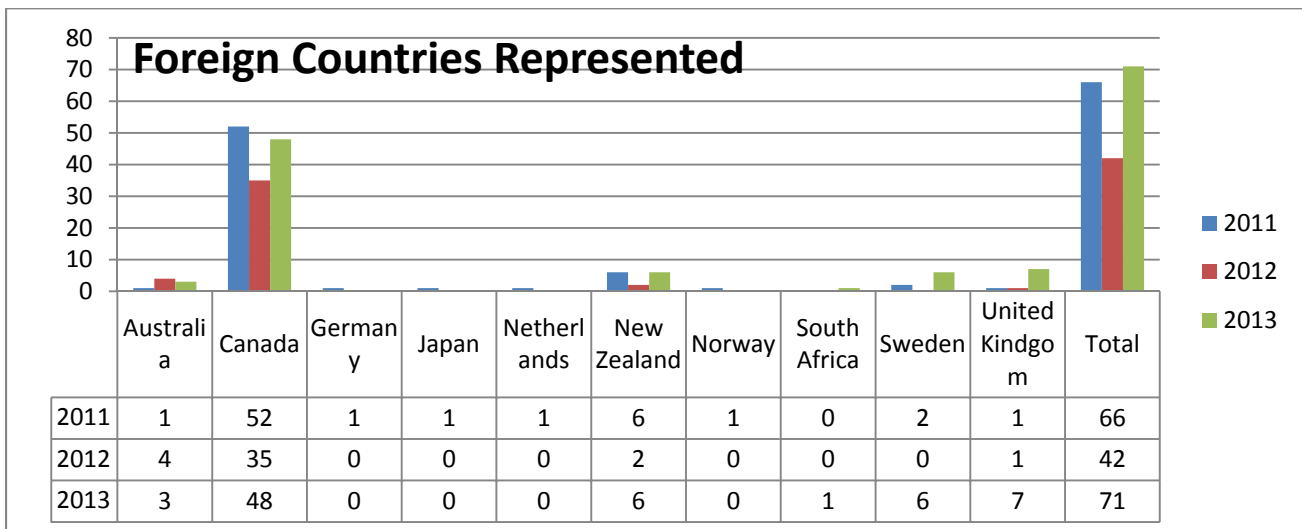
Registrations



Highlights

- Sunday Night Keynote Address – Dr. Tim Sharp (Executive Director of ACDA)
 - Appropriate, relevant message
 - Set the tone to open the minds of student body
- Ringmasters’ Role and Involvement
 - First champ quartet to stay / teach entire week in over 30 years
 - They were champions in every sense of the word...preparedness, approachability, availability, etc.

- Faculty Adjustments
 - Through encouragement from BHS staff, the HU Faculty was much more available to student body than in years past
 - Student feedback on surveys state this as a very positive attribute of the week, over and over
 - Of our 53 faculty, 25 (47%) were degreed Musicians!
- Choruses getting coached for full week in a ‘gold mine’ resource
 - Central Standard in ‘13, SoR in ‘12, ‘09 Western Hospitality Singers (Calgary)
 - Director of Central Standard, Rob Mance – “The HU experience surpassed our expectations for the entire week on the very first day!”
- PVI (Private Voice Instruction) Program
 - 98 students received a PVI during the week from one of six instructors (116 Students received in 2012)
 - Although student / teacher ratio is hard to justify on this program, those that received the PVI rated their experience as “Excellent”
- International attendees



- 23 Music Educators in attendance (Compared to 11 in 2012)

Thursday Night Bash

During the awarding of the “opportunities”, a gentleman won 2 registrations to the 2014 International Convention in Las Vegas. Instead of celebrating and running away with his winnings, he stated he wanted to donate them to one of the younger attendees. This turned into the most amazing display of giving and generosity we’ve seen in recent memory.

- 76 students fit the description of 25 and under
- 76 people donated registrations...including members of the BOD who weren’t even in attendance!

Attendee Feedback

290 attendees (66%) completed the survey for 2013 (282 (63%) in 2012).

Areas of major improvement over 2012 survey results include (based on student comments...not specific survey questions):

- Availability of faculty
- Headline quartet – their attendance / availability throughout the week
- Saturday Night show

Areas of significantly lower satisfaction over 2012 survey results include (based on student comments...not specific survey questions):

- Food
- MWSU assistance / availability to address issues within dorms



<http://www.youtube.com/watch?v=6ggVojhrN3U>

2014 – HARMONY UNIVERSITY / BELMONT UNIVERSITY

If you have not heard by now, Harmony University-The Event is moving to Nashville in 2014. Click here to see our announcement video. <http://www.youtube.com/watch?v=6ggVojhrN3U>

- Chorus College – Due to the facility space, proximity to many barbershoppers, and the increased demand from previous successful experiences, we are offering a Chorus College in 2014
 - We have space for FOUR choruses...first come, first served
 - ONE chorus is already booked and two others very interested
 - Discounted / group rates for choruses
- State of the art performance spaces
- Recording capabilities for quartets and choruses
- New residence halls
- Upgraded dining facilities
- Classes, dorms, dining hall are all in close proximity to each other
- NASHVILLE!

How to register:

- Chorus registrations have already begun. Call Sherry Lewis or Mike O’Neill for details
- Individual registrations will open in January

You won’t want to miss the first HU in Nashville on the beautiful campus of Belmont University.



HARMONY UNIVERSITY EXPANDING - www.HarmonyUniversity.org

Over the next few months, we will begin developing Distance Learning opportunities for barbershoppers, leaders in the barbershop community, and other curriculum that will be available to musicians world-wide.

Content will include:

- Scheduled web-based sessions
- Archived courses / workshops
- Video tutorials
- A place to encourage stronger interactivity and collaboration
- Live interviews / chat sessions
- Members Only relevant content behind our Members Only firewall

NOVEMBER – Secretary, Treasurer and President supplemental video instruction will be provided to all new and existing officers. Stay tuned for further release details.

2013 Youth Workshops *and* Harmony Explosion Camps



2013 Harmony Explosion Camp Northeast

Beginning this year, Youth Workshops and Harmony Explosion Camps were required to submit a Grant Application Form to qualify for funds from Harmony Foundation International. The Grant Application process will continue for the 2014 Workshops and Harmony Explosion Camps. Providing opportunities, for increased numbers of youth and educators to take advantage of the many fine Workshops and HX Camps our chapters offer, continues to be a major factor of the success of our youth outreach programs. Therefore the grant application process allows the prioritization of funding towards start-up and growth initiatives. Grant applications submitted will be reviewed by the BHS YIH OT Committee and HFI.

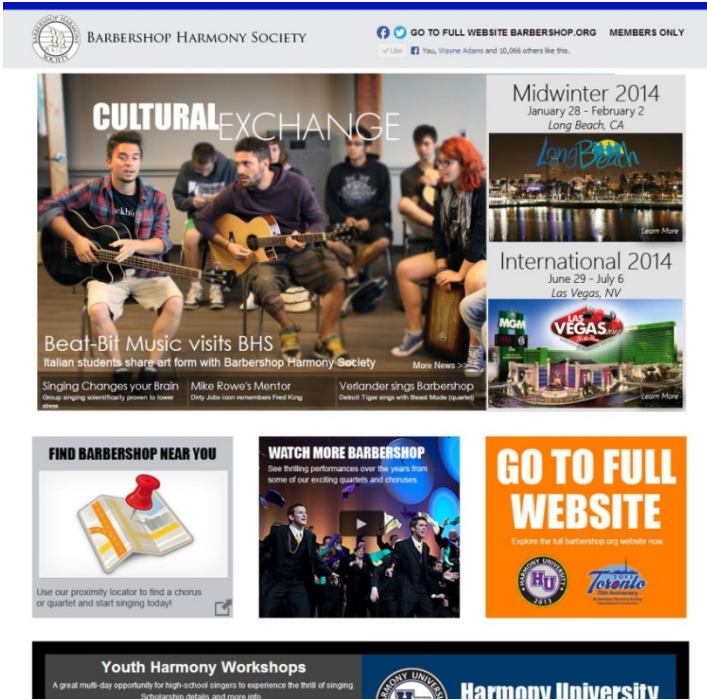
The 2014 one day Youth Workshop *and* Harmony Explosion Camp Grant Application Deadlines are:

Year	Application Released	Application Due	Notification of Award
2014	September 1, 2013	November 1, 2013	December 15, 2013

For additional YIH Grant application information visit: www.barbershop.org/youth

United States				Canadian			
Youth Harmony Workshops				Youth Harmony Workshops			
	2012	2013		2012	2013		
Participants YHW	7536	947	Participants YHW	150	300		
Educators YHW	288	53	Educators YHW	8	4		
Events YHW	46	12	Events YHW	4	4		
Number of Educators by YHW	6	4	YHW	2	1		
Average Participant by YHW	164	79	Average Participant by YHW	38	75		
<i>Workshops remaining</i>	32		<i>Workshops remaining</i>	1			
Harmony Explosion Camps				Harmony Explosion Camps			
	2012	2013		2012	2013		
Participants HX	1241	828	Participants HX	60	52		
Educators HX	33	40	Educators HX	4			
Events HX	15	8	Events HX	1	1		
Number of Educators by HX	2	5	Number of Educators by HX	4	0		
Average Participant by HX	83	104	Average Participant by HX	60	52		
<i>Camps remaining</i>	6		<i>Camps remaining</i>				

BHS Updated Website



On April 11th, the Society launched an updated front page to www.barbershop.org to be more outwardly focused. Response so far has been overwhelmingly positive, with total **traffic more than doubling** when compared to the same time period last year.

Regarding the show flyers, brochures, etc... we're at the very early stages of a new paradigm which will most likely include a fee for chapters to subscribe to an online media-creation service. Chapters would be able to log in and purchase flyers they can create themselves using online tools, photo uploads, text entering, etc, for flyers, brochures, biz cards, and other potential types of marketing/PR materials.

This will of course save us a ton of time and empower chapters to create these materials themselves either by downloading free templates, or by paying a small fee for an online service that will automatically generate the printable PDF files themselves.

BHS Social Media

Facebook - Our large events (Midwinter, 75th Anniversary, International) see the most visitors to our Facebook page, as expected. However, we're attempting to keep a steady stream of information so our viewership continues to grow. We currently have 10,143 "likes", or people following our page, which has increased by 1600 since the last HOD report. Over 2,000 post shares, over 3,000 comments, over 90 mentions (in other posts) to date.



Twitter - We have 3502 twitter followers - 300+ added since last report. 200+ retweets, 100+ mentions, part of 80+ lists, 968 tweets sent to date. We've been gaining followers daily. We created a hashtag for Toronto and it was an incredible hit with barbershoppers and our followers. This allowed us to keep the audience connected at home and those who attended the convention.

Instagram - This is our newest social network. We currently have 143 followers, 40 posts, 600+ likes, and 30+ comments. This is a great way to quickly send a visual and video update. We used this a lot in Toronto and that is where

we picked up a majority of our followers which is not surprising. When we don't have any big events happening, we can convey updates on the barbershop.org webpage, visitors in house, and silly barbershop memes to keep the mood light and fun.

Our Klout Score has increased by 13 points since we signed up. Currently, our score is 64. **What is a Klout Score?** The Klout Score measures a person's overall online influence on a scale of 1 to 100, with 100 being the most influential. Klout's system analyzes multiple social networks based on your engagement. It is the number in the orange box on your profile. (Average score is around 40. Users with a score of 63 are in the top 5% of all users.)

Harmony Marketplace



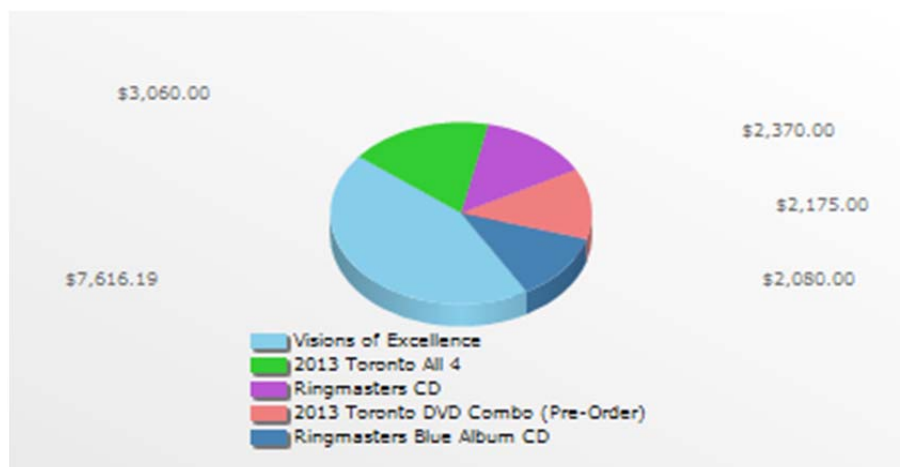
The launch of our new e-commerce platform last February has led to a significant increase in online orders. Much of that is simply attributed to the “customer friendliness” of the website while we continue to see online music sales increase with the addition of first page previews for most sheet music available from the Society.



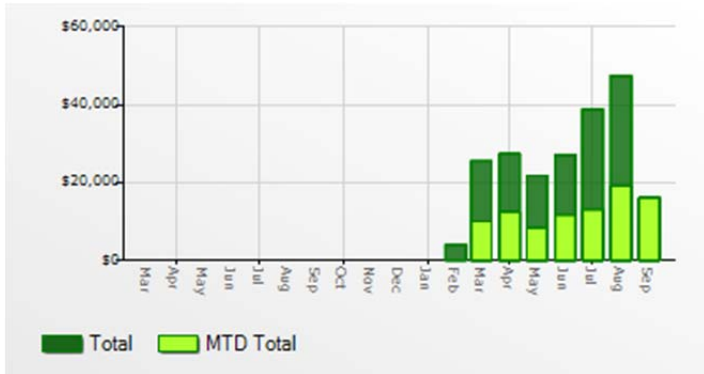
We're seeing nearly 1/3 of our totals Marketplace sales taking place online. When you consider another 1/4 of our

sales take place in person at Midwinter, International, or Harmony University, our online sales are doing quite well. Here is a sampling of the new reports we have at our disposal to measure our Harmony Marketplace progress.

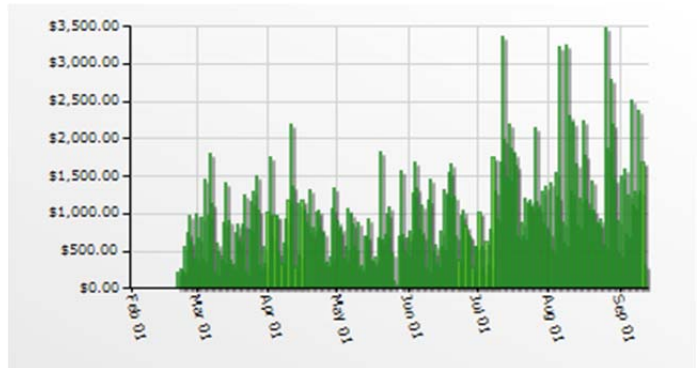
Top Products Sold:



Month to Date Sales:



Total Daily Sales:



We also launched in July a Harmony Marketplace e-newsletter. You can stay up to date on the latest music releases, new products, and special discount campaigns we run on an almost weekly basis. If you've not received a copy of our e-newsletter you can sign up here: <http://tinyurl.com/yc4xw5d>.

No Fall Catalog-We're going green this year and will not be producing a Harmony Marketplace Catalog. www.harmonymarketplace.com has everything you need to know (and more!) about the great items available through the Society. When you sign up for the newsletter (above), you'll be the first to know about all of our great shopping opportunities.



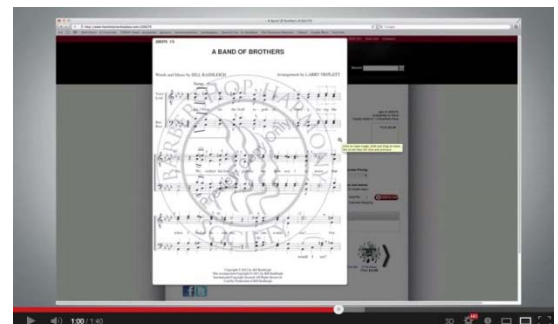
<http://www.youtube.com/watch?v=ZbSYaOCBMV>

First page music preview now available on Harmony Marketplace

Now you can see the music before you buy it!

Harmony Marketplace now offers previews for over 7,000 barbershop arrangements.

www.harmonymarketplace.com



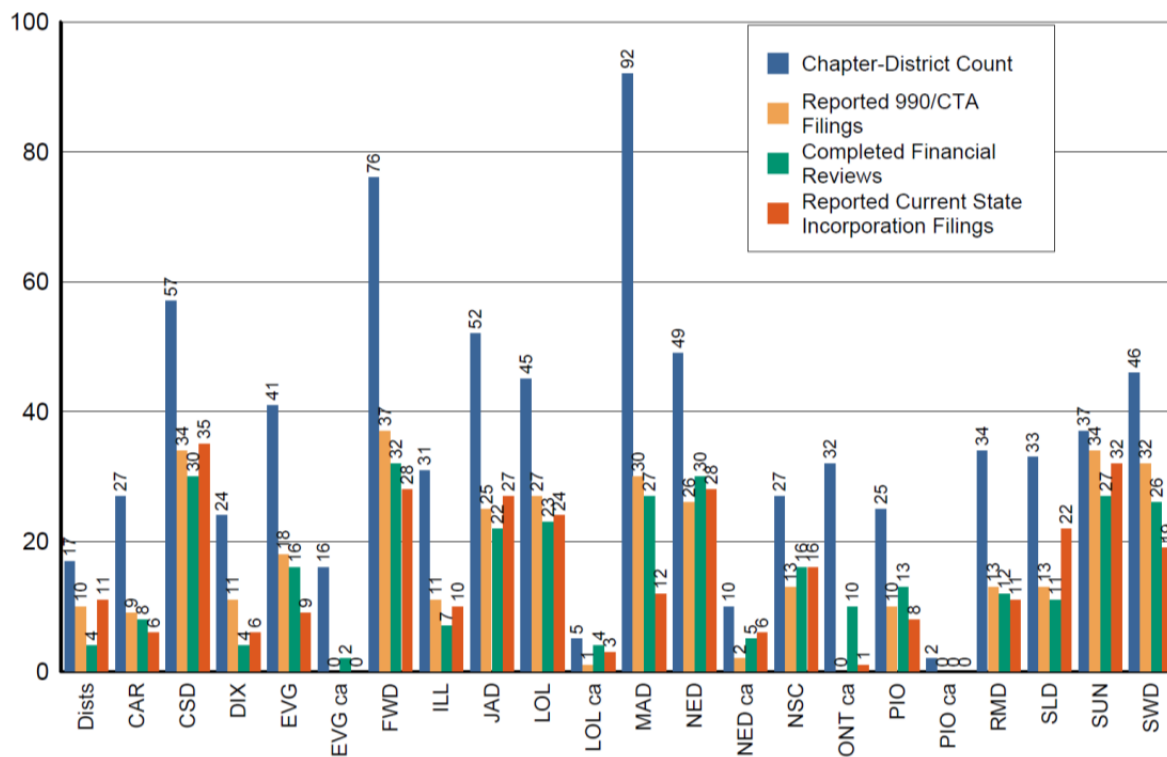
Financial

Reporting in ebiz

As you are aware, chapters have an annual requirement to file some version of the Form 990 with the IRS each year (T2 and T1178 with the CRA for Canadian chapters), as well as to complete a financial review and keep up to date with their respective Secretaries of State. While most of our chapters comply with these requirements, such compliance is not always documented via ebiz by the chapter. ebiz is the primary vehicle the Society has to track completion of these filings. If your chapter has not logged compliance for 2012 into ebiz, please do so under the “Financial Filings” heading as soon as possible.

Below is a chart, by district, showing the filings logged into ebiz through August.

Financial Filings Status for Chapters/Districts for FY 2012



Insurance Certificates

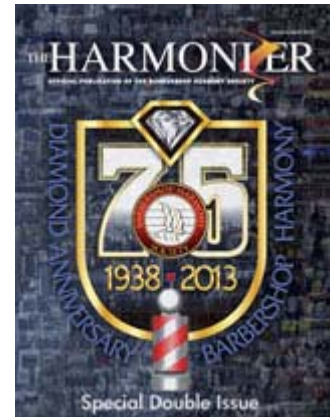
Please note that our general liability insurance certificates as well as the request forms to get a third party listed as an additional insured are available on the Society’s website. Beginning in 2013, Canadian requests are processed by our Canadian agency (Excel Insurance) while US requests will continue to be processed by our US agency (The Crichton Group). Contact details for each are on their respective request forms.

ASCAP

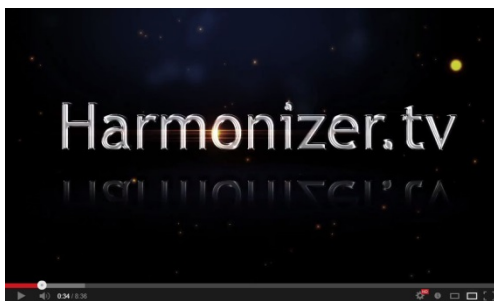
Please note that the minimum annual ASCAP fee for 2013 is \$235. The ASCAP form is available on the Society’s website.

THE HARMONIZER

Following the Sept/Oct issue of the Harmonizer (covering primarily the 2013 International Convention in Toronto) the Nov/Dec 2013 issue of The Harmonizer will be themed “No Strings Attached.” In conjunction with the direction outlined at the Saturday Night Spectacular, we are soliciting stories from chapters, quartets and individuals who have a focus on giving to their communities, “no strings attached,” and the outcomes of those relationships. A request for articles went out in Livewire and in the July/August 2013 issue of The Harmonizer, but few submissions have been received. **We know there are more stories.** Any assistance in identifying chapters or individuals who have fostered these giving relationships would be appreciated. Please contact Lorin May at LMay@barbershop.org.



In the Jan/Feb 2014 issue, we will be covering a sensitive topic: disenfranchised members. These are members who continue to pay Society dues but are not active in Society life. We will discuss some of the reasons they feel disenfranchised and discuss some things more active Society members have done to help them come back into more active membership. This story is currently being worked on by two authors who have identified the parameters and are doing research based on feedback from the 23K Project. Any examples or guidance in this endeavor is welcome. Again, please contact Lorin May at LMay@barbershop.org.



What is Harmonizer TV? Harmonizer TV is the latest Barbershop news channel that gives you monthly broadcast of top events in barbershop history. From important keynote addresses to episodes that help you to see more clearly into the Barbershop Harmony Society.

Episode 1,

Episode 2, Episode 3, Episode 4

HTV 1 With Marty Monson

<http://www.youtube.com/watch?v=EAad-W3-oPk>

HTV 2 Keynote with Marty Monson

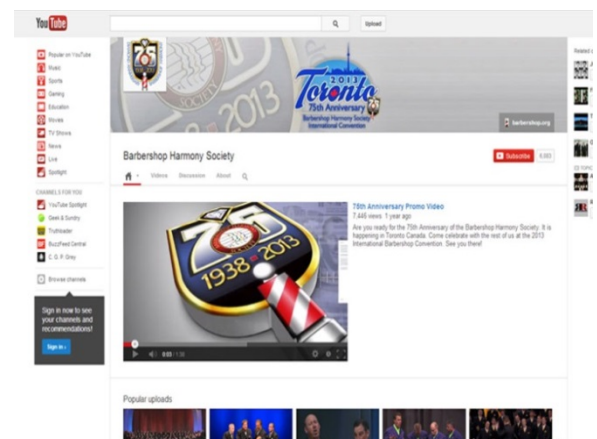
<http://www.youtube.com/watch?v=7AHQ1aVKos>

HTV 3 75th Birthday bash and Mayor Dean

<http://www.youtube.com/watch?v=b2aWLxWOWFM>

HTV 4 with Tim Sharp

<http://www.youtube.com/watch?v=Ykyuk3xPoMM>



Along with HTV our production team has been busy with the Society's YouTube page.

- International Gold Medalist
- Keynote Addresses
- Tag Time Videos
- Harmony University Training
- Famous Supporters of the Society



(Toronto Northern Lights)



(Mike Rowe)

http://www.youtube.com/watch?v=VUdjE_7htio

http://www.youtube.com/watch?v=E_WvhwZbMyQ

OLD SONGS MUSIC LIBRARY | MUSIC CLEARANCE SERVICES

One of the most reliable sources for legal barbershop arrangements is the Barbershop Harmony Society Music Catalog of published and unpublished arrangements, available through Harmony Marketplace. In order to maintain compliance with copyright laws, purchase one copy for every member of the quartet or chorus, plus a few extras for your file. Every performer must have a legally purchased copy. It is illegal to learn an arrangement in any manner that would be in lieu of purchasing the music.



If you plan to create a new arrangement of an existing copyrighted work, you may do so only with permission from the copyright holder(s). The Barbershop Harmony Society provides a service for securing such permission. It involves the payment of a fee for the first five copies (one copy is retained for the publisher) plus a charge for additional copies. Arrangers must be certain to secure this consent before preparing an arrangement. However, in some cases the publisher may ask to review the arrangement prior to giving approval.

It is important to know that an arrangement becomes the property of the copyright holder, not the arranger. (Exception: if the song is in the public domain – that is, a song published 1923 or earlier - the arranger may well be the copyright owner of the arrangement.)

For additional information and resources about copyright, or to download our Permission To Arrange Form, please follow this link: <http://barbershop.org/document-center/category/8-copyright-legal.html>.

Janice Bane, the Society's music licensing and library manager, is available to further assist you at library@barbershop.org or 1-800-876-7464, Extension 4127.

2013 Society Operations Team

The Society Operations Team consists of the eight Society functional committee chairs and two District Presidents. Our 2013 Society Operations Team is as follows:

BHS OT Chairman	BHS Staff Liaison
Kevin Keller, C&J Chair	Rick Spencer
Steve Scott, CDD Chair	Mike O'Neill
Russell Shaner, CSLT Chair	Mike O'Neill
Kevin Pape, Events Chair	Dusty Schleier
Christian Hunter, Membership Chair	Rick Spencer
Steve Stripling, Marketing/PR Chair	Lorin May
Larry Monson, M&P Chair	Adam Scott
Terry Reichenbach, YIH Chair	Joe Cerutti
Jeff Bowyer, DPs Rep.	Marty Monson
Barry Towner, DPs Rep.	Marty Monson

**Together We're Making The Music That Is Making A
Difference**



Shannon Elswick and Marty Monson



Spring 2013 House of Delegates Meeting

12-Apr-2013 1:30PM

Illinois District Association of Chapters, SPEBSQSA Inc.

House of Delegates

Spring 2013

Location: Salon A, Stoney Creek Inn, East Peoria IL

Time: 1:35PM

Opening Song “Down Our Way” – Rich Hansen, Director

Initial Topics

1. Roll Call / House of Delegates quorum - yes or no - Mike Isely
 - 27 of 49 possible members present.
 - ♦ Note: Hugo Feugen, a BMAL, also signed in as a delegate. Since he still only gets one vote, that reduces the quorum numbers logically to 26 of 48.
 - Quorum minimum requirement of 30% (= 14). With 26 present, quorum established.
 - [See Appendix for detailed attendance record]
2. Approval of Agenda – Jeff Bowyer
 - **Motion: Approve agenda**
 - ♦ **Offered by: Syl Wetle, Seconded: Bob Cearnal**
 - ♦ **PASSED (unanimous voice vote)**
3. Minutes of previous HOD Meeting - Mike Isely
 - Correction: Change “Earle” to “Earl”
 - Correction: Change “Jules Verne” to Jules Kastens (of Arlington Heights)
 - ♦ Author comment: “Worst auto-correct example ever experienced...”
 - **Motion: Approve Fall 2012 HOD minutes, w/ corrections**
 - ♦ **Offered by Mike Bagby, Seconded: Jim Waldorf**



Spring 2013 House of Delegates Meeting

12-Apr-2013 1:30PM

- ◆ **PASSED (unanimous voice vote)**

4. Consent Calendar Reports – Jeff Bowyer

→ **Motion: Approve consent calendar, but pull the following reports for further discussion: President, Membership, CDD**

- ◆ **Offered by: Syl Wetle, Seconded: Doug Mather**

- ◆ **PASSED (unanimous voice vote)**

→ List of reports accepted via above motion

- ◆ Treasurer

- [Attachment: “10a-Report_Treasurer_Cover.pdf”]
- [Attachment: “10c-Report_Treasurer_2012.pdf”]
- [Attachment: “10e-Report_Treasurer_2013.pdf”]

- ◆ Marketing

- [Attachment: “11a-Report_Marketing.pdf”]

- ◆ YIH

- [Attachment: “12a-Report_YIH.pdf”]

- ◆ C&J

- [Attachment: “13a-Report_CJ.pdf”]

- ◆ Music & Performance

- [Attachment: “14a-Report_Music_And_Performance.pdf”]
- [Attachment: “14c-Report_Quartet_Promotion.pdf”]

- ◆ Historical

- [Attachment: “15a-Report_Historian.pdf”]

- ◆ Awards



Spring 2013 House of Delegates Meeting

12-Apr-2013 1:30PM

- [Attachment: “16a-Report_Awards.pdf”]
- President’s Report – Jeff Bowyer
 - ◆ [Attachment: “01-Report_President.pdf”]
 - ◆ Jeff reviewed the report
- Membership Report - Hugo Feugen
 - ◆ [Attachment: “02-Report_Membership.pdf”]
 - ◆ Joliet / South Cook merger:
 - Waiting for official confirmation from International Offices
 - Earl is talking to Becca Box about this, Becca knows this is an issue
 - Dwayne Cooper will dig into this.
- CDD – written report from Tim Woodall
 - ◆ [Attachment: “03-Report_CDD.pdf”]
 - ◆ Looking for a chorus to host CDWI – Lake County has stepped up
 - ◆ July 20, 2013
 - ◆ Space limited to 5 directors
- Events Committee - upcoming conventions
 - ◆ Fall, 2013 – Bloomington, BCPA again
 - This went smoothly before, expect a repeat
 - Date: Sep 17-29, 2013
 - ◆ Spring, 2014 – Possible joint convention with CSD, Quad Cities area
 - Also a bid from a Chicago area venue
 - ◆ Fall, 2014 – Springfield, but different venue
 - ◆ We've heard that Effingham may be interested..
 - ◆ Looking for proposals for 2015, 2016, 2017



OLD BUSINESS

5. Convention Format update – Jeff Bowyer
 - Chorus attendance at this convention appears to be a failure.
 - Chapters that said they would be participating, aren't.
 - What is going on?
6. Illinois District Mentors – Syl Wetle
 - Idea is still alive but on life support
 - One cause is viewed as there is nobody serving in CSLT role, thus no coordination.

NEW BUSINESS

7. 2014 Convention Bid
 - Lake County and Elgin chapter joined forces to create a bid for hosting a convention “up north”.
 - Proposal from Hyatt Regency Schaumburg for a “self-contained” convention
 - ◆ 470 guest rooms
 - ◆ Asking for a guarantee of 300 room-nights (150 Fri + 150 Sat)
 - ◆ Right across from Woodfield Mall
 - ◆ 50-60 “hands” available to help run the convention
 - ◆ Financial concerns from Will
 - [Attachment: “04-Spring2014_Finances.pdf”]
 - Question about large number of local attendees likely not taking hotel rooms, thus potentially invalidating assumptions about room-nights being used
 - Estimated financials do appear comparable to past history, but the dynamics are different with so many potential attendees being local
 - ◆ Will Thorndike: Can we do this in Spring 2015?



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- Hotel is reluctant to give pricing this far out – Will is surprised to hear this
 - ◆ However we already have a gentleman's agreement with CSD for Spring 2014, put in place in March 2013
 - ◆ Syl sent an e-mail to Mike Bagby on 30-Oct-2012 notifying the district that a bid was being constructed. Feeling is that District apparently ignored / forgot about this, leading to the current conflicting situation.
 - ◆ Syl and his committee is to be commended for all the work they have done. The work is not wasted – we hope it goes forward into Spring 2015.
 - ◆ Key issue is that this convention decision is unfortunately just 12 months out when it really needs to be 2-3 years out
 - ◆ **Motion: Formally accept CSD convention proposal**
 - **Offered by: Will Thorndike, Seconded: Jim Waldorf**
 - **Reasoning for this motion by Will is to get the feel of the room on record**
 - **However multiple people felt that this sort of decision was not appropriate for the HOD and should be left to the responsibility of the Events VP.**
 - **Motion withdrawn (by Will Thorndike, agreed by Jim Waldorf)**
8. BHS Society Report - Society Treasurer – Dwayne Cooper
- Donations to HF keep the society going (said as the Society Treasurer)
- ◆ \$466.50 HF donated back to the District
 - ◆ **WARNING: Harmony Foundation Grant applications for YIH festivals for Fall 2013 must be submitted by June 1st.**
- Society Report
- ◆ [Attachment: “05-Society_Pres-CEO_HOD_Bulletin_Spring_2013.pdf”]
 - ◆ Dwayne briefly ran down the contents of the report.
9. C&J Contest Rules Changes – Jeff Bowyer / Dwayne Cooper



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- Society has gotten A LOT of feedback from chapters that do not want to operate two conventions / year
 - ◆ Two conventions / year is becoming a financial problem due to lacking attendance.
- Society Board has voted to loosen up restrictions about when district contests can be held. This is motivated by the desire to make possible just one required convention / year.
- But this doesn't mean we should just “drop” the Spring convention. It can certainly become something less costly going forward.
- Jeff Bowyer will later on distribute formal information about this.

10. Harmony Brigade / Platoon – Mike Bagby

- Focus on “Platoon” concept
 - ◆ 30 guys have learned two songs for this convention.
 - ◆ Rehearsal at 3:30pm Sat, singing as Mic Testers in the chorus contest.
 - ◆ District needs someone to champion this idea and to push it forward.
- “Harmony Brigade” is trademarked, and more rigid

11. Dues structure – DP Council Discussion topic – Jeff Bowyer

- Idea is to make conventions free for members, but with a corresponding dues increase
- Was originally discussed at the last District Board meeting as an idea both support convention financing and encourage attendance.
- Board asked Dave Cowin to look at the pros / cons of this idea and to present the results at the HOD.
- Data from Dave Cowin, analyzing possibility
 - ◆ [Attachment: “06-Dues_Structure_Analysis.pdf”]
- Bottom line: “Dave crunched the numbers, the numbers suck, so nobody is doing anything about this.”

12. Memorial to deceased members – Bob Squires

the Illinois District
association of Chapters / Barbershop Harmony Society



a state of close harmony

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→ [See Appendix for Memorial Service]

Closing Song “The Old Songs” – Tim Woodall , Director

Adjourned: 3:41PM

Respectfully submitted,
Mike Isely – Secretary



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Appendix: Attendance

Governance Board		
Present	Name	Role
P	Jeff Bowyer	President
P	Richard Hansen	Executive VP
P	Mike Isely	Secretary
P	Dave Cowin	Treasurer
P	Jim Waldorf	BMAL
P	Hugo Feugen	BMAL (Membership)
P	Will Thorndike	BMAL (Events)
A	Wayne Wright	BMAL (Contest & Judging)
P	Mike Bagby	Imm. Past President

8 out of 9

Active Past Presidents (not on Gov. Board)	
Present	Name
P	Bob Cearnal
P	Earl Meseth
A	Phil Rolfs
A	Wally Ryan
P	Bob Squires
P	Joe Sullivan
A	Don Summers
A	Jim Vliet
P	Syl Wetle

5 out of 9

Chapter Delegates			
Present	Name	ID	Chapter Name
	Jules Kastens	E-002	Arlington Heights
P	Lester Grossman	E-003	Aurora
P	David Howe	E-005	Belleville
P	Tom De Bord	E-007	Bloomington
P	Craig Rigg	E-008	Macomb
P	Noah Miller	E-009	Northbrook
P (also on gov board, therefore can't vote)	Hugo Feugen	E-010	Champaign Urbana
		E-012	Chicago No 1
	Wesley Bieritz	E-013	Danville
	John Schleper	E-014	Decatur
	Michael Moulds	E-016	Collinsville
P	Bruce Condill	E-017	Coles County
P	Douglas Mather	E-018	Elgin
	Ryan Accetta	E-019	Rockford Metro



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Chapter Delegates			
Present	Name	ID	Chapter Name
	Donald Smit	E-021	Lake County
	Scott Lathrop	E-024	Bureau County
		E-029	Quincy
P	Jay Bentz	E-030	Chicagoland West Suburban
P	Michael Cosner	E-044	Peoria
P	Frank Schneider	E-045	Chicago Metro
	Robert Lamay	E-047	Rockford
	Brian Buckrop	E-048	Rock Island
	Richard Davidson	E-050	Will-Cook
	Daniel Woodward	E-052	Sterling Rock Falls
	James Heise	E-054	Waterloo
P	Patrick Claussen	E-061	Springfield
P	James Fourmont	E-066	DuPage Valley
	Steven Safford	E-067	Kishwaukee Valley
	Rodney Wert	E-073	Okaw Valley
	Robert Fuller	E-075	Carbondale
P	Richard Howell	E-077	Kankakee

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8+5+14 = 27 present

9+9+31 = 49 total possible



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Appendix: Chapter Eternal

[Conducted by Bob Squires]

Memorial Service For Members Who Have Passed On

At this time we wish to pay tribute to the memory of those who are no longer with us, but whose memory lives and whose presence we miss. To a Barbershopper the loss of his voice is a sad event, especially for those of us who have had the opportunity to ring a chord with any one of our departed friends. This becomes infinitely truer when that voice cannot be recovered.

Each of these men, in his own way, were a part of the fabric of their individual chapters and of our lives. Each of us sitting here are more than aware of the part these men played in making our barbershop hobby special to all of us. We owe it to them to carry on that love of barbershop and someday be able to pass that love on to others.

Please join me in prayer:

*Heavenly Father,
We thank you for your gift of music and song so our hearts can
be lifted up to you.
We thank you for the ties which bind us together in song,
friendship and fellowship.
We give thanks to You for those departed, who have enriched
our lives and left us with a song in our hearts.
In Your Holy Name, Amen.*

I would ask that you remember these men as I read their names:

Chapter Eternal 2013	
<u>Name</u>	<u>Chapter</u>
David Sanders	Carbondale
David Anderson	Chicago Metro
Lyle Pauley	Northbrook
Emil Marcotte	Will-Cook
Walter Ruettiger	Will-Cook
Stewart Crockett	Elgin
James Kraatz	Champaign-Urbana Coles County
James Crane	Northbrook

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<u>Chapter Eternal 2013</u>	
<u>Name</u>	<u>Chapter</u>
Robert Williamson	Chicago Metro
Richard H. "Doc" Larson	Coles County
Charles Schuetz	Northbrook
Richard "Dickie" Johnson	Northbrook
Jake Corrough	(past district quartet champion, Lucky Day in 1986)
Dave Mittelstadt	(past district quartet champion, Villageaires, in 1950)
Russell Foris	(past district quartet champion, Lucky Day in 1986)

*Heavenly Father, we ask that you accept these men into your heavenly choir that their voices may continue to praise and glorify You.
We honor their dedication to their chapters, the Illinois District, the Barbershop Harmony Society and to their hobby of Barbershop singing.
Amen.*

Thank you.